

**VIRGINIA REAL ESTATE BOARD
EDUCATION COMMITTEE MEETING REPORT**

Wednesday, July 15, 2026 – 12:00 P.M.

The Real Estate Board Education Committee met on Wednesday, July 15, 2026, at 12:00 p.m., at the Department of Professional & Occupational Regulation in Richmond, Virginia.

Committee Members present: Kermit 'Kit' Hale, Committee Chair
 Joseph 'Kemper' Funkhouser, III, Board Member
 Raj Patel, Board Member
 Pieri Burton, Board Member
 Bernice Travers, Board Member

Department Staff Members present: Anika Coleman, Executive Director
 Shaifali Prajapati, Administrative Coordinator
 Janice Toole, Licensing Specialist
 Ana 'Mia' Quimpo, Licensing Specialist

Hale called the meeting to order at 12:01 p.m.

Coleman read the emergency egress.

A motion was made by Hale to approve the agenda. Funkhouser seconded the motion, which was unanimously approved by members: Burton, Funkhouser, Hale, Patel, and Travers.

There was no public comment.

There was no discussion.

I. Proprietary School Applications

1. 0211001426 – Sunland Real Estate Education, LLC. Asheville, NC
Contact Person: Rosa Walden
2. 0211001429 – Lantern LLC. dba: Lantern Mediation, Waynesboro, VA
Contact Person: Breyette Lorntz

II. Post-License and Continuing Education Course Applications

A. Original Post-License and Continuing Education Course Applications, Approved Schools:

1. 0214031661 – Environmental Hazards in Real Estate, 3 hours Real Estate Related, Lightspeed Restoration, LLC.

2. 0214031662 - Technology & Data Security (On-line), 2 hours Real Estate Related, Perry Real Estate College
3. 0214031663 - Advertising & Marketing (On-line), 3 hours Real Estate Related, Perry Real Estate College **The Committee found the course to be deficient as it does not protect the health, wellbeing, and safety of the public.**
4. 0214031664 - Real Estate Contracts (On-line), 2 hours Real Estate Contracts, Perry Real Estate College **The Committee found the course to be deficient in the scroll bar function**
5. 0214031665 – Fair Housing (On-line), 2 hours Fair Housing, Perry Real Estate College **The Committee found the course to be deficient in the scroll bar function**
6. 0214031666 – Ethics and Standards of Conduct (On-line), 3 hours Ethics and Standards of Conduct, Perry Real Estate College
7. 0214031667 - Real Estate Agency (On-line), 2 hours Real Estate Agency, Perry Real Estate College **The Committee found the course to be deficient in the scroll bar function and lack of full course content**
8. 0214031668 – Broker Management (On-line), 6 hours Broker Management, Perry Real Estate College **The Committee found the course to be deficient in the scroll bar function**
9. 0214031669 – Broker Supervision (On-line), 2 hours Broker Supervision, Perry Real Estate College
10. 0214031670 - Legal Updates & Emerging Trends (On-line), 2 hours Legal Updates, Perry Real Estate College
11. 0214031671 - A Property Manager's Guide to Conflict Resolution (On-line), 4 hours Real Estate Related, WebCE, Inc.
12. 0214031676 – 0214031677 - What Could Go Wrong, 2 hours Real Estate Related or 2 hours Real Estate-Related Finance, HRRR
13. 0214031328 - Legal Updates and Emerging Trends (On-line), 2 hours Legal Updates, Tristar Academy Inc
14. 0214031678 – 0214031679 – Risk Management, 3 hours Real Estate Related or 3 hours Risk Management, CBRAR **The Committee found the course deficient in accuracy of course information and also advised removal of guidance document**
15. 0214031682 - Reverse Mortgage as a Wealth Management Tool in Retirement, 1-hour Real Estate Related, Piedmont
16. 0214031683 – 0214031684 - VRLTA Updates & Risk Management, 2 hours Real Estate Related or 2 hours Current Industry Issues and Trends, Piedmont
17. 0214031323 - Real Estate Agency (Classroom), 2 hours Real Estate Agency, Tristar Academy
18. 0214031322 - Real Estate Agency (On-line), 2 hours Real Estate Agency, Tristar Academy
19. 0214031685 – Understanding and Preventing Fraud, 1-hour Real Estate Related, CBRAR

- 20.0214031687 – 0214031688 - Ethics in Action, 3 hours Ethics and Standards of Conduct (CE or PLE), Liz Moore University, LLC.
- 21.0214031689 – Legal Update, 2 hours Legal Updates, Liz Moore University, LLC.
- 22.0214031690 - Broker Management & Supervising Broker Compliance (Correspondence), 6 hours Broker Management, and 2 hours Broker Supervision. HRRA
- 23.0214031692 - Supervising Broker Mastery, 2 hours Broker Supervision, CAAR
- 24.0214031693 - From Listed to Sold: The Realtor's Guide to Home Staging, 3 hours Real Estate Related, Preferred Systems, Inc. **The Committee found the course to be deficient as it does not protect the health, wellbeing, and safety of the public.**
- 25.0214031384 – May the Code be with You (Correspondence), 3 hours Ethics and Standards of Conduct, McKissock, LLC.
- 26.0214031694 - Virginia Contracts in Practice, 2 hours Real Estate Contracts, VAR
- 27.0214031695 - Common Legal Hotline Q&A for PMs, 2 hours Legal Updates, VAR
- 28.0214031696 – 0214031697 - Truth Behind Veterans Affairs Loans, 2 hours Real Estate Related or 2 hours Real Estate–Related Finance, HRRA
- 29.0214031704 – 0214031705 - Advertising for Property Managers, 2 hours Legal Updates or 2 hours Current Industry Issues and Trends, VAR
- 30.0214031706 -Dealing with Deal Killers, 2 hours Real Estate Related, VAR **The Committee found the course to be deficient in its content especially in regard to the accuracy of agency laws**
- 31.0214031707 - Putting Realtor Safety First, 3 hours of Real Estate Related, CBRAR **The Committee approves the course for 2 hours.**
- 32.0214031708 - Virginia Mandatory Brokerage Management and Agent Supervision (On-line), 6 hours Broker Management and 2 hours Broker Supervision, Dearborn
- 33.0214031709 - 6 Hrs. Broker Management/2 hrs. Supervision, 8 hours Broker Management and 2 hours Broker Supervision, HRRA
- 34.0214031710 - Navigating the Process from Contract to Close, 2 hours Real Estate Related, Northeast Tennessee Association of Realtors
- 35.0214031713 -Trusts, Estates, and Power of Attorneys, 1-hour Real Estate Related, HRRA
- 36.0214031717 – 0214031718 – VA Boot Camp, 2 hours Real Estate Related or 2 hours Real Estate-Related Finance, SWBC Mortgage Corp.
- 37.0214031720 - Property Managers' Duties, 1-hour Real Estate Related, FAAR
- 38.0214031724 – 0214031725 - Divorce, Mortgages & Homeownership, 2 hours Real Estate Related or 2 hours Current Industry Issues and Trends, CAAR

- 39.0214031727 – VA Real Estate Post licensing for Salesperson (On-line), 2 hours Fair Housing, 6 hours Real Estate Law and Board Regulations, 3 hours Ethics and Standards of Conduct, 2 hours Current Industry Issues and Trends, 3 hours Virginia Agency Law, 6 hours Contract Writing, 3 hours Risk Management, 3 hours Escrow Requirements, 2 hours Real Estate-Related Finance, License EDU LLC. **The Committee approves the course with administrative approval after update to linked forms**
- 40.0214031732 - Broker Legislation & Legal Update, 2 hours Broker Management, LAR
- 41.0214031733 – 0214031734 - Fair Housing Fundamentals, 2 hours Fair Housing (CE or PLE), Liz Moore University LLC.
- 42.0214031735 - 2026 New Laws, 2 hours Legal Updates, VAR
- 43.0214031736 - 2026 VRLTA Update, 1-hour Legal Updates, VAR
- 44.0214031737 - Inspections & Fraud/Scams, 4 hours of Real Estate Related, RAR
- 45.0214031738 - Broker Supervision Topics, 2 hours Broker Supervision, RAR
- 46.0214031739 - Navigating Today's Marketplace, 2 hours Broker Management, RAR
- 47.0214031740 - Heirs' Property and RE Transactions, 1-hour Real Estate Related, RAR
- 48.0214031741 – 0214031742 - Navigating Today's Marketplace, 2 hours Legal Updates or 2 hours Current Industry Issues and Trends, RAR
- 49.0214031743 - Investor Financing Options, 1-hour Real Estate Related, CAAR
- 50.0214031744 - Virginia Residential Purchase Contract (On-line), 1-hour Real Estate Contracts, VAR
- 51.0214031745 - From Consult to Contract (On-line), 2 hours Real Estate Related, VAR
- 52.0214031746 – 0214031747 - A New Look at Real Estate Ethics, 3 hours Ethics (CE or PLE), LAR **The Committee found the course to be deficient in being up to date with standards of practice, code of ethics**
- 53.0214031748 - NVAR Sales Contract Listing Agent Primer, 1-hour Real Estate Related, The RGS Title Real Estate Academy
- 54.0214031749 - NEW 2026 VAR Contract & Addendums (Classroom), 2 hours Real Estate Contracts, and 1-hour Real Estate Related, Joshua Coon **The Committee approves the course with administrative approval after update to the new version of the contract effective July 1.**
- 55.0214031750 - NEW 2026 VAR Contract & Addendums (Correspondence), 2 hours Real Estate Contracts, and 1-hour Real Estate Related, Joshua Coon **The Committee approves the course with administrative approval after update to the new version of the contract effective July 1.**

- 56.0214031751 - NEW 2026 VAR Contract & Addendums (On-line), 2 hours Real Estate Contracts, and 1-hour Real Estate Related, Joshua Coon **The Committee approves the course with administrative approval after update to the new version of the contract effective July 1.**
- 57.0214031752 – Commercial Leasing, 4 hours Real Estate Related, BP School of Real Estate
- 58.0214031753 - Virginia Contracts in Practice (Online), 2 hours Real Estate Contracts, VAR
- 59.0214031754 - 2026 Real Estate Regulation Updates (On-line), 1-hour Legal Updates, VAR
- 60.0214031755 - 2026 VRLTA Update, 2 hours Legal Updates, VAR
- 61.0214031756 - Resetting Expectations for a New Market, 1-hour Real Estate Related, VAR
- 62.0214031757 - Land Use & Development Constraints, 1-hour Real Estate Related, CAAR
- 63.0214031758 - Deals Gone Wrong, 1-hour Real Estate Related, BP School of Real Estate
- 64.0214031759 – Intro to Property Management, 2 hours Real Estate Related, BP School of Real Estate
- 65.0214031760 – VA Real Estate Post License, 2 hours Fair Housing, 6 hours Real Estate Law and Board Regulations, 3 hours Ethics and Standards of Conduct, 2 hours Current Industry Issues and Trends, 3 hours Virginia Agency Law, 6 hours Contract Writing, 3 hours Risk Management, 3 hours Escrow Requirements, 2 hours Real Estate-Related Finance, BP School of Real Estate
- 66.0214031761 – Real Estate Contracts, 2 hours Real Estate Contracts, BP School of Real Estate
- 67.0214031762 - The NVAR Regional Sales Contract: A Primer for Selling Agents, 1-hour Real Estate Related, RGS Title
- 68.0214031765 - Agent Safety and Awareness, 1-hour Real Estate Related, WAAR
- 69.0214031766 – Fair Housing, 2 hours Fair Housing, PSORE
- 70.0214031767 - Code of Ethics and Standards of Practice, 3 hours Ethics and Standards of Conduct, PSORE
- 71.0214031768 – Real Estate Neighbor Law, 2 hours Real Estate Related, PSORE
- 72.0214031769 – Real Estate Agency, 2 hours Real Estate Agency, PSORE
- 73.0214031770 - Legal Updates & Flood, 2 hours Legal Updates, PSORE
- 74.0214031771 – 0214031772 – Probate and Estates, 3 hours Real Estate Related, or 2 hours Current Industry Issues and Trends, NRVAR
- 75.0214031773 – 0214031774 – Escrow Requirements (Classroom), 3 hours Real Estate Related or 3 hours Escrow Requirements, New Millennium University
- 76.0214031775 - Recent Updates VA State Law 2026, 1-hour Real Estate Related, FNTIC

77. 0214031776 – 0214031777 – Real Estate Escrow Accounts, 3 hours Broker Management or 3 hours Risk Management, Blue Ridge Real Estate School
78. 0214031778 – 0214031779 – Escrow Requirements (On-line), 3 hours Real Estate Related or 3 hours Escrow Requirements, New Millenium Univ.
79. 0214031782 – Planning and Zoning: Advocating for your Community's Future, 6 hours Real Estate Related, GCAAR

B. Original Post-License and Continuing Education Course Applications, Pending Schools:

1. 0214031786 – Mediation in Real Estate Practice, 2 hours Real Estate Related, Lantern, LLC.

III. Pre-License Education Instructors

1. 0230001781 – Wanda Himes, - Experience and Waiver (Principles)
2. 0230001783 – Jeffrey R. Kirks, - Teaching Credentials and Waiver (Principles, Brokerage, Appraisal, Law and Finance) **The Committee found the application to be deficient in teaching credentials**
3. 0230001784 – Travis Preston Hughes – Attorney and Waiver (Law)

IV. Pre-License Education Courses

1. 0214031719 – 60- hours (Salesperson) Principles and Practices of Real Estate of Real Estate (Correspondence), MRES

V. Post-License and Continuing Education Instructor Approval Applications

1. Marie T. Dias
2. Dan Derbes
3. Kristin Olbert – **The Committee approves the application for Title only and not for Commercial**
4. Jeffrey R. Kirks – **The Committee approves the application for all else except real estate law, agency law, contracts, escrow**
5. Mary Long
6. Randall Frank DeMille
7. Kevin Curtis Dumville – **The Committee found the application to be incomplete and incorrect**
8. Joshua David Cadillac
9. Santiago Luis Montalvo Rodriguez
10. Shelyna Tinglin
11. Tyler Stewart Leard

12. Kim Eva Dombrowski – **The Committee found the application to be incomplete and incorrect**
13. Allen Loree – **The Committee found the application to be deficient in proof of expertise**
14. Amy Lynn Melago – **The Committee approves the application for Escrow, Title, Mock Settlement, Advanced Title Issues, Title Insurance, and Surveys only**
15. Jose A. Barreto
16. Travis Preston Hughes
17. Ashton Kade Moger
18. Joan M. Dorsey
19. Stephanie Michael
20. Denise Mae Crews
21. Christopher Lee Guill – **The Committee found the application to be deficient in expertise**
22. Adam John Weldon Catterson
23. Danielle Amaris Kenny
24. Madeleine Bridget Peters – **The Committee found the application to be deficient in expertise**
25. Elise Wade
26. Jennifer Ann McCormick – **The Committee found the application to be deficient in expertise**
27. Breyette Lornitz

VI. New Business

VII. Adjourn