I. Call to Order
II. Approval of Agenda
III. Public Comment
IV. Discussion Items

1. Merouane Remmouche is here to discuss course 0214028445 – MLS Campus – Contract Writing (on-line), 6 hours Contact Writing, MLS Campus Inc. (course got denied for the 3rd time),
2. Nicole Marucci – 2nd PLE/CE Instructor application.

V. Proprietary School Applications

1. 0211001353 – Bloom Real Estate Academy, LLC. Richmond, VA
   Contact Person: Jennifer Cox
2. 0211001342 – Education Pathways, LLC. Bonita Springs, FL
   Contact Person: Beth Hagan
3. 0211001356 – Arrow Exterminators, Inc. Atlanta, GA.
   Contact Person: Jason Lamarca
4. 0211001357 – Hampton Roads Real Estate Academy, LLC. Carrollton, VA
   Contact Person: Sharon Goodin
5. 0211001358 – Flagship Realty Partners, LLC. VA Beach
   Contact Person: Troy Brimmer

VI. Post-License and Continuing Education Course Applications

A. Original Post-License and Continuing Education Course Applications, Approved Schools:

1. 0214028469 - DEI: What It Is and Why It Matters, 2 hours Real Estate Related, Liz Moore University, LLC.
2. 0214028470 / 0214028471 – Ethics, 3 hours Ethics and Standards of Conduct (CE or PLE), Four Pillars Education, Inc.
3. 0214028472 / 0214028473 – Agency, 3 hours Real Estate Agency (CE or PLE), Four Pillars Education, Inc.
4. 0214028474 / 0214028475 – Fair Housing, 2 hours Fair Housing (CE or PLE), Four Pillars Education Inc.
5. 0214028476 / 0214028477 – Finance, 2 hours Real Estate Related or 2 hours Real Estate-Related Finance, Four Pillars Education Inc.
6. 0214028492 – Creating a Profitable Real Estate Company, 6 hours Broker Management, Team Real Education Solutions, LLC. (Does this course protect the health, safety, and welfare of the public?)
7. 0214028493 – Performance Leadership-Coach Manage & Mentor, 6 hours Broker Management, Team Real Education Solutions, LLC.
8. 0214028494 - Contracts, 1-hour Real Estate Contracts and 1-hour Real Estate Related, Four Pillars Education Inc.
9. 0214028495 / 0214028496 - Advertising Regulations, 2 hours Broker Management or 2 hours Current Industry Issues and Trends, Four Pillars Education Inc.
10. 0214028498 – Escrow, 3 hours Escrow Requirements (PLE), Four Pillars, Education Inc.
11. 0214028499 - Real Estate Law and Regulations. 6 hours Real Estate Law and Board Regulations (PLE), Four Pillars Education Inc.
12. 0214028500 – Negotiation, 1-hour Real Estate Related, Four Pillars Education Inc.
13. 0214028501 / 0214028504 - Risk Management, 3 hours Real Estate Related or 3 hours Risk Management, Four Pillars Education Inc.
14. 0214028502 – Well and Septic, 1-hour Real Estate Related, Four Pillars Education Inc.
15. 0214028503 - Pricing the Property, 1-hour Real Estate Related, Four Pillars Education Inc.
16. 0214028505 / 0214028506 – Current Industry Trends, 2 hours Real Estate Related or 2 hours Current Industry Issues and Trends, Four Pillars Education, Inc.
17. 0214028507 – Data Fraud, 1-hour Real Estate Related, Four Pillars Education, Inc.
18. 0214028508 / 0214028509 - Financing Basics, 3 hours Real Estate Related or 2 hours Current Industry Issues and Trends, DAAR
19. 0214028510 / 0214028511 – Power of VA, 2 hours Real Estate Related or 2 hours Current Industry Issues and Trends, Cindy Bishop Worldwide, LLC
20. 0214028512 / 0214028513 – Escrow - Protecting Other People’s Money, 3 hours Real Estate Related or 3 hours Escrow Requirements, Four Pillars Education, Inc.
22. 0214028515 / 0214028516 – AHWD – At Home with Diversity, 7 hours Real Estate Related or 2 hours Current Industry Issues and Trends, DAAR
23. 0214028517 – Deeds in Virginia, 2 hours Real Estate Related, Vesta Settlements, LLC.
24. 0214028518 / 0214028519 – Home Purchase 411, 2 hours Real Estate Related or 2 hours Current Industry Issues and Trends, Vesta Settlement, LLC.
<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Title</th>
<th>Hours</th>
<th>Related Fields</th>
<th>Provider</th>
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<td>25.0214028520 / 0214028521</td>
<td>PSA – Pricing Strategy Advisor</td>
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<td>26.0214028522</td>
<td>R-E-S-P-E-C-T RESPA to Avoid Penalties and Loss of License Online Video Course V1.0</td>
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<td>Dearborn Financial Publishing, Inc. d.b.a. REcampus.com</td>
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<td>27.0214028523 / 0214028524</td>
<td>Inside the Mind of An Appraiser</td>
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<td>Contract Pitfalls</td>
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<td>Real Estate Bloopers: Preventing Client Horror Stories</td>
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<td>33.0214028534</td>
<td>Show Me the Money! Compensation Planning</td>
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<td>Team Real Education Solutions, LLC</td>
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<td>34.0214028539 / 0214028540</td>
<td>Real Estate Investment: Building Wealth Representing Investors and Becoming One Yourself</td>
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<td>16 Hr. VA Real Estate CE Collection (Correspondence)</td>
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<td>Fair Housing, 3 Hours Ethics, 1-hour Legal Updates, 1-hour Real Estate Agency, 1-hour Real Estate Contracts, and 8 hours Real Estate Related</td>
<td>Moseley Flint Schools of Real Estate Inc.</td>
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44. 0214028558 - A Realtors Guide to Understanding Title Insurance, 1-hour Real Estate Related, Westcor Land Title Insurance Company
45. 0214028559 - Protecting Against Seller Impersonation Fraud: Safeguarding Your Real Estate Transactions, 1-hour Real Estate Related, Westcor Land Title Insurance Company
46. 0214028560 - Wire Fraud for Real Estate Agents, 1-hour Real Estate Related, Westcor Land Title Insurance Company
47. 0214028562 – VA Agency Law, 1-hour Real Estate Agency, CBRSRE
48. 0214028563 / 0214028564 - Valuation: CMA's, and BPO's, 2 hours Real Estate Related or 2 hours Current Industry Issues and Trends, VAR
49. 0214028566 - Data Security in a Virtual Environment? 1-hour Real Estate Related, VAR
50. 0214028567 - Real Estate Karma, 1-hour Real Estate Related, VAR
51. 0214028568 – Legal Updates and Emerging Trends (On-line), 1-hour Legal Updates and Emerging Trends, Tristar Academy Inc
52. 0214028569 – Legal Updates + Flood, 1-hour Legal Updates and Emerging Trends, DAAR
53. 0214028570 / 0214028571 – SRES – Seniors Real Estate Specialist, 8 hours Real Estate Related, 2 hours Current Industry Issues and Trends, DAAR
54. 0214028572 / 021428573 – Real Estate Pitfalls, 4 hours Real Estate Related or 2 hours Current Industry Issues and Trends, HRRA
55. 0214028574 / 0214028575 – VR vs REIN Contract Comparison, 2 hours Real Estate Contracts or 2 hours Current Industry Issues and Trends, Peninsula Real Estate School
56. 0214028576 – Negotiation Today, 1 hour Broker Management, VAR
57. 0214028577 / 0214028578 - MRP: Military Relocation Professional, 7 hours Real Estate Related or 2 hours Current Industry Issues and Trends, DAAR
58. 0214028579 / 0214028580 – Virginia Escrow Requirements, 3 hours Real Estate Related or 3 hours Escrow Requirements, William E Wood & Assoc. RE Academy
59. 0214028581 / 0214028582 - Fair Housing-Long Island Divided, 2 hours Real Estate Related or 2 hours Current Industry Issues and Trends, CVSRE (is it VA specific enough?)
60. 0214028583 - The Four Main Virginia Contracts Class, 2 hours Real Estate Contracts, Capital Area Title, LLC. dba Universal Title
61. 0214028585 – Legal Updates and Emerging Trends (Virtual Classroom), 1-hour Legal Updates, Tristar Academy Inc
62. 0214028586 – Real Estate Contracts Updates, 1-hour Real Estate Contracts, DAAR
63. 0214028587 – Understanding Access, 1-hour Real Estate Related, FATIC
64. 0214028588 – Easements for Realtors, 1-hour Real Estate Related, FATIC
65. 0214028589 – Enhanced Policies of Title Insurance, 1-hour Real Estate Related, FATIC
66. 0214028590 – Foreclosure for Realtors, 1-hour Real Estate Related, FATIC
67. 0214028591 – Title Abstracts and Examination, 1-hour Real Estate Related, FATIC
68. 0214028592 – Clearing Common Title Issues, 1-hour Real Estate Related, FATIC
69. 0214028593 – Intricacies of Title Insurance for Realtors, 1-hour Real Estate Related, FATIC
70. 0214028594 - Best Practices in Marketing Commercial Real Estate, 2 hours Real Estate Related, HRRA
71. 0214028595 - Offensive and Defensive Underwriting for Commercial Real Estate, 2 hours Real Estate Related, HRRA
72. 0214028596 / 0214028597 - Managing Seller Expectations, 2 hours Real Estate Related or 2 hours Current Industry Issues and Trends, VAR
73. 0214028598 / 0214028599 – Green Course Designation, 8 hours Real Estate Related or 2 hours Current Industry Issues and Trends, DAAR
74. 0214028600 – Real Estate Agency, 1-hour Real Estate Agency, WAAR
75. 0214028601 – Real Estate Agency, 1-hour Broker Management, WAAR
76. 0214028602 / 0214028603 - Risk Management for Real Estate, 3 hours Real Estate Related or 3 hours Risk Management, WAAR
77. 0214028604 – Antitrust and Real Estate, 1-hour Broker Management, WAAR
78. 0214028605 – Antitrust and Real Estate, 1-hour Real Estate Related, WAAR
79. 0214028606 - WAAR Legal Updates with Flood Content, 1-hour Legal Updates, WAAR
80. 0214028607 – Risk Management for Real Estate, 3 hours Broker Management, WAAR
81. 0214028609 - Trust, Estates & Powers of Attorney, 1-hour Real Estate Related, HRRA (enough course content?)
82. 0214028610 - What every Real Estate Agents should know about Title Insurance, 1-hour Real Estate Related, HRRA (enough course content?)
83. 0214028611 – Real Estate Contracts, 1-hour Real Estate Contracts, CBRSRE
84. 0214028613 / 0214028614 – Code of Ethics, 3 hours Ethics and Standards of Conduct, (CE or PLE), Institute of Continuing Education
85. 0214028615 – Avoiding Fraud for Real Estate Agents, 1-hour Real Estate Related, ORNTIC
86. 0214028616 - TRUSTS: Why Do I, as a Real Estate Agent, Need to Know About Trusts? 1-hour Real Estate Related, ORNTIC
87. 0214028617 / 0214028618 – Safe and Secure Real Estate Transaction, 2 hours real Estate Related or 2 hours Current Industry Issues and Trends, William E Wood and Associates RE Academy
88. 0214028619 – RESPA for Realtors, 2 hours Real Estate Related, Guardian Title and Escrow, LC
B. Original Post-License and Continuing Education Course Applications, Pending Schools:

1.
2.

VII. Pre-License Education Instructors

1. Rachel Elizabeth Foster – Experience and Teaching Credentials (Principles)
2.

VIII. Pre-License Education Courses

1.
2.

IX. Post-License and Continuing Education Instructor Approval Applications

1. Stewart Jonathan Sacks
2. Kristin R Olbert
3. Karen Roller Schureman
4. Kelly A. Katalinas
5. Eric Marshall Brindley
6. James F. Perkins
7. Mark Balenger
8. Christine Lynn Stuart
9. Robert Charles Suling
10. Laura Ann Wakefield
11. Vicki LeAnn Black
12. Stephanie Hanna Campbell
13. Derek Edward Owing
15. Michael Walker
16. Lori Ann Bonnell
17. Carrie Lee Fincham
18. John LeTourneau
19. Louise Yopp Baker
20. Teresa Stella Pasiak
21. Jacqueline Feagin
22. James Edward Mitchell III
23. Rachel Anna Davila
24. Paul Pelish

X. New Business

XI. Adjourn