

DRAFT MINUTES

Charitable Gaming Board
American Legion Post 176
6520 Amherst Avenue, Springfield, Virginia
Wednesday, January 25, 2017

CALL TO ORDER

Mr. Bob Sussan called the meeting to order at 11:40 a.m. Mr. Sussan asked Mr. Michael Menefee to call the roll.

MEMBERS PRESENT:

Mr. Bob Sussan, Chair
Ms. Tanya Conrad, Vice-Chair
Mr. Nicholas Curry
Mr. Charles Lessin
Mr. James Lewis

MEMBERS ABSENT:

Chief Humberto Cardounel, Jr.
Mr. James Corrigan
Mr. Randy Green
Mr. Samuel Kaufman
Mr. Charles Kelley

VDACS STAFF PRESENT:

Mr. Michael Menefee, Program Manager, Office of Charitable and Regulatory Programs

OFFICE OF THE ATTORNEY GENERAL STAFF PRESENT:

Mr. Josh Laws, Assistant Attorney General, Office of the Attorney General

Mr. Menefee informed Mr. Sussan that a quorum was present.

APPROVAL OF MINUTES

Mr. Sussan asked for a motion to approve the draft minutes of the December 13, 2016, Board meeting. Ms. Tanya Conrad motioned that the draft minutes be approved as distributed. Mr. Charles Lessin seconded the motion and it was passed by a unanimous vote.

PRESENTATION

Mr. Sussan presented a gubernatorial Certificate of Appointment to Mr. James Lewis for his appointment to the Board.

REPORT FROM BOARD MEMBERS

Mr. Sussan asked the members whether they had any reports that needed to be brought before the Board. With no remarks from members, Mr. Sussan informed members there were no reports before the Board.

PROGRAM MANAGER'S REPORT

Mr. Sussan asked Mr. Menefee for an operational update on the Office of Charitable and Regulatory Programs. Mr. Menefee reported to the members that the proposed amendments to 11VAC15-40, *Charitable Gaming Regulations*, to increase the number of electronic pull-tab devices in a qualified organization's social quarters from five devices to nine devices continues to be under executive branch review.

Mr. Sussan asked members whether they had any questions for Mr. Menefee and with no questions, Mr. Sussan moved onto old business.

OLD BUSINESS

Mr. Sussan asked the Curry-Lewis workgroup to provide the Board with a report. Mr. Lewis reported that a survey was sent to 351 licensed charitable gaming organizations with a response rate of 17.1%. He further stated the workgroup will be sorting out the survey responses as well as contacting the suppliers to obtain their input. Mr. Lewis stated that in the end, the workgroup wants to develop a list of ideas and best business practices for the industry.

Mr. Sussan asked the Kaufman-Lessin workgroup to provide the Board with a report. Mr. Lessin reported that the workgroup received information on the powers of a policy board and the role of the Board. He further stated the Board has the authority to set the conditions on how bingo is to be played as well as to advise VDACS on the audit and administration fee rate. There was no report on the definition of a social quarter. Mr. Lessin stated he would like the Board to consider having a discussion on the adoption of a resolution, which would request the Governor's Office to consider granting it additional powers.

Mr. Sussan asked members whether they had any questions for Mr. Lewis or Mr. Lessin or comments on their reports. With no further questions or comments, Mr. Sussan moved onto new business.

NEW BUSINESS

Mr. Sussan asked members whether they had any new business for the Board to consider and with no further comments; Mr. Sussan asked the Board's authorization for him to discuss with VDACS, on behalf of the Board, on ways to incentivize licensed charitable gaming organizations to dedicate a portion of its gross receipts to its own advertisement of its bingo sessions. Mr. Lewis motioned to grant Mr. Sussan the authorization to discuss this advertisement concept with VDACS. Mr. Lessin seconded the motion and it was passed by a unanimous vote.

Mr. Sussan asked the Board's authorization for him to discuss with VDACS, on behalf of the Board, on obtaining no more than \$2,500 to spend on social media for the purpose of targeting non-bingo players to find out the reason why they do not play bingo as well as to promote charitable gaming in Virginia. Mr. Curry motioned to grant Mr. Sussan

the authorization to discuss this social media concept with VDACS. Ms. Conrad seconded the motion and it was passed by a unanimous vote.

Mr. Sussan asked Mr. Menefee for a brief synopsis on the legislative bill before the Virginia General Assembly during its 2017 session. Mr. Menefee provided a brief synopsis on the following legislative bill:

- House Bill 2176 (Patron: Hodges)
- House Bill 2177 (Patron: Hodges)
- House Bill 2178 (Patron: Hodges)
- House Bill 2284 (Patron: Yost)
- House Bill 2374 (Patron: Knight)
- Senate Bill 1400 (Patron: Lucas)
- Senate Bill 1509 (Patron: Cosgrove)
- Senate Bill 1512 (Patron: Surovell)

Members discussed each of these legislative bills. Mr. Sussan asked the Board on whether it wished to make a recommendation to VDACS on any of the legislative bills before the Virginia General Assembly. As such, the Board took the following actions:

- Mr. Lessin motioned to recommend support for House Bill 2178. Mr. Lewis seconded the motion and it was passed by a unanimous vote.
- Mr. Lessin motioned to recommend support for House Bill 2374. Mr. Curry seconded the motion and it was passed by a unanimous vote.
- Mr. Lewis motioned to recommend support for Senate Bill 1400. Ms. Conrad seconded the motion and it was passed by a unanimous vote.

With no further remarks or motions from members, Mr. Sussan moved onto the next item on the agenda.

NEXT BOARD MEETING

Mr. Sussan informed members that the next Board meeting will be on March 14, 2017, at the Amvets Post 7 in Harrisonburg.

PUBLIC COMMENT

Mr. Sussan asked the public in attendance whether any comments needed to be brought before the Board.

With no comments from the public and there being no further business, the Board adjourned at 1:00 p.m.

Respectfully submitted,

Michael Menefee, Program Manager
Office of Charitable and Regulatory Programs