

VIRGINIA REAL ESTATE BOARD

EDUCATION COMMITTEE MEETING DRAFT AGENDA

November 6, 2023, Meeting

- I. Call to Order
- II. Approval of Agenda
- III. Public Comment
- IV. Discussion Items
 1. Change of 2024 Committee and Board meetings, due to NAR National convention. The November meeting dates have been changed to December 18 and 19, 2024.
 2. Pre-licensing waiver requirements.
 3. Moseley Certified Trainer certificate
- V. Proprietary School Applications
 1. 0211001361 – Bravo Maritime Group, Inc. Williamsburg, VA
Contact Person: Valerie Horner
 2. 0211001356 – Arrow Exterminators, Inc. Atlanta, GA
Contact Person: Jason Lamarca (**2nd submission needed financial statement**)
- VI. Post-License and Continuing Education Course Applications
 - A. Original Post-License and Continuing Education Course Applications, Approved Schools:
 1. 0214028798 - A New Look at Contract Law (On-line), 3 hours Real Estate Related, McKissock, LLC.
 2. 0214028799 - Brokerage Management (On-line), 6 hours Broker Management and 2 hours Broker Supervision, McKissock, LLC.
 3. 0214028800 - Finding Your Focus: Niche Marketing for Real Estate (On-line), 3 hours Real Estate Related, McKissock, LLC.
 4. 0214028801 - From Contract to Closing: A Breakdown of the Real Estate Market (On-line), 2 hours Real Estate Related, McKissock, LLC.
 5. 0214028802 – Going Green: Elements of an Eco-friendly Home (On-line), 3 hours Real Estate Related, McKissock, LLC.

6. 0214028803 - Service, Support and Companion Animals (On-line), 2 hours Real Estate Related, McKissock, LLC.
7. 0214028804 - 6 Hrs. Broker Management w/ 2 Hrs. Broker Supervision (Correspondence), HRRRA
8. 0214028805 - Service, Support and Companion Animal (Correspondence), 2 hours Real Estate Related, McKissock, LLC.
9. 0214028806 - JMan's Tech Tools (On-line), 2 hours Real Estate Related, McKissock, LLC.
10. 0214028807 - Lead Alert: A Guide for Property Manager (On-line), 3 hours Real Estate Related, McKissock, LLC.
11. 0214028808 - NAR: May the Code Be with You (On-line), 3 hours Ethics & Standards of Conduct, McKissock, LLC.
12. 0214028809 - Real Estate Investing: Beyond the Basics (On-line), 4 hours Real Estate Related, McKissock, LLC.
13. 0214028810 - Real Estate Trust Accounts (On-line), 2 hours Real Estate Related, McKissock, LLC.
14. 0214028811 - Real Estate Safety: Protect Yourself and Your Clients (On-line), 3 hours Real Estate Related, McKissock, LLC.
15. 0214028812 - Virginia Real Estate Law Combo (On-line), 2 hours Fair Housing, 1-hour Real Estate Agency, and 1-hour Real Estate Contracts, McKissock, LLC.
16. 0214028813 - Listing Agreements (Correspondence), 3 hours Real Estate Related, McKissock, LLC.
17. 0214028814 - Virginia Legal Updates, Emerging Trends and Ethics (On-line), 3 hours Ethics & Standards of Conduct, and 1-hour Legal Updates, McKissock, LLC.
18. 0214028815 - A Day in the Life of a Buyer Agent (Correspondence), 3 hours Real Estate Related, McKissock, LLC.
19. 0214028816 - Real Estate Safety: Protect Yourself (Correspondence), 3 hours Real Estate Related, McKissock, LLC.
20. 0214028817 - Virginia Legal Updates, Emerging Trends and Ethics (Correspondence), 3 hours Ethics & Standards of Conduct, and 1-hour Legal Updates, McKissock, LLC.
21. 0214028819 / 0214028820 – Trust & Estates, 2 hours Legal Updates or 2 hours Current Industry Issues and Trends, Cindy Bishop Worldwide
22. 0214028821 - Trust & Estates, 2 hours Broker Management, Cindy Bishop Worldwide
23. 0214028822 – Real Estate Finance 101, 2 hours Real Estate-Related Finance, Liz Moore University, LLC.
24. 0214028823 – Risk Management 101, 3 hours Risk Management, Liz Moore University, LLC.
25. 0214028824 – RESPA 101, 1-hour Real Estate Related, Liz Moore University, LLC.
26. 0214028829 - Understanding 1031 Tax-Free Exchanges V4.0 (On-line), 4 hours Real Estate Related, Dearborn Financial Publishing, Inc., d.b.a. REcampus.com

27. 0214028831 / 0214028832 – Listing Tools master’s Use, 2 hours Real Estate Related or 2 hours Current Industry Issues and Trends, Cindy Bishop Worldwide
28. 021402883 - Listing Tools Master’s Use, 2 hours Broker Management, Cindy Bishop Worldwide
29. 0214028834 – RESPA for Real Estate Agents, 2 hours Real Estate Related, Champion University
30. 0214028835 - Solving the Downpayment Dilemma Online Video Course V1.0 (On-line), 4 hours Real Estate Related, Dearborn Financial Publishing, Inc. d.b.a. REcampus.com
31. 0214028836 - Fair Housing V5.0 (On-line), 4 hours Real Estate Related, Dearborn Financial Publishing, Inc. d.b.a. REcampus.com
32. 0214028837 - Repurposing Property: Friend, Foe, or the American Dream? V1.0 (On-line), 4 hours Real Estate Related, Dearborn Financial Publishing, Inc. d.b.a. REcampus.com
33. 0214028838 - Houses: Buy, Fix, Sell! V1.1 (On-line), 4 hours Real Estate Related, Dearborn Financial Publishing, Inc. d.b.a. REcampus.com
34. 0214028839 - VA Broker Supervision Requirements, 2 hours Broker Supervision, RAR
35. 0214028840 - Foreclosures, Short Sales, and REOs: Tools for Success in Today's Market V3.0 (On-line), 4 hours Real Estate Related, Dearborn Financial Publishing, Inc. d.b.a. REcampus.com
36. 0214028841 - Introduction to Commercial Real Estate Sales V5.0 (On-line), 4 hours Real Estate Related, Dearborn Financial Publishing, Inc. d.b.a. REcampus.com
37. 0214028842 - Protecting Elders from Real Estate Scams Online Video Course V1.0 (On-line), 4 hours Real Estate Related, Dearborn Financial Publishing, Inc. d.b.a. REcampus.com
38. 0214028843 - The Basics of the 1031 Tax-Deferred Exchange (On-line), 2 hours Real Estate Related, Real University, Inc.
39. 0214028844 - Buyer's Agency Representation (On-line), 2 hours Real Estate Agency, Real University, Inc.
40. 0214028845 - Escrow Account and How to Manage It (On-line), 3 hours Real Estate Related, Real University, Inc.
41. 0214028846 - What Are the Types of Deeds Used to Convey Title in Real Estate (On-line), 2 hours Real Estate Related, Real University, Inc.
42. 0214028847 - Comparative Basics VA Purchase Contracts, 1-hour Real Estate Contracts, VAR
43. 0214028848 - Contracts, Purchase and Sales Agreements (On-line), 4 hours Real Estate Contracts, 360training.com, Inc.
44. 0214028849 - Environmental Hazards (On-line), 4 hours Real Estate Related, 360training.com, Inc.
45. 0214028850 – Leases (On-line), 4 hours Real Estate Related, 360training.com, Inc.
46. 0214028851 - Liens, Taxes and Foreclosures (On-line), 3 hours Real Estate Related, 360training.com, Inc.

47. 0214028852 – Code of Ethics (On-line), 6 hours Ethics and Standards of Conduct, 360training.com, Inc.
48. 0214028853 - Trust, Estates & Powers of Attorney, 1-hour Real Estate Related, HRRRA
49. 0214028856 - Lose That Paper Weight - Moving to Paperless Transactions (On-line), 3 hours Real Estate Related, Aceable Real Estate School
50. 0214028878 / 0214028879 - Loans & Financing 102, 2 hours Real Estate Related or 2 hours Real Estate-Related Finance, Williamsburg Real Estate School
51. 0214028880 / 0214028881 - Credit Fundamentals For A Successful Home Purchase, 2 hours Real Estate Related or 2 hours Real Estate-Related Finance, Williamsburg Real Estate School
52. 0214028882 - Short Term Rentals, 1-hour Real Estate Related, Williamsburg Real Estate School
53. 0214028883 – Safety Strategies, 1- hour Broker Management, FAAR
54. 0214028884 - Safety Strategies, 1-hour Real Estate Related, FAAR
55. 0214028885 / 0214028886 - Tax Minimization for Realtors, 2 hours Real Estate Related or 2 hours Current Industry Issues and Trends, CVSRE
(Does this course protect the health, safety, and welfare of the public?)
56. 0214028887 - 7 Deadly Sins of Sales 2.0, 3 hours Real Estate Related, HRRRA
57. 0214028888 - 1031 Exchange, 1-hour Real Estate Related, TRSRE
58. 0214028889 – Contracts, 6 hours Contract Writing (PLE only), Four Pillars Inc, dba NorthStar Real Estate Academy
59. 0214028890 / 0214028891 – Legal Updates, 2 hours Legal Updates or 2 hours Current Industry Issues and Trends, Four Pillars Inc, dba NorthStar Real Estate Academy
60. 0214028892 - Broker Supervision, 2 hours Broker Supervision, Four Pillars Inc, dba NorthStar Real Estate Academy
61. 0214028503 - Pricing the Property, 1-hour Real Estate Related, Four Pillars Inc, dba NorthStar Real Estate Academy **(previously denied due to inaccurate course content)**
62. 0214028529 - Brokers and Teams Leadership, 1 hour Broker Management, Four Pillars Inc, dba NorthStar Real Estate Academy **(previously denied due to course content not meeting professionalism standards.)**
63. 0214028894 / 0214028895 – Fair Housing, 2 hours Fair Housing (CE or PLE), Four Pillars Inc, dba NorthStar Real Estate Academy
64. 0214028896 – An Introduction to Agency, 1-hour Real Estate Agency, Cobalt Settlements, LLC.
65. 0214028897 / 0214028898 – Fair Housing, 2 hours Fair Housing (CE or PLE), New World Title & Escrow
66. 0214028899 - Cybersecurity Best Practices for Real Estate Professionals (On-line), 4 hours Real Estate Related, WebCE, Inc.

67. 0214028900 – Introduction to Contracts, 1-hour Real Estate Contracts, Cobalt Settlements, LLC.
68. 0214028901 – Fair Housing, 2 hours Fair Housing, Cobalt Settlements, LLC.
69. 0214028903 - Staging to Sell What Every Agent Should Know, 3 hours Real Estate Related, Real Estate Staging Association
70. 0214028904 – Navigating the Post-Settlement Occupancy Agreement, 1-hour Real Estate Contracts, Cobalt Settlements, LLC.
71. 0214028905 / 0214028906 - Contract Writing, 1 hours Real Estate Contracts, and 5 hours Real Estate Related or 6 hours Contract Writing, CVSRE
72. 0214028907 - What Lies Beneath? Digging Up the Facts about Underground Oil Tanks, 1-hour Real Estate Related, RAR
73. 0214028908 / 0214028909 - What Lies Beneath? Digging Up the Facts about Underground Oil Tanks, 3 hours Real Estate Related or 2 hours Current Industry Issues and Trends, RAR
74. 0214028910 - Establishing Broker Policies and Procedures (On-line), 3 hours Broker Management, System Effect, LLC dba Training Cove
75. 0214028917 / 0214028918 - What Lies Beneath? Digging Up the Facts about Underground Oil Tanks, 2 hours Real Estate Related or 2 hours Current Industry Issues and Trends, RAR **(PLE course withdrawn)**
76. 0214028783 - Fair Housing (On-line), 2 hours Fair Housing, Education Pathways, LLC **(previously denied due to the course citations being incorrect)**
77. 0214028934 - Legal Updates and Issues of Flooding (On-line), 1-hour Legal Updates, Education Pathways, LLC.
78. 0214028935 – 0214028936 - Professional Enforcement of the Code 2024, 3 hours Ethics and Standards of Conduct (CE or PLE), RAR
79. 0214028574 / 0214028575 – VR vs REIN Contract Comparison, 2 hours Real Estate Contracts or 2 hours Current Industry Issues and Trends, Peninsula Real Estate School **(previously denied due to outdated contract forms)**
80. 0214028937 / 0214028938 - Asking for a Friend, 1-hour Legal Updates, and 2 hours Real Estate Contracts or 2 hours Current Industry Issues and Trends, RAR
81. 0214028939 – Asking for a Friend, 3 hours Broker Management, RAR
82. 0214028940 - Appraisals.... Figuring The Numbers, 3 hours Broker Management, Cindy Bishop Worldwide
83. 0214028941 - Realtor Code of Ethics 2023 (On-line), 3 hours Ethics and Standards of Conduct, Education Pathways, LLC.
84. 0214028785 - Real Estate Contract Law (On-line), 3 hours Real Estate Contracts, Education Pathways, LLC **(previously denied due to inaccurate course content)**
85. 0214028942 / 0214028943 - Seller Representative Specialist, 8 hours Real Estate Related or 3 hours Ethics and Standards of Conduct (PLE), HRRRA

86. 0214028944 - 16 Hour Correspondence Course, 2 hours Fair Housing, 3 hours Ethics, 1-hour Legal Updates, 1-hour Real Estate Agency, 1-hour Real Estate Contracts, and 8 hours real Estate Related, HRRRA
87. 0214028945 / 0214028946 - VRLTA and 2023 Legislative Update, 2 hours Legal Updates or 2 hours Current Industry Issues and Trends, VAR
88. 0214028947 - VRLTA and 2023 Legislative Update, 2 hours Broker Management, VAR
89. 0214028948 / 0214028949 - Conflict Resolution, 2 hours Real Estate Related or 2 hours Current Industry Issues and Trends, VAR
90. 0214028952 – Legal Update with Flood Content, 1-hour Legal Updates, CVSRE
91. 0214028953 / 0214028954 – Fair Housing, 2 hours Fair Housing (CE or PLE). CVSRE
92. 0214028955 / 0214028956 – CSI Protection, 3 hours Real Estate Related or 2 hours Current Industry Issues and Trends, CVSRE
93. 0214028959 / 0214028960 – Home Inspection Basics 101, 2 hours Real Estate Related or 2 hours Current Industry Issues and Trends, Hurlbert Home Inspection, LLC.
- 94. 0214028793 - VA RE Mandatory 8 Hour CE Course, 2 hours Fair Housing, 3 hours Ethics, 1-hour Legal Updates, 1-hour Real Estate Agency, and 1-hour Real Estate Contracts, Moseley Flint Schools of Real Estate (previously denied due to VA protected classes not in the course)**
95. 0214028970 - VA RE Mandatory 8 Hour CE Course (On-line), 2 hours Fair Housing, 3 hours Ethics, 1-hour Legal Updates, 1-hour Real Estate Agency, and 1-hour Real Estate Contracts, Moseley Flint Schools of Real Estate
- 96. 0214028792 - VA RE Mandatory 8 Hour CE Course (Correspondence), 2 hours Fair Housing, 3 hours Ethics, 1-hour Legal Updates, 1-hour Real Estate Agency, and 1-hour Real Estate Contracts, Moseley Flint Schools of Real Estate (previously denied due to VA protected classes not in the course)**
- 97. 0214028556 - 16 Virginia Real Estate CE Collection (Correspondence), 2 hours Fair Housing, 3 hours Ethics, 1-hour Legal Updates, 1-hour Real Estate Agency, 1-hour Real Estate Contracts, and 8 hours Real Estate Related, Moseley Flint Schools of Real Estate (previously denied due to VA protected classes not in the course)**
98. 0214028971 - Documents Disclosures and Directives Webinar, 4 hours Real Estate Related, Moseley Flint Schools of Real Estate
99. 0214028972 - Agency Dilemmas: What Do You and Don't You Know? – Webinar, 4 hours Real Estate Related, Moseley Flint Schools of Real Estate
100. 0214028974 - 45 Day Countdown with the 1031 Exchange- Webinar (virtual class), 4 hours Real Estate Related, Moseley Flint Schools of Real Estate

101. 0214028975 - What You Need to Know: Transitioning from Residential to Commercial Real Estate – Webinar (Virtual Classroom), 4 hours Real Estate Related, Moseley Flint Schools of Real Estate
102. 0214028976 - Real Estate Ethics and Standards of Conduct, 4 hours Ethics and Standards of Conduct, Moseley Flint Schools of Real Estate
103. 0214028977 - Contracts Agency Fair Housing – Webinar, 2 hours Fair Housing, 1-hour Real Estate Agency, and 1-hour Real Estate Contracts, Moseley Flint Schools of Real Estate
104. 0214028978 – VA Real Estate Mandated Law Update, 2 hours Fair Housing, 3 hours Ethics, 1-hour Legal Updates, 1-hour Real Estate Agency, and 1-hour Real Estate Contracts, **HPDS (pre-licensing course materials?)**
105. 0214028979 / 0214028980 - Fair Housing 2023, 2 hours Fair housing (CE or PLE), **HPDS (pre-licensing course materials?)**
106. 0214028981 / 0214028982 - Escrow Requirements 2023, 3 hours Real Estate Related or 3 hours Escrow Requirements, **HPDS (pre-licensing course materials?)**
107. 0214028983 / 0214028984 – Contract Writing, 1-hour Real Estate Contracts, and 5 hours Real Estate Related or 6 hours Contract Writing, **HPDS (pre-licensing course materials?)**
108. 0214028985 – Risk Management, 3 hours Risk Management (PLE only), **HPDS (pre-licensing course materials?)**
109. 0214028986 / 0214028987 – Fair Housing, 2 hours Fair Housing (CE or PLE), CBR/SRE
110. 0214028988 - 7 Deadly Sins Sales 2.0, 2 hours Real Estate Related, HRRRA
111. 0214028989 – 6 hrs. Broker Management w/ 2 hrs. Broker Supervision, 6 hours Broker Management and 2 hours Broker Supervision, HRRRA
112. 0214028990 - Real Estate Finance (On-line), 3 hours Real Estate Related, 360training.com, Inc.
113. 0214028991 - Ground Lease Investment Fundamentals, 3 hours Real Estate Related, Knowledge Masters, LLC
114. 0214028992 / 0214028993 - Our Industry is CHANGING - Are you Ready! 1-hour Real Estate Agency, and 2 hours Real Estate Related or 3 hours VA Agency Law, TRSRE
115. 0214028996 – Contract Review: A Tale of Two Contracts, 1-hour Real Estate Contracts, RGS Title Real Estate Academy
116. 0214028997 - NVAR Sales Contract Listing Agent Primer, 1-hour Real Estate Contracts, RGS Title Real Estate Academy
117. 0214028998 - Closings with A Twist, 1-hour Real Estate Related, RGS Title Real Estate Academy
118. 0214028999 / 0214029000 - Current Industry Standards and Trends, 2 hours Real Estate Related or 2 hours Current Industry Issues and Trends, RGS Title Real Estate Academy
119. 0214029001 – FIRPTA Requirements, 1-hour Real Estate Related, RGS Title Real Estate Academy

120. 0214029002 / 0214029003 – Fair Housing, 2 hours Fair Housing (CE or PLE), RGS Title Real Estate Academy
121. 0214029004 - Resale Disclosure Act, 1-hour Real Estate Related, RGS Title Real Estate Academy
122. 0214029005 – Powers of Attorney, 1-hour Real Estate Related, RGS Title Real Estate Academy
123. 0214029006 – Surveys and Easements, 1-hour Real Estate Related, RGS Title Real Estate Academy
124. 0214029007 – Tax Matters in the Sale of Real Estate, 1-hour Real Estate Related, RGS Title Real Estate Academy
125. 0214029008 – NVAR Sales Contract Selling Agent Primer, 1-hour Real Estate Contracts, RGS Title Real Estate Academy
126. 0214029011 - Real Estate Agency, 1-hour Real Estate Agency, Alltech Title dba ATG Title
127. 0214029012 / 0214029013 - Ethics and Standards of Conduct, 3 hours Ethics and Standards of Conduct, (CE or PLE), Alltech Title dba ATG Title
128. 0214029014 – Ethics and Standards of Conduct, 3 hours Ethics (PLE only), Alltech Title dba ATG Title
129. 0214029015 – 2023 Legal Updates with Flood, 1-hour Legal Updates, Alltech Title dba ATG Title
130. 0214029016 / 0214029017 - Deconstructing New Home Contract 2023, 2 hours Real Estate Related or 2 hours Current Industry Issues and Trends, Institute of Continuing Education
131. 0214029018 / 0214029019 - Distressed Properties: Short Sales, Foreclosures & Bank Owned Properties, 2 hours Real Estate Related, or 2 hours Current Industry Issues and Trends, Institute of Continuing Education
132. 0214029020 / 0214029021 - Top Preleasing Issues in Landlord Tenant Law, 1-hour Legal Updates, and 1-hour Real Estate Related or 2 hours Current Industry Issues and Trends, Institute of Continuing Education
133. 0214029022 – Broker Supervision, 2 hours Broker Supervision, RAR
134. 0214028780 - Virginia Real Estate License Renewal (On-line), 2 hours Fair Housing, 3 hours Ethics, 1-hour Legal Updates, 1-hour Real Estate Agency, 3 hours Real Estate Contracts, and 6 hours Real Estate Related, Education Pathways, LLC (**Previously denied due to Guidance Document not on the application**)
135. 0214029024 - Earnest Money Deposits, 1-hour Real Estate Contracts, MBH Settlement Group, LC.
136. 0214029025 / 0214029026 - Let's Inspect This a Little More Closely, 2 hours Real Estate Contracts or 2 hours Current Industry Issues and Trends, MBH Settlement Group, LC.
137. 0214029027 - Living the Dream, 1-hour Real Estate Related, MBH Settlement Group, LC.
138. 0214029028 / 0214029029 - Understanding the Residential Sales Contract, 2 hours Real Estate Related or 2 hours Current Industry Issues and Trends, MBH Settlement Group, LC.

139. 0214029030 / 0214029031 - Understanding the Sales Contract for Unimproved Land, 2 hours Real Estate Contracts or 2 hours Current Industry Issues and Trends, MBH Settlement Group, LC.
140. 0214029033 - Navigating Real Estate Contingencies, 1-hour Real Estate Contracts, Charles Huang PLLC.
141. 0214029034 - Legal Updates, 1-hour Legal Updates, Charles Huang PLLC.
142. 0214029035 - Ethics and Legal Updates – Webinar, 3 hours Ethics and Standards of Conduct, and 1-hour Legal Updates, Moseley Flint Schools of Real Estate
143. 0214029036 - Common Contract Contingencies, 1-hour Real Estate Related, New World Title & Escrow
144. 0214029039 - Real Estate Auctions (On-line), 1-hour Real Estate Related, The CE Shop LLC.
145. 0214029040 - Residential Property Management Essentials (On-line), 4 hours Real Estate Related, The CE Shop LLC.
146. 0214029041 - Document Diligence Safeguarding Your Transactions (On-line), 4 hours Real Estate Related, The CE Shop, LLC.
147. 0214029042 - Section 1031 Tax Deferred Exchanges (On-line), 3 hours Real Estate Related, The CE Shop, LLC.
148. 0214029043 - Working with Real Estate Investors (On-line), 3 hours Real Estate Related, The CE Shop, LLC.
149. 0214029044 – Fair Housing, 2 hours Fair Housing, (PLE only), New Millennium Univ.
150. 0214029045 – VA Agency Law, 3 hours VA Agency Law, (PLE only), New Millennium Univ.
151. 0214029046 – Contract Writing, 6 hours Contract Writing, (PLE only), New Millennium Univ.
152. 0214029047 – Escrow Requirements, 3 hours Escrow Requirements, (PLE only), New Millennium Univ.
153. 0214029048 - Ethics Standards of Conduct, 3 hours Ethics and Standards of Conduct, (PLE only), New Millennium Univ.
154. 0214029049 - New Kids on the Block- Millennials in Real Estate (On-line), 3 hours Real Estate Related, Aceable Real Estate School (**does this course protect the health, welfare, and safety of the public**)
155. 0214029050 – At Home with Diversity, 2 hours Current Industry Issues and Trends (PLE only), CVSRE
156. 0214029051 - Benefits of 1031 Exchange for Investment Clients (On-line), 3 hours Real Estate Related, Digital Learning Centers LLC dba REMI School of Real Estate LLC.

B. Original Post-License and Continuing Education Course Applications, Pending Schools: None.

VII. Pre-License Education Instructors

1. 0230001726 – Jerome Friedlander - VA State Bar Member Practicing RE Law and Waiver Option (Real Estate Law)
2. 0230001727 – John McInnis – Experience and Professional Designation (Principles, Law, Brokerage, Appraisal, and Finance)
3. 0230001721 – Helen Tucker – Experience and Waiver (Principles, Appraisal, Finance, Brokerage, and Law) **previously denied did not have enough information)**
4. 0230001728 – Adrienne Campbell – Experience and Teaching Credentials (Principles, Appraisal, Finance, Brokerage, and Law)

VIII. Pre-License Education Courses

1. 0214028830 – 60-hours Salesperson Principles and Practices of Real Estate (On-line), 360 TRAINING.COM, INC.
2. 0214028930 - 60-hours Salesperson Principles and Practices of Real Estate (On-line), Moseley Flint Schools of Real Estate
3. 0214028931 – 15-hours Salesperson Principles and Practices of Real Estate (On-line), Moseley Flint Schools of Real Estate
4. 0214028932 - 15-hours Salesperson Principles and Practices of Real Estate (Correspondence), Moseley Flint Schools of Real Estate
5. 0214028933 - 15-hours Salesperson Principles and Practices of Real Estate (Classroom), Moseley Flint Schools of Real Estate
6. 0214028958 – 60-hours Principles and Practices of Real Estate (On-line), The CE Shop, LLC.
7. 0214029037 – 60-hours Principles and Practices of Real Estate (Correspondence), Queen Academy of Real Estate
8. 0214029038 - 60-hours Principles and Practices of Real Estate (Classroom), Albemarle Area School of Real Estate

IX. Post-License and Continuing Education Instructor Approval Applications

1. Melea Lyn Lemon
2. Dalton Campbell
3. Sharon Lee Howard
4. Russel Baird Adams III
5. Willard Henry Saunders
6. Kellye Curtis Clarke
7. Gina Pagnato Parello
8. Brian Baird
9. Rebecca Lee McAnallen
10. John Battaile Jr.
11. Tiffany L. Hardgrave
12. Ernie Matta
13. Eric Marshall Brindley
14. Shavon Gunnell

- 15. Shaun Whiteley
- 16. Adrienne Campbell
- 17. John McInnis – **pre-licensing instructor application pending.**
- 18. Brendan Patrick White

X. New Business

XI. Adjourn

DRAFT AGENDA
Materials contained in this agenda are proposed topics for discussion
And are not to be construed as regulation or official board position
DRAFT AGENDA