



COMMONWEALTH of VIRGINIA
Department of Professional and Occupational Regulation

Terence R. McAuliffe
Governor

Todd Haymore
Secretary of
Commerce and Trade

Jay W. DeBoer
Director

VIRGINIA REAL ESTATE BOARD
EDUCATION COMMITTEE MEETING REPORT

The Real Estate Board Education Committee met on Wednesday, May 9, 2018, at 2:00 p.m. at the Department of Professional & Occupational Regulation in Richmond.

Committee Members present: Steve Hoover, Committee Chair
Sandi Ferebee
Lynn Grimsley
Lee Odems
Joe Funkhouser

Department Staff Members present: Jay DeBoer, Director
Jeffrey Williams, Board Administrator, Real Estate Board
James Chapman, Board Administrator (Real Estate Section)
Mia Quimpo, Licensing Specialist
Janice Toole, Licensing Specialist

Mr. Hoover called the meeting to order at 2:05 p.m.

A motion was made to approve the agenda. The Committee approved it unanimously.

Public Comment.

None.

Additional designations acceptable for Pre-License Instructor certification.

Committee members reviewed a list of designations from several professional real estate associations that were not listed in the Board's regulation as approved for Pre-License Instructor qualifications. The Committee reviewed the listed designations to determine if any of them sufficiently met the third requirement of question #13 on the Pre-License Education Instructor Certification Application. The committee decided that the following designations met the third requirement:

National Association of Realtors (NAR)	NAR
Accredited Buyer's Representative	ABR
Certified International Property Specialist	CIPS
General Accredited Appraiser	GAA
NAR's Green Designation	GREEN
Performance Management Network	PMN
Residential Accredited Appraiser	RAA
Seller Representative Specialist	SRS
Senior Real Estate Specialist	SRES

National Association of Residential Property Managers (NARPM)	NARPM
Residential Management Professional	RMP
Master Property Manager	MPM

Institute of Real Estate Management (IREM)	IREM
Accredited Residential Manager	ARM
Accredited Commercial Manager	ACoM

Draft Instructions for submitting video content.

Staff developed instructions for submitting video content to the Board and asked several educational providers for feedback prior to the committee meeting. The revised instructions were distributed to the education providers present at the committee meeting. The distributed version will be updated if needed.

Legislative update.

Board staff updated the committee on the education related legislative changes that go into effect on January 1, 2019. Starting in 2019, Post-Licensing education must be completed within one year from the last day of the month in which the license was issued. The Advisory Council is no longer required to meet annually. Post-Licensing Education curricula must include real estate-related finance and 2 of the 8 required hours of broker management continuing education “shall include an overview of the broker supervision requirements under this chapter and the Board regulations.” Board staff will consult with the Real Estate Board Chair to set up an Advisory Council meeting (and to update the council roster) to determine how to implement any needed Post-Licensing Education changes. Board staff will also meet with DPOR staff to determine how to implement the remaining changes. Staff hopes to present an implementation plan to the Committee at its next meeting.

The Committee recessed from 2:38 p.m. to 3:05 p.m.

Application Review.

The following applications were approved without stipulation unless noted otherwise.

- V. Continuing Education Course Applications
- A. Previously-approved Continuing Education Course Applications, Approved Schools (**Review for Instructor Only - Attachment 2**):
1. 0214023000 Fair Housing-An Ounce of Prevention, 2 hours Fair Housing, Southside Virginia Assoc. Of Realtors (**K. Mark Joyner, Jr.**) (**duplicate Previously approved PLE # 1**)
- B. Original Continuing Education Course Applications, Approved schools:
1. 0214022929 Fair Housing, 2 hours Fair Housing, Cindy Bishop Worldwide, LLC (**duplicate PLE # 1**)
 2. 0214022931 Foreclosure Options & Realities 2, 2 hours Legal Updates, Cindy Bishop Worldwide, LLC (**duplicate CE # 3 and PLE # 2**)
 3. 0214022932 Foreclosure Options & Realities 2, 2 hours Broker Management, Cindy Bishop Worldwide, LLC (**duplicate CE # 2 and PLE # 2**)
 4. 0214022934 Financing Workshop 2, 2 hours Broker Management, Cindy Bishop Worldwide, LLC (**duplicate PLE # 3**)
 5. 0214022936 Short Sales vs Foreclosure, 2 hours Real Estate Related, Alpha College of Real Estate (**duplicate CE # 6 and PLE # 4**)
 6. 0214022937 Short Sales vs Foreclosure, 2 hours Broker Management, Alpha College of Real Estate (**duplicate CE # 5 and PLE # 4**)
 7. 0214022951 Veterans Affairs Financing, 1 hour Real Estate Related, JAMS-01, INC
 8. 0214022952 NARPM Finance: Cash Flow Analysis, 6 hours Real Estate Related, Alpha College of Real Estate (**duplicate CE #9**)
 9. 0214022953 NARPM Finance: Cash Flow Analysis, 6 hours Broker Management, Alpha College of Real Estate (**duplicate CE # 8**)

10. 0214022956 8 hour Required Continuing Education Topics (Correspondence), 2 hours Fair Housing, 3 hours Ethics and Standards of Conduct, 1 hour Legal Updates, 1 hour Real Estate Agency, and 1 hour Real Estate Contracts, Alpha College of Real Estate
11. 0214022957 Contracts(Correspondence), 1 hour Real Estate Contracts, Alpha College of Real Estate
12. 0214022966 NAR: May The Code Be With You (On-line), 3 hours Ethics and Standards of Conduct, Hondros College of Business
13. 0214022967 Running a Small Brokerage Firm (On-line), 3 hours Real Estate Related, Hondros College of Business
14. 0214022968 What Does It Mean To Be Green? (On-line) 3 hours Real Estate Related, Hondros College of Business
15. 0214022969 Understanding Environmental Regulations (On-line), 3 hours Real Estate Related, Hondros College of Business
16. 0214022970 The Residential Contract: Issues, Disputes and Solutions (On-line), 3 hours Real Estate Contracts, Hondros College of Business
17. 0214022971 Exploring Agency Concepts and Disclosure (On-line), 3 hours Real Estate Agency Hondros College of Business
APPROVED PENDING RECEIPT OF ADDITIONAL INFORMATION
18. 0214022972 2018 New Laws, 1 hour Legal Updates, Virginia Realtors
19. 0214022973 Land 101, 8 hours Real Estate Related, RAR (**duplicate PLE # 5**)
20. 0214022975 Beyond the Basics: Advanced Tenant Coordination, 1 hour Real Estate Related, International Council of Shopping Centers (ICSC)
21. 0214022976 Creative Leasing Solutions, 1 hour Real Estate Related, International Council of Shopping Centers (ICSC)
22. 0214022977 The Next 25 Years: Preparing For The Future Of Retail And Mixed Use, 1 hour Real Estate Related, International Council of Shopping Centers (ICSC)
23. 0214022978 Investing in Retail Properties and Structuring Partnerships, 1 hour Real Estate Related, International Council of Shopping Centers (ICSC)
24. 0214022979 How You Draft Your Lease Can Make You Money, 1 hour Real Estate Contracts,

- International Council of Shopping Centers (ICSC)
25. 0214022982 Real Estate Agency, 2 hours Real Estate Agency, Provident School of Real Estate
26. 0214022986 Salesperson CE Courses for renewal, 2 hours Fair Housing, 3 hours Ethics and Standards of Conduct, 1 hour Legal Updates, 1 hour Real Estate Agency, and 1 hour Real Estate Contracts, Kirks Institute
27. 0214022987 Technology Tools, Trends, and Risk Management (On-line), 4 hours Real Estate Related, The CE Shop, Inc.
- APPROVED AS BROKER MANAGEMENT**
28. 0214022988 Real Estate Investing: Build Wealth Representing Investors and Becoming One Yourself (On-line), 6 hours Real Estate Related, The CE Shop, Inc.
29. 0214022989 1 hour Contracts Online, 1 hour Real Estate Contracts, Alpha College of Real Estate
30. 0214022990 Virginia Agency Law (On-line), 3 hours Real Estate Agency, Alpha College of Real Estate **(duplicate PLE #6)**
31. 0214022992 6 Hours Contract Writing On-line, 6 hours Real Estate Contracts, Alpha College of Real Estate **(duplicate PLE #7)**
32. 0214022998 Facts about Mold, 6 hours Real Estate Related, Kirks Institute
NOT APPROVED. INSTRUCTOR NOT A SUBJECT MATTER EXPERT ON THIS TOPIC.
33. 0214023013 Legislative and Agency Update, 1 hour Real Estate Agency, and 1 hour Real Estate Related, RAR **(duplicate PLE # 8 and CE #37)**
34. 0214023015 Virginia Evaluating Current Standards in Fair Housing (On-line), 3 hours Fair Housing, Hondros College of Business
35. 0214023017 Title Insurance, 2 hours Broker Management, Cindy Bishop Worldwide, LLC **(duplicate PLE #10)**
36. 0214023019 Broker Management: A Managing Broker's Value Package, 2 hours Broker Management, The Settlement Group Real Estate School
37. 0214023020 Legislative and Agency Update, 2 hours Broker Management, RAR **(duplicate CE #33 and PLE # 8)**
38. 0214023021 Commercial Leasing Fundamentals, 8 hours Real Estate Related, FAAR **(duplicate PLE #9)**

39. 0214023022 How, When and How to Hire: How, When and How to Fire, 2 hours Broker Management, The Settlement Group Real Estate School
40. 0214023023 Common Legal Hotline Q&A for Property Managers, 2 hours Legal Updates, Virginia Realtors **(duplicate PLE # 11)**
41. 0214023026 Title Insurance (On-line), 8 hours Real Estate Contracts, Versatile Title and Escrow, Inc.
APPROVED FOR REAL ESTATE RELATED AND FOR ONLY 4 HOURS
42. 0214023027 Describing Real Property, 1 hour Real Estate Contracts, Old Republic National Title Insurance Company
43. 0214023028 Preoccupied with Occupancy Agreements, 1 hour Real Estate Contracts, INSTITUTE OF CONTINUING EDUCATION, LC
44. 0214023030 Comprehend-a the Addenda: Addenda Basics, 2 hours Real Estate Contracts, INSTITUTE OF CONTINUING EDUCATION, LC **(duplicate PLE # 12)**
45. 0214023031 Being A Good Leader Means Being A Good Manager, 2 hours Broker Management, The Settlement Group Inc
46. 0214023032 1031 Exchange of Real Estate, 2 hours Broker Management, Cindy Bishop Worldwide, LLC **(duplicate PLE #13)**
47. 0214023034 Winning Lease Negotiation Techniques, 1 hour Real Estate Related, International Council of Shopping Centers
APPROVED WITH NAME CHANGE.
48. 0214023036 How to Prevent Settlement Delays, 1 hour Real Estate Related, New World Title & Escrow
49. 0214023037 Fair Housing, 2 hours Fair Housing, Provident School of Real Estate
50. 0214023040 Handing Top Producers Effectively, 2 hours Broker Management, The Settlement Group Real Estate School
Not approved: Course content does not fall under a continuing education category listed in 18VAC135-20-101.2 and does not protect the public health, safety, and welfare.
51. 0214023042 Top Contract Mistakes and How to Avoid Them, 2 hours Real Estate Contracts, INSTITUTE OF CONTINUING EDUCATION, LC **(duplicate PLE # 16)**
52. 0214023044 Uncommon Transactions 101, 1 hour Real Estate Contracts, and 1 hour Real Estate Related, INSTITUTE OF

- CONTINUING EDUCATION, LC (**duplicate
PLE # 17**)
53. 0214023046 Analysis of the 2017 Residential Sales Contract, 3 hours Real Estate Contracts, INSTITUTE OF CONTINUING EDUCATION, LC
54. 0214023052 Broker Management And Supervision Course, 8 hours Broker Management, Steve A. Dubrueler
55. 0214023053 Understanding Risk And Steering Clear Of Trouble, 2 hours Real Estate Related, GCAAR
56. 0214023054 Simple Steps for a Smooth Settlement, 3 hours Real Estate Related, GCAAR
57. 0214023055 Preconstruction and Second Home Investing, 3 hours Real Estate Related, GCAAR
- APPROVED FOR 2 HOURS**
58. 0214023056 Divorce Transactions in Real Estate, 1 hour Real Estate Related, GCAAR
59. 0214023057 Avoiding Litigation, 1 hour Real Estate Related, GCAAR
60. 0214023058 Rentals: Rules of the Road, 3 hours Real Estate Related, GCAAR
- NOT APPROVED. MISSING LANDLORD TENANT ACT INFORMATION.**
61. 0214023059 Due Diligence In Commercial Real Estate, 2 hours Real Estate Related, GCAAR
62. 0214023060 Foreign Nationals and FIRPTA Compliance, 3 hours Real Estate Related, GCAAR
- APPROVED FOR 2 HOURS**
63. 0214023061 Get the Lead Out, 1 hour Real Estate Related, GCAAR
- NOT APPROVED. NO QUALIFIED INSTRUCTOR.**
64. 0214023062 Understanding What Is Green, 1 hour Real Estate Related, GCAAR
- NOT APPROVED. NO QUALIFIED INSTRUCTOR.**
65. 0214023063 Navigating the Home Inspection, 1 hour Real Estate Related, GCAAR
- NOT APPROVED. NO QUALIFIED INSTRUCTOR.**
66. 0214023067 Short Sales, 1 hour Real Estate Related, Hunter Hanger & Associates, PC
67. 0214023068 Estate Issues in Real Estate Transactions, 1 hour Real Estate Related, Hunter Hanger & Associates, PC
68. 0214023069 Corporate Entities and Real Estate, 1 hour Real Estate Related, Hunter Hanger & Associates. PC
69. 0214023070 Reverse Mortgage, 2 hours Real Estate Related, Blue Ridge Real Estate School

70. 0214023072 Real Estate Contracts, 2 hours Real Estate Contracts, Provident School of Real Estate

C. Original Continuing Education Course Application, pending School application:

1. 0214023038 MOLD - Dealing with a Silent Menace, 1 hour Real Estate Related, Charmay, Inc. dba: Service Master NCR (**pending school # 5 0211001234**)

VI. Post License Education Course Applications

A. Previously-approved Post License Education Course Applications, Approved Schools (**Review for Instructor Only - Attachment 2**):

1. 0214023001 Fair Housing-An Ounce of Prevention, 2 hours Fair Housing, Southside Virginia Assoc. Of Realtors (**K. Mark Joyner, Jr.**) (**duplicate Previously approved CE # 1**)

B. Original Post License Education Course Applications, Approved Schools:

1. 0214022930 Fair Housing, 2 hours Fair Housing, Cindy Bishop Worldwide, LLC (**duplicate CE # 1**)
2. 0214022933 Foreclosure Options & Realities 2, 2 hours Current Industry Issues and Trends, Cindy Bishop Worldwide, LLC (**duplicate CE # 2 and # 3**)
3. 0214022935 Financing Workshop 2, 2 hours Current Industry Issues and Trends, Cindy Bishop Worldwide, LLC (**duplicate CE # 4**)
4. 0214022938 Short Sales vs Foreclosure, 2 hours Current Industry Issues and Trends, Alpha College of Real Estate (**duplicate CE # 5 and # 6**)
5. 0214022974 Land 101, 2 hours Current Industry Issues and Trends, RAR (**duplicate CE # 19**)
6. 0214022991 Virginia Agency Law (On-line), 3 hours VA Agency Law, Alpha College of Real Estate (**duplicate CE #30**)
7. 0214022993 6 Hours Contract Writing On-line, 6 hours Contracts Writing, Alpha College of Real Estate (**duplicate CE #31**)
8. 0214023014 Legislative and Agency Update, 2 hours Current Industry Issues and Trends, RAR (**duplicate CE # 33 and 37**)

9. 0214023016 Commercial Leasing Fundamentals, 2 hours
Current Industry Issues and Trends, FAAR
(duplicate CE # 38)
10. 0214023018 Title Insurance, 2 hours Current Industry
Issues and Trends, Cindy Bishop Worldwide,
LLC **(duplicate CE #35)**
11. 0214023025 Common Legal Hotline Q&A for Property
Managers, 2 hours Current Industry
Issues and Trends, Virginia Realtors
(duplicate CE # 40)
12. 0214023029 Comprehend-a the Addenda: Addenda Basics, 2
hours Current Industry Issues and Trends,
INSTITUTE OF CONTINUING EDUCATION, LC
(duplicate CE # 44)
13. 0214023033 1031 Exchange of Real Estate, 2 hours
Current Industry Issues and Trends, Cindy
Bishop Worldwide, LLC **(duplicate CE #46)**
14. 0214023035 Fair Housing in Virginia (On-line), 2 hours
Fair Housing, Alpha College of Real Estate
15. 0214023041 Commercial Negotiations, 2 hours Current
Industry Issues and Trends, FAAR
16. 0214023043 Top Contract Mistakes and How to Avoid
Them, 2 hours Current Industry Issues and
Trends, INSTITUTE OF CONTINUING EDUCATION,
LC **(duplicate CE # 51)**
17. 0214023045 Uncommon Transactions 101, 2 hours Current
Industry Issues and Trends, INSTITUTE OF
CONTINUING EDUCATION, LC **(duplicate CE #
52)**
18. 0214023047 When Price Meets Preparation, 2 hours
Current Industry Issues and Trends, GCAAR
19. 0214023048 Transaction Red Flags, 2 hours
Current Industry Issues and Trends, GCAAR
20. 0214023049 Successful Open Houses, 2 hours
Current Industry Issues and Trends, GCAAR
21. 0214023050 Most Common Mistakes that Delay Settlement,
2 hours Current Industry Issues and Trends,
GCAAR
22. 0214023051 Understanding Basic Environmental Issues, 2
hours Current Industry Issues and Trends,
GCAAR
23. 0214023064 Short Sales, 2 hours Current Industry
Issues and Trends, GCAAR
24. 0214023065 Introduction to Commercial Real Estate, 2
hours Current Industry Issues and Trends,
GCAAR
25. 0214023066 Advertising Compliance, 2 hours Current
Industry Issues and Trends, GCAAR
26. 0214023071 Reverse Mortgage, 2 hours Current
Industry Issues and Trends, Blue Ridge Real
Estate School

C. Original Post Licensing Education Course Application, pending
School application:

1. 0214022980 What to Expect at the Home Inspection-A Look at the New Licensing Requirements, 2 hours Current Industry Issues and Trends, HHHunt Homes, LLC. (**assigned new course number 0214023110**)

VII. Pre-License Education Instructors

1. 0230001537 Charlene M. Winter - **professional designation and teaching credentials (Principles)**
2. 0230001543 E. Lorraine Kent - **waiver (Principles) NOT APPROVED. NOT ENOUGH APPLICABLE EXPERIENCE.**
3. 0230001542 Jennifer Beth Bierfeldt - **waiver (Principles) NOT APPROVED. NOT ENOUGH APPLICABLE EXPERIENCE.**
4. 0230001532 Cathy Huynh - **waiver (Principles) NOT APPROVED. NOT ENOUGH APPLICABLE EXPERIENCE.**
5. 0230001545 Gail Robin Glassmoyer - **waiver (Principles)**
6. 0230001544 Jon May - **education and experience (Principles)**
7. 02300 01547 Carol Dorsey, **experience and professional designation (Principles, Law, Brokerage, Finance, Appraisal)**

VIII. Pre-License Education Courses

1. 0214022850 60 hours Salesperson Principles and Practices of Real Estate (On-line), Real Estate U Online, LLC

IX. Additional Continuing/Post License Education Instructors

1. **Maria Boyles**
0214020871 - Standard Owner's Policy V. 2013 Homeowner's Policy
0214014606 - Legal Descriptions and Surveys
0214019336 - What Is Title Insurance?
0214020224 - The New Loan Estimate and Closing Disclosure Explained
FIDELITY NATIONAL TITLE INSURANCE COMPANY
2. **Cheryl Hamm**
0214020189/0214020190 - Discovering Commercial Real Estate RAR
3. **Chuck Dunlap**
0214019109 - CONTRACT LAW & CONTRACT WRITING FROM A TO Z
PENINSULA REAL ESTATE SCHOOL
4. **Darrel Shoop**
0214020871 - Standard Owner's Policy V. 2013 Homeowner's Policy
0214022041 - Descriptions & Surveys
0214019336 - What Is Title Insurance

- 0214020224 - Know Before You Close: The New Loan Estimate and Closing Disclosure Explained
FIDELITY NATIONAL TITLE INSURANCE COMPANY
5. **Connie M. Smith**
0214020871 - Standard Owner's Policy V. 2013 Homeowner's Policy
0214022041 - Descriptions & Surveys
0214019336 - What Is Title Insurance
0214020224 - Know Before You Close: The New Loan Estimate and Closing Disclosure Explained
FIDELITY NATIONAL TITLE INSURANCE COMPANY
6. **Geetash Kapoor**
0214018427/0214018461 - Financing Workshop
0214019622/0214019624 - 203k Renovation Loans
0214019812/0214019813 - Targeting & Servicing First Time Homebuyers
0214020509/0214020510 - The Power of VA Loans
0214020471/0214020472 - Listing Tools Masters Use
0214020555/0214020556 - Understanding Credit Repair
CINDY BISHOP WORLDWIDE LLC
7. **Tammy Bjelland**
0214020871 - Standard Owner's Policy V. 2013 Homeowner's Policy
0214022041 - Descriptions & Surveys
0214019336 - What Is Title Insurance
0214020224 - Know Before You Close: The New Loan Estimate and Closing Disclosure Explained
FIDELITY NATIONAL TITLE INSURANCE COMPANY
8. **Joni Moncure**
0214021823/0214021824 - VHDA Real Estate Professionals Training
Virginia REALTORS®
9. **Ronald D. Wiley, Jr.**
0214019135 - Foreclosures in VA
0214019148 - Judgments & Liens
0214019842 - Who Owns It? Title & Ownership of Real Estate in Virginia
0214019841 - Title Insurance Basics - Claims
0214019843 - The Effect of Divorce and Bankruptcy
0214019844 - VAR Residential Purchase Contract: Part 1
0214019845 - VAR Residential Purchase Contract: Part 2 & 3
0214018124 - 10 Things Every Loan Officer Wished Ever Realtor Would Know
0214019149 - CFPB Combined Disclosures
0214019150 - ALTA's Best Practices
0214019146 - 1031 EXCHANGES
0214020242 - Title Insurance - Virginia History & Owner's Coverage
0214020251 - Virginia Real Estate Agents and the 2015 CFPB Rules
0214021088 - The Importance of House Location Surveys
OLD REPUBLIC NATIONAL TITLE INSURANCE COMPANY
10. **Nancy Steorts**
0214022347 - Home Safety for your Sellers

- 0214018676 - Breaking Communication Barriers
0214022382 - Introduction to Radon in Virginia Real Estate Transactions
- LONG AND FOSTER INSTITUTE OF REAL ESTATE**
11. **Mary Chieppa**
0214022783 - Contracts
0214022785 - Virginia Agency Law
0214022786 - Real Estate Law and Board Regulations
0214022787 - Risk Management
0214022784 - Virginia Escrow Requirements
0214022782 - Virginia Escrow Requirements
- Tara Houston**
0214022783 - Contracts
0214022785 - Virginia Agency Law
0214022786 - Real Estate Law and Board Regulations
0214022787 - Risk Management
0214022784 - Virginia Escrow Requirements
0214022782 - Virginia Escrow Requirements
- GREATER CAPITAL AREA ASSOCIATION OF REALTORS**
12. **Bobbi Bryant**
0214021679 - Title Insurance: Claims Can and Do Happen
0214021680 - Mechanics' Lien Law in Virginia
0214021681 - Foreclosure for Realtors; What VA Real Estate Prof Need To Know
0214021682 - Decedents Real Estates for Virginia Real Estate Agents
0214021683 - Cyber Crimes: Title Agent and Realtor Alert
0214021684 - Intricacies of Title Insurance
0214021685 - Judgments, Liens and Bankruptcy
0214021710 - Authority to Execute; Who Can Sign On Behalf Of Entities, Trusts and Under Powers Of Attorney
0214021711 - Clearing Common Title Issues
0214022918 - Surveys
- FIRST AMERICAN TITLE INSURANCE COMPANY**
13. **Meghan Zimman**
0214022055 - Fair Housing for the Real Estate Professional
- Kathryn Ladewski**
0214022055 - Fair Housing for the Real Estate Professional
- Dipti Pidikiti-Smith**
0214022055 - Fair Housing for the Real Estate Professional
- NVAR**
14. **Lisa Jalufka**
0214018798/0214018805 - Real Estate Risk Management
0214018705/0214018716 - Current Industry Issues and Trends - Finance
0214018763/0214018741 - Current Industry Issues and Trends - Business Planning
0214018740 - Current Industry Issues and Trends - Prospecting For Success
0214018797/0214018824 - Escrow Requirements
0214018825 - Contract Writing
0214020733 - VA 8-Hour Mandatory CE
0214021763 - VA Agency Law
0214020819 - Real Estate Law & Board Regulations

0214019738 - Ethics and Standards of Conduct
0214019737 - Fair Housing
New Millennium University

There was no other business discussed. The meeting adjourned at 4:11 p.m.