

# VIRGINIA REAL ESTATE BOARD

## EDUCATION COMMITTEE MEETING DRAFT AGENDA

July 13, 2016 Meeting

- I. Call to Order
- II. Approval of Agenda
- III. Discussion Items
  - A. 0214021428 GRI (Graduate , Realtor Institute), 45 hours Broker Other Real Estate Related, VAR (**4 instructors are not certified**)
  - B. Providers offering 15 hours of credit for courses scheduled and approved for 60 hours of instruction.
  - C. How does the committee want to review information on additional instructor applications?
- IV. Proprietary School Applications
  - 1. 0211001180 - PDH Academy, LLC, Pewaukee, WI  
Contact Person: Chloe Lorenz
  - 2. 0211001181 - World Class Realty School of Real Estate, LLC, Virginia Beach, VA  
Contact Person: Marielsie De Pedro
  - 3. 0211001182 - First American Title Insurance Company, Chantilly, VA  
Contact Person: Donna F. Mischou
- V. Continuing Education Course Applications
  - A. Previously-approved Continuing Education Course Applications, Approved Schools (**Review for Instructor Only - Attachment 2**):
    - 1. 0214021399 Ethics and Standards of Conduct (On-line), 3 hours Ethics and Standards of Conduct, The Real Estate Academy, Inc. (**JOHN H. SAUNDERS**)
  - B. Original Continuing Education Course Applications, Approved schools:
    - 1. 0214021348 - Real Estate Safety: Protect Yourself and

- Your Client, 3 hours Real Estate Related, McKissock, LLC
2. 0214021351 - The Nuts and Bolts of a Like-Kind Exchange, 2 hours Real Estate Related, NRVAR (**duplicate PLE # 1**)
  3. 0214021356 - "Foreclosures In Virginia: "Everything You Wanted To Know But Were Afraid To Ask", 1 hour Real Estate Related, Alpha College of Real Estate
  4. 0214021374 Eminent Domain, 1 hour Ethics and Standards of Conduct, 6 hours Legal Updates, 7 hours Real Estate Related, CLE International
  5. 0214021391 - Understanding Credit and Improving Credit Scores: What You Need Know V3.0 (On-line), 3 hours Real Estate Related, Dearborn Financial Publishing, Inc. d.b.a. REcampus.com
  6. 0214021392 - Real Estate Safety: Protect Yourself and Your Clients (On-line), 3 hours Real Estate Related, McKissock, LLC
  7. 0214021393 Finding Your Focus: Niche Marketing for Real Estate (On-line), 3 hours Real Estate Related, Dearborn Financial Publishing, Inc. d.b.a. REcampus.com
  8. 0214021411 How to Make Green Your Competitive Advantage, 3 hours Real Estate Related, Kirks Institute
  9. 0214021423 Business Planning Clinic, 8 hours Broker Management, Blue Ridge Real Estate School
  10. 0214021424 Real Estate Investing: Beyond the Basics, 4 hours Real Estate Related, McKissock, LLC
  11. 0214021425 Overcoming NIMBYism (Not in My Backyard) Challenges, 2 hours Real Estate Related, RAR (**duplicate PLE # 3**)
  12. 0214021429 SRSE Designation Course (Senior Real Estate Specialist), 8 hours Real Estate Related, Peninsula Real Estate School
  13. 0214021433 Accredited Buyer Representative Designation Course, 2 hours Real Estate Agency, 2 hours Real Estate Contracts, and 10 hours Real Estate Related, Peninsula Real Estate School
  14. 0214021434 The Virginia Residential Property Disclosure Act & Lead Disclosure Rule, 2 hours Real Estate Related, Cindy Bishop Worldwide, LLC

15. 0214021435 The Virginia Residential Property Disclosure Act & Lead Disclosure Rule, 2 hours Broker Management, Cindy Bishop Worldwide, LLC
16. 0214021436 Renovation Loan Sales Strategy, 2 hours Real Estate Related, Cindy Bishop Worldwide, LLC **(duplicate PLE # 4)**
17. 0214021441 RESPA, CFPB & How They Affect Licensees and New Virginia Laws (Eff. 07/01/2016), 1 hour Real Estate Related, The Settlement Group Real Estate School
18. 0214021442 Multiple Offers, 1 hour Real Estate Contracts, Towne Realty School of Real Estate
19. 0214021443 Multiple Offers, 1 hour Broker Management, Towne Realty School of Real Estate
20. 0214021444 Real Estate Law & Board Regulations, 2 hours Broker Management, Cindy Bishop Worldwide, LLC **(duplicate CE #21)**
21. 0214021445 Real Estate Law & Board Regulations, 2 hours Real Estate Related, Cindy Bishop Worldwide, LLC **(duplicate CE # 20)**
22. 0214021446 Handling the Short Sale, 2 hours Real Estate Related, Cindy Bishop Worldwide, LLC **(duplicate CE # 23 and duplicate PLE # 5)**
23. 0214021447 Handling the Short Sale, 2 hours Broker Management, Cindy Bishop Worldwide, LLC **(duplicate CE # 22 and duplicate PLE # 5)**
24. 0214021449 Property Management and Managing Risk V5.0, 4 hours Real Estate Related, Dearborn Financial Publishing, Inc. dba REcampus.com
25. 0214021458 Agency for Property Managers/Leasing Agents, 1 hour Real Estate Agency, VAR
26. 0214021459 Risk Management for Virginia Real Estate Agents, 3 hours Legal Updates, Cindy Bishop worldwide, LLC **(duplicate PLE # 6)**
27. 0214021461 Recent Trends in Real Estate Fraud and Fraud Prevention, 1 hour Real Estate Related, Fidelity National Title Group
28. 0214021462 Sustainable Housing and Building Green: What Agents Should Know V3.0, 4 hours Real Estate Related, Dearborn Financial Publishing, Inc. dba REcampus.com
29. 0214021463 Red Flags: Property Inspection Guide

- V5.0, 4 hours Real Estate Related,  
Dearborn Financial Publishing, Inc. dba  
REcampus.com
30. 0214021464 Property and Condominium Owner  
Association Rules and Oversight in  
Virginia, 1 hour Broker Management,  
Cindy Bishop Worldwide, LLC (**duplicate  
CE # 31**)
  31. 0214021465 Property and Condominium Owner  
Virginia, 1 hour Real Estate Related,  
Cindy Bishop Worldwide, LLC (**duplicate  
CE # 30**)
  32. 0214021467 Good Intentions but Risky Results:  
Balancing Client Interests and Legal  
and Ethical Obligations, 1 hour Legal  
Updates, VAR
  33. 0214021478 The Total Test Fit, 2 hours Real Estate  
Related, Fanelli McClain Inc.
  34. 0214021479 Legal Updates & Emerging Trends  
(Correspondence), 1 hour Legal Updates,  
Potomac Real Estate School
  35. 0214021480 Landlord Tenant Questions and Answers,  
3 hours Legal Updates, FutureLaw, LLC
  36. 0214021481 VRLTA plus Advertising and Recovery  
Fund, 2 hours Broker Management, Cindy  
Bishop Worldwide, LLC
  37. 0214021482 VRLTA plus Advertising and Recovery  
Fund, 2 hours Real Estate Related,  
Cindy Bishop Worldwide, LLC
  38. 0214021483 2016 New Laws, 1 hour Legal Updates,  
VAR
  39. 0214021484 2016 New Laws, 1 hour Broker  
Management, VAR
  40. 0214021485 The American With Disabilities Act,  
Hoarding & Legal Updates With Flood  
Content: What You Should Know, 2 hours  
Fair Housing, and 1 hour Legal Updates,  
Henderson Professionals Development  
Seminars
  41. 0214021486 The Tax Impact of Residential Real  
Estate Investment, 2 hours Real Estate  
Related, VAR (**duplicate PLE # 7**)
  42. 0214021487 Renovation Financing, 2 hours Real  
Estate Related, WAAR (**duplicate PLE #  
8**)
  43. 0214021488 Renovation Financing, 4 hours Real  
Estate Related, WAAR (**duplicate PLE #  
8**)
  44. 0214021489 Renovation Financing, 3 hours Real

- Estate Related, WAAR (**duplicate PLE # 8**)
45. 0214021490 Fair Housing Open Doors, 2 hours Fair Housing, CVSRE
46. 0214021491 Risk Management, 4 hours Broker Management, Coldwell Banker Residential Brokerage
47. 0214021512 Defective Chinese Drywall and Mold, 2 hours Real Estate Related, MBH Settlement Group, LC (**duplicate PLE # 9**)
48. 0214021514 2016 VRLTA and Current Legislative Issues, 3 hours Legal Updates, VAR
49. 0214021515 2016 VRLTA and Current Legislative Issues, 3 hours Broker Management, VAR
50. 0214021517 Comparison of Agency Laws, 1 hour Real Estate Related, GCAAR
51. 0214021518 Agency Disclosure in the "Real World", 2 hours Real Estate Related, GCAAR
52. 0214021519 Understanding the Buyer, 3 hours Real Estate Related, GCAAR
53. 0214021520 Law Update with Flood, 3 hours Legal Updates, William E Wood & Associates Real Estate Academy

C. Original Continuing Education Course Application, pending school application:

1. 0214021379 Broker Management: Analyzing the Financial Aspects (On-line), 4 hours Broker Management, PDH Academy, LLC (**duplicate CE CRP course # 14**)
2. 0214021378 Real Estate Agent Safety (On-line), 3 hours Real Estate Related, PDH Academy, LLC (**duplicate CE CRP pending course # 13**)
3. 0214021381 Broker Management Establish and Maintain a Successful Brokerage (Online), 4 hours Broker Management, PDH Academy, LLC (**duplicate CE CRP pending course # 9**)
4. 0214021382 Real Estate Ethics & Conduct (Online), 3 hours Ethics and Standards of Conduct, PDH Academy, LLC (**duplicate CE CRP pending course # 15**)
5. 0214021383 Real Estate Finance (On-line), 3 hours Real Estate Related, PDH Academy, LLC (**duplicate CE CRP pending course # 16**)
6. 0214021384 VA Laws, Agency, and Contracts, 1 hour

- Legal Updates (On-line), 1 hour Real Estate Agency, and 1 hour Real Estate Contracts, PDH Academy, LLC (**duplicate CE CRP pending course # 17**)
7. 0214021385 Green Housing Essentials (On-line), 3 hours Real Estate Related, PDH Academy, LLC (**duplicate CE CRP pending course # 8**)
8. 0214021386 Green Housing Essentials (**Correspondence**), 3 hours Real Estate Related, PDH Academy, LLC (**duplicate CE online pending course # 7**)
9. 0214021387 Broker Management: Establish & Maintain a Successful Brokerage (**Correspondence**), 4 hours Broker Management, PDH Academy, LLC (**duplicate CE pending online course # 3**)
10. 0214021388 Double Trouble: Antitrust & Misrepresentation (**Correspondence**), 3 hours Real Estate Related, PDH Academy, LLC (**duplicate CE online pending course # 18**)
11. 0214021389 Fair Housing Made Easy (**Correspondence**), 3 hours Fair Housing, PDH Academy, LLC (**duplicate CE online pending course # 12**)
12. 0214021390 Fair Housing Made Easy (On-line), 3 hours Fair Housing, PDH Academy, LLC (**duplicate CE CRP pending course # 11**)
13. 0214021394 Real Estate Safety (**Correspondence**), 3 hours Real Estate Related, PDH Academy, LLC (**duplicate CE online course # 2**)
14. 0214021395 Broker Management: Analyzing the Financial Aspects (**Correspondence**), 4 hours Broker Management, PDH Academy, LLC (**duplicate CE online course # 1**)
15. 0214021396 Real Estate Ethics and Conduct (**Correspondence**), 3 hours Ethics and Standards of Conduct, PDH Academy, LLC, (**duplicate CE online course # 4**)
16. 0214021397 Real Estate Finance (**Correspondence**), 3 hours Real Estate Related, PDH Academy, LLC (**duplicate CE online course # 5**)
17. 0214021398 VA Laws, Agency, and Contracts

**(Correspondence)** , 1 hour Legal Updates, 1 hour Real Estate Agency, and 1 hour Real Estate Contracts, PDH Academy, LLC **(duplicate CE online course # 6)**

18. 0214021380 Double Trouble Antitrust and Misrepresentation (Online), 3 hours Real Estate Related, PDH Academy, LLC **(duplicate CE CRP pending course # 10)**

## VI. Post License Education Course Applications

### A. Previously-approved Post License Education Course Applications, Approved Schools (Review for Instructor Only - Attachment 2):

1. 0214021403 Virginia Post-Licensing: Real Estate Law and Board Regulations v1.1, 8 hours Real Estate Law and Board Regulations, Kirks Institute **(Jerry L. Kirks)**
2. 0214021450 Virginia Post-Licensing: Real Estate Law and Board Regulations V2.0 (On-line), 8 hours Real Estate Law and Board Regulations, Kaplan Real Estate Schools, **(F.A. Dan Daniels)**
3. 0214021451 Virginia Post-Licensing: Risk Management V2.0 (Online), 3 hours Risk Management, Kaplan Real Estate Schools, **(F.A. Dan Daniels)**
4. 0214021452 Virginia Post-Licensing: Current Industry Issues and Trends V2.0 (On-line), 2 hours Current Industry Issues and Trends, Kaplan Real Estate Schools, **(F.A. Dan Daniels)**
5. 0214021453 Virginia Post-Licensing: Ethics and Standards of Conduct V2.0 (On-line), 3 hours Ethics and Standards of Conduct, Kaplan Real Estate Schools, **(F.A. Dan Daniels)**
6. 0214021454 Virginia Post-Licensing: Fair Housing V2.0 (On-line), 2 hours Fair Housing, Kaplan Real Estate Schools, **(F.A. Dan Daniels)**
7. 0214021455 Virginia Post-Licensing: Contract

- Writing V3.0 (On-line), 6 hours  
Contract Writing, Kaplan Real Estate  
Schools, **(F.A. Dan Daniels)**
8. 0214021456 Virginia Post-Licensing: Agency Law  
V2.0 (On-line), 3 hours Agency Law,  
Kaplan Real Estate Schools, **(F.A. Dan  
Daniels)**
9. 0214021457 Virginia Post-Licensing: Escrow  
Requirements V2.0 (On-line), 3 hours  
Escrow Requirements, Kaplan Real  
Estate Schools, **(F.A. Dan Daniels)**

B. Original Post License Education Course Applications, Approved  
Schools:

1. 0214021352 - The Nuts and Bolts of a Like-Kind  
Exchange, 2 hours Current Industry  
Issues and Trends, NRVAR **(duplicate CE #  
2)**
2. 0214021402 - Real Estate Laws & Board Regulations and  
Required Disclosures, 8 hours Real  
Estate Laws & Board Regulations,  
Peninsula Real Estate School
3. 0214021426 Overcoming Nimbyism (Not In My Backyard)  
Challenges, 2 hours Current Industry  
Issues and Trends, RAR **(duplicate CE #  
11)**
4. 0214021437 Renovation Loan Sales Strategy, 2 hours  
Current Industry Issues and Trends,  
Cindy Bishop Worldwide, LLC **(duplicate  
CE # 16)**
5. 0214021448 Handling the Short Sale, 2 hours Current  
Industry Issues and Trends, Cindy Bishop  
Worldwide, LLC **(duplicate CE # 22 and  
23)**
6. 0214021460 Risk Management for Virginia Real Estate  
Agents, 3 hours Risk Management, Cindy  
Bishop Worldwide, LLC **(duplicate CE #  
26)**
7. 0214021492 The Tax Impact of Residential Real  
Estate Investments, 2 hours Current  
Industry Issues and Trends, VAR  
**(duplicate CE # 41)**
8. 0214021493 Renovation Financing, 2 hours Current  
Industry Issues and Trends, WAAR  
**(duplicate CE # 42, 43, and 44)**
9. 0214021513 Defective Chinese Drywall and Mold, 2



hours Current Industry Issues and Trends, MBH Settlement Group, LC  
**(duplicate CE # 47)**

10. 0214021524 Ethics and Standards of Conduct, 3 hours  
Ethics and Standards of Conduct, Blue Ridge Real Estate School

#### VII. Pre-License Education Instructors

1. 0230001376 - Daniel Patrick Sprouse - **experience (Principles)**
2. 0230001377 - Theodore Theologis - **experience, VA State Bar Member Practicing RE Law (Principles, Finance, Brokerage, Law)**
3. 0230001379 - Sandra Jean Pierce - **experience, Professional designation (Principles)**
4. 0230001380 - Beth Anne Pretty - **waiver (Principles)**
5. 0230001381 - Jesse Radha Devamithran - **experience, Professional designation (Principles)**
6. 0230001382 - William Bryce Lunsford - **experience, education (Principles)**
7. 0230001383 - Patricia M Lunsford - **waiver, Teaching Credential or Certificate (Principles)**
8. 0230001384 - Evelyn Marie Wagner - **waiver (Principles)**
9. 0230001385 - Eugene A Graves - **waiver (Principles)**
10. 0230001386 - Penelope Jane Clark - **waiver (Principles)**
11. 0230001387 - Margaret Callaway Ramsey - **experience, Professional designation (Principles)**
12. 0230001388 - Charlene Mckee Winter - **waiver (Principles)**
13. 0230001389 - Preston Alphonso Mason - **waiver (Principles)**

#### VIII. Pre-License Education Courses

- \*1.** 0214021428 GRI (Graduate , Realtor Institute), 45 hours Broker Other Real Estate Related, VAR **(4 instructors are not certified) to be discussed**
2. 0214021522 60 hours Salesperson Principles and Practices of Real Estate (Classroom), First Decision Realty School
3. 0214021523 60 hours Salesperson Principles and Practices of Real Estate (Classroom), Henderson Professionals Development Seminars

IX. Additional Continuing/Post License Education Instructors

1. **Tina LePoer** - 0214018907/0214018967 (Understanding the 1031 Tax Exchange), 0214018909 (Understanding the 1031 Tax Exchange), **Alpha College of Real Estate**
2. **Earl L. Martin** - 0214017757 (Fair Housing) 0214017758 (Current Industry Issues and Trends) 0214017759 (Ethics Training for Today's Real Estate Agent), 0214017922 (VA Agency Law), 0214017926 (Risk Management), 0214017957 (Contract Preparation), 0214018003 (Escrow Requirements), 0214021072 (Real Estate Laws and Board Regulations), **American School Of Real Estate Express LLC.**
3. **Alyssa Sobecki**, 0214014571 (Everything You Wanted to Know about Residential Finance), **Champion University**
4. **Tina Chiapetta** - 0214014243 (Everything You Wanted to know about Title Insurance), **Champion University**
5. **David J. Oliverio** - 0214021287/0214021288 (Appraisal Know How 1, 2, 3), **Cindy Bishop Worldwide**
6. **John A Kaila** - 0214019849/0214019876/0214019848 (Understanding Escrow Requirements), 0214020639/0214019632 (Eliminating Legal Speed Bumps), **Cindy Bishop Worldwide LLC**
7. **Charles Leonard Jr.** - 0214020509/0214020510 (The Power of VA Lending), 0214019812/02140198131 (Targeting & Services 1st Time Homebuyers), **Cindy Bishop Worldwide LLC**
8. **Scott Livingston and Elizabeth McElroy** - 0214018427/0214018461 (Financing Workshop), 0214019812/ 0214019813 (Targeting & Serving First Time Homebuyers), 0214019622/ 0214019624 (203k Renovation Loans), 0214020509/0214020510 (The Power of VA Lending), 0214020471/0214020472 (Listing Tools Masters Use), **Cindy Bishop Worldwide**
9. **Francine L Wright** - 0214018441/0214018462 (Fair Housing), 0214019592/0214018679 (Ethics and Standards of Conduct), 0214018278/0214018282 (Virginia Agency Law), **Cindy Bishop Worldwide LLC**
10. **Lee Renee McGinnis** - 0214018889 (Broker Supervision & Escrow Management), 0214018992 (Broker Risk Management), 0214019162/0214020608 (Risk Management), 0214018989/0214020618 (Escrow Management), **DAAR**
11. **Bill Battaile** - 0214021512/0214021513 (Defective Chinese Drywall and Mold), **MBH Settlement Group. LC (course is pending board approval)**

12. **Richard Beard** - 0214021512/0214021513 (Defective Chinese Drywall and Mold), **MBH Settlement Group. LC (course is pending board approval)**
13. **Phillip Blake** - 0214021512/0214021513 (Defective Chinese Drywall and Mold), **MBH Settlement Group. LC (course is pending board approval)**
14. **Christina Burton** - 0214021512/0214021513 (Defective Chinese Drywall and Mold), **MBH Settlement Group. LC (course is pending board approval)**
15. **Andrew DiPaola** - 0214021512/0214021513 (Defective Chinese Drywall and Mold), **MBH Settlement Group. LC (course is pending board approval)**
16. **Angela C. Eastman** - 0214020822 (Living the Dream-Simple Steps To Avoiding Problem), **MBH Settlement Group LC**
17. **Angela C. Eastman** - 0214018647 (203(k) Education for Renovation), **MBH Settlement Group, LC**
18. **Angela C. Eastman** - 0214020031/0214020039 (2015 Residential Sales Contract (Virginia) Addenda), **MBH Settlement Group, LC**
19. **Angela C. Eastman** - 0214019089/0214019097 (A Mock Settlement), **MBH Settlement Group LC**
20. **Angela C. Eastman** - 0214020797/0214020826 (Advanced Title Insurance Issues), **MBH Settlement Group LC**
21. **Angela C. Eastman** - 0214014353/0214017988 (Agency Demystified), **MBH Settlement Group, LC**
22. **Angela C. Eastman** - 0214015509 (Agent Duties and Disclosure), **MBH Settlement Group LC**
23. **Angela C. Eastman** - 0214017124/0214020041 (Bankruptcy and Foreclosure), **MBH Settlement Group LC**
24. **Angela C. Eastman** - 0214018663 (Clearing Title to a Commission Check), **MBH Settlement Group LC**
25. **Angela C. Eastman** - 0214014351 (Closing Real Estate Sales in Virginia), **MBH Settlement Group LC**
26. **Angela C. Eastman** - 0214020035/0214020042 (Compulsory 2015 Contract Crash Course), **MBH Settlement Group LC**
27. **Angela C. Eastman** - 0214021197 (Congratulations You Got A Listing!), **MBH Settlement Group LC**
28. **Angela C. Eastman** - 0214020803/0214020824 (Contracts with Escalators), **MBH Settlement Group LC**
29. **Angela C. Eastman** - 0214020798/0214020827 (Death, Divorce and Bankruptcy), **MBH Settlement Group LC**
30. **Angela C. Eastman** - 0214021512/0214021513 (Defective Chinese Drywall and Mold), **MBH Settlement Group, LC (course is pending Board approval)**
31. **Angela C. Eastman** - 0214020278 (Earnest Money Deposits), **MBH Settlement Group LC**
32. **Angela C. Eastman** - 0214018768/0214018727 (Escrow Requirements), **MBH Settlement Group LC**

33. **Angela C. Eastman** - 0214014518/0214017618 (Ethics for Real Estate Agents), **MBH Settlement Group LC**
34. **Angela C. Eastman** - 0214020801 (Excellence in Profession), **MBH Settlement Group LC**
35. **Angela C. Eastman** - 0214019466/0214019488 (Fair Housing), **MBH Settlement Group LC**
36. **Angela C. Eastman** - 0214018665/0214018684 (Foreclosures, REOs and Short Sales- A Primer), **MBH Settlement Group LC**
37. **Angela C. Eastman** - 0214014500 (Foreclosures, REOs and Short Sales), **MBH Settlement Group LC**
38. **Angela C. Eastman** - 0214021195/0214021209 (General Escrow), **MBH Settlement Group LC**
39. **Angela C. Eastman** - 0214019829/0214019838 (HOA Restrictive Covenants & the VA Property Owners Association ACT (2015 Contract)), **MBH Settlement Group LC**
40. **Angela C. Eastman** - 0214020802 (Legal Updates and Emerging Trends with Flood Content), **MBH Settlement Group LC**
41. **Angela C. Eastman** - 0214018901/0214018965 (Let's Inspect This A Little More Closely), **MBH Settlement Group LC**
42. **Angela C. Eastman** - 0214018606/0214019094 (Lien on Me), **MBH Settlement Group LC**
43. **Angela C. Eastman** - 0214015819 (Mold and Defective Chinese Drywall), **MBH Settlement Group LC**
44. **Angela C. Eastman** - 0214021192 (Practical Guide to FIRPTA and Foreign Sellers), **MBH Settlement Group LC**
45. **Angela C. Eastman** - 0214018651 (Property Condition Disclosure in Sale Transactions), **MBH Settlement Group LC**
46. **Angela C. Eastman** - 0214019679/0214019669 (Real Estate Disclosure Law in VA), **MBH Settlement Group LC**
47. **Angela C. Eastman** - 0214020120/0214020137(Real Estate Fraud), **MBH Settlement Group LC**
48. **Angela C. Eastman** - 0214019597/0214019599 (Real Estate Law), **MBH Settlement Group LC**
49. **Angela C. Eastman** - 0214020034/0214018512 (Risk Management), **MBH Settlement Group LC**
50. **Angela C. Eastman** - 0214018766 (Ten Helpful Legal Cases), **MBH Settlement Group LC**
51. **Angela C. Eastman** - 0214020116/0214020136 (The 2015 Loan Estimate and Closing Disclosure Statements), **MBH Settlement Group LC**
52. **Angela C. Eastman** - 0214019815/0214019836 (The New 2015 Residential Sales Contract), **MBH Settlement Group LC**

53. **Angela C. Eastman** - 0214018620/0214018640 (The Power of Exchange: 1031s), **MBH Settlement Group LC**
54. **Angela C. Eastman** - 0214014372/0214020040 (Title Insurance and Surveys), **MBH Settlement Group LC**
55. **Angela C. Eastman** - 0214020622 (To Survey or Not To Survey), **MBH Settlement Group LC**
56. **Angela C. Eastman** - 0214018653 (Transactional Red Flags-Authority to Sell), **MBH Settlement Group LC**
57. **Angela C. Eastman** - 0214020805 (Transactions Involving FHA and VA Financing), **MBH Settlement Group LC**
58. **Angela C. Eastman** - 0214020648/0214020649 (TRID-ICULOUS (TILA-RESPA Integrated Disclosure), **MBH Settlement Group LC**
59. **Angela C. Eastman** - 0214020122/0214020141 (Unconventional Transactions), **MBH Settlement Group LC**
60. **Angela C. Eastman** - 0214020028/0214020038 (Understanding the Conventional, FHA and VA Financing Addenda 2015), **MBH Settlement Group LC**
61. **Angela C. Eastman** - 0214015711 (Understanding and Using the New NVAR Well and Septic Addendum), **MBH Settlement Group LC**
62. **Angela C. Eastman** - 0214014294 (Understanding Deeds and Tenancy), **MBH Settlement Group LC**
63. **Angela C. Eastman** - 0214020627/0214020629 (Understanding the Residential Sales Contract), **MBH Settlement Group LC**
64. **Angela C. Eastman** - 0214021199/0214021208 (VA Real Estate Law and Board Regulations), **MBH Settlement Group LC**
65. **Angela C. Eastman** - 0214014504/0214017614 (Why Didn't My Short Sale Close), **MBH Settlement Group LC**
66. **Angela C. Eastman** - 0214014503 (Wills, Estates and Title Issues), **MBH Settlement Group LC**
67. **David Field** - 0214021512/0214021513 (Defective Chinese Drywall and Mold), **MBH Settlement Group. LC (course is pending board approval)**
68. **Arthur Grace** - 0214021512/0214021513 (Defective Chinese Drywall and Mold), **MBH Settlement Group. LC (course is pending board approval)**
69. **Richard Hayden** - 0214021512/0214021513 (Defective Chinese Drywall and Mold), **MBH Settlement Group. LC (course is pending board approval)**
70. **Rebecca Stanley McAnallen** - 0214021512/0214021513 (Defective Chinese Drywall and Mold), **MBH Settlement Group. LC (course is pending board approval)**

71. **Todd Mitchell** - 0214021512/0214021513 (Defective Chinese Drywall and Mold), **MBH Settlement Group. LC (course is pending board approval)**
72. **Maureen Ruthman Murphy** - 0214021512/0214021513 (Defective Chinese Drywall and Mold), **MBH Settlement Group. LC (course is pending board approval)**
73. **Ryan Stuart** - 0214021512/0214021513 (Defective Chinese Drywall and Mold), **MBH Settlement Group. LC (course is pending board approval)**
74. **Kathleen Tate** - 0214021512/0214021513 (Defective Chinese Drywall and Mold), **MBH Settlement Group. LC (course is pending board approval)**
75. **Wing Tsang** - **0214018647 (203(K) Education for Renovation), MBH Settlement Group LC**
76. **Wing Tsang** - 0214020031/0214020039 (2015 Residential Sales Contract (VA) Addenda), **MBH Settlement Group LC**
77. **Wing Tsang** - 0214019089/0214019097 (A Mock Settlement), **MBH Settlement Group LC**
78. **Wing Tsang** - 0214018610/0214019074 (Advanced Title Insurance Issues), **MBH Settlement Group LC**
79. **Wing Tsang** - 0214014353/0214017988 (Agency Demystified), **MBH Settlement Group LC**
80. **Wing Tsang** - 0214015509 (Agent Duties and Disclosures), **MBH Settlement Group LC**
81. **Wing Tsang** - 0214017124/0214020041 (Bankruptcy and Foreclosure), **MBH Settlement Group LC**
82. **Wing Tsang** - 0214018663 (Clearing Title to a Commission Check), **MBH Settlement Group LC**
83. **Wing Tsang** - 0214014351 (Closing Real Estate Sales in Virginia), **MBH Settlement Group LC**
84. **Wing Tsang** - 0214020035/0214020042 (Compulsory 2015 Contract Crash Course), **MBH Settlement Group LC**
85. **Wing Tsang** - 0214019851 (Congratulations You Got a Listing!), **MBH Settlement Group LC**
86. **Wing Tsang** - 0214021197 (Congratulations You Got a Listing!), **MBH Settlement Group LC**
87. **Wing Tsang** - 0214017584/0214020824 (Contracts with Escalators), **MBH Settlement Group LC**
88. **Wing Tsang** - 0214020798/0214020827 (Death, Divorce and Bankruptcy), **MBH Settlement Group LC**
89. **Wing Tsang** - 0214021512/0214021513 (Defective Chinese Drywall and Mold), **MBH Settlement Group, LC (course is pending Board approval)**
90. **Wing Tsang** - 0214020117 (Earnest Money Deposits), **MBH Settlement Group LC**
91. **Wing Tsang** - 0214018768/0214018727 (Escrow Requirements), **MBH Settlement Group LC**
92. **Wing Tsang** - 0214014518/0214017618 (Ethics for Real

- Estate Agents), **MBH Settlement Group LC**
93. **Wing Tsang** - 0214014292 (Excellence in Profession), **MBH Settlement Group LC**
  94. **Wing Tsang** - 0214019466/0214019488 (Fair Housing), **MBH Settlement Group LC**
  95. **Wing Tsang** - 0214014500 (Foreclosures, REOs and Short Sales), **MBH Settlement Group LC**
  96. **Wing Tsang** - 0214018665/0214018684 (Foreclosures, REOs and Short Sales-A Primer, **MBH Settlement Group LC**
  97. **Wing Tsang** - 0214021195 (General Escrow), **MBH Settlement Group LC**
  98. **Wing Tsang** - 0214019829/0214019838 (HOA Restrictive Covenants & the VA Property Owners Association Act (2015 Contract), **MBH Settlement Group LC**
  99. **Wing Tsang** - 0214020802 (Legal Updates and Emerging Trends with Flood), **MBH Settlement Group LC**
  100. **Wing Tsang** - 0214018901/0214018965 (Let's Inspect This A Little More Closely), **MBH Settlement Group LC**
  101. **Wing Tsang** - 0214021189 (Let's Inspect This A Little More Closely), **MBH Settlement Group LC**
  102. **Wing Tsang** - 0214018606/0214019094 (Lien on Me), **MBH Settlement Group LC**
  103. **Wing Tsang** - 0214018624 (Living the Dream-Simple Steps to Avoiding Problem Settlements), **MBH Settlement Group LC**
  104. **Wing Tsang** - 0214015819 (Mold and Defective Chinese Drywall), **MBH Settlement Group LC**
  105. **Wing Tsang** - 0214021192 (Practical Guide to FIRPTA and Foreign Sellers), **MBH Settlement Group LC**
  106. **Wing Tsang** - 0214018651 (Property Condition Disclosures in Sale Transactions), **MBH Settlement Group LC**
  107. **Wing Tsang** - 0214019679/0214019669 (Real Estate Disclosure Law in VA), **MBH Settlement Group LC**
  108. **Wing Tsang** - 0214020120/0214020137 (Real Estate Fraud), **MBH Settlement Group LC**
  109. **Wing Tsang** - 0214019597/0214019599 (Real Estate Law), **MBH Settlement Group LC**
  110. **Wing Tsang** - 0214020034/0214018512 (Risk Management), **MBH Settlement Group LC**
  111. **Wing Tsang** - 0214018766 (Ten Helpful Legal Cases), **MBH Settlement Group LC**
  112. **Wing Tsang** - 0214020116/ 0214020136 (The 2015 Loan Estimate and Closing Disclosure Statements), **MBH Settlement Group LC**
  113. **Wing Tsang** - 0214019815/0214019836 (The New 2015 Residential Sales Contract), **MBH Settlement Group LC**
  114. **Wing Tsang** - 0214018620/0214018640 (The Power of

- Exchange: 1031s), **MBH Settlement Group LC**
115. **Wing Tsang - 0214014372/0214020040 (Title Insurance and Surveys), MBH Settlement Group LC**
  116. **Wing Tsang - 0214020622 (To Survey or Not To Survey), MBH Settlement Group LC**
  117. **Wing Tsang - 0214018653 (Transactional Red Flags-Authority to Sell), MBH Settlement Group LC**
  118. **Wing Tsang - 0214020805 (Transactional Involving FHA and VA Financing), MBH Settlement Group LC**
  119. **Wing Tsang - 0214020648/0214020649 (TRID-ICULOUS (TILA-RESPA Integrated Disclosure), MBH Settlement Group LC**
  120. **Wing Tsang - 0214020122/0214020141 (Unconventional Transactions), MBH Settlement Group LC**
  121. **Wing Tsang - 0214015711 (Understanding and Using the New NVAR Well and Septic Addendum), MBH Settlement Group LC**
  122. **Wing Tsang - 0214014294 (Understanding Deeds and Tenancy), MBH Settlement Group LC**
  123. **Wing Tsang - 0214020028/0214020038 (Understanding the Conventional, FHA and VA Financing Addenda 2015), MBH Settlement Group LC**
  124. **Wing Tsang - 0214020627/0214020629 (Understanding the Residential Sales Contract), MBH Settlement Group LC**
  125. **Wing Tsang - 0214021199 (Virginia Real Estate Law and Board Regulations, MBH Settlement Group LC**
  126. **Wing Tsang - 0214014504/0214017614 (Why Didn't My Short Sale Close), MBH Settlement Group LC**
  127. **Wing Tsang - 0214014503 (Wills, Estates and Title Issues), MBH Settlement Group LC**
  128. **Ashley Tucker - 0214018647 (203(K) Education for Renovation), MBH Settlement Group LC**
  129. **Ashley Tucker - 0214020031/0214020039 (2015 Residential Sales Contract (VA) Addenda), MBH Settlement Group LC**
  130. **Ashley Tucker - 0214019089/0214019097 (A Mock Settlement), MBH Settlement Group LC**
  131. **Ashley Tucker - 0214018610/0214019074 (Advanced Title Insurance Issues), MBH Settlement Group LC**
  132. **Ashley Tucker - 0214014353/0214017988 (Agency Demystified), MBH Settlement Group LC**
  133. **Ashley Tucker - 0214015509 (Agent Duties and Disclosures), MBH Settlement Group LC**
  134. **Ashley Tucker - 0214017124/0214020041 (Bankruptcy and Foreclosure), MBH Settlement Group LC**
  135. **Ashley Tucker - 0214018663 (Clearing Title To A Commission Check), MBH Settlement Group LC**
  136. **Ashley Tucker - 0214014351 (Closing Real Estate Sales In Virginia), MBH Settlement Group LC**



137. **Ashley Tucker** - 0214020035/0214020042 (Compulsory 2015 Contract Crash Course), **MBH Settlement Group LC**
138. **Ashley Tucker** - 0214021197 (Congratulations You Got A Listing!), **MBH Settlement Group LC**
139. **Ashley Tucker** - 0214017584 (Contracts with Escalators), **MBH Settlement Group LC**
140. **Ashley Tucker** - 0214012832/0214019835 (Death, Divorce and Bankruptcy), **MBH Settlement Group LC**
141. **Ashley Tucker** - 0214021512/0214021513 (Defective Chinese Drywall and Mold), **MBH Settlement Group LC (course is pending Board approval)**
142. **Ashley Tucker** - 0214020117 (Earnest Money Deposits), **MBH Settlement Group LC**
143. **Ashley Tucker** - 0214018768/0214018727 (Escrow Requirements), **MBH Settlement Group LC**
144. **Ashley Tucker** - 0214014518/0214017618 (Ethics for Real Estate Agents), **MBH Settlement Group LC**
145. **Ashley Tucker** - 0214014292 (Excellence in Profession), **MBH Settlement Group LC**
146. **Ashley Tucker** - 0214019466/0214019488 (Fair Housing), **MBH Settlement Group LC**
147. **Ashley Tucker** - 0214014500 (Foreclosures, REOS and Short Sales), **MBH Settlement Group LC**
148. **Ashley Tucker** - 0214018665/0214018684 (Foreclosures, REOS and Short Sales-A Primer), **MBH Settlement Group LC**
149. **Ashley Tucker** - 0214021195/0214021209 (General Escrow), **MBH Settlement Group LC**
150. **Ashley Tucker** - 0214019829/0214019838 (HOA Restrictive Covenants & the VA Property Owners Association Act (2015 Contract)), **MBH Settlement Group LC**
151. **Ashley Tucker** - 0214018649 (Legal Updates and Emerging Trends), **MBH Settlement Group LC**
152. **Ashley Tucker** - 0214018901/0214018965 (Let's Inspect This A Little More Closely), **MBH Settlement Group LC**
153. **Ashley Tucker** - 0214021210/0214021189 (Let's Inspect This A Little More Closely), **MBH Settlement Group LC**
154. **Ashley Tucker** - 0214018606/0214019094 (Lien On Me), **MBH Settlement Group LC**
155. **Ashley Tucker** - 0214018624 (Living The Dream-Simple Steps To Avoiding Problem Settlements), **MBH Settlement Group LC**
156. **Ashley Tucker** - 0214015819 (Mold and Defective Chinese Drywall), **MBH Settlement Group LC**
157. **Ashley Tucker** - 0214021192 (Practical Guide to FIRPTA and Foreign Sellers), **MBH Settlement Group LC**

158. **Ashley Tucker** - 0214018651 (Property Condition Disclosures in Sale Transactions), **MBH Settlement Group LC**
159. **Ashley Tucker** - 0214019679/0214019669 (Real Estate Disclosure Law in VA), **MBH Settlement Group LC**
160. **Ashley Tucker** - 0214020120/0214020137 (Real Estate Fraud), **MBH Settlement Group LC**
161. **Ashley Tucker** - 0214019597/0214019599 (Real Estate Law), **MBH Settlement Group LC**
162. **Ashley Tucker** - 0214020034/0214018512(Risk Management), **MBH Settlement Group LC**
163. **Ashley Tucker** - 0214018766 (Ten Helpful Legal Cases), **MBH Settlement Group LC**
164. **Ashley Tucker** - 0214020116/0214020136 (The 2015 Loan Estimate and Closing Disclosure Statements), **MBH Settlement Group LC**
165. **Ashley Tucker** - 0214019815/0214019836 (The New 2015 Residential Sales Contract), **MBH Settlement Group LC**
166. **Ashley Tucker** - 0214018620/0214018640 (The Power of Exchange: 1031s), **MBH Settlement Group LC**
167. **Ashley Tucker** - 0214014372/0214020040 (Title Insurance and Surveys), **MBH Settlement Group LC**
168. **Ashley Tucker** - 0214018750 (To Survey or Not To Survey), **MBH Settlement Group LC**
169. **Ashley Tucker** - 0214018653 (Transactional Red Flags-Authority to Sell), **MBH Settlement Group LC**
170. **Ashley Tucker** - 0214014492 (Transactional Involving FHA and VA Financing), **MBH Settlement Group LC**
171. **Ashley Tucker** - 0214020648/0214020649 (TRID-ICULOUS (TILA-RESPA Integrated Disclosure), **MBH Settlement Group LC**
172. **Ashley Tucker** - 0214020122/0214020141 (Unconventional Transactions), **MBH Settlement Group LC**
173. **Ashley Tucker** - 0214015711 (Understanding and Using The New NVAR Well and Septic Addendum), **MBH Settlement Group LC**
174. **Ashley Tucker** - 0214014294 (Understanding Deeds and Tenancy), **MBH Settlement Group LC**
175. **Ashley Tucker** - 0214020028/0214020038 (Understanding the Conventional, FHA and VA Financing Addenda 2015), **MBH Settlement Group LC**
176. **Ashley Tucker** - 0214019828/0214019837 (Understanding the Residential Sales Contract), **MBH Settlement Group LC**
177. **Ashley Tucker** - 0214021199/0214021208 (VA Real Estate Law and Board Regulations), **MBH Settlement Group LC**
178. **Ashley Tucker** - 0214014504/0214017614 (Why Didn't My Short Sale Close), **MBH Settlement Group LC**
179. **Ashley Tucker** - 0214014503 (Wills, Estates and Title

- Issues), **MBH Settlement Group LC**
180. **Daniel Watson** - 0214021512/0214021513 (Defective Chinese Drywall and Mold), **MBH Settlement Group. LC (course is pending board approval)**
  181. **Jessica Youngs** - 0214021512/0214021513 (Defective Chinese Drywall and Mold), **MBH Settlement Group. LC (course is pending board approval)**
  182. **Jennifer T. Wexton** - 0214020202/0214020204/0214020203 (Estates, Wills & Trusts), **NVAR**
  183. **Kellye Curtis Clarke** - 0214019117/0214019129 (Fair Housing), 0214014676 (Tax Matters In Real Estate Sales), 0214015443 (Fair Housing), 0214016931 (The Code of Ethics and Standards Of Practice For Real Estate), 0214016926 (How To Help Clients Avoid Foreclosure), 0214020554 (2015 Virginia Real Estate Law), 0214014947 (Negotiation 101: The Psychology Of The Deal), 0214020739 (Buyer Beware And Disclosure Law In Virginia), 0214018771 (Short Sales, Reo Sales and Some Related Tax Issues), 0214016945 (Living Trusts in Real Estate), 0214016816 (Title Insurance Basics: What Is It and How It Works), 0214016935 (The Closing Process), 0214016929 (Virginia Residential Property Disclosure), 0214021101 (Contract Review -A Tale of Two Contracts (Updated 2011)), 0214015615 (Selected Issues in Agency Law in Virginia), 0214020741 (Current Legal Issues & Ethical Pitfalls), 0214020740 (Deeds of Conveyance), 0214020742 (Preparing Tor Success: Keeping Issues from Becoming Problems), 0214020738 (Handling Sales Of Properties In Decedent's Estates), 0214014348 (Surveys and Easements-Mapping Out an Approach), 0214021289 (FIRPTA Requirements in Real Estate Transactions), 0214014650 (Renovation Financing), 0214014649 (Closing With A Twist (Non Standard Transactions)), 0214014675 (Using Tax Deferred Exchanges to Increase Buying Power), 0214018991 (Property Owners' & Condominium Owners 'Associations: How They Work and What You Need To Know), 0214018775 (Special Contracts and Seller Financing), 0214019116 0214019128 (Current Industry Issues & Trends), 0214020755 (Real Estate Law & Board Regulations), 0214019852 (2015 Real Estate Sales Contract), 0214020123 (Know Before Au Owe: The New Industrial Forms), 0214020749 (Know Before Au Owe: The New Industrial Forms), 0214019118/0214019130 (Virginia Agency Law), 0214021105 (Ethics and Standards Of Conduct), 0214021290 (The Agent Did What? A Focus on Contract Language within the NVAR Regional Sales Contract), **THE RGS TITLE REAL ESTATE ACADEMY**

184. **Amy Trumbull** - 0214021324/0214021332 (RI 501: Agency in Virginia), 0214021326/0214021320 (RI 504: Working with Buyers), 0214021335 (RI 505: Working with Sellers), **VAR**
185. **Dan Daniels** - 0214021324/0214021332 (RI 501: Agency in Virginia), 0214021325/0214021333 (R1 502: Sales Contracts), 0214021334 (R1503: Business Planning); 0214021326/0214021320 (R1504: Working with Buyers); 0214021335 (R1505: Working with Sellers); 0214021327/0214021336/0214021337 (R1506: Risk Management); 0214021328/0214021338/0214021339 (R1507: Ethics and Professional Responsibility); 0214021329/0214021340 (R1508: Virginia Law and Regulations), **VAR**
186. **Douglas Wolfe** - 0214021324/0214021332 (RI 501: Agency In Virginia), 0214021334 (RI 503: Business Planning), 0214021327/0214021336/0214021337 (RI 506: Risk Management), 0214021329/0214021340 (RI 508: Real Estate Law and Virginia Regulations), **VAR**
187. **Florence Daniels** - 0214021324/0214021332 (R1 501: Agency in Virginia); 0214021325/0214021333 (R1 502: Sales Contracts); 0214021326/0214021320 (R1 504: Working with Buyers); 0214021335 (R1 505: Working with Sellers); 0214021327/0214021336/0214021337 (R1 506: Risk Management); 0214021328/0214021338/0214021339 (R1 507: Ethics and Professional Responsibility); 0214021329/0214021340 (R1 508: Virginia Law and Regulations), **VAR**
188. **Jeff Wu** - 0214021324/0214021332 (RI 501: Agency in Virginia), 0214021325/0214021333 (R1 502: Sales Contracts), 0214021334 (R1503: Business Planning); 0214021326/0214021320 (R1504: Working with Buyers); 0214021335 (R1505: Working with Sellers); 0214021327/0214021336/0214021337 (R1506: Risk Management); 0214021328/0214021338/0214021339 (R1507: Ethics and Professional Responsibility); 0214021329/0214021340 (R1508: Virginia Law and Regulations), **VAR**
189. **Kevin McGrath** - 0214021324/0214021332 (RI 501: Agency in Virginia), 0214021325/0214021333 (RI 502: Sales Contracts), 0214021334 (RI 503: Business Planning), 0214021326/0214021320 (RI 504: Working with Buyers). **VAR**
190. **Larry Anderson** - 0214021324/0214021332 (RI 501: Agency in Virginia), 0214021325/0214021333 (R1 502: Sales Contracts), 0214021334 (R1503: Business Planning); 0214021326/0214021320 (R1504: Working with Buyers); 0214021335 (R1505: Working with Sellers); 0214021327/0214021336/0214021337 (R1506: Risk

- Management); 0214021328/0214021338/0214021339 (R1507: Ethics and Professional Responsibility); 0214021329/0214021340 (R1508: Virginia Law and Regulations), **VAR**
191. **LeRoy Houser** - 0214021334 (R1 503: Business Planning) 0214021326/0214021320 (R1 504: Working with Buyers) 0214021335 (RI 505: Working with Sellers), **VAR**
192. **Michael Guthrie** - 0214021325/0214021333 (RI 502: Sales Contracts), **VAR**
193. **Micki Lyons** - 0214021324/0214021332 (RI 501: Agency in Virginia), 0214021325/0214021333 (RI 502: Sales Contracts), 0214021327/0214021336/0214021337 (R1506: Risk Management), 0214021328/0214021338/0214021339 (R1507: Ethics and Professional Responsibility), **VAR**
194. **Tracy Comstock** - 0214021324/0214021332 (RI 501: Agency in Virginia), 0214021325/0214021333 (RI 502: Sales Contracts), 0214021334 (R1503: Business Planning); 0214021326/0214021320 (R1504: Working with Buyers); 0214021335 (R1505: Working with Sellers); 0214021327/0214021336/0214021337 (R1506: Risk Management); 0214021328/0214021338/0214021339 (R1507: Ethics and Professional Responsibility); 0214021329/0214021340 (R1508: Virginia Law and Regulations), **VAR**
195. **Joseph E. Singleton (Win)**, 0214021324/0214021332 (RI 501: Agency in Virginia), 0214021325/0214021333 (RI 502: Sales Contracts), 0214021326/0214021320 (RI 504: Working with Buyers), **VAR**
196. **Suzanne Blasinsky** - 0214020762 (Law Update: Flood Zones & the National Flood Insurance Program), **William E. Wood**

X. Other Business

XI. Public Comment

XII. Adjourn