

## AUCTIONEERS BOARD MEETING MINUTES

The Virginia Auctioneers Board met on July 12, 2022, at 10:00 a.m. at the Department of Professional and Occupational Regulation, 9960 Mayland Drive, Richmond, Virginia 23233.

The following members were present for all or part of the meeting:

Betty Bennett (Auctioneer)  
Douglas Sinclair (Auctioneer)  
Andrew Smith (Citizen Member)  
Angela Smith-Mackey (Citizen Member)  
Linda Terry (Auctioneer)

Staff present for all or part of the meeting were:

Demetrios Melis, Director  
Kishore Thota, Chief Deputy Director  
Kate Nosbisch, Executive Director  
Breanne Henshaw, Administrative Coordinator

Elizabeth Peay, Assistant Attorney General was present from the Office of the Attorney General.

Mr. Smith, Chair, called the meeting to order at 10:05 a.m.

**Call to Order**

Mr. Smith advised the Board of the emergency evacuation.

**Emergency Evacuation**

Ms. Nosbisch introduced Demetrios (Mitch) Melis, DPOR Director, Kishore Thota, Chief Deputy Director, and Breanne Henshaw, Administrative Coordinator. Board members introduced themselves. Ms. Nosbisch also introduced Jennifer Sayegh, DPOR's new Policy and Legislative Affairs Manager, and Shannon Webster, Director of Examinations and Workforce Development Director. Ms. Nosbisch informed the Board of Bonnie Davis' new role as the Boxing, Martial Arts, and Professional Wrestling Advisory Board Operations Administrator.

**Announcements**

Mr. Sinclair moved to approve the agenda. Ms. Bennett seconded the motion which was unanimously approved by members: Bennett, Sinclair, Smith, Smith-Mackey and Terry.

**Approval of Agenda**

Mr. Sinclair moved to approve the January 11, 2022 Board meeting minutes. Ms. Terry seconded the motion which was unanimously approved by members: Bennett, Sinclair, Smith, Smith-Mackey and Terry.

**Approval of Minutes**

There were no members of the public present to comment.

**Public Comment Period**

Ms. Nobsisch informed the Board that there were no public comments received regarding the fee adjustment previously approved by the Board. The Board was presented with the draft language for the fee increase for submission to the Registrar's Office as it moves to the second (proposed) phase of the process. Ms. Bennett moved to approve the fee adjustment action. Ms. Smith-Mackey seconded the motion, which was unanimously approved by members: Bennett, Sinclair, Smith, Smith-Mackey and Terry.

### **Fee Adjustment**

The Board was presented with a Conceptual Framework document and Regulatory Review Information Guide in order to provide guidance regarding the regulatory review process. Ms. Nobsisch informed the Board that the agency's regulatory boards are working to reduce regulations by twenty-five percent per the governor's Executive Directive. Mr. Melis stated regulations have been added over time and in order to determine which regulations are required to protect the health, safety, and welfare of the public, a review of the regulations is needed. Mr. Melis indicated the regulatory boards are to establish licensure based on minimum competency in order to ensure unnecessary barriers are in place for people entering the workforce. Ms. Nobsisch conducted a PowerPoint presentation titled, Regulatory Review 101: What You Need to Know About the Regulatory Review Process. After the PowerPoint, the Board selected a date to review the regulations and all Board members agreed to be in attendance. The Regulatory Review Meeting is scheduled for September 13, 2022 at 10:00 a.m.

### **Regulatory Review**

Mr. Smith provided the licensee counts as of June 1, 2022: Auctioneers 1,016 and Firms 237.

### **Licensed Population**

Board members were provided financial statements for informational purposes.

### **Review of Board Financial Statements**

Ms. Nobsisch informed the Board of the upcoming Board Member Training Conference, which will take place in Williamsburg, VA. Ms. Terry shared information about her time at the previous Board Member Training Conference and indicated it was time well spent. Ms. Terry stated the previous conference was informative and enjoyable as she was able to meet members of other boards, while gaining a better understanding of how the boards fit in government as a whole.

### **Board Member Conference – October 13 – October 14, 2022**

Ms. Nobsisch thanked the Board for submitting their Financial Disclosure Statements by the February deadline.

### **Financial Disclosure Statements**

Ms. Nobsisch informed the Board that she received an email from Ms. Sayegh regarding DPOR's legislative package for 2023 and Ms. Nobsisch asked the Board if there were items they would like added. The Board discussed online auctions and how they could be regulated as there is

### **Other Business**

potentially unlicensed activity occurring during the online auctions. Ms. Peay stated it may be difficult to regulate or impose statute on online auctions as there are parties outside of Virginia involved at times. Ms. Peay continued by stating another state recently imposed rules regarding online auctions and that may be something the Board could look into as a starting point. Mr. Melis informed the Board that in order to impose regulation or statute on an issue, there would need to be identifiable harm that occurred to the public due to the online auctions, such as complaints from the public.

Mr. Melis informed the Board of current initiatives being taken on by DPOR, including upgrading technology and, therefore, efficiency by better meeting customer service needs.

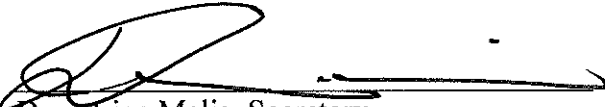
Conflict of Interest forms and Travel Vouchers were completed by all members present.

**Conflict of Interest  
Forms / Travel  
Vouchers**

There being no further business, the meeting adjourned at 11:15 a.m.

**Adjourn**

  
\_\_\_\_\_  
~~Andrew Smith, Chair~~  
Betty Bennett

  
\_\_\_\_\_  
Demetrios Melis, Secretary

**STATE AND LOCAL GOVERNMENT  
CONFLICT OF INTERESTS ACT**

**TRANSACTIONAL DISCLOSURE STATEMENT  
for Officers and Employees of State Government**

1. Name: Douglas B. Sinclair  
2. Title: Board Member  
3. Agency: Auctioneers Board  
4. Meeting/IFF Date: Board Meeting July 12, 2022

5. I have a personal interest in the following transaction:

n/a

Nature of Personal Interest Affected by Transaction:

n/a

I declare that I am a member of the following business, profession, occupation or group, the members of which are affected by the transaction:

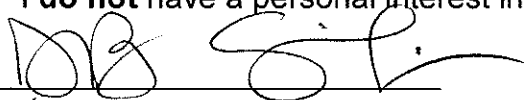
I am able to participate in this transaction fairly, objectively, and in the public interest.

or

I did not participate in the transaction.

6.  I do not have a personal interest in any transactions taken at this meeting.

Signature



Date

7.12.22

**STATE AND LOCAL GOVERNMENT  
CONFLICT OF INTERESTS ACT**

**TRANSACTIONAL DISCLOSURE STATEMENT  
for Officers and Employees of State Government**

1. Name: Andrew Smith  
2. Title: Board Member  
3. Agency: Auctioneers Board  
4. Meeting/IFF Date: Board Meeting July 12, 2022

5. I have a personal interest in the following transaction:

\_\_\_\_\_  
\_\_\_\_\_

Nature of Personal Interest Affected by Transaction:

\_\_\_\_\_  
\_\_\_\_\_

I declare that I am a member of the following business, profession, occupation or group, the members of which are affected by the transaction:


\_\_\_\_\_

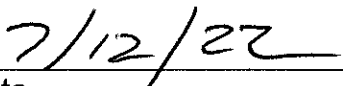
I am able to participate in this transaction fairly, objectively, and in the public interest.

**or**

I did not participate in the transaction.

6.  I do not have a personal interest in any transactions taken at this meeting.

  
\_\_\_\_\_  
Signature

  
\_\_\_\_\_  
Date

**STATE AND LOCAL GOVERNMENT  
CONFLICT OF INTERESTS ACT**

**TRANSACTIONAL DISCLOSURE STATEMENT  
for Officers and Employees of State Government**

1. Name: Betty Bennett
2. Title: Board Member
3. Agency: Auctioneers Board
4. Meeting/IFF Date: Board Meeting July 12, 2022
5. I have a personal interest in the following transaction:

\_\_\_\_\_

\_\_\_\_\_

Nature of Personal Interest Affected by Transaction:

\_\_\_\_\_

\_\_\_\_\_

I declare that I am a member of the following business, profession, occupation or group, the members of which are affected by the transaction:

\_\_\_\_\_

I am able to participate in this transaction fairly, objectively, and in the public interest.

or

I did not participate in the transaction.

6.  I do not have a personal interest in any transactions taken at this meeting.

Betty A. Bennett  
Signature

7-12-2022  
Date

**STATE AND LOCAL GOVERNMENT  
CONFLICT OF INTERESTS ACT**

**TRANSACTIONAL DISCLOSURE STATEMENT  
for Officers and Employees of State Government**

- 1. Name: Linda Terry
- 2. Title: Board Member
- 3. Agency: Auctioneers Board
- 4. Meeting/IFF Date: Board Meeting July 12, 2022

5. I have a personal interest in the following transaction:

none

Nature of Personal Interest Affected by Transaction:

none

I declare that I am a member of the following business, profession, occupation or group, the members of which are affected by the transaction:

\_\_\_\_\_

I am able to participate in this transaction fairly, objectively, and in the public interest.

or

I did not participate in the transaction.

6.  I do not have a personal interest in any transactions taken at this meeting.

Linda Terry  
Signature

7/12/22  
Date

STATE AND LOCAL GOVERNMENT  
CONFLICT OF INTERESTS ACT

TRANSACTIONAL DISCLOSURE STATEMENT  
for Officers and Employees of State Government

1. Name: Angela Smith-Mackey
2. Title: Board Member
3. Agency: Auctioneers Board
4. Meeting/IFF Date: Board Meeting July 12, 2022
5. I have a personal interest in the following transaction:

None

Nature of Personal Interest Affected by Transaction:

NONE

I declare that I am a member of the following business, profession, occupation or group, the members of which are affected by the transaction:

I am able to participate in this transaction fairly, objectively, and in the public interest.

or

I did not participate in the transaction.

6.  I do not have a personal interest in any transactions taken at this meeting.

Signature

Angela Smith-Mackey

Date

July 12, 2022