FINAL MINUTES Milk Commission Meeting Held December 16, 2019

Minutes of the meeting of the Milk Commission, held at the Department of Forestry located at 900 Natural Resources Drive #800, Charlottesville, VA 22903.

THE COMMISSION:

PRESENT:

Jimmy Kerr, Chairperson; Carolyn Carlson, Commissioner; Kevin Craun, Commissioner; Jessica Jones, Commissioner; Brian Linney, Commissioner; Bruce Mayer, Commissioner; Rodrigo Velasquez, Commissioner

ABSENT:

None

STAFF PRESENT:

Crafton Wilkes, Administrator

Mr. Kerr called the meeting to order at 1:40 p.m.

Mr. Kerr asked for a motion to accept the minutes from the previous meeting. Dr. Jones so moved and Mr. Craun seconded the motion. The minutes were accepted as presented at the meeting.

Mr. Wilkes gave brief remarks in the Administrator's report regarding the November 12 Dean Foods bankruptcy announcement. Because there is very little information regarding the future of the company, the Commission cannot plan for any significant changes in its own operations. Since the time of the announcement he had spoken with several representatives from Dean Foods and Dairy Farmers of America, the expected buyer, but no additional details are publicly available. Mr. Wilkes also stressed that this is very early in purchase discussion and a lack of concrete facts is to be expected.

The board members reviewed the Delivery Cost per Case Analysis calculated by Milk Commission audit staff. Mr. Wilkes provided an update on the importance of these figures and the impact they have on wholesale and retail customers. Based on the Commission's calculations, many inputs and freight costs remained relatively unchanged from 2018 to 2019, and the ultimate impact on retail prices would be an increase between \$0.02 and \$0.08 per gallon. Mr. Kerr asked for a motion to accept the Presumed Delivery Cost Percentage as outlined in the Delivery Cost per Case Analysis documents that were presented at the meeting. Mr. Velasquez so moved and Mr. Mayer seconded the motion. All members voted in favor of updating the percentages in 2020 as calculated by Commission staff. The Presumed Delivery Cost Percentage was accepted as presented.

Cases per Delivery		<u>2019</u>	Effective 2020
0-13	Platform Cost x	1.5243 (52.43%)	1.5540 (55.40%)
14-99	Platform Cost x	1.2622 (26.22%)	1.2770 (27.70%)
100+	Platform Cost x	1.1417 (14.17%)	1.1498 (14.98%)

Mr. Kerr opened the meeting for comments from board members. Mr. Mayer discussed the ongoing expansion of Homestead Creamery and believed it would be good for the local economy and possibly open the door to cheese processing in the future. Ms. Carlson brought up concern about declining milk consumption, especially at school events. She would like to find a way provide better nutritional education to children, but realizes that it is a challenge when local dairies in northern Virginia are limited. Dr. Jones provided several options that may be useful, including the Southland Dairy mobile milk parlor. She also acknowledged that school children may not have access to milk stored at the proper temperature when the lunch line milk cooler door remains open for extended period of time, which can be off-putting and limit future consumption. Dr. Jones also commended Hammock Dairy in Chatham for its recent work in environmental stewardship and advancements

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in technology. Mr. Craun brought to attention the closure of a processing plant that served a portion of Virginia, Trickling Springs Creamery, and the impact its closing had on the expansion of Homestead Creamery. He also expressed concern about the valuation of base by creditors in recent years. Mr. Velasquez stated that he has noticed a change in the opinions on the nutritional value of milk in a relatively short period of time.

There was no public comment, and the meeting was adjourned.

The next Commission meeting is tentatively scheduled for 1:30 p.m. on Wednesday, February 19, 2020 in Charlottesville.



STATE MILK COMMISSION

Crafton O. Wilkes, Administrator

Announcement of Producer Class I Price at 3.5% Butterfat		December 2019		
	OCT 2019	NOV 2019	DEC 2019	
Eastern Market				
Established Price	\$8.46	\$8.46	\$8.46	
Add Adjustment (per §2VAC15-20-81)	\$14.06	\$14.35	\$15.54	
Eastern Market Class I Price (per cwt)	\$22.52	\$22.81	\$24.00	
Eastern Market Skim Price (per cwt)	13.9640	14.7840	16.2840	
Eastern Market Butterfat Price (per lb)	2.5837	2.4422	2.3675	
Western Market				
Established Price	\$8.16	\$8.16	\$8.16	
Add Adjustment (per §2VAC15-20-81)	\$14.16	\$14.45	\$15.64	
Western Market Class I Price (per cwt)	\$22.32	\$22.61	\$23.80	
Western Market Skim Price (per cwt)	13.7640	14.5840	16.0840	
Western Market Butterfat Price (per lb)	2.5817	2.4402	2.3655	
Southwestern Market				
Established Price	\$7.96	\$7.96	\$7.96	
Add Adjustment (per §2VAC15-20-81)	\$13.85	\$14.15	\$15.34	
Southwestern Market Class I Price (per cwt)	\$21.81	\$22.11	\$23.30	
Southwestern Market Skim Price (per cwt)	13.2595	14.0795	15.5795	
Southwestern Market Butterfat Price (per lb)	2.5767	2.4352	2.3605	
Class II Price Announcement Date	OCT 30, 2019	DEC 4, 2019	JAN 2, 2020	
Milk Commission Class II Price (per cwt)	\$16.68			
Milk Commission Class II Skim Price (per cwt)	\$8.5400	\$9.0200	\$9.4300	
Milk Commission Class II Butterfat Price (per lb)	2.4101			
Milk Commission Bi-Monthly Composite Index	343.4	334.1	336.1	
Milk Commission Assessment Rate (per cwt)	0.03950	0.03950	0.03950	
Federal Order Base Class I Price (per cwt)	\$17.84	\$18.14	\$19.33	

Drico	Change	from	Novembe	r 2010
Price	unange	trom	INOVEMBE	r 7019

	Class I (cwt)	Skim (cwt)	Butterfat (lb)
Eastern Market	\$1.19	\$1.50	-\$0.0747
Western Market	\$1.19	\$1.50	-\$0.0747
Southwestern Market	\$1.19	\$1.50	-\$0.0747

Next Class I Announcement: Dec. 18, 2019 Next Class II Announcement: Dec. 4, 2019

Virginia Department of Agriculture and Consumer Services State Milk Commission

Announcement of Producer Class I Price at 3.5% Butterfat

December 2019

Virginia State Milk Commission Skim and Butterfat Prices, 2019

	<u>Easterr</u>	n Market	Wester	n Market	Southwest	Bi-Monthly	
Month	Skim	Butterfat	Skim	Butterfat	Skim	Butterfat	Index
	per cwt	per pound	per cwt	per pound	per cwt	per pound	muex
January	10.9965	2.5665	10.7965	2.5645	10.3025	2.5595	329.1
February	11.2765	2.5410	11.0765	2.5390	10.5825	2.5340	329.9
March	11.7265	2.6118	11.5265	2.6098	11.0325	2.6048	332.4
April	11.5265	2.6047	11.3265	2.6027	10.8325	2.5977	334.2
May	12.2965	2.5803	12.0965	2.5783	11.6025	2.5733	337.0
June	13.0640	2.6101	12.8640	2.6081	12.3595	2.6031	341.3
July	12.8540	2.6996	12.6540	2.6976	12.1495	2.6926	344.4
August	13.4840	2.7297	13.2840	2.7277	12.7795	2.7227	345.3
September	13.5440	2.7022	13.3440	2.7002	12.8395	2.6952	345.0
October	13.9640	2.5837	13.7640	2.5817	13.2595	2.5767	343.4
November	14.7840	2.4422	14.5840	2.4402	14.0795	2.4352	334.1
December	16.2840	2.3675	16.0840	2.3655	15.5795	2.3605	336.1
AVERAGE	12.9834	2.5866	12.7834	2.5846	12.2833	2.5796	337.7

Virginia State Milk Commission Skim and Butterfat Prices, 2018

	Easterr	Eastern Market		n Market	Southwest	Bi-Monthly	
Month	Skim	Butterfat	Skim	Butterfat	Skim	Butterfat	Index
	per cwt	per pound	per cwt	per pound	per cwt	per pound	muex
January	11.8555	2.5363	11.6555	2.5343	11.0495	2.5282	329.7
February	10.5855	2.5464	10.3855	2.5444	9.7795	2.5383	325.5
March	9.7680	2.3773	9.5680	2.3753	9.0950	2.3706	322.0
April	10.2080	2.4690	10.0080	2.4670	9.5350	2.4623	320.8
May	10.3680	2.5216	10.1680	2.5196	9.6950	2.5149	323.3
June	10.7380	2.6513	10.5380	2.6493	10.0650	2.6446	327.2
July	10.6380	2.7080	10.4380	2.7060	9.9650	2.7013	330.1
August	9.8480	2.5802	9.6480	2.5782	9.1750	2.5735	329.6
September	10.3445	2.6560	10.1445	2.6540	9.6540	2.6491	326.0
October	12.1345	2.5835	11.9345	2.5815	11.4440	2.5766	324.2
November	11.2345	2.6020	11.0345	2.6000	10.5440	2.5951	326.6
December	10.8445	2.5728	10.6445	2.5708	10.1540	2.5659	329.2
AVERAGE	10.7139	2.5670	10.5139	2.5650	10.0129	2.5600	326.2

Prevailing Market	Bristol	Charleston	Raleigh	Winston- Salem	Washington, DC
Over Order Premium	\$0.61	\$0.73	\$0.75	\$0.75	\$0.60

Next Class I Announcement: Dec. 18, 2019 Next Class II Announcement: Dec. 4, 2019



STATE MILK COMMISSION

Crafton O. Wilkes, Administrator

Announcement of Producer Class II Price at 3.5% Butterfat	No	November 2019	
	SEP 2019	OCT 2019	NOV 2019
State Milk Commission Class II Price (per cwt)	\$16.93	\$16.68	\$16.85
Class II Skim Price (per cwt)	8.4600	8.5400	9.0200
Class II Butterfat Price (per lb)	2.5052	2.4101	2.3265

November 2019 Highlights

-The Class II price for November increased over October by \$0.17 per cwt. The Class II Skim price increased by \$0.48 per cwt, and the Class II Butterfat price decreased by \$0.08 per lb.

Next Announcement: Jan. 2, 2020

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STATE MILK COMMISSION Crafton Wilkes, Administrator

Milk Market Bulletin November 2019

Class I Sales and Allocation

	Monthly Sales Comparison			Annual Sales Comparison			
Market	Nov '19	Nov '18	Change (%)	Nov '19	Nov '18	Change (%)	
East	29,823,661	32,123,933	-7.16%	321,029,028	335,427,576	-4.29%	
West	27,443,413	28,173,441	-2.59%	290,045,527	297,999,592	-2.67%	
Southwest	3,758,844	4,010,994	-6.29%	41,227,501	42,508,957	-3.01%	
TOTAL	61.025.918	64.308.368	-5.10%	652,302,056	675.936.125	-3.50%	

Order	Base Assigned	Class I Allocation
	(000s pounds)	(000s pounds)
Federal Order 1	13,677	11,261
Federal Order 5	43,620	34,519
Federal Order - Other	9,963	8,113
Virginia	1,639	1,213
TOTAL	68 898	55 106

Producer Information

	Producer Price (at	t 3 5% hutterfat)		
Market	Sep '19	Oct '19	Nov '19	Nov '18
Class I - East	\$22.53	\$22.52	\$22.81	\$19.95
Class I - West	\$22.33	\$22.32	\$22.61	\$19.75
Class I - Southwest	\$21.82	\$21.81	\$22.11	\$19.26
Class II - All Markets	\$16.93	\$16.68	\$16.85	\$15.63
Class II - Butterfat	\$2.5052	\$2.4101	\$2.3265	\$2.5455
	Milk Prod	<u>duction</u>		
	Nov '19	Nov '18	Change	Change (%)
VA Baseholders	79,388,569	78,550,038	838,531	1.07%
VA Non-Baseholders	37,458,779	45,037,536	-7,578,757	-16.83%
Out-of-State Baseholders	97,771,007	108,021,873	-10,250,866	-9.49%
VA PRODUCTION TOTAL	116,847,348	123,587,574	-6,740,226	-5.45%
BASE PRODUCTION TOTAL	177,159,576	186,571,911	-9,412,335	-5.04%

Sales Information (all figures represent pounds sold)

				Flavored					
Market	Whole	Red. Fat	Lowfat	Skim	Whole	Lowfat	Buttermilk	Eggnog	Other ¹
East	10,187,855	10,122,798	3,420,536	1,997,369	210,041	1,798,132	238,970	661,830	1,186,131
West	9,402,824	8,978,721	2,631,094	1,762,908	305,738	2,345,317	336,636	562,776	1,117,400
Southwest	1,349,499	1,397,439	255,334	236,647	61,223	306,145	95,517	51,107	5,933
TOTAL	20,940,178	20.498.958	6,306,963	3,996,924	577.002	4.449.594	671.123	1,275,713	2,309,463

¹ Other category may include lactose-free, custards, or other specialty milk products designated as Class I.

Virginia State Milk Commission Delivery Cost per Case Analysis 2019 - Effective: Jan 1, 2020

	Year	Total Cases	Private Label	Net Cases	Distribution	Dist. Exp.	Variance (\$)	Variance (%)
	Teal	Total Cases	Private Laber	Net Cases	Expense	per Case	variance (3)	variance (%)
_ ≥	2018	3,948,109	221,014	3,727,095	\$3,549,941	\$0.952469	\$0.053972	5.6665%
mma	2019	4,352,925	535,210	3,817,715	\$3,842,304	\$1.006441	ŞU.U33972	5.0005/6
=								
	Cases	per Delivery	2019 Delivery F	Percentage	2020 Delivery	Percentage	Variance (\$)	Variance (%)
Su		0-13	52.43	%	55.40)%	0.0297	5.67%
		14-99	26.22	%	27.70)%	0.0149	5.67%
		100+	14.17	%	14.98	3%	0.0080	5.67%

	Cases per Delivery	Product	Oct 19 Platform Cost	2019 Delivered Cost/Unit	2020 Delivered Cost/Unit	Variance (\$)
		HVD Gallon	\$2.566	\$3.912	\$3.988	\$0.076
يد	0-13	2% Gallon	\$2.285	\$3.484	\$3.552	\$0.068
ke	0-13	1% Gallon	\$2.067	\$3.150	\$3.212	\$0.061
Market		Skim Gallon	\$1.952	\$2.976	\$3.034	\$0.058
≥		HVD Gallon	\$2.566	\$3.239	\$3.277	\$0.038
Ę	14-99	2% Gallon	\$2.285	\$2.885	\$2.919	\$0.034
te	14-33	1% Gallon	\$2.067	\$2.608	\$2.639	\$0.031
Eastern		Skim Gallon	\$1.952	\$2.464	\$2.493	\$0.029
ш		HVD Gallon	\$2.566	\$2.930	\$2.951	\$0.021
	100 :	2% Gallon	\$2.285	\$2.609	\$2.628	\$0.018
	100+	1% Gallon	\$2.067	\$2.360	\$2.376	\$0.017
		Skim Gallon	\$1.952	\$2.229	\$2.244	\$0.016

	Cases per Delivery	Product	Oct 19 Platform Cost	2019 Delivered Cost/Unit	2020 Delivered Cost/Unit	Variance (\$)
		HVD Gallon	\$2.549	\$3.886	\$3.962	\$0.076
et .	0-13	2% Gallon	\$2.268	\$3.457	\$3.525	\$0.067
¥	0-13	1% Gallon	\$2.049	\$3.124	\$3.185	\$0.061
Market		Skim Gallon	\$1.935	\$2.949	\$3.007	\$0.057
		HVD Gallon	\$2.549	\$3.217	\$3.255	\$0.038
ı	14-99	2% Gallon	\$2.268	\$2.863	\$2.897	\$0.034
l ste	14-33	1% Gallon	\$2.049	\$2.587	\$2.617	\$0.030
Western		Skim Gallon	\$1.935	\$2.442	\$2.471	\$0.029
>		HVD Gallon	\$2.549	\$2.911	\$2.931	\$0.020
	100+	2% Gallon	\$2.268	\$2.590	\$2.608	\$0.018
	100+	1% Gallon	\$2.049	\$2.340	\$2.356	\$0.016
		Skim Gallon	\$1.935	\$2.209	\$2.225	\$0.016

	Cases per Delivery	Product	Oct 19 Platform Cost	2019 Delivered Cost/Unit	2020 Delivered Cost/Unit	Variance (\$)
et		HVD Gallon	\$2.506	\$3.820	\$3.894	\$0.074
Market	0-13	2% Gallon	\$2.225	\$3.391	\$3.457	\$0.066
√a	0-13	1% Gallon	\$2.006	\$3.058	\$3.117	\$0.060
		Skim Gallon	\$1.891	\$2.883	\$2.939	\$0.056
e l		HVD Gallon	\$2.506	\$3.163	\$3.200	\$0.037
st	14-99	2% Gallon	\$2.225	\$2.808	\$2.841	\$0.033
Ne Ve	14-99	1% Gallon	\$2.006	\$2.532	\$2.562	\$0.030
<u>ج</u> ا		Skim Gallon	\$1.891	\$2.387	\$2.415	\$0.028
Southwestern		HVD Gallon	\$2.506	\$2.861	\$2.881	\$0.020
So	100+	2% Gallon	\$2.225	\$2.540	\$2.558	\$0.018
	T00+	1% Gallon	\$2.006	\$2.290	\$2.306	\$0.016
		Skim Gallon	\$1.891	\$2.159	\$2.175	\$0.015

Virginia State Milk Commission Base Assignment System October 2019

	DFA SE	DFA NE	MDVA	СМРА	Land O'Lakes	Cumberland Valley	Mt. lov	Lanco-Pennland	Established Base Total
Established 9-month Base	27,876,382	439,960	21,574,293	15,807,401	559,485	257,104	121,889	3,027,356	69,663,870

Order	Distributor	DFA SE	DFA NE	MDVA	СМРА	Land O'Lakes	Cumberland Valley	Mt. lov	Lanco-Pennland	Total Base Assignment
				-10.000			10			540,000
5	Borden Dairy KY	54 536		519,392						519,392
33	Broughton Foods	51,536					202			51,536
1	Cloverland Farms Dairy	0.00		4,628,828			262,755			4,891,583
1	Crowley Foods	868,982								868,982
1	Cumberland Dairy					49,002				49,002
5	Dairy Fresh	11,571,128								11,571,128
1	Dutch Valley Foods					377,431				377,431
5	Harris Teeter				2,981,937					2,981,937
5	Homestead Creamery				483,879					483,879
1	HP Hood	1,057,781		1,057,781		145,348				2,260,911
5	Land-O-Sun Spartanburg	1,868,565								1,868,565
1	Marva Maid Landover	1,254,943							1,254,943	2,509,886
5	Marva Maid Newport News	8,234,757		2,501,331	5,707,399				1,418,045	17,861,531
5	Mayfield	803,662								803,662
5	Milkco			1,852,503						1,852,503
33	Nestle	350,675								350,675
VA	Potomac Farms			341,511						341,511
7	Saputo - KY	295,493								295,493
1	Saputo - NY	246,666								246,666
33	Superior Dairy			2,779,828						2,779,828
1	Tuscan Lehigh Dairies	816,223	449,629					124,568		1,390,421
33	United Dairy	1,012,924			5,739,900					6,752,824
1	Upstate Niagara			651,481						651,481
1	Wawa Dairy								420,904	420,904
5	Westover Dairy			7,715,798						7,715,798
VA	White Wave Mt. Crawford				1,241,701					1,241,701
5	Winchester Farms	55,715								55,715
	TOTAL	28,489,050	449,629	22,048,453	16,154,816	571,781	262,755	124,568	3,093,891	71,194,944

	9-month Base Minus Total	(0)	0	
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Virginia State Milk Commission Producer Base Transfers

For Commission Approval: December 16, 2019

Date Received	Effective Date	Cooperative	Action	Status	Transfer_Number Producer Name	License	9-Month	3-Month Adjuste	ed 9-Month	Adjusted 3-Month
September 18, 2019	October 1, 2019	DFAS	Amend	UN	191002 Adin E. Horst	004565	14,146	12,873	0	0
September 18, 2019	October 1, 2019	DFAS	Amend	UN	191002 Hidden Rock Dairy LLC	004565	0	0	14,146	12,873
September 18, 2019	October 1, 2019	DFAS	Total Transfer	UN	191003 Tri-Water Farms	004380	15,878	14,449	0	0
September 18, 2019	October 1, 2019	DFAS	Increase	UN	191003 West-Rock Dairy LLC	000794	138,384	125,929	154,262	140,378
September 19, 2019	October 1, 2019	MDVA	Total Transfer	CO	191004 Michael and Marietta Eby	004148	39,056	35,541	0	0
September 19, 2019	October 1, 2019	MDVA	Increase	CO	191004 Dar View Farms	003801	73,823	67,179	112,879	102,720
September 19, 2019	October 1, 2019	MDVA	Total Transfer	CO	191005 Gil-Ro Farms	004142	16,017	14,575	0	0
September 19, 2019	October 1, 2019	MDVA	Increase	CO	191005 LJP And Sons LLC	003948	20,626	18,770	36,643	33,345
September 19, 2019	October 1, 2019	MDVA	Total Transfer	CO	191006 Melvin and Alta Horning	005029	7,273	6,618	0	0
September 19, 2019	October 1, 2019	MDVA	Increase	CO	191006 Quarryville Presbyterian Home	005307	56,412	51,335	63,685	57,953
September 19, 2019	October 1, 2019	MDVA	Total Transfer	CO	191007 Byers Family Farm	004136	48,500	44,135	0	0
September 19, 2019	October 1, 2019	MDVA	Increase	CO	191007 Peace & Plenty Farms LLC	003810	105,419	95,931	153,919	140,066
September 26, 2019	October 1, 2019	MDVA	Total Transfer	UN	191008 Micheal and Heather lager	005304	49,853	45,366	0	0
September 26, 2019	October 1, 2019	MDVA	Increase	CO	191008 Byron D Stambaugh	004227	112,443	102,323	162,296	147,689
September 19, 2019	October 1, 2019	MDVA	Partial Transfer	CO	191009 Burnell and Mary Jane Nolt	004999	412,869	375,711	386,154	351,400
September 19, 2019	October 1, 2019	MDVA	Increase	CO	191009 Glade Haven Farms LLC	004013	88,964	80,957	115,679	105,268
September 15, 2019	October 1, 2019	MDVA	Consign	CO	191010 Burnell and Mary Jane Nolt	004999	386,154	351,400	0	0
September 15, 2019	October 1, 2019	MDVA	Consign	UN	191010 Burnell and Mary Jane Nolt	004999	0	0	386,154	351,400

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Virginia State Milk Commission Base Assignment System November 2019

	DFA SE	DFA NE	MDVA	СМРА	Land O'Lakes	Cumberland Valley	Mt. lov	Lanco-Pennland	Established Base Total
Established 9-month Base	27,876,382	439,960	21,574,293	15,807,401	559,485	257,104	121,889	3,027,356	69,663,870

Order	Distributor	DFA SE	DFA NE	MDVA	СМРА	Land O'Lakes	Cumberland Valley	Mt. Joy	Lanco-Pennland	Total Base Assignment
5	Borden Dairy KY		-	453,552		-				453,552
33	Broughton Foods	63,078								63,078
1	Cloverland Farms Dairy			4,545,425			254,279			4,799,703
1	Crowley Foods	917,653								917,653
1	Cumberland Dairy					52,118				52,118
5	Dairy Fresh	10,413,075								10,413,075
1	Dutch Valley Foods					341,607				341,607
5	Harris Teeter				3,031,715					3,031,715
5	Homestead Creamery				482,848					482,848
1	HP Hood	1,202,615		1,202,615		159,612				2,564,841
5	Land-O-Sun Spartanburg	2,421,297								2,421,297
1	Marva Maid Landover	1,161,814							1,161,814	2,323,627
5	Marva Maid Newport News	7,906,985		2,419,310	5,391,657				1,394,489	17,112,440
5	Mayfield	791,955								791,955
5	Milkco			1,840,541						1,840,541
33	Nestle	329,762								329,762
VA	Potomac Farms			355,854						355,854
7	Saputo - KY	279,132								279,132
1	Saputo - NY	239,671								239,671
33	Superior Dairy			2,885,416						2,885,416
1	Tuscan Lehigh Dairies	831,808	435,125					120,550		1,387,483
33	United Dairy	960,809			5,444,582					6,405,391
1	Upstate Niagara			612,752						612,752
1	Wawa Dairy								437,786	437,786
5	Westover Dairy			7,021,749						7,021,749
VA	White Wave Mt. Crawford				1,282,892					1,282,892
5	Winchester Farms	50,395								50,395
	TOTAL	27,570,048	435,125	21,337,213	15,633,693	553,337	254,279	120,550	2,994,088	68,898,333

9-month Base Minus Total	(0)
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Virginia State Milk Commission Base Assignment System November 2019 CORRECTION 1108

	DFA SE	DFA NE	MDVA	СМРА	Land O'Lakes	Cumberland Valley	Mt. Iov	Lanco-Pennland	Established Base Total
Established 9-month Base	27,876,382	439,960	21,574,293	15,807,401	559,485	257,104	121,889	3,027,356	69,663,870
Corrected 9-month Base	27,876,382	439,960	21,543,855	15,837,839	559,485	257,104	121,889	3,027,356	69,663,870

Order	Distributor	DFA SE	DFA NE	MDVA	СМРА	Land O'Lakes	Cumberland Valley	Mt. Joy	Lanco-Pennland	Total Base Assignment
5	Borden Dairy KY	1		453,552	I				<u> </u>	453,552
33	Broughton Foods	63,078								63,078
1	Cloverland Farms Dairy			4,545,425			254,279			4,799,703
1	Crowley Foods	917,653								917,653
1	Cumberland Dairy					52,118				52,118
5	Dairy Fresh	10,413,075								10,413,075
1	Dutch Valley Foods					341,607				341,607
5	Harris Teeter				3,031,715					3,031,715
5	Homestead Creamery				482,848					482,848
1	HP Hood	1,202,615		1,202,615		159,612				2,564,841
5	Land-O-Sun Spartanburg	2,421,297								2,421,297
1	Marva Maid Landover	1,161,814							1,161,814	2,323,627
5	Marva Maid Newport News	7,906,985		2,389,206	5,421,760				1,394,489	17,112,440
5	Mayfield	791,955								791,955
5	Milkco			1,840,541						1,840,541
33	Nestle	329,762								329,762
VA	Potomac Farms			355,854						355,854
7	Saputo - KY	279,132								279,132
1	Saputo - NY	239,671								239,671
33	Superior Dairy			2,885,416						2,885,416
1	Tuscan Lehigh Dairies	831,808	435,125					120,550		1,387,483
33	United Dairy	960,809			5,444,582					6,405,391
1	Upstate Niagara			612,752						612,752
1	Wawa Dairy								437,786	437,786
5	Westover Dairy			7,021,749						7,021,749
VA	White Wave Mt. Crawford				1,282,892					1,282,892
5	Winchester Farms	50,395								50,395
	TOTAL	27,570,048	435,125	21,307,109	15,663,797	553,337	254,279	120,550	2,994,088	68,898,333

9-month Base Minus Total (0)

Virginia State Milk Commission Producer Base Transfers For Commission Approval: December 16, 2019

Date Received	Effective Date	Cooperative	Action	Status	Transfer_Number	Producer Name	License 9	-Month	3-Month Ad	djusted 9-Month	Adjusted 3-Month
October 18, 2019	November 1, 2019	CMPA	Amend	UN	191102	Riverside Farm Associates LLC	001342	280,916	255,634	0	0
October 18, 2019	November 1, 2019	CMPA	Amend	UN	191102	Riverside Farm Associates LLC	001342	0	0	280,916	255,634
October 21, 2019	November 1, 2019	MDVA	Total Transfer	CO	191103	Allen and Linda Weller	004740	10,446	9,506	0	0
October 21, 2019	November 1, 2019	MDVA	Increase	CO	191103	Burnt Chimney Dairy LLC	005323	35,749	32,532	46,195	42,038
October 21, 2019	November 1, 2019	MDVA	Total Transfer	CO	191104	Keith and Wilma Weaver	005009	37,599	34,215	0	0
October 21, 2019	November 1, 2019	MDVA	Increase	CO	191104	Burnt Chimney Dairy LLC	005323	46,195	42,037	83,794	76,252
October 21, 2019	November 1, 2019	MDVA	Total Transfer	CO	191105	Snyder Creek Farm LLC	005266	21,034	19,141	0	0
October 21, 2019	November 1, 2019	MDVA	Total Transfer	CO	191105	Ervin J Diller	005279	41,957	38,181	0	0
October 21, 2019	November 1, 2019	MDVA	Total Transfer	CO	191105	Wilview Farm	005020	47,186	42,939	0	0
October 21, 2019	November 1, 2019	MDVA	Total Transfer	CO	191105	Milbro Farms	003976	45,824	41,700	0	0
October 21, 2019	November 1, 2019	MDVA	Total Transfer	CO	191105	Philip and Delphine Martin	004199	16,318	14,849	0	0
October 21, 2019	November 1, 2019	MDVA	Increase	CO	191105	Burnt Chimney Dairy LLC	005323	83,794	76,253	256,113	233,063
October 29, 2019	November 1, 2019	DFAS	Issue	UN	191106	Tranquil Cave Farm LLC	005342	0	0	19,703	17,930
October 29, 2019	November 1, 2019	MDVA	Total Transfer	UN	191107	John and Mary Glick	004846	19,781	18,001	0	0
October 29, 2019	November 1, 2019	MDVA	Issue	UN	191107	Aaron S or Rachel B Stoltzfus	005343	0	0	19,781	18,001
October 31, 2019	November 1, 2019	MDVA	Total Transfer	UN	191108	Joseph D Bishop	004244	30,438	27,699	0	0
October 31, 2019	November 1, 2019	CMPA	Increase	CO	191108	Pricker Bush Farm LLC	005252	403,297	367,000	433,735	394,699
October 29, 2019	November 1, 2019	MDVA	Amend	CO	191109	Dar View Farms	003801	112,879	102,720	0	0
October 29, 2019	November 1, 2019	MDVA	Amend	CO	191109	Dar View Farms	003801	0	0	112,879	102,720
October 29, 2019	November 1, 2019	MDVA	Total Transfer	CO	191110	Grazing Valley Farm	004920	25,571	23,270	0	0
October 29, 2019	November 1, 2019	MDVA	Increase	CO	191110	Burnt Chimney Dairy LLC	005323	256,113	233,063	281,684	256,333
November 14, 2019	November 16, 2019	MDVA	Total Transfer	CO	191111	Cassell Jw&Jm-Cassell Fm	000243	11,747	10,690	0	0
November 14, 2019	November 16, 2019	MDVA	Total Transfer	CO	191111	Glaettli S P	000506	9,748	8,871	0	0
November 14, 2019	November 16, 2019	MDVA	Total Transfer	CO	191111	Queen Acres Farm	004079	31,635	28,788	0	0
November 14, 2019	November 16, 2019	MDVA	Total Transfer	CO	191111	Nash C Wm/Brenda S	003962	17,285	15,729	0	0
November 14, 2019	November 16, 2019	MDVA	Total Transfer	CO	191111	Gordon Jacob L	005269	140,729	128,063	0	0
November 14, 2019	November 16, 2019	MDVA	Total Transfer	CO	191111	Mel-O-Dawn Farms	003559	42,671	38,831	0	0
November 14, 2019	November 16, 2019	MDVA	Increase	CO	191111	Burnt Chimney Dairy LLC	005323	281,684	256,332	535,499	487,304
November 15, 2019	November 16, 2019	DFAS	Total Transfer	UN	191112	Fairview Farm	000804	127,124	115,683	0	0
November 15, 2019	November 16, 2019	DFAS	Increase	UN	191112	Lewis A Lamb & Sons Inc	000805	842,924	767,061	970,048	882,744

Virginia State Milk Commission Base Assignment System December 2019

	DFA SE	DFA NE	MDVA	СМРА	Land O'Lakes	Cumberland Valley	Mt lov	Lanco-Pennland	Established Base Total
Established 9-month Base	27,876,382	439,960	21,543,855	15,837,839	559,485	257,104	121,889	3,027,356	69,663,870

Order	Distributor	DFA SE	DFA NE	MDVA	СМРА	Land O'Lakes	Cumberland Valley	Mt. Joy	Lanco-Pennland	Total Base Assignment
5	Borden Dairy KY		•	420,200					•	420,200
33	Broughton Foods	58,035								58,035
1	Cloverland Farms Dairy			4,763,130			262,755			5,025,885
1	Crowley Foods	981,234								981,234
1	Cumberland Dairy					66,408				66,408
5	Dairy Fresh	10,863,281								10,863,281
1	Dutch Valley Foods					356,223				356,223
5	Harris Teeter				3,085,066					3,085,066
5	Homestead Creamery				530,516					530,516
1	HP Hood	1,238,150		1,238,150		149,151				2,625,450
5	Land-O-Sun Spartanburg	1,964,616								1,964,616
1	Marva Maid Landover	1,199,076							1,199,076	2,398,152
5	Marva Maid Newport News	8,324,812		1,867,042	5,733,247				1,398,456	17,323,558
5	Mayfield	792,789								792,789
5	Milkco			2,016,079						2,016,079
33	Nestle	371,997								371,997
VA	Potomac Farms			363,947						363,947
7	Saputo - KY	613,692								613,692
1	Saputo - NY	259,129								259,129
33	Superior Dairy			3,057,287						3,057,287
1	Tuscan Lehigh Dairies	760,463	449,629					124,568		1,334,660
33	United Dairy	1,008,864			5,716,895					6,725,759
1	Upstate Niagara			635,062						635,062
1	Wawa Dairy								496,360	496,360
5	Westover Dairy			7,656,450						7,656,450
VA	White Wave Mt. Crawford				1,120,198					1,120,198
5	Winchester Farms	52,913								52,913
	TOTAL	28,489,050	449,629	22,017,346	16,185,923	571,781	262,755	124,568	3,093,891	71,194,944

9-month Base Minus Total	0 (0)	0 (0)

Virginia State Milk Commission Base Assignment System December 2019 CORRECTION 1202-03

	DFA SE	DFA NE	MDVA	СМРА	Land O'Lakes	Cumberland Valley	Mt. Iov	Lanco-Pennland	Established Base Total
Established 9-month Base	27,876,382	439,960	21,543,855	15,837,839	559,485	257,104	121,889	3,027,356	69,663,870
Corrected 9-month Base	27,876,382	439,960	21,721,735	15,659,959	559,485	257,104	121,889	3,027,356	69,663,870

Order	Distributor	DFA SE	DFA NE	MDVA	СМРА	Land O'Lakes	Cumberland Valley	Mt. lov	Lanco-Pennland	Total Base Assignment
5	Borden Dairy KY	•		420,200		•				420,200
33	Broughton Foods	58,035								58,035
1	Cloverland Farms Dairy			4,763,130			262,755			5,025,885
1	Crowley Foods	981,234								981,234
1	Cumberland Dairy					66,408				66,408
5	Dairy Fresh	10,863,281								10,863,281
1	Dutch Valley Foods					356,223				356,223
5	Harris Teeter				3,085,066					3,085,066
5	Homestead Creamery				530,516					530,516
1	HP Hood	1,238,150		1,238,150		149,151				2,625,450
5	Land-O-Sun Spartanburg	1,964,616								1,964,616
1	Marva Maid Landover	1,199,076							1,199,076	2,398,152
5	Marva Maid Newport News	8,324,812		2,048,832	5,551,458				1,398,456	17,323,558
5	Mayfield	792,789								792,789
5	Milkco			2,016,079						2,016,079
33	Nestle	371,997								371,997
VA	Potomac Farms			363,947						363,947
7	Saputo - KY	613,692								613,692
1	Saputo - NY	259,129								259,129
33	Superior Dairy			3,057,287						3,057,287
1	Tuscan Lehigh Dairies	760,463	449,629					124,568		1,334,660
33	United Dairy	1,008,864			5,716,895					6,725,759
1	Upstate Niagara			635,062						635,062
1	Wawa Dairy								496,360	496,360
5	Westover Dairy			7,656,450						7,656,450
VA	White Wave Mt. Crawford				1,120,198					1,120,198
5	Winchester Farms	52,913								52,913
	TOTAL	28,489,050	449,629	22,199,136	16,004,134	571,781	262,755	124,568	3,093,891	71,194,944

9-month Base Minus Total	(0) (0)	0 (0)

State Milk Commission Final Minutes: December 16, 2019

Virginia State Milk Commission **Producer Base Transfers** For Commission Approval: December 16, 2019

Status	Transfer_Number	Producer Name	License	9-Month	3-Month Ad	ljusted 9-Month	Adjusted 3-Month
UN	191202	Dawn Dairy	005237	203,370	185,067	166,758	151,750

Date Received	Effective Date	Cooperative	Action	Status	Transfer_Number	Producer Name	License	9-Month	3-Month Adjusted 9-Month	Adjusted 3-Month
November 25, 2019	December 1, 2019	CMPA	Partial Transfer	UN	191202	Dawn Dairy	005237	203,370	185,067 166,758	151,750
November 25, 2019	December 1, 2019	MDVA	Increase	CO	191202	Keith and Rebecca Martin	004305	26,715	24,311 63,32	7 57,628
November 28, 2019	December 1, 2019	CMPA	Partial Transfer	CO	191203	Evergreen Ridge Dairy LLC	004717	661,121	601,621 519,853	3 473,067
November 28, 2019	December 1, 2019	MDVA	Increase	UN	191203	Burnell and Mary Jane Nolt	004999	386,154	351,400 527,422	2 479,954

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Respectfully submitted,

Mr. James Kerr

Chairman

Crafton Wilkes Administrator