FINAL MINUTES Milk Commission Meeting Held December 18, 2017

Minutes of the meeting of the Milk Commission, held at the Virginia Department of Forestry, 900 Natural Resources Drive, Charlottesville, VA.

THE COMMISSION:

PRESENT: Gerald Heatwole, Chairperson; Jimmy Kerr, Commissioner; Bruce Mayer, Commissioner; Jay Swanson, Commissioner; Dirk Holcomb, Auditor II; Crafton Wilkes, Administrator.

ABSENT: Patrick Crawford, Commissioner; Kate Farmer, Commissioner.

Gerald Heatwole called the meeting to order at 1:30 P.M. Mr. Heatwole asked for a motion to accept the minutes from the previous meeting. Bruce Mayer so moved and Jay Swanson seconded the motion. The minutes were accepted as written.

Crafton Wilkes gave a review of Class I and Class II sales and pricing, as well as retail pricing. Producer prices decreased through most of the latter half of 2017, and forecasts indicated that the decline would possibly continue through the first quarter of 2018. Michael Myatt of Cooperative Milk Producers Association expressed concern that this decline would continue through the second quarter as well. Additional factors that could contribute to the forecast included changes to the European Union's skim-powder import restrictions and any changes to NAFTA. Mr. Wilkes invited Mike John of Maryland and Virginia Milk Producers Cooperative Association to explain recent changes in the Over Order Premium established by the Pennsylvania Milk Marketing Board (PMMB). Throughout November and December, the PMMB held hearings and based on evidence heard, had decided to reduce the overall premium from \$1.60 to \$0.75 effective January 1, 2018. Mr. John stated that based on Pennsylvania's proximity to Virginia, and similar changes occurring in neighboring markets, that a reduction in Virginia's adjacent market prices would likely occur in the first quarter of 2018.

Mr. Wilkes reviewed the Presumed Delivery Cost Percentage, which the Commission is required to consider each December per 2VAC 15-20-100 3 G (2). Jay Swanson asked for the possible impact the increase in delivery percentage would have on consumers. Mr. Wilkes noted that Milk Commission regulations minimize any increase in retail price for most milk consumers, so the impact would be limited. Mr. Heatwole asked for a motion to accept the Presumed Delivery Cost Percentage as outlined in the Delivery Cost per Case Analysis documents that were presented at the meeting. Jay Swanson so moved and Jimmy Kerr seconded the motion. The Presumed Delivery Cost Percentage was accepted as presented.

Cases per Delivery		<u>2017</u>	Effective 2018
0-13	Platform Cost x	1.4436 (44.36%)	1.4662 (46.62%)
14-99	Platform Cost x	1.2218 (22.18%)	1.2331 (23.31%)
100+	Platform Cost x	1.1199 (11.99%)	1.1260 (12.60%)

Crafton Wilkes presented a request for a distributor license for one company. The applicant agreed to comply with the Rules and Regulations of the Commission during initial hearings with Commission staff, and report Virginia milk sales to the Commission through a monthly report. Through a motion so moved by Jay Swanson and seconded by Jimmy Kerr, the board approved the applications.

<u>License</u> Number	License Type	<u>Distributor</u>	Company Representative	<u>Market</u>	<u>Action</u>
350.000.1	PGD	Lala US	Lindsay Amador	All	Approve

State Milk Commission Final Minutes: December 18, 2017

Gerald Heatwole asked if there was any comment from the public present. There was no additional public comment. The next Commission meeting is tentatively scheduled for February 16, 2018 at the Virginia Department of Forestry, 900 Natural Resources Drive, Charlottesville, Virginia 22903.



STATE MILK COMMISSION

Crafton O. Wilkes, Administrator

Announcement of Producer Class I Price at 3.5% Butterfat		De	cember 2017
	OCT 2017	NOV 2017	DEC 2017
Eastern Market			
Established Price	\$8.46	\$8.46	\$8.46
Add Adjustment (per §2VAC15-20-81)	\$12.86	\$12.82	\$13.29
Eastern Market Class I Price (per cwt)	\$21.32	\$21.28	\$21.75
Eastern Market Skim Price (per cwt)	11.5455	12.1555	13.1755
Eastern Market Butterfat Price (per lb)	2.9068	2.7292	2.5823
Western Market			
Established Price	\$8.16	\$8.16	\$8.16
Add Adjustment (per §2VAC15-20-81)	\$12.96	\$12.92	\$13.39
Western Market Class I Price (per cwt)	\$21.12	\$21.08	\$21.55
Western Market Skim Price (per cwt)	11.3455	11.9555	12.9755
Western Market Butterfat Price (per lb)	2.9048	2.7272	2.5803
Southwestern Market			
Established Price	\$7.96	\$7.96	\$7.96
Add Adjustment (per §2VAC15-20-81)	\$12.55	\$12.52	\$12.99
Southwestern Market Class I Price (per cwt)	\$20.51	\$20.48	\$20.95
Southwestern Market Skim Price (per cwt)	10.7395	11.3495	12.3695
Southwestern Market Butterfat Price (per lb)	2.8987	2.7211	2.5742
Class II Price Announcement Date	NOV 1, 2017	NOV 29, 2017	JAN 4, 2018
Milk Commission Class II Price (per cwt)	\$15.95		
Milk Commission Class II Skim Price (per cwt)	\$6.8400	\$6.5800	\$5.9400
Milk Commission Class II Butterfat Price (per lb)	2.6716	·	
Milk Commission Bi-Monthly Composite Index	335.1	332.7	331.6
Milk Commission Assessment Rate (per cwt)	0.03950	0.03950	0.03950
Federal Order Base Class I Price (per cwt)	\$16.44	\$16.41	\$16.88

Price Change from November 2017

	Class I (cwt)	Skim (cwt)	Butterfat (lb)
Eastern Market	\$0.47 📥	\$1.02 🤻	-\$0.1469
Western Market	\$0.47 📥	\$1.02 🤻	-\$0.1469
Southwestern Market	\$0.47 📥	\$1.02 🤻	-\$0.1469

Next Class I Announcement: Dec. 20, 2017 Next Class II Announcement: Nov. 29, 2017

Virginia Department of Agriculture and Consumer Services State Milk Commission

Announcement of Producer Class I Price at 3.5% Butterfat

December 2017

Virginia State Milk Commission Skim and Butterfat Prices, 2017

	Eastern	n Market	Wester	n Market	Southwest	Bi-Monthly	
Month	Skim	Butterfat	Skim	Butterfat	Skim	Butterfat	Index
	per cwt	per pound	per cwt	per pound	per cwt	per pound	illuex
January	15.7095	2.3984	15.5095	2.3964	14.7350	2.3887	329.2
February	14.3150	2.5804	14.1150	2.5784	13.3250	2.5705	330.8
March	14.7595	2.5039	14.5595	2.5019	13.7750	2.4941	332.1
April	13.8595	2.5094	13.6595	2.5074	12.8750	2.4996	333.1
May	13.2495	2.4347	13.0495	2.4327	12.2650	2.4249	335.0
June	13.4495	2.4103	13.2495	2.4083	12.4650	2.4005	336.3
July	12.1955	2.7700	11.9955	2.7680	11.3895	2.7619	335.2
August	11.4255	3.0207	11.2255	3.0187	10.6195	3.0126	335.1
September	11.2055	3.0779	11.0055	3.0759	10.3995	3.0698	335.5
October	11.5455	2.9068	11.3455	2.9048	10.7395	2.8987	335.1
November	12.1555	2.7292	11.9555	2.7272	11.3495	2.7211	332.7
December	13.1755	2.5823	12.9755	2.5803	12.3695	2.5742	331.6
AVERAGE	13.0871	2.6603	12.8871	2.6583	12.1923	2.6514	333.5

Virginia State Milk Commission Skim and Butterfat Prices, 2016

	Eastern Market		Wester	Western Market		Southwestern Market		
Month	Skim	Butterfat	Skim	Butterfat	Skim	Butterfat	Bi-Monthly Index	
	per cwt	per pound	per cwt	per pound	per cwt	per pound	illuex	
January	11.7095	3.0972	11.5095	3.0952	10.7350	3.0875	331.9	
February	12.0095	2.3288	11.8095	2.3268	11.0350	2.3191	326.1	
March	11.6395	2.4713	11.4395	2.4693	10.6650	2.4616	323.5	
April	12.3195	2.2716	12.1195	2.2696	11.3450	2.2619	321.3	
May	12.2195	2.2865	12.0195	2.2845	11.2450	2.2768	323.2	
June	11.4095	2.3518	11.2095	2.3498	10.4350	2.3421	322.4	
July	11.6695	2.4399	11.4695	2.4379	10.6950	2.4302	323.0	
August	12.2595	2.6683	12.0595	2.6663	11.2850	2.6586	327.5	
September	14.2695	2.5385	14.0695	2.5365	13.2950	2.5288	338.7	
October	14.8795	2.3833	14.6795	2.3813	13.9050	2.3736	334.6	
November	13.8895	2.1359	13.6895	2.1339	12.9150	2.1262	327.4	
December	15.9395	2.1714	15.7395	2.1694	14.9650	2.1617	331.0	
AVERAGE	12.8512	2.4287	12.6512	2.4267	11.8767	2.4190	327.6	

Prevailing Market	Bristol	Charleston	Raleigh	Winston-Salem	Washington, DC
Over Order Premium	\$0.85	\$0.69	\$1.04	\$1.04	\$0.71

Next Class I Announcement: Dec. 20, 2017 Next Class II Announcement: Nov. 29, 2017



STATE MILK COMMISSION

Crafton O. Wilkes, Administrator

Announcement of Producer Class II Price at 3.5% Butterfat		November 20			
	SEP 2017	OCT 2017	NOV 2017		
State Milk Commission Class II Price (per cwt)	\$16.80	\$15.95	\$15.32		
Class II Skim Price (per cwt)	7.0300	6.8400	6.5800		
Class II Butterfat Price (per lb)	2.8629	2.6716	2.5616		

November 2017 Highlights

-The Class II price for November decreased from October by \$0.64 per cwt. The Class II Skim price decreased by \$0.26 per cwt, and the Class II Butterfat price decreased by \$0.11 per lb.

Next Announcement: Jan. 4, 2018



COMMONWEALTH of VIRGINIA

Sandra J. Adams Commissioner

Department of Agriculture and Consumer Services State Milk Commission

Crafton O. Wilkes
Administrator

October 2017 Milk Market Bulletin Class I Sales and Allocation

	Month	ly Sales Compari	son	Annual Sales Comparison		
Market	Oct '17	Oct '16	Change (%)	Oct '17	Oct '16	Change (%)
East	32,010,706	32,616,670	-1.86%	312,880,675	318,176,614	-1.66%
West	28,389,510	29,351,726	-3.28%	275,067,421	285,346,829	-3.60%
Southwest	4,183,801	4,207,205	-0.56%	40,545,890	40,576,886	-0.08%
TOTAL	64,584,017	66,175,600	-2.41%	628,493,986	644,100,329	-2.42%

Federal Order - Other	11,178	7,720
Virginia	1,781	1,376
Federal Order 1	12,607	10,251
Federal Order 5	47,427	39,693
Order	Base Assigned (000s pounds)	Class I Allocation (000s pounds)

			Producer Inf	ormation		
	Producer Price (at	3.5% butterfat)			Baseholding Producers	by State
Market	Aug '17	Sep '17	Oct '17	Oct '16		
Class I - East	\$21.60	\$21.59	\$21.32	\$22.70	Delaware	3
Class I - West	\$21.40	\$21.39	\$21.12	\$22.50	Florida	1
Class I - Southwest	\$20.79	\$20.78	\$20.51	\$21.73	Indiana	2
Class II - All Markets	\$17.56	\$16.80	\$15.95	\$14.09	Maryland	126
Class II - Butterfat	\$3.0179	\$2.8629	\$2.6716	\$2.0563	North Carolina	12
					Pennsylvania	285
	Milk Prod	duction			South Carolina	4
	Oct '17	Oct '16	Change	Change (%)	Virginia	348
VA Baseholders	86,766,740	85,256,747	1,509,993	1.77%	West Virginia	8
VA Non-Baseholders	54,035,562	52,654,076	1,381,486	2.62%	Wisconsin	1
Out-of-State Baseholders	129,417,843	128,085,853	1,331,990	1.04%		
VA PRODUCTION TOTAL	140,802,302	137,910,823	2,891,479	2.10%	TOTAL	790
BASE PRODUCTION TOTAL	216,184,583	213,342,600	2,841,983	1.33%		

Sales Information (all figures represent pounds sold)

				Flavored					
Market	Whole	Red. Fat	Lowfat	Skim	Whole	Lowfat	Buttermilk	Eggnog	Other ¹
East	9,976,298	10,772,631	4,172,822	2,560,565	233,689	2,137,003	212,580	93,461	1,851,658
West	8,858,396	9,144,813	3,227,516	2,260,289	399,739	2,850,145	304,463	106,123	1,238,153
Southwest	1,371,147	1,507,636	361,876	261,853	60,243	409,143	178,638	16,035	17,229
TOTAL	20,205,842	21,425,080	7,762,214	5,082,707	693,670	5,396,291	695,681	215,618	3,107,040

¹ Other category may include lactose-free, custards, or other specialty milk products designated as Class I.

Virginia State Milk Commission Delivery Cost per Case Analysis 2017 - Effective: Jan 1, 2018

	Year	Total Cases	Private Label	Net Cases	Distribution	Dist. Exp.	Variance (\$)	Variance (%)
	Teal	Total Cases	r iivate Labei	Net Cases	Expense	per Case	variance (3)	variance (70)
_ ≥	2016	4,688,894	274,734	4,414,160	\$3,537,004	\$0.801286	\$0.040814	5.0936%
mai	2017	4,357,359	280,201	4,077,158	\$3,433,373	\$0.842100	30.040614	5.0930%
ਵ	Cases per Delivery		2017 Delivery Percentage		2018 Delivery I	Percentage	Variance (\$)	Variance (%)
Sul		0-13	44.36%		46.62%		0.0226	5.09%
	1	14-99	22.18	%	23.31	%	0.0113	5.09%
		100+	11.99	%	12.60	%	0.0061	5.09%

	Cases per Delivery	Product	Nov 17 Platform Cost	2017 Delivered Cost/Unit	2018 Delivered Cost/Unit	Variance (\$)
		HVD Gallon	\$2.416	\$3.488	\$3.542	\$0.055
يد	0-13	2% Gallon	\$2.120	\$3.061	\$3.109	\$0.048
ke	0-13	1% Gallon	\$1.895	\$2.736	\$2.779	\$0.043
Market		Skim Gallon	\$1.762	\$2.544	\$2.583	\$0.040
≥		HVD Gallon	\$2.416	\$2.952	\$2.979	\$0.027
Ę	14-99	2% Gallon	\$2.120	\$2.591	\$2.615	\$0.024
te	14-99	1% Gallon	\$1.895	\$2.316	\$2.337	\$0.021
Eastern		Skim Gallon	\$1.762	\$2.153	\$2.173	\$0.020
ш		HVD Gallon	\$2.416	\$2.706	\$2.721	\$0.015
	100	2% Gallon	\$2.120	\$2.375	\$2.388	\$0.013
	100+	1% Gallon	\$1.895	\$2.123	\$2.134	\$0.012
		Skim Gallon	\$1.762	\$1.973	\$1.984	\$0.011

	Cases per Delivery	Product	Nov 17 Platform Cost	2017 Delivered Cost/Unit	2018 Delivered Cost/Unit	Variance (\$)
		HVD Gallon	\$2.399	\$3.463	\$3.517	\$0.054
; ;	0-13	2% Gallon	\$2.103	\$3.036	\$3.084	\$0.048
\$	0-13	1% Gallon	\$1.878	\$2.711	\$2.754	\$0.042
Market		Skim Gallon	\$1.745	\$2.519	\$2.558	\$0.039
		HVD Gallon	\$2.399	\$2.931	\$2.958	\$0.027
l L	14-99	2% Gallon	\$2.103	\$2.570	\$2.593	\$0.024
l ste	14-33	1% Gallon	\$1.878	\$2.295	\$2.316	\$0.021
Western		Skim Gallon	\$1.745	\$2.132	\$2.151	\$0.020
>		HVD Gallon	\$2.399	\$2.686	\$2.701	\$0.015
	100	2% Gallon	\$2.103	\$2.355	\$2.368	\$0.013
	100+	1% Gallon	\$1.878	\$2.103	\$2.115	\$0.011
		Skim Gallon	\$1.745	\$1.954	\$1.965	\$0.011

	Cases per Delivery	Product	Nov 17 Platform Cost	2017 Delivered Cost/Unit	2018 Delivered Cost/Unit	Variance (\$)
et		HVD Gallon	\$2.347	\$3.388	\$3.441	\$0.053
Market	0-13	2% Gallon	\$2.051	\$2.961	\$3.007	\$0.046
Ja	0-13	1% Gallon	\$1.826	\$2.636	\$2.677	\$0.041
		Skim Gallon	\$1.692	\$2.443	\$2.481	\$0.038
- L		HVD Gallon	\$2.347	\$2.867	\$2.894	\$0.027
st	14-99	2% Gallon	\$2.051	\$2.506	\$2.529	\$0.023
Ne Ve	14-99	1% Gallon	\$1.826	\$2.231	\$2.252	\$0.021
<u>ج</u> ا		Skim Gallon	\$1.692	\$2.068	\$2.087	\$0.019
Southwestern		HVD Gallon	\$2.347	\$2.628	\$2.642	\$0.014
So	100+	2% Gallon	\$2.051	\$2.297	\$2.309	\$0.013
	T00+	1% Gallon	\$1.826	\$2.045	\$2.056	\$0.011
		Skim Gallon	\$1.692	\$1.895	\$1.906	\$0.010

Virginia State Milk Commission Base Assignment System November 2017 CORRECTION 1104-05-07

	DFA SE	DFA NE	MDVA	СМРА	Land O'Lakes	Cumberland Valley	Mt. Jov		Established Base Total
Established 9-month Base	29,452,722	487,142	25,099,114	14,967,999	904,819	263,698	248,749		71,424,243
Corrected 9-month Base	29,314,494	487,142	25,192,747	15,056,227	861,186	263,698	248,749		71,424,243

Order	Distributor	DFA SE	DFA NE	MDVA	СМРА	Land O'Lakes	Cumberland Valley	Mt. Joy	Total Base Assignment
5	Borden Dairy KY			583,420					583,420
33	Broughton Foods	48,997							48,997
1	Cloverland Farms Dairy			2,662,626			260,800		2,923,426
1	Crowley Foods	543,738							543,738
1	Cumberland Dairy					221,306			221,306
5	Dairy Fresh	9,025,871			7,384,804				16,410,675
5	Harris Teeter				920,064				920,064
5	Homestead Creamery				362,562				362,562
1	HP Hood			1,825,335		316,261			2,141,596
5	Land-O-Sun Spartanburg			807,494					807,494
1	Marva Maid Landover			1,789,607					1,789,607
VA	Marva Maid Newport News	2,871,740		9,693,746	5,829,785				18,395,272
5	Mayfield			804,048					804,048
5	Milkco			1,789,740					1,789,740
33	Nestle	396,103							396,103
5	PET Richmond								
VA	Potomac Farms			377,348					377,348
7	Saputo Dairy KY	335,083							335,083
1	Saputo Foods NY	387,767							387,767
33	Superior Dairy			1,706,193					1,706,193
1	Swiss Premium Dairy	767,617		650,700	393,559				1,811,876
1	Tuscan Lehigh Dairies	435,460	481,789					246,015	1,163,264
33	United Dairy	6,657,888							6,657,888
1	Upstate Niagara			559,466					559,466
1	Wawa Dairy			429,399					429,399
5	Westover Dairy	7,465,590							7,465,590
VA	White Wave Mt. Crawford			1,236,781					1,236,781
5	Winchester Farms	56,503							56,503
1	Dutch Valley Foods					314,155			314,155
	TOTAL	28,992,357	481,789	24,915,904	14,890,774	851,722	260,800	246,015	70,639,361

1	9-month Base Minus Total	0	0
	5-month base willius rotal	•	· · · · · · · · · · · · · · · · · · ·

Virginia State Milk Commission Base Assignment System November 2017

		Virginia B	ase			
Base Assignable to Virginia Plants:	20,009,400	Perd	centage of Base Assignable to Virg	ginia Plants:	28.564206%	
		DFA	MDVA	СМРА	TOTAL	
Assignable Base:	l .	29,801,636	25,192,747	15,056,227	70,050,610	
Virginia Plant Base Assignment:		8,512,601	7,196,108	4,300,692	20,009,400	
Virginia Plants		DFA	MDVA	CMPA		
Marva Maid Newport News:		8,512,601	5,581,979	4,300,692	18,395,272	
Potomac Farms			377,348		377,348	
White Wave Mt. Crawford			1,236,781		1,236,781	
Total		8,512,601	7,196,108	4,300,692	20,009,400	

	DFA	MDVA	СМРА	Land O'Lakes	Cumberland Valley	Mt. Iov	
Base Assigned to Virginia Plants:	2,871,740	11,307,875	5,829,785	-			
Percent of Total Base Assigned to Virginia Plants (%):	9.74%	45.38%	39.15%				
Base Assigned to Fully Regulated Federal Order Plants:	26,602,405	13,608,028	9,060,989	851,722	260,800	246,015	
Percent of Total Base Assigned to Federal Order Plants (%):	90.26%	54.62%	60.85%	100.00%	100.00%	100.00%	
Total Base Assigned:	29,474,145	24,915,904	14,890,774	851,722	260,800	246,015	
Assigned Base (From Base worksheet):	29,474,145	24,915,904	14,890,774	851,722	260,800	246,015	
Variance (Total Base Assigned - Assigned Base):							
Base Assigned to Federal Order 1 (%):	8.88%	31.78%	2.64%	100.00%	100.00%	100.00%	
Base Assigned to Federal Order 5 (%):	56.14%	15.99%	58.21%				
Base Assigned to Federal Order 7 (%):	1.14%						
Base Assigned to Federal Order 33 (%):	24.10%	6.85%					
Total Base Assigned to Federal Order Plants (%):	90.26%	54.62%	60.85%	100.00%	100.00%	100.00%	

Virginia State Milk Commission Producer Base Transfers For Commission Approval: December 18, 2017

The Administrator read and considered the following producer base transfer requests and made the required corrections to monthly processor base assignments:

Data Danabard	Effective Date	C	C	A -4!	Transfer	Donation Name	License	Previous	Base	Adjusted	Base
Date Received	Effective Date	Cooperative	Consigned	Action	Number	Producer Name	Number	9-Month	3-Month	9-Month	3-Month
October 27, 2017	November 1, 2017	CMPA	No	Total Transfer	1104	Shen-Rock Holsteins LLC	004456	188,374	173,304	0	0
October 27, 2017	November 1, 2017	MDVA	No	Increase	1104	North Mountain Dairy LLC	004985	113,629	104,539	163,629	150,539
October 27, 2017	November 1, 2017	CMPA	Yes	Increase	1104	Jared Rutrough	005281	82,460	75,864	132,460	121,864
October 27, 2017	November 1, 2017	CMPA	Yes	Increase	1104	Eberly David/Martha	004118	95,363	87,734	183,737	169,038
October 27, 2017	November 1, 2017	DFA	No	Total Transfer	1105	Shank James R	005223	138,228	127,170	0	0
October 27, 2017	November 1, 2017	CMPA	Yes	Increase	1105	Wenger Gabe E, T/A Walnut Drive Dairy	005236	75,101	69,093	115,101	105,893
October 27, 2017	November 1, 2017	CMPA	No	Increase	1105	Jamison Clinton E & Michelle S, T/A Storey Creek Dairy	005247	117,345	107,957	192,345	176,957
October 27, 2017	November 1, 2017	CMPA	No	Increase	1105	Austin Kermit L &/OR Kimberly S, T/A Franklin Clearview Dairy	001616	163,395	150,323	186,623	171,693
October 31, 2017	November 1, 2017	DFA	No	Total Transfer	1106	Rash Paul & Richard, Spraggins FM	001107	12,186	11,211	0	0
October 31, 2017	November 1, 2017	DFA	No	Increase	1106	Boot Hill Dairy LLC	000778	567,889	522,458	580,075	533,669
November 14, 2017	November 16, 2017	Land O'Lakes	No	Total Transfer	1107	Hazelwood Corporation	004719	87,266	80,285	0	0
November 14, 2017	November 16, 2017	MDVA	No	Increase	1107	Clearbell Farms LLC	005275	42,245	38,865	129,511	119,150

Virginia State Milk Commission Base Assignment System December 2017

	DFA SE	DFA NE	MDVA	СМРА	Land O'Lakes	Cumberland Valley	Mt. Jov		Established Base Total
Established 9-month Base	29,314,494	487,142	25,236,380	15,056,227	817,553	263,698	248,749		71,424,243

Order	Distributor	DFA SE	DFA NE	MDVA	СМРА	Land O'Lakes	Cumberland Valley	Mt. Joy		Total Base Assignment
5	Borden Dairy KY			570,472						570,472
33	Broughton Foods	77,000								77,000
1	Cloverland Farms Dairy			2,665,769			269,494			2,935,262
1	Crowley Foods	660,278								660,278
1	Cumberland Dairy					282,817				282,817
5	Dairy Fresh	9,403,192			7,693,521					17,096,712
5	Harris Teeter				949,725					949,725
5	Homestead Creamery				348,164					348,164
1	HP Hood			2,112,767		212,354				2,325,121
5	Land-O-Sun Spartanburg			273,854						273,854
1	Marva Maid Landover			1,848,979						1,848,979
VA	Marva Maid Newport News	2,928,856		10,195,024	5,969,054					19,092,934
5	Mayfield			923,376						923,376
5	Milkco			1,926,953						1,926,953
33	Nestle	397,079								397,079
5	PET Richmond									
VA	Potomac Farms			356,895						356,895
7	Saputo Dairy KY	371,261								371,261
1	Saputo Foods NY	417,857								417,857
33	Superior Dairy			1,881,170						1,881,170
1	Swiss Premium Dairy	832,579		706,908	426,670					1,966,157
1	Tuscan Lehigh Dairies	411,606	497,848					254,216		1,163,671
33	United Dairy	6,892,727								6,892,727
1	Upstate Niagara			587,091						587,091
1	Wawa Dairy			474,304						474,304
5	Westover Dairy	7,506,495								7,506,495
VA	White Wave Mt. Crawford			1,267,463						1,267,463
5	Winchester Farms	59,839								59,839
1	Dutch Valley Foods					340,350				340,350
	TOTAL	29,958,769	497,848	25,791,026	15,387,133	835,521	269,494	254,216	-	72,994,007

9-month Base Minus Total	0 0	0

Virginia State Milk Commission Base Assignment System December 2017

	Virginia Base									
Base Assignable to Virginia Plants:	20,717,293	17,293 Percentage of Base Assignable to Virginia Plants:								
		DFA	MDVA	СМРА	TOTAL					
Assignable Base:		29,801,636	25,236,380	15,056,227	70,094,243					
Virginia Plant Base Assignment:		8,808,273	7,458,950	4,450,070	20,717,293					
Virginia Plants		DFA	MDVA	СМРА						
Marva Maid Newport News:		8,808,273	5,834,592	4,450,070	19,092,934					
Potomac Farms			356,895		356,895					
White Wave Mt. Crawford			1,267,463		1,267,463					
Total		8,808,273	7,458,950	4,450,070	20,717,293					

	DFA	MDVA	СМРА	Land O'Lakes	Cumberland Valley	Mt. Jov	
Base Assigned to Virginia Plants:	2,928,856	11,819,382	5,969,054	-			
Percent of Total Base Assigned to Virginia Plants (%):	9.62%	45.83%	38.79%				
Base Assigned to Fully Regulated Federal Order Plants:	27,527,761	13,971,643	9,418,079	835,521	269,494	254,216	
Percent of Total Base Assigned to Federal Order Plants (%):	90.38%	54.17%	61.21%	100.00%	100.00%	100.00%	
Total Base Assigned:	30,456,617	25,791,026	15,387,133	835,521	269,494	254,216	
Assigned Base (From Base worksheet):	30,456,617	25,791,026	15,387,133	835,521	269,494	254,216	
Variance (Total Base Assigned - Assigned Base):	0						
Base Assigned to Federal Order 1 (%):	9.26%	32.55%	2.77%	100.00%	100.00%	100.00%	
Base Assigned to Federal Order 5 (%):	55.72%	14.33%	58.43%				
Base Assigned to Federal Order 7 (%):	1.22%						
Base Assigned to Federal Order 33 (%):	24.19%	7.29%					
Total Base Assigned to Federal Order Plants (%):	90.38%	54.17%	61.21%	100.00%	100.00%	100.00%	

Virginia State Milk Commission Base Assignment System December 2017 CORRECTION 1206-08-11

	DFA SE	DFA NE	MDVA	СМРА	Land O'Lakes	Cumberland Valley	Mt. Jov		Established Base Total
Established 9-month Base	29,314,494	487,142	25,236,380	15,056,227	817,553	263,698	248,749		71,424,243
Corrected 9-month Base	29,237,038	487,142	25,293,836	15,076,227	817,553	263,698	248,749		71,424,243

Order	Distributor	DFA SE	DFA NE	MDVA	СМРА	Land O'Lakes	Cumberland Valley	Mt. Joy	Total Base Assignment
5	Borden Dairy KY			570,472					570,472
33	Broughton Foods	77,000							77,000
1	Cloverland Farms Dairy			2,665,769			269,494		2,935,262
1	Crowley Foods	660,278							660,278
1	Cumberland Dairy					282,817			282,817
5	Dairy Fresh	9,403,192			7,693,521				17,096,712
5	Harris Teeter				949,725				949,725
5	Homestead Creamery				348,164				348,164
1	HP Hood			2,112,767		212,354			2,325,121
5	Land-O-Sun Spartanburg			273,854					273,854
1	Marva Maid Landover			1,848,979					1,848,979
VA	Marva Maid Newport News	2,851,829		10,252,161	5,988,943				19,092,934
5	Mayfield			923,376					923,376
5	Milkco			1,926,953					1,926,953
33	Nestle	397,079							397,079
5	PET Richmond								
VA	Potomac Farms			356,895					356,895
7	Saputo Dairy KY	371,261							371,261
1	Saputo Foods NY	417,857							417,857
33	Superior Dairy			1,881,170					1,881,170
1	Swiss Premium Dairy	830,447		708,489	427,220				1,966,157
1	Tuscan Lehigh Dairies	411,606	497,848					254,216	1,163,671
33	United Dairy	6,892,727							6,892,727
1	Upstate Niagara			587,091					587,091
1	Wawa Dairy			474,304					474,304
5	Westover Dairy	7,506,495							7,506,495
VA	White Wave Mt. Crawford			1,267,463					1,267,463
5	Winchester Farms	59,839							59,839
1	Dutch Valley Foods					340,350			340,350
	TOTAL	29,879,610	497,848	25,849,745	15,407,573	835,521	269,494	254,216	72,994,007

9-month Base Minus Total	0 0	0

Virginia State Milk Commission Base Assignment System December 2017

	Virginia Base									
Base Assignable to Virginia Plants:	20,717,293	Perd	centage of Base Assignable to	Virginia Plants:	29.556340%					
		DFA	MDVA	СМРА	TOTAL					
Assignable Base:	l .	29,724,180	25,293,836	15,076,227	70,094,243					
Virginia Plant Base Assignment:		8,785,380	7,475,932	4,455,981	20,717,293					
Virginia Plants		DFA	MDVA	СМРА						
Marva Maid Newport News:		8,785,380	5,851,574	4,455,981	19,092,934					
Potomac Farms			356,895		356,895					
White Wave Mt. Crawford			1,267,463		1,267,463					
Total		8,785,380	7,475,932	4,455,981	20,717,293					

	DFA	MDVA	СМРА	Land O'Lakes	Cumberland Valley	Mt. lov	
Base Assigned to Virginia Plants:	2,851,829	11,876,520	5,988,943	-			
Percent of Total Base Assigned to Virginia Plants (%):	9.39%	45.94%	38.87%				
Base Assigned to Fully Regulated Federal Order Plants:	27,525,629	13,973,225	9,418,629	835,521	269,494	254,216	
Percent of Total Base Assigned to Federal Order Plants (%):	90.61%	54.06%	61.13%	100.00%	100.00%	100.00%	
Total Base Assigned:	30,377,458	25,849,745	15,407,573	835,521	269,494	254,216	
Assigned Base (From Base worksheet):	30,377,458	25,849,745	15,407,573	835,521	269,494	254,216	
Variance (Total Base Assigned - Assigned Base):	0						
Base Assigned to Federal Order 1 (%):	9.28%	32.49%	2.77%	100.00%	100.00%	100.00%	
Base Assigned to Federal Order 5 (%):	55.86%	14.29%	58.36%				
Base Assigned to Federal Order 7 (%):	1.22%						
Base Assigned to Federal Order 33 (%):	24.25%	7.28%					
Total Base Assigned to Federal Order Plants (%):	90.61%	54.06%	61.13%	100.00%	100.00%	100.00%	

Virginia State Milk Commission Producer Base Transfers For Commission Approval: December 18, 2017

The Administrator read and considered the following producer base transfer requests and made the required corrections to monthly processor base assignments:

Data Bassinad	F# D-4-	C	Consigned	Transfer		Donadoran Nama	License	Previous	Base	Adjusted	Base
Date Received	Effective Date	Cooperative Consi		Action	Number	Producer Name	Number	9-Month	3-Month	9-Month	3-Month
November 15, 2017	December 1, 2017	CMPA	No	Consign	1202	Jamison Clinton E & Michelle S, T/A Storey Creek Dairy	005247	192,345	176,957	192,345	176,957
November 15, 2017	December 1, 2017	CMPA	Yes	Consign	1202	Jamison Clinton E & Michelle S, T/A Storey Creek Dairy	005247	192,345	176,957	192,345	176,957
November 29, 2017	December 1, 2017	MDVA	No	Amend	1203	Burtners Mill Dairy LLC	004449	142,920	131,486	142,920	131,486
November 23, 2017	December 1, 2017	CMPA	Yes	Partial Transfer	1204	Cook James M T/A Jareco Farms	005256	667,812	614,387	644,817	593,232
November 23, 2017	December 1, 2017	CMPA	No	Issue	1204	Martin Jason & Kim T/A Catawba View Dairy	005310	0	0	22,995	21,155
November 27, 2017	December 1, 2017	DFA	No	Total Transfer	1205	Wagner Riley F	004460	18,213	16,756	0	0
November 27, 2017	December 1, 2017	DFA	No	Increase	1205	Cub Run Dairy LC	003397	823,593	757,705	841,806	774,461
November 29, 2017	December 1, 2017	DFA	No	Partial Transfer	1206	Locust Hill Dairy LLC T/A Locust Hill Dairy	004528	114,831	105,645	63,181	58,127
November 29, 2017	December 1, 2017	MDVA	No	Increase	1206	Burtners Mill Dairy LLC	004449	142,920	131,486	194,570	179,004
November 27, 2017	December 1, 2017	MDVA	No	Total Transfer	1207	Showalter Dewitt F T/A Brookside Dairy	005066	651	599	0	0
November 27, 2017	December 1, 2017	MDVA	No	Increase	1207	Waller Farms Inc	001379	437,484	402,485	438,135	403,084
November 30, 2017	December 1, 2017	MDVA	No	Partial Transfer	1208	Lakeside Dairy FM Inc	004114	139,818	128,633	119,818	110,233
November 30, 2017	December 1, 2017	CMPA	No	Increase	1208	Waller Farms Inc	001379	438,135	403,084	458,135	421,484
November 28, 2017	December 1, 2017	Cumberland Valley	Yes	Total Transfer	1209	Martin Byron J/Leona F	004164	28,163	25,910	0	0
November 28, 2017	December 1, 2017	Cumberland Valley	Yes	Issue	1209	Hege Nathan J	005311	0	0	28,163	25,910
December 6, 2017	December 16, 2017	MDVA	Yes	Total Transfer	1210	Witter Timothy J & Julie B	004958	27,400	25,208	0	0
December 6, 2017	December 16, 2017	MDVA	Yes	Increase	1210	Lethbridge Chas/Anne	004191	9,439	8,684	36,839	33,892
December 13, 2017	December 16, 2017	DFA	No	Partial Transfer	1211	Locust Hill Dairy LLC T/A Locust Hill Dairy	004528	63,181	58,127	13,181	12,127
December 13, 2017	December 16, 2017	MDVA	No	Increase	1211	Lake View Dairy LLC	004422	141,354	130,046	191,354	176,046

Sund M. Hentwood

Administrator