

VPSTF Listening Session Minutes
Friday, July 21, 2017. 10:00 AM – 2:00 PM
DEQ Central Office, Richmond, Virginia
Attendees: OSRR Staff, Environmental Consulting Community

OSRR hosted a listening session with the consulting community as part of preparing new Usual and Customary Rates (UCR). The goals of the listening session were to identify issues with the current UCRs, prioritize areas for possible improvement, and form a working group to continue discussion of UCRs and the Virginia Petroleum Storage Tank Fund (VPSTF).

OSRR staff and consulting community attendees are identified on Page 2.

OSRR staff began the session with a brief presentation of fund financial information, including recent annual revenue trends, claims processed and paid, and the most commonly claimed units.

During the morning session, the four discussion groups identified problem areas with current UCRs and reimbursement program practices. During the afternoon session, each group prioritized five items from their list to present to the larger group. Each of the four small groups explained their five priority items to the entire group. Each attendee was given five tokens to score their individual priorities from the total of twenty priorities presented to the group.

Priorities include:

- Overall rate increases based on inflation
- An increase in the general markup rate
- Same markup rates for C-code and X-code items
- A standardization of work scope across regions
- An increase in the rate for vacuum truck and a code for overtime rate
- Evaluation of T-codes
- An increase in the amount that may be authorized on the AAF without bidding.

OSRR concluded the session at 2:00 PM and invited attendees interested in joining the workgroup to be more involved in developing UCRs during the next revision.

Attendees

Name	Company	Workgroup? X = Yes
Taylor Church	MSA, PC	
Eric Severn	Bay Environmental	X
Reilly Meng	Advanced Environmental Solutions	
Darren Shelhamer	SCS Engineers	X
Rae Brown	GRI	X
Trev Greene	Greene Environmental	X
Billy Willard	Willard Environmental	X
John Pepper		
Brian Rogers	Total Environmental Concepts	
Andy Myers	Antea Group	X
Daniel Whitson	GES/EDAC	X
Wilton Fanslew	GES/EDAC	X
James Oyler	Green Earth Naturally	X
Michelle Gounaris	KCI Technologies	
Garry Moore	ETEC	X
Mark Ryland	APEX	X
D.T. Hurdle	ATC Group Services	X
Jessica Wilson	MSA, PC	X
Eric Shertzer	EnviroTrac Ltd	X
Tim Whitlock	FCEG	X
Rick Stone	Falling Creek Environmental Group	X
John Stump	HillTop Contractors	X
Lindsay Trittipoe	NatLust	X
Bob Baird	ECI	X
Joseph Gonzalez	Bay Environmental	X
Betty Lamp	DEQ	
Karen Haley	DEQ	
Marybeth Glaser	DEQ	
Zach Pauley	DEQ	