

VIRGINIA REAL ESTATE BOARD
VIRGINIA FAIR HOUSING BOARD
JOINT EDUCATION COMMITTEE MEETING

September 21, 2005

The Real Estate Board Education Committee and the Fair Housing Board Education Committee held a joint meeting on Wednesday, September 21, 2005 at the Department of Professional and Occupational Regulation, Richmond, Virginia. The following Board Members were present:

Sharon Parker Johnson
R. Schaefer Oglesby
Judith Childress
Cynthia Clare
David Rubenstein

DPOR Staff Members present for all or part of the meeting included:

Tammie Hall, Education Administrator

The meeting was called to order at 1:25 p.m.

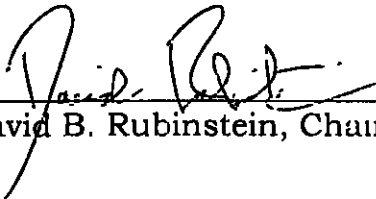
The Committees led a roundtable discussion with representatives from real estate associations and educational providers, regarding the following:

- ◆ Regulatory review – The criteria for fair housing course and instructor applications has to be changed to be the same as the criteria for the Fair Housing Board.
- ◆ Board staff reported that Eric Gregory, Assistant Attorney General, advised that fair housing course applications submitted to the Real Estate Board can be reviewed by the Fair Housing Board Education Committee, as long as the Real Estate Board makes the final decision on approval or nonapproval.
- ◆ Educational providers posed the question, “What happens if the instructor does not meet Fair Housing Board’s qualifications, but he meets the Real Estate Board’s qualifications?”
- ◆ Cindy Clare noted that the Institute of Real Estate Management (“IREM”) offers a fair housing course (LRM 201), however, it is not a “train the trainer” course.
- ◆ It was recommended that the Virginia Association of Realtors (“VAR”) hire a consultant to develop a “train the trainer” course and present it to the Board

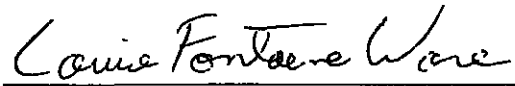
for approval. Martin Johnson agreed to present this recommendation to VAR.

- ◆ Instructor requirements - Judy Childress reiterated the consensus of the educational providers at the morning meeting was to establish guidelines and their opposition to regulatory changes. Ideal requirements: instructors should be formally trained and have experience in the business. More specifically, 3-5 years experience in the field; broker's license for real estate topics; no disciplinary actions; teaching certification (formal training) at the community college or college level; willing to be monitored; and have a real estate license in order to teach Principles of Real Estate.

There being no further business nor public comment, the meeting adjourned at 2:35 p.m.



David B. Rubinstein, Chairman



Louise Fontaine Ware, Secretary
