# **FINAL MINUTES**

## Milk Commission Meeting Held December 14, 2016

Minutes of the meeting of the Milk Commission, held at the Virginia Department of Forestry, 900 Natural Resources Drive, Charlottesville, VA.

## THE COMMISSION:

PRESENT: Gerald Heatwole, Chairperson; Crafton Wilkes, Administrator; Patrick Crawford, Commissioner; Kenneth Smith, Commissioner; Jessica Norwood, Auditor II.

ABSENT: Kate Farmer, Commissioner; John Swanson, Commissioner; Robb Watters, Commissioner; Bruce E. Mayer; Commissioner.

Gerald Heatwole called the meeting to order at 1:40 P.M. Gerald Heatwole asked for a motion to accept the minutes from the previous meeting. Patrick Crawford so moved and Ken Smith seconded the motion. The minutes were accepted as written.

## The Administrator:

The Administrator gave a review of Class I and Class II sales and pricing, as well as retail pricing. There were no questions regarding pricing. The Administrator went on to review Presumed Delivery Cost Percentage, which the Commission is required to consider each December per 2VAC 15-20-100 3 G (2). There was a hearty discussion on the delivered cost, delivery percentage and the variance, including the differences and clarification on the numbers. Gerald Heatwole asked if there was any comment from the Commissioner's present. There was some additional discussion on Class IV pricing and some of the upcoming expectations that are trending in the market. Despite calculations indicating a decrease in delivery percentage was in order, the Administrator recommended to leave the Delivery Cost Percentages unchanged in 2017 because fuel prices are projected to increase at an offsetting rate and the 2016 percentages would be more realistic.

Gerald Heatwole asked for a motion to accept the Presumed Delivery Cost Percentage as outlined in the Delivery Cost per Case Analysis documents that were presented at the meeting. Ken Smith so moved and Patrick Crawford seconded the motion. The Presumed Delivery Cost Percentage was accepted as presented.

Cases per Delivery		<u>2016</u>	Effective 2017
0-13	Platform Cost x	1.4436 (44.36%)	1.4436 (44.36%)
14-99	Platform Cost x	1.2218 (22.18%)	1.2218 (22.18%)
100+	Platform Cost x	1.1199 (11.99%)	1.1199 (11.99%)

# Commonwealth of Virginia Virginia State Milk Commission Crafton O. Wilkes, Administrator www.vdacs.virginia.gov/food-state-milk-commission



102 Governor Street
Suite 205

Richmond, VA 23219 Tel: 804-786-2013 Fax: 804-371-8700

Announcement of Producer Class I Price at 3.5% Butterfat

December 2016

Next Announcement: Dec. 21, 2016

Aimouncement of Froducer class 1 Fince at 5.5% butteriat		<u>De</u>	cerriber 2010
	OCT 2016	NOV 2016	DEC 2016
Eastern Market	111 1010	101 = 3=0	
Established Price	\$8.46	\$8.46	\$8.46
Add Adjustment (per §2VAC15-20-81)	\$14.24	\$12.42	\$14.52
Eastern Market Class I Price (per cwt)	\$22.70	\$20.88	\$22.98
Eastern Market Skim Price (per cwt)	14.8795	13.8895	15.9395
Eastern Market Butterfat Price (per lb)	2.3833	2.1359	2.1714
Western Market			
Established Price	\$8.16	\$8.16	\$8.16
Add Adjustment (per §2VAC15-20-81)	\$14.34	\$12.52	\$14.62
Western Market Class I Price (per cwt)	\$22.50	\$20.68	\$22.78
Western Market Skim Price (per cwt)	14.6795	13.6895	15.7395
Western Market Butterfat Price (per lb)	2.3813	2.1339	2.1694
Southwestern Market			
Established Price	\$7.96	\$7.96	\$7.96
Add Adjustment (per §2VAC15-20-81)	\$13.77	\$11.94	\$14.05
Southwestern Market Class I Price (per cwt)	\$21.73	\$19.90	\$22.01
Southwestern Market Skim Price (per cwt)	13.9050	12.9150	14.9650
Southwestern Market Butterfat Price (per lb)	2.3736	2.1262	2.1617
Class II Price Announcement Date	NOV 2, 2016	NOV 20, 2016	IAN E 2017
	NOV 2, 2016	NOV 30, 2016	JAN 5, 2017
Milk Commission Class II Price (per cwt)	\$14.09	ć7 4700	ć <b>7</b> 2200
Milk Commission Class II Skim Price (per cwt)	\$7.1400	\$7.4700	\$7.3200
Milk Commission Class II Butterfat Price (per lb)	2.0563		
Milk Commission Bi-Monthly Index	336.7	331.0	329.2
Milk Commission Assessment Rate (per cwt)	0.03950	0.03950	0.03950
Federal Order Base Class I Price (per cwt)	\$16.60	\$14.78	\$16.88
	•		

## **December 2016 Highlights**

- -The Eastern Market Class I price for December increased over November by \$2.10 per cwt. The skim price increased by \$2.05 per cwt, and the butterfat price increased by \$0.04 per lb.
- -The Western Market Class I price for December increased over November by \$2.10 per cwt. The skim price increased by \$2.05 per cwt, and the butterfat price increased by \$0.04 per lb.
- -The Southwestern Market Class I price for December increased over November by \$2.10 per cwt. The skim price increased by \$2.05 per cwt, and the butterfat price increased by \$0.04 per lb.

## Virginia State Milk Commission Class I Price Dashboard December 2016

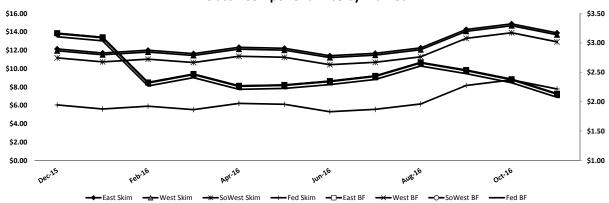




	Class I Price (per cwt)						
	Eastern	Western	Southwestern	Federal Order*			
12-Month High	\$22.80	\$22.60	\$21.83	\$16.71			
12-Month Low	\$19.24	\$19.04	\$18.27	\$13.14			
12-Month Avg.	\$20.89	\$20.69	\$19.91	\$14.79			
<b>Current Month</b>	\$22.98	\$22.78	\$22.01	\$16.88			

<sup>\*</sup>The Federal Order Class I Price is a baseline price, and does not factor in location differentials

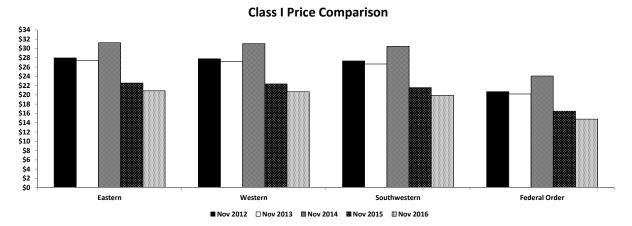
# **Class I Component Price by Market**



	Class I Component Price							
	Eastern	Eastern	Western	Western	Southwestern	Southwestern	Federal Order	Federal Order
	Skim (per cwt)	Butterfat (per lb)	Skim (per cwt)	Butterfat (per lb)	Skim (per cwt)	Butterfat (per lb)	Skim (per cwt)	Butterfat (per lb)
12-Month High	\$14.8795	\$3.1658	\$14.6795	\$3.1638	\$13.9050	\$3.1561	\$8.7800	\$3.1048
12-Month Low	\$11.4095	\$2.1359	\$11.2095	\$2.1339	\$10.4350	\$2.1262	\$5.3100	\$2.0749
12-Month Avg.	\$12.5353	\$2.5116	\$12.3353	\$2.5096	\$11.5608	\$2.5018	\$6.4358	\$2.4506
<b>Current Month</b>	\$15.9395	\$2.1714	\$15.7395	\$2.1694	\$14.9650	\$2.1617	\$9.8400	\$2.1104

## Virginia State Milk Commission Class I Price Dashboard December 2016





	Class I Price Comparison by Month							
	Nov 2012	Nov 2013	Nov 2014	Nov 2015	Nov 2016			
Eastern	\$27.96	\$27.42	\$31.24	\$22.56	\$20.88			
Western	\$27.76	\$27.22	\$31.04	\$22.36	\$20.68			
Southwestern	\$27.31	\$26.65	\$30.47	\$21.57	\$19.90			
Federal Order	\$20.70	\$20.20	\$24.06	\$16.48	\$14.78			

# Commonwealth of Virginia Virginia State Milk Commission Crafton O. Wilkes, Administrator www.vdacs.virginia.gov/food-state-milk-commission



102 Governor Street Suite 205 Richmond, VA 23219 Tel: 804-786-2013 Fax: 804-371-8700

Next Announcement: Jan. 5, 2017

Announcement of Producer Class II Price at 3.5% Butterfat		November 2016			
	SEP 2016	OCT 2016	NOV 2016		
State Milk Commission Class II Price (per cwt)	\$14.66	\$14.09	\$14.60		
Class II Skim Price (per cwt)	6.7900	7.1400	7.4700		
Class II Butterfat Price (per lb)	2.3152	2.0563	2.1114		

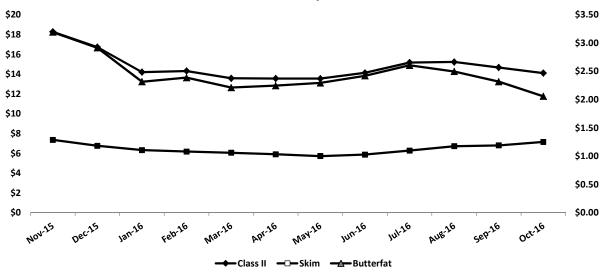
# **November 2016 Highlights**

-The Class II price for November increased over October by \$0.51 per cwt. The Class II Skim price increased by \$0.33 per cwt, and the Class II Butterfat price increased by \$0.06 per lb.

## Virginia State Milk Commission Class II Dashboard November 2016

Months Plotted: 12

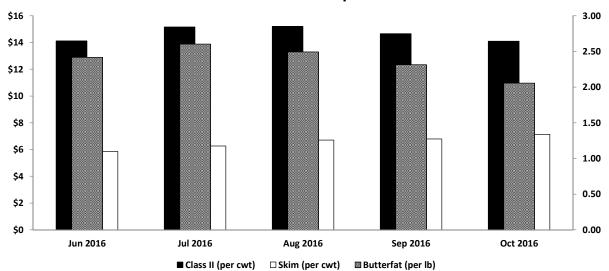
# **Class II and Component Price**



	Class II and Component Prices					
	Class II (per cwt)	Skim (per cwt)	Butterfat (per lb)			
12-Month High	\$16.71	\$7.1400	\$2.9127			
12-Month Low	\$13.53	\$5.7100	\$2.0563			
12-Month Avg.	\$14.46	\$6.3318	\$2.3858			
<b>Current Month</b>	\$14.60	\$7.4700	\$2.1114			

Comparison: Monthly

# **Class II Price Comparison**



	Class II and Component Prices						
	Jun 2016	Jul 2016	Aug 2016	Sep 2016	Oct 2016		
Class II (per cwt)	\$14.12	\$15.16	\$15.21	\$14.66	\$14.09		
Skim (per cwt)	\$5.8600	\$6.2700	\$6.7100	\$6.7900	\$7.1400		
Butterfat (per lb)	\$2.4179	\$2.6034	\$2,4943	\$2.3152	\$2.0563		

## Virginia State Milk Commission Delivery Cost per Case Analysis 2016 - Effective: Jan 1, 2017

	Year	Total Cases	Private Label	Net Cases	Distribution	Dist. Exp.	Variance (\$)	Variance (%)
	Teal Total Case	Total Cases	Filvate Label Net Cases	Expense	per Case	variance (3)	variance (70)	
	2015	4,608,116	285,213	4,322,903	\$3,723,392	\$0.861317	-50 060032	-6.9698%
mary	2016	4,688,894	274,734	4,414,160	\$3,537,004	\$0.801286		-0.909676
⊑								
Sum	Cases p	per Delivery	2016 Delivery F	Percentage	2017 Delivery	Percentage	Variance (\$)	Variance (%)
Sı	0-13		44.36	44.36%		<b>'</b> %	-0.0309	-6.97%
	1	14-99	22.18	22.18%		.%	-0.0155	-6.97%
		100+	11.99	%	11.16	%	-0.0084	-6.97%

	Cases per Delivery	Product	Nov 16 Platform Cost	2016 Delivered Cost/Unit	2017 Delivered Cost/Unit	Variance (\$)
		HVD Gallon	\$2.382	\$3.439	\$3.365	-\$0.074
یہ ا	0-13	2% Gallon	\$2.155	\$3.111	\$3.045	-\$0.067
\$	0-13	1% Gallon	\$1.982	\$2.861	\$2.800	-\$0.061
Market		Skim Gallon	\$1.880	\$2.715	\$2.656	-\$0.058
Σ		HVD Gallon	\$2.382	\$2.911	\$2.874	-\$0.037
5	14-99	2% Gallon	\$2.155	\$2.633	\$2.600	-\$0.033
te	14-99	1% Gallon	\$1.982	\$2.422	\$2.391	-\$0.031
Eastern		Skim Gallon	\$1.880	\$2.298	\$2.268	-\$0.029
ш		HVD Gallon	\$2.382	\$2.668	\$2.648	-\$0.020
	100+	2% Gallon	\$2.155	\$2.414	\$2.396	-\$0.018
		1% Gallon	\$1.982	\$2.220	\$2.203	-\$0.017
		Skim Gallon	\$1.880	\$2.106	\$2.090	-\$0.016

	Cases per Delivery	Product	Nov 16 Platform Cost	2016 Delivered Cost/Unit	2017 Delivered Cost/Unit	Variance (\$)
		HVD Gallon	\$2.365	\$3.414	\$3.341	-\$0.073
#	0-13	2% Gallon	\$2.138	\$3.087	\$3.021	-\$0.066
ž	0-13	1% Gallon	\$1.965	\$2.837	\$2.776	-\$0.061
Market		Skim Gallon	\$1.863	\$2.690	\$2.632	-\$0.058
		HVD Gallon	\$2.365	\$2.890	\$2.853	-\$0.037
7	14-99	2% Gallon	\$2.138	\$2.612	\$2.579	-\$0.033
ite	14-33	1% Gallon	\$1.965	\$2.401	\$2.370	-\$0.030
Western		Skim Gallon	\$1.863	\$2.276	\$2.248	-\$0.029
>		HVD Gallon	\$2.365	\$2.649	\$2.629	-\$0.020
	100+	2% Gallon	\$2.138	\$2.395	\$2.377	-\$0.018
		1% Gallon	\$1.965	\$2.201	\$2.184	-\$0.016
		Skim Gallon	\$1.863	\$2.087	\$2.071	-\$0.016

	Cases per Delivery	Product	Nov 16 Platform Cost	2016 Delivered Cost/Unit	2017 Delivered Cost/Unit	Variance (\$)
Market		HVD Gallon	\$2.298	\$3.318	\$3.247	-\$0.071
본	0-13	2% Gallon	\$2.071	\$2.990	\$2.926	-\$0.064
ا ا	0-13	1% Gallon	\$1.898	\$2.740	\$2.682	-\$0.059
		Skim Gallon	\$1.796	\$2.593	\$2.538	-\$0.056
e l		HVD Gallon	\$2.298	\$2.808	\$2.773	-\$0.036
st	14-99	2% Gallon	\$2.071	\$2.531	\$2.499	-\$0.032
Ne Ve	14-99	1% Gallon	\$1.898	\$2.319	\$2.290	-\$0.029
Southwestern		Skim Gallon	\$1.796	\$2.195	\$2.167	-\$0.028
5		HVD Gallon	\$2.298	\$2.574	\$2.555	-\$0.019
So	100+	2% Gallon	\$2.071	\$2.320	\$2.302	-\$0.017
		1% Gallon	\$1.898	\$2.126	\$2.110	-\$0.016
		Skim Gallon	\$1.796	\$2.012	\$1.997	-\$0.015

9-month Base Minus Total

(0)

## Virginia State Milk Commission Base Assignment System October 2016

		DFA SE	DFA NE	MDVA	СМРА	Land O'Lakes	Cumberland Valley	Mt lov	DFA ME	E Established Base Total
	Established 9-month Base	29,954,661	492,555	25,594,009	14,836,770	854,220	266,629	251,513	13,022	72,263,379
	1		$\overline{}$			,	Cumberland	,	<u> </u>	
Order	r Distributor	DFA SE	DFA NE	MDVA	СМРА	Land O'Lakes	Valley	Mt. Joy	DFA ME	Total Base Assignment
5	Borden Dairy KY			602,492		<u>-</u>				602,492
33	Broughton Foods	201,705								201,705
1	Cloverland Farms Dairy			2,297,988			271,494			2,569,483
1	Crowley Foods	613,723								613,723
1	Cumberland Dairy					218,285				218,285
5	Dairy Fresh	2,774,379		437,916	2,648,241					5,860,536
5	Harris Teeter				955,441					955,441
5	Homestead Creamery				408,518					408,518
1	HP Hood			1,652,698		147,885				1,800,583
5	Land-O-Sun Spartanburg			380,134						380,134
1	Marva Maid Landover			477,151						477,151
VA	Marva Maid Newport News	1,079,984		6,479,907	3,239,953					10,799,845
5	Mayfield			1,252,882						1,252,882
5	Milkco			1,940,382						1,940,382
33	Nestle	388,720								388,720
5	PET Richmond	7,778,798		5,324,536	7,855,361					20,958,694
VA	Potomac Farms			368,126						368,126
7	Saputo Dairy KY	373,596								373,596
1	Saputo Foods NY	485,096								485,096
33	Superior Dairy	2,878,284								2,878,284
1	Swiss Premium Dairy			2,632,373						2,632,373
1	Tuscan Lehigh Dairies		501,543			503,638		256,103		1,261,284
33	United Dairy	6,303,571								6,303,571
1	Upstate Niagara			477,195						477,195
1	Wawa Dairy			460,631						460,631
5	Westover Dairy	7,579,900								7,579,900
VA	White Wave Mt. Crawford			1,276,642						1,276,642
5	Winchester Farms	43,523							13,260	56,783
	TOTAL	30,501,279	501,543	26,061,053	15,107,514	869,808	271,494	256,103	13,260	73,582,054

(0)

# Virginia State Milk Commission Base Assignment System October 2016

	Virginia Base										
Base Assignable to Virginia Plants:	12,444,613	Pe	rcentage of Base Assignable	to Virginia Plants:	17.554569%						
		DFA	MDVA	СМРА	TOTAL						
Assignable Base:	l .	30,460,238	25,594,009	14,836,770	70,891,017						
Virginia Plant Base Assignment:		5,347,164	4,492,918	2,604,531	12,444,613						
Virginia Plants		DFA	MDVA	СМРА							
Marva Maid Newport News:		5,347,164	2,848,150	2,604,531	10,799,845						
Potomac Farms			368,126		368,126						
White Wave Mt. Crawford			1,276,642		1,276,642						
Total		5,347,164	4,492,918	2,604,531	12,444,613						

	DFA	MDVA	СМРА	Land O'Lakes	Cumberland Valley	Mt. Jov	
Base Assigned to Virginia Plants:	1,079,984	8,124,675	3,239,953				
Percent of Total Base Assigned to Virginia Plants (%):	3.48%	31.18%	21.45%				
Base Assigned to Fully Regulated Federal Order Plants:	29,936,097	17,936,378	11,867,561	869,808	271,494	256,103	
Percent of Total Base Assigned to Federal Order Plants (%):	96.52%	68.82%	78.55%	100.00%	100.00%	100.00%	
Total Base Assigned:	31,016,082	26,061,053	15,107,514	869,808	271,494	256,103	
Assigned Base (From Base worksheet):	31,016,082	26,061,053	15,107,514	869,808	271,494	256,103	
Variance (Total Base Assigned - Assigned Base):			0				
Base Assigned to Federal Order 1 (%):	5.16%	30.69%		100.00%	100.00%	100.00%	
Base Assigned to Federal Order 5 (%):	58.65%	38.13%	78.55%				
Base Assigned to Federal Order 7 (%):	1.20%						
Base Assigned to Federal Order 33 (%):	31.51%						
Total Base Assigned to Federal Order Plants (%):	96.52%	68.82%	78.55%	100.00%	100.00%	100.00%	

## Virginia State Milk Commission Producer Base Transfers For Commission Approval: December 14, 2016

The Administrator read and considered the following producer base transfer requests and made the required corrections to monthly processor base assignments:

Date Received	Effective Date	Cooperative	Consigned Action	Transfer Producer Name	License	Previous	Base	Adjusted	Base
Date Received	Effective Date	Cooperative	Consigned Action	Number	Number	9-Month	3-Month	9-Month	3-Month
September 21, 2016	October 1, 2016	MDVA	Yes Cancel	French Orrin L, William D, Martin S & Timothy F; T/A French Brothers Dairy	002230	11,112	10,445	0	0
September 21, 2016	October 1, 2016	MDVA	Yes Increase	Wingert SL/J A-Wingert Bros.	004688	47,459	44,612	58,571	55,057

VA White Wave Mt. Crawford

Winchester Farms

**Dutch Valley Foods** 

TOTAL

5

1,153,024

12,832

12,832

53,532

510,627

71,208,439

## Virginia State Milk Commission Base Assignment System November 2016

					14046						
		DFA SE	DFA NE	MDVA	СМРА	Land O'Lakes	Cumberland Valley	Mt. Jov	DFA ME	Establis	shed Base Total
'	Established 9-month Base	29,954,661	492,555	25,594,009	14,836,770	854,220	266,629	251,513	13,022	•	72,263,379
							Cumberland				
Order	Distributor	DFA SE	DFA NE	MDVA	СМРА	Land O'Lakes	Cumberland Valley	Mt lov	DFA ME	Total Ba	ase Assignment
<b>Order</b> 5	<b>Distributor</b> Borden Dairy KY	DFA SE	DFA NE	<b>MDVA</b> 606,064		Land O'Lakes		Mt lov	DFA ME	Total Ba	ase Assignment 606,064
<b>Order</b> 5 33		<b>DFA SE</b> 187,779	DFA NE			Land O'Lakes		Mt lov	DFA ME	Total Ba	
5	Borden Dairy KY		DFA NE			Land O'Lakes		Mt lov	DFA ME	Total B	606,064
5	Borden Dairy KY Broughton Foods		DFA NE	606,064		Land O'Lakes	Valley	Mt lov	DFA ME	Total Ba	606,064 187,779

1	Crowley Foods	612,828						612,828
1	Cumberland Dairy					190,103		190,103
5	Dairy Fresh	2,849,583		449,787	2,720,026			6,019,396
5	Harris Teeter				929,884			929,884
5	Homestead Creamery				443,808			443,808
1	HP Hood			1,798,330		141,020		1,939,350
5	Land-O-Sun Spartanburg			391,578				391,578
1	Marva Maid Landover			467,662				467,662
VA	Marva Maid Newport News	1,043,083		6,258,496	3,129,248			10,430,826
5	Mayfield			868,735				868,735
5	Milkco			1,938,927				1,938,927
33	Nestle	442,626						442,626
5	PET Richmond	7,139,326		5,649,279	7,397,209			20,185,814
VA	Potomac Farms			403,917				403,917
7	Saputo Dairy KY	314,058						314,058
1	Saputo Foods NY	460,607						460,607
33	Superior Dairy	2,857,886						2,857,886
1	Swiss Premium Dairy			1,758,612				1,758,612
1	Tuscan Lehigh Dairies		485,364	471,868			247,841	1,205,074
33	United Dairy	6,164,751						6,164,751
1	Upstate Niagara			401,353				401,353
1	Wawa Dairy			436,947				436,947
5	Westover Dairy	7,404,141						7,404,141

9-month Base Minus Total	(0)	(0)	(0)

14,620,175

510,627

841,750

262,737

247,841

1,153,024

25,220,374

40,700

485,364

29,517,367

# Virginia State Milk Commission Base Assignment System November 2016

	Virginia Base										
Base Assignable to Virginia Plants:	11,987,767	Percentage of Base Assignable to Virginia Plants:									
		DFA	MDVA	СМРА	TOTAL						
Assignable Base:		30,460,238	25,594,009	14,836,770	70,891,017						
Virginia Plant Base Assignment:		5,150,868	4,327,982	2,508,918	11,987,767						
Virginia Plants		DFA	MDVA	СМРА							
Marva Maid Newport News:		5,150,868	2,771,040	2,508,918	10,430,826						
Potomac Farms			403,917		403,917						
White Wave Mt. Crawford			1,153,024		1,153,024						
Total		5,150,868	4,327,982	2,508,918	11,987,767						

	DFA	MDVA	СМРА	Land O'Lakes	Cumberland Valley	Mt. lov	
Base Assigned to Virginia Plants:	1,043,083	7,815,437	3,129,248	-			
Percent of Total Base Assigned to Virginia Plants (%):	3.48%	30.99%	21.40%				
Base Assigned to Fully Regulated Federal Order Plants:	28,972,480	17,404,937	11,490,927	841,750	262,737	247,841	
Percent of Total Base Assigned to Federal Order Plants (%):	96.52%	69.01%	78.60%	100.00%	100.00%	100.00%	
Total Base Assigned:	30,015,563	25,220,374	14,620,175	841,750	262,737	247,841	
Assigned Base (From Base worksheet):	30,015,563	25,220,374	14,620,175	841,750	262,737	247,841	
Variance (Total Base Assigned - Assigned Base):							
Base Assigned to Federal Order 1 (%):	5.19%	29.74%		100.00%	100.00%	100.00%	
Base Assigned to Federal Order 5 (%):	58.13%	39.27%	78.60%				
Base Assigned to Federal Order 7 (%):	1.05%						
Base Assigned to Federal Order 33 (%):	32.16%						
Total Base Assigned to Federal Order Plants (%):	96.52%	69.01%	78.60%	100.00%	100.00%	100.00%	

## Virginia State Milk Commission Producer Base Transfers For Commission Approval: December 14, 2016

The Administrator read and considered the following producer base transfer requests and made the required corrections to monthly processor base assignments:

Date Received	Effective Date	Cooperative	Canaianad	l Asticus	tion Transfer Producer Name		License	Previous	Base	Adjusted	Base
Date Received	Effective Date	Cooperative	Consigned Action		Number	r Producer Name	Number	9-Month	3-Month	9-Month	3-Month
October 5, 2016	November 1, 2016	MDVA	Yes	Cancel		Hartung Kathy J, Robert C. Jr, and TM T/A Rohart Farms	003813	27,704	26,042	0	0
October 5, 2016	November 1, 2016	MDVA	Yes	Increase		Garman Elvin N/Esther S	004704	27,704	26,042	55,408	52,084
October 10, 2016	November 1, 2016	MDVA	Yes	Cancel		Diller J Norman /Donna J	004268	43,511	40,900	0	0
October 10, 2016	November 1, 2016	MDVA	Yes	Issue		Ervin J Diller	005279	0	0	43,511	40,900
October 10, 2016	November 1, 2016	MDVA	Yes	Cancel		Hess Elisabeth/William	004094	33,808	31,780	0	0
October 10, 2016	November 1, 2016	MDVA	Yes	Issue		Levi H Hess	005280	0	0	33,808	31,780
October 31, 2016	November 1, 2016	CMPA	Yes	Total Transfer	1102	Rutrough Robert L & Freda D	005246	244,798	230,110	0	0
October 31, 2016	November 1, 2016	CMPA	Yes	Increase	1102	Evergreen Ridge Dairy LLC	004717	565,977	532,019	765,307	719,389
October 31, 2016	November 1, 2016	CMPA	Yes	Issue	1102	Jared Rutrough	005281	0	0	45,468	42,740

## Virginia State Milk Commission Base Assignment System December 2016

	DFA SE	DFA NE	MDVA	СМРА	Land O'Lakes	Cumberland Valley	Mt. Iov	DFA ME	Established Base Total
Established 9-month Base	29,954,661	492,555	25,594,009	14,836,770	854,220	266,629	251,513	13,022	72,263,379

Order	Distributor	DFA SE	DFA NE	MDVA	СМРА	Land O'Lakes	Cumberland Valley	Mt lov	DFA ME	Total Base Assignment
- 5	Borden Dairy KY			528,233						528,233
33	Broughton Foods	169,514		,						169,514
1	Cloverland Farms Dairy			2,630,009			271,494			2,901,504
1	Crowley Foods	629,190								629,190
1	Cumberland Dairy					193,752				193,752
5	Dairy Fresh	2,863,441		451,974	2,733,254					6,048,669
5	Harris Teeter				983,481					983,481
5	Homestead Creamery				410,682					410,682
1	HP Hood			2,131,695		43,016				2,174,711
5	Land-O-Sun Spartanburg			398,126						398,126
1	Marva Maid Landover			536,844						536,844
VA	Marva Maid Newport News	1,051,459		6,308,756	3,154,378					10,514,593
5	Mayfield			914,734						914,734
5	Milkco			2,043,523						2,043,523
33	Nestle	421,864								421,864
5	PET Richmond	7,142,461		5,544,885	7,825,719					20,513,066
VA	Potomac Farms			374,299						374,299
7	Saputo Dairy KY	397,271								397,271
1	Saputo Foods NY	484,502								484,502
33	Superior Dairy	3,050,487								3,050,487
1	Swiss Premium Dairy			1,579,781						1,579,781
1	Tuscan Lehigh Dairies		501,543	515,991				256,103		1,273,637
33	United Dairy	6,403,816								6,403,816
1	Upstate Niagara			415,377						415,377
1	Wawa Dairy			469,592						469,592
5	Westover Dairy	7,846,957		4 247 224						7,846,957
VA	White Wave Mt. Crawford	40.246		1,217,234					12.260	1,217,234
5	Winchester Farms	40,316				622.044			13,260	
1	Dutch Valley Foods	20 504 270	F04 F43	26.064.052	15 107 51 4	633,041	274 404	256 402	12.200	633,041
	TOTAL	30,501,279	501,543	26,061,053	15,107,514	869,808	271,494	256,103	13,260	73,582,054

9-month Base Minus Total	0	(0)	

# Virginia State Milk Commission Base Assignment System December 2016

Virginia Base									
Base Assignable to Virginia Plants:	12,106,127		17.077096%						
		DFA	MDVA	СМРА	TOTAL				
Assignable Base:		30,460,238	25,594,009	14,836,770	70,891,017				
Virginia Plant Base Assignment:		5,201,724	4,370,713	2,533,689	12,106,127				
Virginia Plants		DFA	MDVA	СМРА					
Marva Maid Newport News:		5,201,724	2,779,180	2,533,689	10,514,593				
Potomac Farms			374,299		374,299				
White Wave Mt. Crawford			1,217,234		1,217,234				
Total		5,201,724	4,370,713	2,533,689	12,106,127				

	DFA	MDVA	СМРА	Land O'Lakes	Cumberland Valley	Mt. Joy	
Base Assigned to Virginia Plants:	1,051,459	7,900,290	3,154,378	-			
Percent of Total Base Assigned to Virginia Plants (%):	3.39%	30.31%	20.88%				
Base Assigned to Fully Regulated Federal Order Plants:	29,964,622	18,160,763	11,953,136	869,808	271,494	256,103	
Percent of Total Base Assigned to Federal Order Plants (%):	96.61%	69.69%	79.12%	100.00%	100.00%	100.00%	
Total Base Assigned:	31,016,082	26,061,053	15,107,514	869,808	271,494	256,103	
Assigned Base (From Base worksheet):	31,016,082	26,061,053	15,107,514	869,808	271,494	256,103	
Variance (Total Base Assigned - Assigned Base):		0	0				
Base Assigned to Federal Order 1 (%):	5.21%	31.77%		100.00%	100.00%	100.00%	
Base Assigned to Federal Order 5 (%):	57.73%	37.92%	79.12%				
Base Assigned to Federal Order 7 (%):	1.28%						
Base Assigned to Federal Order 33 (%):	32.39%						
Total Base Assigned to Federal Order Plants (%):	96.61%	69.69%	79.12%	100.00%	100.00%	100.00%	

## Virginia State Milk Commission Producer Base Transfers For Commission Approval: December 14, 2016

The Administrator read and considered the following producer base transfer requests and made the required corrections to monthly processor base assignments:

Date Received Eff	Effective Date Co	Cooperative	Consisuad	Consigned Action		Transfer Producer Name		Previous Base		Adjusted Base	
		Cooperative	Consigned	Action	Numbe	Producer Name er		9-Month	3-Month	9-Month	3-Month
November 17, 2016	December 1, 2016	CMPA	No	Total Transfer	1202	Bailey J E Sr & Son	000056	20,000	18,800	0	0
November 17, 2016	December 1, 2016	CMPA	Yes	Increase	1202	Koon Robert W Jr & Donna L, T/A Edge-Wood Dairy Farm	005065	112,005	105,284	132,005	124,084
November 18, 2016	December 1, 2016	CMPA	Yes	Partial Transfer	1203	Evergreen Ridge Dairy LLC	004717	765,307	719,389	750,307	705,289
November 18, 2016	December 1, 2016	CMPA	Yes	Issue	1203	David M. Maxey, Jr. T/A Mountain View Dairy	005282	0	0	15,000	14,100
November 23, 2016	December 1, 2016	CMPA	Yes	Partial Transfer	1204	Adkins Thomas &/OR Andrea T/A A+ Cattle	005114	127,500	119,850	115,000	108,100
November 23, 2016	December 1, 2016	CMPA	No	Increase	1204	Hopkins HL CH C-HoHa Dairy	003464	299,274	281,318	311,774	293,068

Gerald Heatwole asked if there was any comment from the public present. There was no public comment. The next Commission meeting is February 15, 2017 at the Virginia Department of Forestry, 900 Natural Resources Drive, Charlottesville, Virginia 22903.

Chairperson

Custo W. Heatwold

Administrator/