

1 **VIRGINIA DEPARTMENT OF HEALTH**

2  
3 **GUIDANCE DOCUMENT**

4  
5 For

6  
7 Virginia Administrative Code Chapter 200

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9 *“REGULATIONS GOVERNING ELIGIBILITY STANDARDS AND*  
10 *CHARGES FOR MEDICAL CARE SERVICES TO INDIVIDUALS”*

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15 August 1, 2007

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## **General Comments and Overview**

The regulations in the Virginia Administrative Code governing eligibility standards and charges for medical care services to individuals, as approved by the Board of Health, are necessarily somewhat general in nature and cannot be written to cover every circumstance. For this reason, the Commissioner of Health is granted the authority to interpret the regulations so that they are applied consistently to myriad specific circumstances, and to incorporate experience gained in applying the regulations to meet the challenges of delivering health care in an ever changing environment. This Guidance Document provides those interpretations.

Each section of the regulations, e.g., 12VAC5-200-10, is listed in the order in which it appears in the regulations. All the sections are listed; however the amount of material after each section varies considerably. If there is no information, the section is felt to be essentially self-explanatory. Except for the section titles, the Guidance Document generally does not repeat textual material from the regulations.

The Guidance Document is reviewed whenever the regulations are reviewed or when needed. Changes are approved by the Commissioner of Health and are effective upon approval.

This document was originally approved on March 28, 2004 and was last modified on August 24, 2004.

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**CHAPTER 200**  
**Regulations Governing Eligibility Standards and Charges**  
**for Medical Care Services to Individuals**

**Part I**  
**Definitions**

**12VAC5-200-10. Definitions**

College Student

College students are normally considered full pay patients whose charges are not discounted. A district director may choose to discount the charges to all college students. If a district discounts charges to college students, and a college student wishes to receive discounted charges, he or she must undergo the same eligibility determination as any other patient and be identified as part of an appropriate family or economic unit. College students who are receiving any support from their family are considered part of the family, and the family's income must be included in determining the student's charges. Such support may take the form of money payments to the student, student expenses paid directly by the parent(s), or in-kind support. If the student resides with his or her parent(s) during breaks from class or during vacations, the student is considered to be receiving in-kind family support, and the family's income should be included in determining the student's charges.

If a student is married, he or she and his or her spouse are generally considered the family unit, and the spouse's income must be included in determining the student's charges.

If an unmarried student can demonstrate that he or she receives no support of any type from his or her family, either financial or in-kind, the student may be considered a family or economic unit of one.

Health districts may bill any health insurance plan that provides coverage for the student. College students shall receive non-chargeable services (as defined in the regulations) at no cost. College students who are minors will be treated in accordance with the procedures applicable to minors.

Do Not Contact (DNC)

A DNC patient is any person receiving Family Planning, maternity, sexually transmitted infection (STI), or HIV services and who requests that no bills or notices for these services be sent to his or her home. Prior to services being rendered, health department staff shall provide the DNC patient with an explanation of the charges, applicable discounts, and expected payment.

1 Maternity patients who request DNC status are generally DNC patients only for a  
2 limited time, i.e. until it becomes obvious that they are pregnant. A health district  
3 must determine when to end a maternity patient's DNC status on a case-by-case  
4 basis, taking into account relevant factors.

5  
6 Health districts should make an arrangement for an alternative method of  
7 communication whereby a DNC patient can be contacted without violating the  
8 patient's confidentiality. This will allow health districts to inform patients of  
9 needed follow-up services, e.g. for an abnormal Pap smear, and for notifying  
10 patients of their unpaid bills. DNC patients' unpaid charges for these services  
11 shall not be referred to a collection agency or for debt set-off, and they shall not  
12 be denied service due to unpaid charges.

13  
14 Family, Family Unit, or Economic Unit

15  
16 Family Unit The family unit or economic unit (used interchangeably for eligibility  
17 purposes) may consist of:

- 18  
19 A. A husband and wife and their minor dependents.  
20  
21 B. A single individual and his/her minor dependents.  
22  
23 C. An individual with no minor dependents.  
24  
25 D. Individuals who pool or commingle their income.

26  
27 1. All related or non-related persons who share income as an economic unit  
28 shall be counted as part of a family unit. "Shared income" is income that is  
29 pooled or commingled to support the economic unit. For eligibility purposes,  
30 the total income from all members of the economic unit should be used to  
31 determine the applicant's income level. "Shared expenses" is not the same  
32 as "shared income," and does not define an economic unit. For example,

- 33  
34 • Students or other individuals who share the rent for an apartment but who  
35 do not share or commingle their incomes would not be considered a family  
36 or economic unit.  
37  
38 • An adult patient lives with her parents. The patient is employed and pays  
39 her own expenses. She pays rent to her parents. The patient would be  
40 considered a family unit of one and only her income would be used for  
41 eligibility because payment of rent to parents does not constitute pooling  
42 of income.  
43  
44 • An unmarried patient lives with a companion. Both are employed. They  
45 are both signators on their apartment lease and pay living expenses for  
46 food, utilities, etc. out of both incomes. The patient and the companion

1 would be considered an economic unit of two and both incomes would be  
2 used for eligibility determination.  
3

- 4 2. A woman who is pregnant should be counted as a multiple beneficiary, i.e.,  
5 the mother and the baby (or babies) are counted together when the  
6 pregnancy has been verified by a physician or a nurse practitioner working  
7 under the supervision of a physician. Alternatively, the pregnancy may be  
8 verified by a nurse based on a compatible clinical history and a positive urine  
9 or blood pregnancy test. Verification by a nurse becomes effective on the  
10 date the nurse makes the determination, but the pregnancy must also be  
11 verified by a physician or a nurse practitioner working under the supervision  
12 of a physician at the next prenatal visit.  
13
- 14 3. A husband and wife who are separated and are not living together shall be  
15 considered separate units. If a husband and wife are legally separated, but  
16 are living together and sharing their income, the two of them become a single  
17 economic unit despite their separated status. *This determination should be*  
18 *made by questioning the client and documenting the client's answer in the*  
19 *client's record.*  
20
- 21 4. Proof of dependency from the Internal Revenue Service is not considered a  
22 basis for the determination of a family or economic unit. Examples of minors  
23 who are considered separate family or economic units:  
24
- 25 A. A minor placed in a foster care home and who is the legal  
26 responsibility of a welfare agency.  
27
  - 28 B. A minor living with a legal guardian who does not have financial  
29 responsibility for the minor.  
30
- 31 5. A Medicaid recipient who is a minor receiving Special Supplemental Income  
32 (SSI) payments shall be a separate family unit. The child who is considered  
33 a separate family unit is not part of the larger family unit when calculating the  
34 larger family unit's income.  
35
- 36 6. A Medicaid recipient without SSI shall be part of a basic family unit as  
37 described above.  
38
- 39 7. Individuals requesting DNC shall be treated as a separate family unit and  
40 shall require an eligibility determination.  
41
- 42 8. In cases of joint custody of a minor, both parents must designate a head of  
43 family. The family unit will be that of the designated head and his/her family  
44 unit plus the child in joint custody. If the head of the family unit is not  
45 designated, the parent presenting for services will be considered the head of  
46 the family.

- 1  
2 9. The family unit for a parent paying child support excludes the minors for  
3 whom the child support payments are intended. The family unit which  
4 receives child support payments shall include the minors for whom the child  
5 support payments are intended.  
6

7 Gross Income  
8

9 Proof of Income. In the majority of cases, income can be verified by determining  
10 the family's money wages and salaries before any deductions or withholdings  
11 (i.e., gross income). Wage and salary verification must be determined for all  
12 adults in the family. (Earned incomes of minor children are excluded.) If there is  
13 any question about the authenticity of the pay stub (e.g. no name or social  
14 security number), staff may require a statement from the employer on company  
15 letterhead. Staff should be sure to determine whether multiple family members  
16 are working.  
17

18 The following documentation can be used as proof of income.  
19

- 20 1. Pay stub with year-to-date total. If the calendar year-to-date total is on the  
21 stub; and, the applicant was employed by the same employer since January  
22 1st; and, the year-to-date income covers three or more months of continuous  
23 employment, then only one pay stub is needed.  
24  
25 2. If year-to-date totals are not available, then check stubs for the past three  
26 consecutive pay periods are recommended.  
27  
28 3. For people who have worked on their current job for less than three months,  
29 use current check stubs to determine a regular amount of pay (hourly, weekly,  
30 monthly, etc.) and calculate income as if the person were working the entire  
31 year.  
32  
33 4. Persons on strike shall be treated as persons who have changed jobs.  
34  
35 5. Persons who are employed but off the payroll for sickness or some other  
36 reason should have their family income figured based on the income at the  
37 time of application. When they return to work, a new eligibility must be  
38 completed.  
39  
40 6. In some cases it may be inappropriate to use check stubs as verification  
41 (seasonal workers, for example). In those cases, an income tax form W-2  
42 from the previous year should be requested.  
43  
44 7. When making the initial eligibility application, if the interviewer notes a large  
45 amount of overtime as part of the gross income, the applicant should be  
46 asked if the overtime is a regular occurrence. If it is regular, the overtime is

1 counted as part of gross earnings. If it is not regular, the overtime is counted  
2 as part of gross earnings on an interim basis and the applicant shall be asked  
3 to bring back three future consecutive pay stubs. The eligibility would be  
4 recalculated based on the gross pay of those stubs. All pay stubs must note  
5 the pay period for which the stated income was earned.  
6

7 8. If no wage or salary statements are available, then the following verifications  
8 are acceptable:  
9

10 A. The most recent annual tax return should be requested. The total  
11 income is shown on line 22 of the income tax form 1040. (Line 14 on  
12 the 1040A form and line 4 on the 1040 EZ form). If the applicant is  
13 self-employed, income is figured as above plus any depreciation  
14 shown on line 13 of schedule C. If income includes or is totally from  
15 farm income, income must include any depreciation taken on Schedule  
16 F (line 16).  
17

18 B. If no tax return is available, one of the following will be considered as  
19 adequate proof of income:  
20

21 (1) Statement from employer (See Appendix 3). Required to be on  
22 company letterhead, dated, signed by a company official, and  
23 have sufficient information to allow calculation of current gross  
24 pay. (In exceptional cases, oral verification from the employer  
25 may be used as proof of income.) Although a letterhead  
26 statement is preferred in all cases, the district may accept a  
27 statement written on plain paper. If neither of these is available,  
28 the district director may accept a self-declaration of income.  
29

30 (2) Some people who are self-employed may only have ledgers  
31 that they keep with their business' revenues and expenses.  
32 When these ledgers are brought in as proof-of-income one of  
33 two approaches may be used:  
34

35 (a) If possible, determine what they paid themselves and  
36 their family members.  
37

38 (b) If (a) is not possible then determine their revenues and  
39 subtract out all expenses except depreciation. This  
40 remaining total will be their gross income.  
41

42 (3) In certain cases a self-declaration of income is acceptable.  
43 Examples are those who are homeless and day workers.  
44 Individuals who earn tips can report them in this manner. The  
45 applicant should be asked to write out a statement such as "My



1 estimated yearly income is \_\_\_\_." The statement must be  
2 signed and dated by the applicant.

3  
4 (a) Migrant and seasonal workers may also self-declare  
5 their income.

6  
7 (4) A signed letter from the Department of Social Services stating  
8 the income used by Social Services to determine eligibility.

9  
10 9. Social Security and railroad retirement. Any one of the sources listed below  
11 may be used as verification:

12  
13 A. Documents stating the amount of entitlement.

14  
15 B. Official award letter or notice.

16  
17 C. Benefit payment check or proof of direct deposit account. Deductions  
18 for Medicare Part B are to be added to this amount to compute total  
19 monthly income.

20  
21 D. If none of the above sources are available, other sources, such as an  
22 adult child, may be contacted, but only with the written consent of the  
23 applicant.

24  
25 10. Persons Receiving Unemployment Benefits. The only allowable verification is  
26 a statement from the Virginia Employment Commission stating the amount of  
27 benefits and the weeks remaining. The person receiving unemployment  
28 benefits should be treated as a person who has changed jobs. (Refer to #3,  
29 above.)

30  
31 11. Worker's Compensation/Veteran's Benefits. (Note: A person receiving these  
32 benefits could also be currently employed.) Any one of the sources listed  
33 below may be used as verification:

34  
35 A. Documents stating the amount of the payment.

36  
37 B. Benefit payment check or proof of direct deposit amount.

38  
39 12. Applicant states he/she has no income All applicants claiming no income  
40 should be closely questioned about how they are supporting themselves. The  
41 interviewer should also make certain that they are identifying the correct  
42 family unit.

43  
44 A. If the applicant states that he/she has no income, the following  
45 documentation may be used:  
46

1 (1) Statement from Virginia Employment Commission denying  
2 unemployment compensation.

3  
4 (2) Termination notice from previous employer.

5  
6 (3) Layoff notice from previous employer.

7  
8 B. Applicants (other than Family Planning patients and DNC applicants  
9 seeking confidential Family Planning, STI, HIV, or maternity services)  
10 who have no income, and none of the documents in 12-A, may "self  
11 declare" that they have no income by signing a simple statement to  
12 that effect. (See sample statement, Appendix 2.) The statement  
13 should list possible sources of income and the declaratory statement  
14 should indicate that the applicant has no income from any of those  
15 sources.

16  
17 A self-declaration of income initially establishes the applicant as a full  
18 pay patient. The applicant has 30 calendar days to obtain a "proof of  
19 no income" letter that identifies the source of the applicant's food and  
20 shelter. The letter must be from an appropriate institution (e.g. a  
21 church or shelter) and must be on the institution's letterhead stationery.  
22 (See sample statement, Appendix 3.) Upon presentation of a "proof of  
23 no income" letter, the applicant will be reclassified as "income A."

24  
25 If the applicant is dependent on a relative, friend, or some other non-  
26 institutional source of support, the individual providing the source of  
27 support must provide the "proof of no income" letter. (See sample  
28 statement, Appendix 4.) The individual must include in the letter a  
29 statement of his relationship to the applicant and a certification as to  
30 the truthfulness of the letter. The applicant may bring in the relative or  
31 friend, along with the letter, and have the relative or friend certify its  
32 authenticity. (Each district may determine for itself the authentication it  
33 will consider acceptable.) Alternatively, the relative or friend may send  
34 a notarized letter. As a third alternative, the district director may  
35 accept a "proof of no income" letter from the applicant.

36  
37 If the applicant does not provide a "proof of no income" letter or other  
38 income statement within 30 days, the applicant remains classified as  
39 "full pay" and the district shall attempt to collect full payment from the  
40 applicant. A "proof of no income" letter must be renewed annually.

41  
42 13. Alimony/Child Support. This can be verified by the applicant providing any  
43 legal document (divorce papers, letter of support, judgment, custody papers,  
44 copies of checks) that state the amount and frequency of payment. A written  
45 declaration of child support is also acceptable. A copy of the ex-spouse's tax  
46 return showing alimony payments would also be acceptable.

1  
2 14. Military Pay. The most recent copy of the military member's Leave and  
3 Earnings Statement (LES) form must be used to determine income. Income  
4 includes monthly base pay, hazardous duty pay, "bonus pay(s)" and any other  
5 special pay(s). Income does not include allowances for subsistence,  
6 quarters, or quarters in high cost housing areas.

7  
8 15. Training Stipends. These are funds paid to a person while in training. This  
9 includes Job Corps, or payment of part or all of a salary while in school.  
10 Verification can be made by check stub or by a letter of award that the  
11 student receives.

12  
13 16. Child in Foster Care. Children in foster care are considered separate  
14 families. Any payment from the Department of Social Services for their care  
15 should be considered part of the child's income and not part of the foster  
16 parents' income.

17  
18 17. Family with Income Only from Checking/Savings Accounts. Sometimes an  
19 applicant may claim no income, but have a sizable amount of money (e.g., a  
20 combined amount of more than \$10,000) in a checking or savings account.  
21 The district can verify this income by requiring the applicant to bring a current  
22 account statement, passbook, or other document displaying the amount of  
23 money in the account. In such cases, the interviewer needs to determine if  
24 the amount is earned income. ("Earned income" is that income that the family  
25 was able to save when a family member was employed.)

26  
27 A. If the amount is from earned income, only the interest from those  
28 accounts should be counted as income.

29  
30 B. If the amount is not earned income (examples: money brought into the  
31 country by legal aliens, past judgment awards), then the entire amount  
32 in the accounts is to be considered as income. It would also be  
33 permissible to use the amount that was withdrawn from the accounts in  
34 one year's time, but the applicant must have bank records to prove  
35 the difference.

36  
37 18. Other types of benefits.

38  
39 A. Private pensions/Military retirement pay. The same types of  
40 verifications are acceptable as for the recipient of Social Security. As  
41 for most categories, tax records are acceptable.

42  
43 B. Regular Insurance or Annuity Payment. See 9A above.

44  
45 C. Dividends and Interest. Acceptable types of verification are bank  
46 statements (quarterly or semi-annual statements give a better picture

1 of what the annualized amount would be), the past year's 1099 or a  
2 copy of the applicant's past year income tax form 1040. Dividends are  
3 on line 9; interest is on lines 8a and 8b. For the self-employed and in  
4 other cases where the total income is used (line 22 of the form 1040) it  
5 is not necessary to add in dividends and interest and other sources of  
6 income.

7  
8 D. Net Rental Income. Review the relevant tax information. The details  
9 are included in schedule E and will be included on line 17 of income  
10 tax form 1040.

11  
12 E. Net Royalties. Review the relevant tax information. The details are  
13 included in Schedule E and will be included on line 17 of income tax  
14 form 1040.

15  
16 F. Periodic Receipts from Estates or Trusts. Several possible sources of  
17 verification are acceptable. These include copies of legal documents,  
18 tax records, income tax form 1099 and bank records.

19  
20 G. Lump Sum Settlements. These include inheritances, one time  
21 insurance payments, and injury compensation awards. Verification  
22 can be made by checking the award letter or copying the check. In  
23 some cases it may be necessary to check with the court.

24  
25 H. Net Gambling Winnings. These are included on line 21 of income tax  
26 form 1040, "Other income" and are, therefore, part of the line 22 total.

27  
28 I. Lottery Winnings. Although the recipient should be asked about any  
29 income derived from lottery winnings, verification is not required unless  
30 the applicant is known to have won a large prize, defined as \$1,000 or  
31 more. Lottery winnings are included on line 21 of income tax form  
32 1040, "Other Income,"

33  
34 J. Unrestricted Grant Assistance. Assistance that produces income that  
35 the recipient may use without restriction is considered income.

36  
37 19. Gross income does not include:

38  
39 A. Food stamps.

40  
41 B. WIC checks.

42  
43 C. Fuel assistance payments.

44  
45 D. Housing assistance.  
46

- 1 E. Money borrowed.
- 2
- 3 F. Tax refunds.
- 4
- 5 G. Gifts.
- 6
- 7 H. Withdrawal of earned income from bank accounts. Interest is to be
- 8 included as income.
- 9
- 10 I. Earnings of minor children.
- 11
- 12 J. Money received from the sale of property.
- 13
- 14 K. General relief from the Department of Social Services.
- 15
- 16 L. College or university scholarships, grants, fellowships, assistantships,
- 17 or any other types of aid that are specified as applicable to tuition;
- 18 fees; books, supplies, and equipment required or recommended for
- 19 course work; or housing and food service payments or provided in-
- 20 kind.

21

22 Medically Indigent

23

24 Synonymous with Income A.

25

26 Minor

27

28 A minor is an unmarried person less than 18 years of age whose parents are

29 responsible for his or her care. A minor will be considered a separate family unit

30 when married or not living with any relative or deemed an adult.

31

32 A minor may be deemed an adult for the purposes of consenting to Family

33 Planning, maternity services, testing or treatment for sexually transmitted

34 infection (STI), HIV services or any reportable infectious or contagious disease.

35

36 A minor will be treated as an economic unit of one when he or she seeks

37 confidential services for a sexually transmitted infection, HIV infection, Family

38 Planning, or maternity services (including the diagnosis of a possible pregnancy).

39 (These four services may be provided confidentially to a minor without consulting

40 or informing his or her parents.) Minors seeking these confidential services

41 should automatically be treated as income A patients unless the district has

42 reason to believe that the minor, as an economic unit of one, has income that

43 exceeds the income A level.

44

45 Minors seeking Family Planning services pose special issues of confidentiality

46 even when they do not ask for confidentiality or DNC status because minors may

1 be reluctant to admit they are there without their parents' knowledge. For  
2 example:

- 3
- 4 • A minor seeking Family Planning services arrives without a parent or  
5 guardian.
  - 6
  - 7 ▪ If the minor brings her parents' pay stubs or other proof of family  
8 income, she and the family are treated as an economic unit and her  
9 parent's pay stubs or other documentation are used to make the  
10 eligibility determination.
  - 11
  - 12 ▪ If the patient does not bring proof of family income, the interviewer  
13 checks to determine if the parent or guardian is already on file in  
14 connection with other services received from the health  
15 department. If so, the same eligibility determination will be used for  
16 the minor. If the eligibility is at level B through G, the minor will be  
17 informed that there will be a charge for service and that the  
18 guarantor will be billed.
  - 19
  - 20 ▪ If no prior eligibility determination is found for the parent or  
21 guardian, the minor is asked to complete a self-declaration of family  
22 income as described below in section 12VAC5-200-80. Application  
23 process, Special Eligibility Procedures, Family Planning.
  - 24

### 25 Non-chargeable Services

26  
27 Non-chargeable services are defined in section 12VAC5-200-150 of these  
28 guidelines.

## 29 30 **Part II** 31 **General Information**

32  
33 **12VAC5-200-20.** Authority for regulations

34  
35 **12VAC5-200-30.** Purpose of chapter

36  
37 **12VAC5-200-40.** Administration of chapter

38  
39 **12VAC5-200-50.** Recipients of services

40  
41 **12VAC5-200-60.** Application of the Administrative Process Act.

42  
43 **12VAC5-200-70.** [Repealed]

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## Part III Application and Charges

### 12VAC5-200-80. Application process

The application process begins when the Community Health Services (CHS) CHS-1 form, Consent for Health Care, is completed, an eligibility interview is conducted, proof-of-income is requested from the patient and the patient is appropriately classified according to income level and family size so that eligibility for discounts for medical care services can be determined.

### Citizenship Status

Citizenship and immigration status shall not be included as factors in VDH eligibility requirements.

- The Personal Responsibility and Work Opportunity Reconciliation Act of 1996 as amended (PRWORA), was passed as a reform of the federal welfare system. Title IV of the Act deals with public assistance to aliens and specifies that only “qualified aliens” (as defined in the Act) are eligible, with certain exceptions, for “Federal public benefits” or “State or local Public Benefits.”
- VDH programs are not “federal or state public benefits” as defined in the basic statute and in implementation regulations published by the Department of Justice, the Department of Health and Human Services and the Department of Agriculture. In accordance with the U.S. Attorney General’s guidance, and to avoid the risk of national origin discrimination, inquiry as to citizenship or immigration status shall not be made of applicants for VDH services.

### Social Security Number

The Privacy Act of 1974, § 7(a), prohibits states from requiring individuals to disclose their social security number (SSN) unless it is required by federal statute or the state has a system of records in place that was operating before January 1, 1975 and disclosure of the SSN was required under a statute or regulation adopted prior to this date. In accordance with this statute, VDH does not have authority to require SSNs from clients. Nor may VDH deny or restrict clinical services or apply special payment requirements because of a refusal by a client to supply an SSN.

Members of a patient’s family are also not *required* to supply their SSNs as part of the eligibility process. One or more family members could refuse to supply the SSN, while others in the family might voluntarily supply their SSNs. If the patient

1 is a child, only the child's SSN is in question and the parent may or may not  
2 supply it. The parent is not *required* to supply his or her own SSN.

3  
4 All applicants should be informed (1) that providing an SSN is voluntary that if  
5 they choose not to supply an SSN, they will not be denied service or treated  
6 differently in any way; and (2) that VDH will use an SSN only to verify  
7 identification, to maintain patient records, to verify income by cross matching with  
8 the Virginia Employment Commission, to assist with collection efforts should that  
9 become necessary and to process refunds of payments, if any, for the patient.

### 10 11 Residency Requirements

12  
13 Residency restrictions may be established by the District Health Director to the  
14 extent permitted in 12VAC5-200-190, Limitations, below.

### 15 16 General Eligibility Procedures

17  
18 This section describes the general eligibility determination process applicable to  
19 most medical services. The next section describes special procedures for Family  
20 Planning, WIC, Child Care Connection (CCC), and Child Development Clinic  
21 (CDC) services.

- 22  
23 • If a valid proof-of-income is not presented at the time the CHS-1, *Consent for*  
24 *Health Care*, is completed, the applicant will receive no discount for services  
25 received unless the applicant provides proof of income within 30 days or at  
26 the next visit, whichever is sooner. If a valid proof-of-income is provided  
27 within 30 days, charges will be discounted back to the date of completion of  
28 the original form CHS-1. If the applicant does not provide proof-of-income  
29 with 30 days, no discounts will be given for prior services. If an applicant  
30 provides the information after 30 days and is determined to be medically  
31 indigent, the previous charges may be discounted at the district director's  
32 discretion.
- 33  
34 • In certain limited circumstances, an applicant who does not request DNC  
35 status may be part of an economic unit with another family member or  
36 companion who refuses to supply the proof of income needed by the  
37 applicant. VDH staff should be sensitive to such situations and should  
38 question the applicant thoroughly to ascertain the facts. If the explanation  
39 seems reasonable in the judgment of the interviewer, the matter should be  
40 discussed with the interviewer's supervisor. If the supervisor concurs, the  
41 case shall be referred to the District Director who may approve use of a self-  
42 declaration of household income (see Appendix 5), which shall be used as  
43 the basis for the eligibility determination, without further requirement for proof  
44 of income from the other family members. District Directors shall not delegate  
45 this responsibility to other staff.



1 If an applicant receives a Medicaid card after the eligibility date, Medicaid shall  
2 be billed for all possible charges. Any credits to the account shall be refunded to  
3 the applicant. (Note: The Department of Accounts requires a social security  
4 number or alien registration number to process a refund request.) If the applicant  
5 is a minor whose parent, or other adult who is fiscally responsible for the minor's  
6 charges, paid the minor's charges, any refund should be issued to the parent or  
7 other adult, using the parent's social security or alien registration number.  
8

9 A new eligibility must be completed every 12 months, or other frequency as  
10 required by a specific program. Eligibility determinations should also be  
11 completed when 1) Income scales are revised, 2) The health district has reason  
12 to believe the patient's eligibility status or family composition has changed, 3)  
13 The patient has an overdue account and denial of service is contemplated, or 4)  
14 A patient requests a waiver.  
15

16 To the extent possible, the health district shall attempt to verify income  
17 information by accessing the data bases of the Virginia Employment Commission  
18 (VEC) to determine if there is a record of income earned by the patient and any  
19 of the named household members. If such income information is identified, the  
20 data will be discussed with the applicant to determine if it should be used as the  
21 basis for the eligibility determination or if changes in the applicant's financial  
22 situation have occurred that make the VEC data obsolete or incorrect. If no  
23 reasonable explanation is provided for an exception, the VEC data shall be used.  
24

25 If a VDH clinic seeks to maintain efficient patient flow by temporarily postponing  
26 the eligibility step in order to get the patient to an available clinician, it is an  
27 acceptable practice to do so. However, before moving to the clinician, the patient  
28 must be informed of the fee, that the eligibility step which is being temporarily  
29 skipped will be completed that day, and that it will determine whether they must  
30 pay no fee, part of the fee or all of the fee under the sliding scale. If staff is not  
31 always available to explain this, the district must have a plain language document  
32 that the clinic can provide to waiting patients that explains the process (in 2 or  
33 more languages). The patient must be given the option of waiting until an  
34 eligibility determination can be made before moving to the clinician. If the patient  
35 elects to wait for the eligibility determination, the next patient in line can be  
36 offered the explanation and the option, etc. If the patient is not advised of the  
37 option, the eligibility step must not be skipped. In no circumstance will a patient  
38 be provided service without completion of a required eligibility determination.  
39

## 40 Special Eligibility Procedures

### 41 Family Planning

42  
43  
44 (Note: The procedures described in this section are applicable only to patients  
45 who are Family Planning clinic patients and are not applicable to patients at WIC  
46 or other clinics who also seek Family Planning services during their visit.)

1  
2 VDH Family Planning services are partially funded by federal Title X grants. Title  
3 X regulations require that every Family Planning patient must receive an eligibility  
4 determination, except in the case of patients who have qualified for Medicaid.  
5 Title X also specifies that no Family Planning patient may be denied service  
6 because of inability to pay. Through its eligibility determination process and  
7 application of the sliding scale, VDH is in full compliance with this requirement.  
8 The eligibility process identifies those patients who are unable to pay and  
9 assigns them to income level A. The fees for all other Family Planning patients,  
10 i.e., those who have an ability to pay, are computed on the sliding scale, based  
11 on their income and family characteristics.

12  
13 The normal proof-of-income documents should be requested from Family  
14 Planning patients. The definitions and guidance in Part II relating to proof of  
15 income apply to Family Planning patients. For Family Planning patients,  
16 however, the following special procedures also apply.

#### 17 18 Self-Declaration and Proof of Income for Family Planning Patients

19  
20 According to guidance received from the federal Office of Family Planning,

21  
22 “Title X projects may **request** proof of income, but they may not require  
23 it. Thus, if a client has no proof of income, but provides a self-declaration  
24 of income, the Title X project should accept the self-declaration and  
25 charge the client based upon what he or she has declared. Title X  
26 projects may not assess the client at 100% of the charge because they do  
27 not have proof of income, as this may present a barrier to the receipt of  
28 services.”

29  
30 In accordance with this guidance, if patients who present at a Family Planning  
31 clinic do not have proof-of-income documents (pay stubs, etc.) with them, they  
32 may self-declare their family income (See sample in Appendix 5) and the  
33 eligibility determination as to income level shall be based on the income listed in  
34 that self-declaration. They will not be classified as full fee patients pending  
35 receipt of proof of income documents.

36  
37 If the Family Planning patient seeks medical services other than those in the  
38 Family Planning clinic, another eligibility determination must be made and proof  
39 of income will be **required** as usual for those clinical services.

- 40  
41 ○ If the patient provides the proof of income documents required for  
42 the other medical services, the resulting eligibility determination will  
43 supersede the original Family Planning determination based on the  
44 self-declaration.  
45  
46 ○ If the patient does not provide proof of income for this eligibility  
47 determination, the general rules apply and the patient will be

1 classified as full-pay for those medical services until the necessary  
2 documentation is supplied or if a waiver is approved as described in  
3 the general rules.  
4

- 5 ○ If the patient later returns for follow-up Family Planning services or  
6 supplies while the full-pay status is in effect for the other medical  
7 services, the original Family Planning eligibility determination based  
8 on the Family Planning self-declaration continues in force for the  
9 Family Planning services or supplies and the full-pay status  
10 continues for the other medical services.  
11

12 The Family Planning self-declaration will remain in effect until the next annual  
13 verification period or if the patient informs VDH of any changes prior to that time.  
14

15 Minors seeking Family Planning services pose additional issues of confidentiality,  
16 even when they do not request DNC status. See the discussion of such cases  
17 above in section 12VAC5-200-10. Definitions, Minor.  
18

#### 19 Special Supplemental Nutrition Program for Women, Infants, and Children (WIC)

20  
21 The WIC program requires receipt of proof-of-income before certification and  
22 delivery of services.  
23

#### 24 Care Connection for Children (CCC)

25  
26 The CCC program requires receipt of proof-of-income before certification and  
27 delivery of services. As applicable, CCC also requires proof of the applicant  
28 having applied to Medicaid, Supplemental Security Income (SSI), or any other  
29 state-sponsored medical insurance program.  
30

#### 31 Child Development Services (CDS)

32  
33 If applicable, CDS applicants must also supply proof that they have applied to  
34 Medicaid, SSI, or any other state-sponsored medical insurance program.  
35

### 36 **12VAC5-200-90. Charges for services**

#### 37 Overview

38  
39 Unless otherwise specified, the provisions of the this and the following sections  
40 pertaining to charges for services, billing, collection and denial of service are  
41 applicable equally to all patients served at all VDH medical clinics, *including*  
42 *Family Planning clinics funded in whole or in part by federal Title X grants.*  
43  
44

1 Services provided by health districts can be grouped into two broad categories,  
2 "clinical care" provided by health district personnel, and "goods" such as  
3 biologicals, pharmaceuticals, and diagnostic tests ordered by district personnel.  
4

- 5 • Clinical care services are charged on a "sliding scale," on the basis of a  
6 patient's income and represent a discount from the "standard" charge, which  
7 is usually the Medicaid charge. Charges for income A patients are discounted  
8 100%, i.e. they pay nothing. Income B-F patients pay a discounted charge,  
9 as detailed elsewhere in 12VAC5-200-10, 12VAC5-200-20, and 12VAC5-200-  
10 110, and this Guidance Document. Income G, or "full pay" patients pay the  
11 standard charge.  
12
- 13 • "Goods" are charged on a "flat rate charge" basis, representing the cost to the  
14 local health district of the goods provided to or ordered for the patient, plus, in  
15 some cases, an appropriate handling or administration charge. In general,  
16 there is no discounting of flat rate charges based on income, and even  
17 income A patients pay 100% of the flat rate charge.  
18

19 (Services that must be provided at no charge to all patients are excluded from  
20 sliding scale and flat rate charges.)  
21

## 22 Establishment and promulgation of charges

23  
24 The Commissioner may designate an individual to maintain and update the  
25 tables listing the medical care services charges and codes, and to disseminate  
26 updated information to the districts, and other relevant individuals or positions.  
27 The Commissioner or designee has the authority to determine new charges  
28 when there are no appropriate Medicaid or Medicare charges, and establish  
29 convenience charges (e.g. charges rounded to the nearest dollar).  
30

31 Districts may submit requests for new charges (and codes), or for changes in  
32 existing charges (and codes), to the Commissioner or his designee. Districts  
33 may not implement new charges (and codes) or change existing charges (and  
34 codes), without the prior permission of the Commissioner or his designee.  
35

36 Whenever possible, charges for services will use the most appropriate current  
37 Medicaid charges (and matching Medicaid codes). If there is no Medicaid charge  
38 (or code) for a particular service, the most appropriate current Medicare charge  
39 (and code) will be used. If both Medicaid and Medicare charges (and codes)  
40 exist for the same service, the Medicaid charge (and code) will be used.  
41

42 If neither a Medicaid nor a Medicare charge or code exists for a particular  
43 service, the Commissioner or his designee will determine an appropriate charge  
44 and code. Estimated or actual costs associated with providing the service,  
45 including an administration or handling charge when appropriate, will be  
46 determined by one or more districts and submitted to the Commissioner or his

1       designee. The submission will include sufficient documentation to support the  
2       reported costs. The Commissioner or his designee will review this information  
3       and determine a standard charge and code that will apply throughout the state,  
4       except that the charge for services in Northern Virginia (as defined in 12VAC5-  
5       200-10) may be 10% higher than the charge in the rest of the state.

6  
7       Charges may include additional charges to cover mileage or other ancillary costs  
8       associated with providing a service. For example: If the service is provided away  
9       from a health district facility there might be no additional charge for services  
10      provided within five miles of the facility; a \$5.00 additional charge for services  
11      provided more than five miles but less than 15 miles from a facility; and so forth.  
12      (This example is for illustrative purposes only.) The Commissioner or his  
13      designee must approve any such additional charges.

14  
15      Any Medicaid or Medicare charges that are higher in Northern Virginia will remain  
16      in effect. The Commissioner or his designee may add additional medical care  
17      services to the list of those for which a higher charge is allowed in Northern  
18      Virginia.

19  
20      The costs of any products (goods) or services which are obtained through a  
21      central purchasing contract will be charged to patients at the same rate  
22      throughout the state, i.e. higher charges are not permitted in Northern Virginia for  
23      these items unless the purchasing contract specifically indicates health districts  
24      in Northern Virginia will pay a higher price. Any administration, handling, or other  
25      service charges added to these items will be the same throughout the state.

26  
27      An underlying assumption of this section is that the majority of services and  
28      charges provided by health districts are available through state contracts or other  
29      standard arrangements, and therefore the costs are the same to all health  
30      districts. Where services and products are available only from local vendors, or  
31      for practical reasons they must be obtained from local vendors, health districts  
32      may request that a charge be established that is appropriate to the district's  
33      circumstances. In these cases, the district will submit appropriate justification for  
34      using a local vendor with their request to the Commissioner or his designee.

35  
36      **12VAC5-200-100. Flat rate charges**

- 37  
38      1. Unless otherwise approved by the Commissioner or designee, all charges  
39      shall be on a sliding scale basis and there shall be no charge for income A  
40      patients.  
41  
42      2. In general, all clinical services and procedures provided by health district  
43      personnel (physicians, dentists, nurses, nurse's aides, pharmacists, and other  
44      health care professionals) shall be charged on a sliding scale basis.  
45      Conceptually, these services may be thought of as "hands on" services by a  
46      health care provider such as taking a medical history, performing an

1 examination or procedure, or assessing a patient. Included in the basic  
2 sliding scale charge for any given service are the cost of any consumable  
3 supplies associated with the service such as gloves, examination gowns,  
4 necessary examination equipment, and surgical instruments. Patients may  
5 not be charged extra for these items.

6  
7 a. Family Planning services that are supported in whole or part by federal  
8 Title X or Title V funds *must* be charged on a sliding scale basis. The  
9 sliding scale must also must be applied to Pap smears and other tests  
10 obtained as part of the patient's evaluation, and to all contraceptive  
11 methods. Family Planning patients at income Level A cannot be  
12 charged for any services, Pap smears or other tests, or contraceptive  
13 products.

14  
15 b. Family Planning patients who receive Pap smears in clinical settings  
16 other than Family Planning, e.g. a sexually transmitted infection clinic,  
17 may be charged for their Pap smears in accordance with procedures in  
18 effect at the other clinic.

19  
20 3. In general, flat rate charges apply to goods purchased by health districts and  
21 provided to patients. They also apply to certain services arranged by the  
22 health district (i.e. ordered by its health care providers) and provided by  
23 others, or in some cases provided by the health district. Flat rate charges  
24 generally apply to pharmaceutical and biological products (except those  
25 services described in 12VAC5-200-150, "Services provided at no charge to  
26 the patient"), laboratory tests, and other tests and diagnostic procedures.

27  
28 4. The Commissioner or his designee must approve flat rate charges prior to  
29 implementation. This includes both approval to charge a flat rate charge and  
30 the specific charge itself. The Commissioner or his designee shall maintain  
31 and promulgate to the districts lists of sliding scale and approved flat rate  
32 charge services along with their appropriate charges.

33  
34 5. If the cost of a flat rate charge item, plus any handling or administration  
35 charge, is less than the charge approved by Medicaid, Medicare, or the  
36 Commissioner or designee, the district may not increase the charge to match  
37 that allowed by Medicaid, Medicare, or the Commissioner or his designee.  
38 The district may request the Commissioner or his designee to be allowed to  
39 increase the charge.

40  
41 6. District directors have the authority to apply sliding scale discounts to goods  
42 or services for which flat rate charges have been approved.

43  
44 a. If a given good or service is discounted, all patients must receive the  
45 sliding scale discount for the given good or service.  
46

- b. If a district director elects to charge according to the sliding scale, an eligibility determination must be done before providing these goods or services and must be offered to all patients.
- c. District directors may discount all or only certain flat rate charges. In the latter instance, discounts shall apply to specific goods or services, or categories of goods or services (e.g. a specific class of pharmaceuticals), but not to individual patients.
- d. If a district director elects to discount flat rate charges, this practice is not an acceptable basis for the district to operate at a deficit.
- e. The Commissioner or his designee reserves the right to require a district not to discount charges.

Pre-approved flat rate charges

The Commissioner has approved the use of flat-rate charges for the following categories of goods and services. The complete list of goods and services for which flat-rate charges have been approved may be found in the data base maintained by the Commissioner or his designee.

1. Travel medicine services Health districts may charge flat rate charges for goods and services, including vaccines and their administration (except those described in 12VAC5-200-150, "Services provided at no charge to the patient"), which they provide to a patient who requests medical advice for travel outside the United States. Patients may be charged for the evaluation and recommendations, immunizations, and other goods or services provided to them.
2. Mass Clinics Health districts may charge a flat rate charge for services at special mass clinics (except those described in 12VAC5-200-150, "Services provided at no charge to the patient"). The intent is to allow health districts to provide immunizations, especially influenza and pneumococcal vaccines, and other services such as cholesterol screening, in a simple, expeditious fashion without the need to do eligibility determinations. Typically, these are circumstances where the health district is providing a streamlined, high volume, low cost service, and the goal is to serve as many people as possible, in as simple and convenient a fashion as possible.
  - a. Health districts that provide services at special mass clinics by charging a flat rate must also offer an alternative method or venue whereby patients can obtain these services by paying a sliding scale charge (and income A patients can receive these services at no charge).

- 1           b. The alternative sliding scale method must be provided with sufficient  
2           frequency and convenience that patients have a realistic alternative to  
3           obtaining them on a flat fee basis.

4  
5 **12VAC5-200-105.** Charges for services provided by contract

6  
7 Establishment of charges when health districts partner with other agencies

8  
9           Charges for clinical services and flat rate charges shall be governed by the Board  
10          of Health Regulations (12VAC5-200-10, 12VAC5-200-20, and 12VAC5-200-110),  
11          and this Guidance Document. In general, if a health district has primary  
12          operational control of a clinic or medical care delivery arrangement, the Board of  
13          Health Regulations and this Guidance Document shall determine the charges.

14  
15          If a health district contracts to provide medical care on behalf of an outside  
16          agency and the charges or method of determining the charges are specified in  
17          the contract, the contract shall govern. If the contract does not specify the  
18          charges or how they are determined, the Board of Health Regulations and this  
19          Guidance Document shall determine the charges.

20  
21          For other arrangements in which the health district contributes only partial  
22          support to an operation, other methods of determining patient charges are  
23          acceptable. However, health districts cannot charge, or allow patients to be  
24          charged, for services that they would normally provide free or at a reduced  
25          charge. These include services such as those provided under Section 12VAC5-  
26          200-150 ("Services provided at no charge to the patient"). This prohibition  
27          applies only if the health district is actually providing these services in partnership  
28          with some other agency. It would not apply if the health district does not provide  
29          these services in a partnership arrangement. For example, a city operates an  
30          indigent medical center with some services provided by the health district. If the  
31          health district was not involved in the services provided in the center, the center  
32          could determine the charges for the services. If the health district were providing  
33          the services, the charges would be determined in accordance with applicable  
34          state law, Board of Health regulations and this document.

35  
36          This section does not restrict a district's ability to bill third party insurance carriers  
37          for covered services, unless otherwise prohibited.

38  
39 **12VAC5-200-110.** Income levels for charges

40  
41          Clients of the Virginia Department of Health shall not be denied service or  
42          subjected to any variation in quality of service due to *inability* to pay. The  
43          agency's eligibility determination process has been designed to take the patient's  
44          ability to pay into account. Depending on income and applying annual federal  
45          poverty income guidelines, the agency determines whether the client should not



1 be charged a fee (income level A) or whether the client is able to pay some  
2 percentage of the cost on a sliding scale, up to 100% (income levels B-G).

3  
4 **12VAC5-200-120. Automatic eligibility**

5  
6 Once it is established that a person is in one of the categories listed below, he or  
7 she is eligible for services as a medically indigent person. Once the  
8 documentation of one of the categories listed below is provided, no other  
9 financial information is necessary for a patient to receive services. However, it is  
10 important to obtain any insurance information so that the insurance companies  
11 may be billed for services provided. Documents required for automatic eligibility:

- 12  
13 1. General relief: Check stub or letter.
- 14  
15 2. Medicaid: Current card or notice of eligibility, the person is listed on the  
16 Medicaid printout, or by a documented call to the Audio Response System  
17 (ARS) or other automated Medicaid verification systems. A copy of the card  
18 shall be made at the time of the eligibility determination or the information on  
19 the card may be documented in the applicant's record. Similarly, information  
20 obtained from the Medicaid printout or verification system may be  
21 documented in the applicant's record. Babies born to mothers on Medicaid  
22 do not receive automatic eligibility. Although the applicant may be covered by  
23 Medicaid, the remaining family members do not receive automatic eligibility  
24 status.
- 25  
26 3. School lunch (for school dental services only): The school must verify that the  
27 child is eligible for the free lunch program. This eligibility applies only to  
28 students eligible for a free lunch and not to students eligible for a reduced  
29 lunch.

30  
31 **12VAC5-200-130. Explanation of charges**

32  
33 To the extent possible, patients who are able to pay (i.e., in one of income levels  
34 B through G) should be advised of the estimated charges they will encounter and  
35 their payment responsibility at the time an appointment is made for their visit.  
36 Prior to services being rendered on the date of the appointment, an explanation  
37 of the estimated charges, applicable discounts, and expected payment shall be  
38 provided to the applicant.

39  
40 Insurance Deductibles and Co-payments

41  
42 Deductibles: At the start of the benefit year, the insured patient may have  
43 charges from all providers applied to a deductible threshold before benefits can  
44 begin to be paid. At the time of service, VDH will not know whether a charge will  
45 be applied to a deductible because deductible amounts vary from plan to plan  
46 and the VDH charges may or may not be dated after charges from other

1 providers have met the deductible. If the VDH charge is not paid by the insurer  
2 because it is applied to the deductible, then the patient is responsible for paying  
3 the full amount due for the service as determined by the sliding scale.  
4

5 Co-payments: If the patient's insurance requires a co-payment, the patient is  
6 responsible for the payment as determined by the sliding scale. There is never a  
7 co-payment for family planning services or supplies under Medicaid.  
8

9 Statement of Charges:

10  
11 When the services, tests and supplies have been rendered, the patient will be  
12 provided a detailed statement of charges and will be expected to pay the balance  
13 owed on the date of service, within thirty days of that date, or in accordance with  
14 the terms of a payment plan. A patient in one of income levels B through G who  
15 does not pay for the services, tests or supplies at the time of the visit will be  
16 offered financial counseling, including the following information:  
17

- 18 1. Clients who are able to pay are expected to pay for the services, tests and  
19 supplies during the visit or, if they elect not to pay during the visit, within  
20 30 days of the date of the visit;  
21
- 22 2. The client has an opportunity to agree to a payment plan, permitting  
23 payments to be made in installments over a period of months instead of  
24 within 30 days;  
25
- 26 3. If necessary, the district will work with patients to make arrangements to  
27 accept partial payments until the patient has paid all charges. If the client  
28 makes a partial payment of an amount due, the health department will  
29 recognize it as a good faith effort to pay and will suspend the initiation of  
30 debt set-off or collection actions until the next billing cycle.  
31
- 32 4. State regulations require that delinquent accounts be referred to the  
33 Department of Taxation for debt set-off and to private agencies for  
34 collection;  
35
- 36 5. If the client experiences a serious personal or family financial emergency,  
37 the client may request a waiver of payments for **new** services, tests and  
38 supplies. The health department may waive all or a portion of such  
39 payments for up to 180 days (a "financial waiver").  
40
- 41 6. If the client has unusually serious health problems, the health department  
42 may waive all or a portion of payments for **new** services, tests and  
43 supplies for up to 180 days (a "medical waiver").  
44
- 45 7. Before taking any action to deny further services, tests or supplies  
46 because of unpaid debts, the district will conduct a new eligibility review to

1 determine whether the patient's income level should be changed. If a  
2 determination is made that the patient is unable to pay, the patient will be  
3 assigned to income level A and will continue to receive services and  
4 supplies without charge. If the eligibility review finds that the patient is still  
5 able to pay, the failure to pay will be deemed a refusal to pay.

6  
7 8. Refusal to pay will be cause for denial of future services, tests and  
8 supplies, unless a waiver of payment for the new services is approved as  
9 described in Part VI below:

10  
11 9. If the patient is receiving on-going medical care and a waiver has not been  
12 granted, the department will continue providing medical care and will  
13 make a good faith effort to find alternative care.

14  
15 The patient will be asked to sign a form CHS-1C, Application And Agreement For  
16 Payment Plan, documenting this counseling. A patient shall not be denied future  
17 services, tests and supplies unless this financial counseling has been provided.

18  
19 Billing, Refusal to Pay and Collection

20  
21 This section is applicable only to patients **who are able to pay** as determined  
22 through the eligibility process (i.e., patients in income levels B through G).

23  
24 Accounts receivable policies and procedures of VDH are in compliance with the  
25 Code of Virginia § 2.2-4800 et seq., "Policy of the Commonwealth; collection of  
26 accounts receivable," which provides as follows:

27  
28 "... Each state agency and institution shall take all appropriate and cost-  
29 effective actions to aggressively collect its accounts receivable. Each  
30 agency and institution shall utilize, but not be limited to, the following  
31 collection techniques, according to the policies and procedures adopted  
32 by the Department of Accounts and the Attorney General: (i) credit  
33 reporting bureaus, (ii) collection agencies, (iii) garnishments, liens and  
34 judgments, and (iv) administrative offset...

35  
36 ... Each state agency and institution shall develop internal policies and  
37 procedures, in accordance with accounts receivable policies of the  
38 Department of Accounts and the Attorney General, for delaying or  
39 withholding certain state services to those persons who refuse to pay their  
40 debts. .."

41  
42 Throughout the billing and collection process, patient contact and confidentiality  
43 requirements will be appropriately considered and addressed.

44  
45 Bills to patients will include a disclosure to the effect that non-payment of the  
46 balance or any portion thereof may be cause for denial of future services and that

1 delinquent accounts will be referred to the Department of Taxation for debt set-off  
2 and to private collection agencies.

3  
4 Districts are encouraged to work with patients to make arrangements to accept  
5 partial payments until the patient has paid all charges. Alternative payment  
6 arrangements are acceptable. If the client makes a partial payment of an amount  
7 due, the health department will recognize it as a good faith effort to pay and will  
8 suspend the initiation of debt set-off or collection actions until the next billing  
9 cycle.

10  
11 If the patient fails to make the payment(s) as scheduled, the patient will be sent a  
12 "delinquent" bill with a notice that a refusal to pay the amount due, plus a late  
13 charge, may be cause for denial of future services, tests and supplies or that  
14 payment for future services may be required in advance. The notice will urge the  
15 patient to contact the health department where service was provided to discuss  
16 the matter with someone in the business office.

17  
18 This business office discussion could form the basis for a new eligibility  
19 determination in accordance with 12VAC5-200-140, below, applying the most  
20 recent federal poverty income guidelines, and/or a waiver by the District Health  
21 Director of all or a portion of new charges for up to 180 days as provided in Part  
22 VI below. This discussion will be documented in the patient's record.

23  
24 VDH staff should be alert to situations in which a waiver for medical reasons may  
25 be appropriate (e.g., a pregnant patient in a high risk category), **whether or not**  
26 **the patient requests such a waiver**. The health director shall be informed of  
27 such situations before services are denied.

28  
29 If these alternate measures are not applicable and the overdue payment is not  
30 made within the next 30 days, the account will be referred to the Department of  
31 Taxation for debt set-off and to private collection agencies and it will be written  
32 off in accordance with standard procedures.

### 33 34 Denial of Service

35  
36 12VAC5-200-80 provides that:

37  
38 "Individuals who have failed to make any payment within the past 90 days  
39 for medical care services or other goods or services they have received  
40 may have their medical care services terminated. The district director may  
41 terminate services only following notice to the individual that such services  
42 will be terminated and only after determining that terminating services  
43 would not be detrimental to the individual's health. Medical care services  
44 cannot be terminated for individuals receiving ongoing care without  
45 making a good faith effort to secure alternative care."  
46

1 If a patient in one of income levels B through G (including a patient in a Family  
2 Planning clinic funded in whole or in part by federal Title X grants), has refused to  
3 pay and the account has gone through the counseling, billing and collection  
4 sequence described above, further services, tests and supplies shall be provided  
5 only under the following circumstances:

- 6 .
- 7 1. Clients with overdue bills are eligible for non-chargeable services and may  
8 not be denied such services.
- 9
- 10 2. For all other services, a new eligibility determination will be made, applying  
11 the latest federal poverty income guidelines. If the patient refuses or does not  
12 provide the necessary documentation, the new services, tests or supplies will  
13 be denied.
- 14
- 15 3. If the eligibility determination establishes the patient is at level A, (i.e., is  
16 unable to pay), the services, test and supplies will be rendered.
- 17
- 18 4. If the eligibility review determines that the patient is still at level B through G,  
19 (i.e. is able to pay, but refuses to do so) the services, tests, and supplies will  
20 be denied. Alternatively, at the option of the health director, or his/her  
21 designee, the patient shall be required to pay for new services, tests and  
22 supplies in advance of receiving them.
- 23

24 As required by 12 VAC 5-200-80, the district will make a good faith effort to find  
25 alternative care before denying continued service to patients. Health District  
26 Directors may terminate services only when doing so would not be detrimental to  
27 the individual's health. For example, in a Family Planning clinic, although further  
28 contraceptive services may be terminated, follow-up services for an abnormal  
29 pap smear or other event with ongoing medical implications and consequences  
30 may not be denied unless an alternative provider for these treatments has been  
31 identified. Health District Directors shall make this determination and this  
32 responsibility shall not be delegated.

33

34 **12VAC5-200-140. Redetermination of eligibility**

35

36 A new eligibility must be completed every 12 months, or other frequency as  
37 required by a specific program. Eligibility determinations should also be  
38 completed when 1) The health district has reason to believe the patient's  
39 eligibility status or family composition has changed, 2) The patient has an  
40 overdue account and denial of service is contemplated, or 3) A patient requests a  
41 waiver.

42

43 **Part IV**

44 **Non-chargeable Services**

45

46 **12VAC5-200-150. Services provided at no charge to the patient**

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General

In accordance with the Code of Virginia (12VAC5-200-150), certain services are to be provided by health districts at no charge to Virginia residents. Because there is no charge, no eligibility determination is required. However, health districts may charge patients' private health insurance providers. If the private health insurance provider requires a co-payment, the co-payment will be collected based on the sliding scale.

Non-chargeable services are discussed in detail in the following sections. For reference purposes, the relevant sections of the code are cited here: Immunization of children, § 32.1-46; Examination for suspected tuberculosis, § 32.1-50; Sexually transmitted diseases, § 32.1-57; HIV testing, § 32.1-55.1. However the following sections include diseases and services beyond those that are required in the code and delivery of them or assurance of their availability is required of local health departments.

Immunizations

All immunizations required for children or adolescents by the Code of Virginia at § 32.1-46 must be provided at no charge to the patient for vaccine, vaccine administration, or vaccine handling. Currently, these immunizations include those against tetanus, diphtheria, pertussis, polio, measles, mumps, rubella, Haemophilus influenza type B infection, hepatitis B, and varicella. From time to time additional immunizations will be added to this list and must also be provided at no charge. Consult the Virginia Department of Health, Office of Epidemiology, Division of Immunization for the most current list of required vaccines.

Patients may be charged a flat rate charge for immunizations provided in a Travel Medicine clinic. However, if any of the immunizations required by the Code of Virginia are administered in a Travel Medicine clinic there must be no charge to the traveler as long as the traveler is within the appropriate age group.

Tetanus, diphtheria, measles, mumps, rubella, and polio (inactivated polio vaccine, IPV) immunizations are to be provided to adults at no cost for the vaccine, even if these individuals obtain these immunizations in a Travel Medicine clinic. The patient may be charged an administration charge but service cannot be denied because of the patient's inability to pay the charge.

All other immunizations provided by the department may be charged to the patient. This includes charging for immunizations administered to children if the immunization is not required by Code of Virginia. Vaccines purchased on federal procurement contracts and provided to the health districts by the Division of Immunization must not be used for a chargeable service. Health districts must use local or coop budget funds to purchase chargeable vaccines.

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Tuberculosis

State code at § 32.1-50 requires health departments to assess, examine, and test individuals suspected of having, or known to have tuberculosis disease at no charge. This service extends to contacts of individuals with known active tuberculosis as determined by the district director or other appropriate authority, and to individuals with a newly positive tuberculin skin test. (Positivity is defined in accordance with the current Centers for Disease Control and Prevention, American Thoracic Society, American Lung Association, and Agency guidelines.) Individuals assessed, examined, or tested for other purposes, e.g. as an employment-screening requirement, may be charged for this service.

Assessment, examination, and testing may include initial and follow-up: assessment, physical examination, chest x-rays, tuberculosis skin testing, and sputum collection and testing (collection containers, sputum induction, making and examining a sputum smear, mycobacterial culture and sensitivity, mycobacterial diagnosis by DNA probe, PCR, or other molecular biology techniques). The district director or other appropriate authority shall determine which tests and procedures are appropriate for any given patient.

Treatment of active disease, or treatment of latent tuberculosis infection (LTBI), may be charged to the patient or the patient's health insurer. The health district should charge a flat rate charge for drugs, laboratory tests (e.g. liver function tests), chest x-rays, and other tests or procedures needed to monitor treatment unless the district director elects to charge for such drugs, tests, x-rays, and other tests or procedures on a sliding scale. Clinic visits shall be charged on a sliding scale. Patients cannot be charged for any services, laboratory tests, or x-rays paid for, directly or indirectly, by the Division of Disease Prevention. Health districts may not charge venipuncture, administrative, handling or other fees for services, laboratory tests, or x-rays paid for, directly or indirectly, by the Division of Disease Prevention. Health districts may not charge for providing the services of Directly Observed Therapy (DOT) or Directly Observed Preventive Therapy (DOPT).

Patients with suspected or confirmed tuberculosis (active disease or infection) shall not be denied treatment for non-payment.

Sexually Transmitted Infections

Sexually transmitted infections for which there is no charge when seen in a sexually transmitted infections clinic (State code at § 32.1-57) include: presumptive diagnosis and treatment of gonococcal urethritis, cervicitis, pharyngitis, and proctitis; presumptive diagnosis and treatment of chlamydial urethritis, cervicitis, pharyngitis, and proctitis; presumptive diagnosis and treatment of non-gonococcal urethritis and mucopurulent cervicitis; presumptive

1 diagnosis and treatment of pelvic inflammatory disease; diagnosis and treatment  
2 of neonatal ophthalmia due to gonococcal or chlamydial infection; diagnosis and  
3 treatment of syphilis; clinical diagnosis of genital herpes simplex infection; clinical  
4 diagnosis and treatment of chancroid; clinical diagnosis and treatment of  
5 lymphogranuloma venereum; clinical diagnosis and treatment of granuloma  
6 inguinale; clinical diagnosis of genital human papilloma virus infection;  
7 serological diagnosis of hepatitis B virus infection. There is no charge for  
8 venipuncture and there are no administrative or handling charges associated with  
9 the diagnosis or treatment of the infections identified in this paragraph as being  
10 non-chargeable. If any of these diseases (except syphilis, gonorrhea, chancroid,  
11 granuloma inguinale, lymphogranuloma venereum) are seen in a setting where  
12 the service is billable, the patient should be billed.

### 13 Human Immunodeficiency Virus

14  
15  
16 There is no charge for the clinical diagnosis of, or the serological testing for, HIV  
17 infection as determined by the presence of anti-HIV antibodies. There is no  
18 charge for testing for HIV infection as determined by rapid diagnostic tests for  
19 HIV infection that are intended for use and interpretation within a single clinic  
20 visit. There is no charge for venipuncture and there are no administrative or  
21 handling charges associated with such HIV testing.

### 22 23 **12VAC5-200-160.** Immunization services

24  
25 If a district director elects to provide free immunizations because of an actual or  
26 potential outbreak of a communicable disease, the director should document in  
27 writing the rationale for such action. No specific format is prescribed; however  
28 the document should include: the actual or presumed etiologic agent of the  
29 outbreak, the evidence that an outbreak had occurred or might occur, an  
30 estimate of the magnitude of the actual or potential outbreak, the number of  
31 doses of vaccine provided and their cost, the method of mass immunization,  
32 evidence that the immunization program was effective (if available), and a  
33 discussion of alternative means (if any) to control the epidemic that did not  
34 involve providing free immunizations and a rationale for providing free  
35 immunizations. Similar documentation should be created if the Commissioner  
36 directs a district to provide free immunizations. (Documentation is not required  
37 for immunizations that are routinely provided at no cost to specific populations.)

### 38 39 **12VAC5-200-170.** Other health care services

40  
41 If a district director elects or is directed to provide free medical care services to a  
42 substantial number of citizens as a group, the director should document in writing  
43 the rationale or justification for this action. The documentation should include a  
44 description of the circumstances or medical problem, the rationale for this action  
45 or the direction by the Commissioner to do so, the nature and extent of the  
46 services provided, the number of individuals served (with a demographic



1 breakdown if available and appropriate), the cost of providing these services, and  
2 the outcomes of this action (if these can be determined).

3  
4 **Part V**  
5 **Exceptions**

6  
7 **12VAC5-200-180. Exceptions**

8  
9 **12VAC5-200-190. Limitations**

10  
11 Residency Requirements

12  
13 As a general rule, there is an expectation that VDH services will be provided to  
14 all clients who present for services, regardless of their residence. Health  
15 Directors shall request approval from the Deputy Commissioner for Community  
16 Health Services before restricting health services by legal residency, e.g., to  
17 residents of Virginia or to residents of the health district. Such restrictions may  
18 not impose a duration of residency, which is generally held to be a violation of the  
19 constitutional right to travel. Special rates or flat fees for non-residents shall not  
20 be established.

21  
22 Residency requirements shall be governed by the following guidance:

- 23  
24 1. If a service is fully funded by a grant or contract, residency restrictions may be  
25 imposed, with approval by the Deputy Commissioner, to the extent authorized  
26 by the funding organization.
- 27  
28 2. If a service is funded by state general funds and local match and is a  
29 mandated service, residency restrictions limiting service to Virginia residents  
30 may be imposed, with approval of the Deputy Commissioner. Restriction to  
31 residence in a particular district or local jurisdiction is not permitted.
- 32  
33 3. If a service is funded by state general funds and local match and is not  
34 mandated, residency restrictions limiting service to Virginia residents or  
35 residents of the health district may be imposed, with approval of the Deputy  
36 Commissioner.
- 37  
38 4. If a service is funded by 100% local funds, narrower residency restrictions  
39 (i.e., providing services only to locality residents) may be imposed, with  
40 approval of the Deputy Commissioner, in accordance with the wishes of the  
41 funding locality.
- 42  
43 5. Except in the case of 100% locality-funded services, services shall not be  
44 restricted by residency to a lower geographic level than district-wide.
- 45 .

1 Proof of residence may be a Virginia driver's license, rent or mortgage payments,  
2 utility payments, voter registration, federal or state income tax forms, or any other  
3 document that establishes Virginia residency. Proof of residence may also be  
4 established by meeting the requirements in this Guidance Document under  
5 Section 12VAC5-200-10, Gross Income, Proof of Income, 12-B, "no income."  
6

7 **12VAC5-200-200.** Reserved  
8

9 **Part VI**  
10 **Waiver of Charges**

11  
12 **12VAC5-200-220.** General  
13

14 In instances where applicants or their immediate families have unusually serious  
15 health problems, or an extraordinary financial hardship is demonstrated to exist,  
16 and there are no other avenues of care, the patient, guardian, or other authorized  
17 person may request a waiver of all or a portion of charges for up to 180 calendar  
18 days. A waiver must be requested in writing.  
19

20 By regulation, the Commissioner is designated to grant or deny waivers. The  
21 Commissioner delegates this authority to district directors. This authority shall  
22 not be delegated further down in the organizational structure.  
23

24 **12VAC5-200-230.** Waivers  
25

26 The waiver provides a 100% discount for all or a specified portion of medical care  
27 services for up to 180 days. The start of the initial waiver period will be the day  
28 the waiver request is received by the district. Balances owed prior to the waiver  
29 period may not be waived. When a waiver is requested, the health district may  
30 complete a new eligibility determination. If the applicant does not provide  
31 documentation to support the waiver request or eligibility determination, the  
32 applicant must provide it within 10 working days. If the needed documentation is  
33 not provided within 10 working days, the beginning date of the waiver will be  
34 moved to the date the documentation is provided and the applicant will be  
35 responsible for any charges incurred prior to the date of the waiver.  
36

37 The waiver may be extended for periods of up to 180 days at the discretion of the  
38 district director. The applicant must apply for any waiver extension, and provide  
39 the same documentation required for the initial waiver before any extension can  
40 be granted. The applicant will be liable for any charges incurred between the  
41 expiration of a waiver and the approval of its extension.  
42

43 No waivers will be issued to persons believed to be eligible for Medicaid,  
44 Medicare, or any state sponsored medical insurance program for indigent  
45 persons until the applicant provides evidence that he or she has applied for them.  
46 Health district staff should review the eligibility information already provided or do

1 a new eligibility determination to determine if the applicant may be eligible for one  
2 of these programs.

- 3
- 4 • An applicant or the applicant's immediate family will be determined to have  
5 unusually serious health problems when the family's total medical bills are  $\geq$   
6 7.5% of the applicant's family's gross income. Medical bills may include office  
7 visits to medical facilities; medications; medical supplies and equipment;  
8 dental services; laboratory, radiographic, and other diagnostic tests and  
9 procedures; surgery; hospitalization; home health care services; and  
10 outpatient treatment. In addition, the applicant may include travel expenses  
11 for transporting family members to medical appointments. If family members  
12 are transported in a family-owned car, the applicant may claim mileage as an  
13 expense at the current state rate for mileage reimbursement. The CCC form  
14 402 may be used to list medical expenses including those that are  
15 reimbursed.

16  
17 Medical expenses used to determine a waiver in one period may be used in  
18 the waiver calculations for subsequent periods. Each time an applicant  
19 applies for a waiver, he must present the billings that show his current  
20 outstanding indebtedness.

- 21
- 22 • Extraordinary financial hardship includes such causes as natural disasters,  
23 damage to or loss of uninsured real or personal property, unpaid legal  
24 liabilities, and obligatory and unavoidable expenditures for close relatives  
25 outside the family unit.
  - 26  
27 • Extraordinary financial hardship also includes unique circumstances in which  
28 careful, sensitive interviewing determines that a patient relies on others for  
29 payment of charges and those with the income refuse to pay for services.  
30 Examples of these circumstances are 1) adult patients whose spouse or  
31 companion refuses to pay for prior services being billed; and 2) minors in  
32 family planning clinics whose parents are aware of the clinic visits, but refuse  
33 to pay for prior services being billed. In these situations, if the District Director  
34 approves, the patient may be permitted to request a waiver of new charges.  
35 As noted above, spouses, companions or parents will still be liable for  
36 payment of bills for prior services for which they are the guarantors.

37  
38 If a district director waives all or a portion of the charges for medical care  
39 services, this decision should be documented in writing by the director and  
40 placed in the patient's medical record. The documentation should include a  
41 statement that all or a specific portion of the charges are waived for a specific  
42 period (which should be specified in the documentation) and a description of the  
43 circumstances that necessitate a waiver of the charges. If the waiver is renewed,  
44 there should be ongoing documentation of the need for charges to be waived,  
45 including a statement that the patient's circumstances have not changed.

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**Part VII**  
**Appeal Process**

**12VAC5-200-270. Rights**

A patient who wishes to appeal a decision regarding the delivery of medical care services should generally first appeal to the district director. If the services are provided through a specific program that has its own requirements, e.g. WIC or Breast and Cervical Cancer Screening, the appeal should generally be made to director of the specific program. However in the latter case, district directors should assist patients by providing them with the necessary information to make an appeal, e.g. name and contact information for the program director.

**Part VIII**  
**Fraud**

**12VAC5-200-280. Fraud**

In those cases where fraud is suspected, a new eligibility determination should be made and the patient charged accordingly. Previous charges should not be readjusted.

Where there is proof of willful misrepresentation and other agencies may also be misled, those agencies should be notified that the person may be defrauding them. Medical care services may be discontinued to the affected person 30 days after notifying the person in writing, by certified mail, that services will be discontinued.

**APPENDIX 1**

**Acronyms and Abbreviations**

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ARS	Audio Response System
CDS	Child Development Services
CHS	Community Health Services
CCC	Care Connection for Children
DNC	Do Not Contact
HIV	Human Immunodeficiency Virus
LES	Leave and Earnings Statement
SSI	Social Security Insurance
SSN	Social Security Number
STI	Sexually Transmitted Infections (replaces the term STD)
STD	Sexually Transmitted Diseases
VEC	Virginia Employment Commission
WIC	Special Supplemental Nutrition Program for Women, Infants, and Children

**APPENDIX 2**

**Sample Individual Statement**

**SELF DECLARATION OF "NO INCOME"**

I, name of applicant, certify that I have no income.

I understand that "income" includes:

- pay, wages, or salaries
- Tips
- unemployment benefits
- social security benefits
- welfare benefits
- disability, worker's compensation or other payments for an injury or illness
- retirement or pension benefits
- alimony or child support payments
- insurance or annuity payments to me
- interest or dividends from savings accounts or investments
- rental income or other income from a business
- income from royalties, patents, gambling, or lottery winnings

I understand that if I have any of these types of income, I must tell the eligibility worker about them.

I have 30 days to give the health department a letter from a church, shelter, relative, or some other person who is providing my housing and meals. If I do not do this, I will be charged the full amount for any care the health department provides to me.

\_\_\_\_\_  
(Signature of applicant or guardian)

\_\_\_\_\_  
(Printed name of applicant or guardian)

\_\_\_\_\_  
(Date)

**APPENDIX 3**

**Sample Agency Support Statement**

STATEMENT MUST BE ON AGENCY LETTERHEAD STATIONERY\*

We understand that name of applicant is receiving medical care from the Virginia Department of Health. Because the applicant has no income, our agency is providing food and shelter for the applicant.

\_\_\_\_\_  
(Signature of agency representative)

\_\_\_\_\_  
(Printed name of agency representative)

\_\_\_\_\_  
(Position at the agency)

\_\_\_\_\_  
(Telephone number if not given above)

\_\_\_\_\_  
(Date)

\*See page 7, section 8-B-1, of this document for exceptions.





**APPENDIX 5**

**Sample Individual Statement**

**SELF DECLARATION OF HOUSEHOLD INCOME**

I, \_\_\_\_\_, understand that the amount I am charged for health department services depends on my household income. I understand that household income includes my income and the income of all family members living with me. If I do not live with a spouse or parents, I understand that household income includes the income of any companions, friends or relatives living with me who pool their income with mine or who pay all my living expenses.

I understand that "income" includes:

- pay, wages, or salaries
- Tips
- unemployment benefits
- social security benefits
- welfare benefits
- disability, worker's compensation or other payments for an injury or illness
- retirement or pension benefits
- alimony or child support payments
- insurance or annuity payments to me
- interest or dividends from savings accounts or investments
- rental income or other income from a business
- income from royalties, patents, gambling, or lottery winnings

I understand that if the members of my household have any of these types of income, I must tell the eligibility worker about them and include the income in the estimate. The health department requests that I bring copies of pay stubs or other documents as proof of income, to verify how much I will have to pay for services.

I declare that my estimated yearly household income is \$\_\_\_\_\_.

\_\_\_\_\_  
(Signature of applicant or guardian)

\_\_\_\_\_  
(Printed name of applicant or guardian)

\_\_\_\_\_  
(Date)