

The Board is issuing this guidance document in order to interpret and implement the requirements of §§ 54.1-2105.D and 54.1-2105.02.A of the *Code of Virginia* as a means of providing information or guidance of general applicability to the public:

To ensure that Board-approved salesperson and broker pre-license courses meet the standards of quality deemed by the Board to be necessary to protect the public interests, health, safety and welfare pursuant to §§ 54.1-2105.D and 54.1-2105.02.A of the *Code of Virginia*, the Board requires every Board-approved salesperson and broker pre-license course to be taught by a Board-certified pre-license instructor.