REAL ESTATE APPRAISER BOARD

Tuesday, February 4, 2025–10:00 a.m. 2nd Floor – Board Room 2

Department of Professional and Occupational Regulation 9960 Mayland Drive Richmond, Virginia 23233

topics for opening topics for op **Mission**: Our mission is to protect the health, safety and welfare of the public by licensing qualified individuals and businesses enforcing standards of professional conduct for professions and occupations as designated by statute.

I. CALL TO ORDER

- a. Emergency Egress (pg. 3)
- b. Determination of Quorum (pg. 4)

II. APPROVAL OF AGENDA

III. APPROVAL OF MINUTES

a. Real Estate Appraiser Board Meeting, October 29, 2024 (pg. 5)

IV. WELCOME

V. PUBLIC COMMENT PERIOD MINUTE PUBLIC COMMENT, PER PERSON*

VI. REAL ESTATE APPRAISER CASE FILES

DISCIPLINARY CASE FILES

- a. File Number: 2024-02176 Emmanuel Nimako (pg. 12) (Placer-Mull)
- b. File Number: 2024-02614 Jonathan Hobbs Montgomery (pg. 267) (Gannon and Placer-Mull) $^{\circ}O$

VII. NEW BUSINESS

a. Executive Director's Update

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b. Renewal Notifications Amendment (pg. 413)

III. OTHER BUSINESS

- a. EPICx Update
- b. Exam Statistics (pg. 417)
 - **Board Financial Statement**
 - i. Financial Statement (pg. 418)
- d. Election of Officers
- e. Professional Development Session
 - i. Freedom of Information Act (FOIA)
- f. Dynamic Valuation

IX. COMPLETE CONFLICT OF INTEREST FORM AND TRAVEL VOUCHER

- a. Travel Voucher
- b. Conflict of Interest Form

X. ADJOURNMENT

NEXT MEETING SCHEDULED FOR WEDNESDAY, JUNE 25, 2025

- Agenda materials made available to the public do not include disciplinary case files or application files pursuant to §54.1-108 of the Code of Virginia.
- Five-minute public comment, per person, with the exception of any open disciplinary or application file.
- ag speci. a (844) 367: a with the Americans is with the Americans is with the Americans in the Americans is a construction of the Americans in the Americans is a construction of the Americans in the Americans is a construction of the Americans is a construction Persons desiring to participate in the meeting and requiring special accommodations or interpretative services should contact the Department at (804) 367-2785 at least ten days prior to the meeting so that suitable arrangements can be made for an appropriate accommodation. The Department fully complies with the Americans with Disabilities

PERIMETER CENTER CONFERENCE CENTER EMERGENCY EVACUATION OF BOARD AND TRAINING ROOMS (Script to be read at the beginning of each meeting.)

PLEASE LISTEN TO THE FOLLOWING INSTRUCTIONS ABOUT EXITING THE PREMISES IN THE EVENT OF AN EMERGENCY.

In the event of a fire or other emergency requiring the evacuation of the building, alarms will sound. When the alarms sound, <u>leave the room immediately</u>. Follow any instructions given by Security staff

Board Room 1

Exit the room using one of the doors at the back of the room. Upon exiting the room, turn **RIGHT.** Follow the corridor to the emergency exit at the end of the hall.

Upon exiting the building, proceed straight ahead through the parking lot to the fence at the end of the lot. Wait there for further instructions.

Board Room 2

Exit the room using one of the doors at the back of the room. (Point) Upon exiting the room, turn **RIGHT.** Follow the corridor to the emergency exit at the end of the hall.

Upon exiting the building, proceed straight ahead through the parking lot to the fence at the end of the lot. Wait there for further instructions.

You may also exit the room using the side door, turn **Right** out the door and make an immediate **Left**. Follow the corridor to the emergency exit at the end of the hall.

Upon exiting the building, proceed straight ahead through the parking lot to the fence at the end of the lot. Wait there for further instructions.

Board Rooms 3 and 4

Exit the room using one of the doors at the back of the room. Upon exiting the room, turn **RIGHT.** Follow the corridor to the emergency exit at the end of the hall.

Upon exiting the building, proceed straight ahead through the parking lot to the fence at the end of the lot. Wait there for further instructions.

Training Room 1

Exit the room using one of the doors at the back of the room. Upon exiting the room, turn **LEFT**. Follow the corridor to the emergency exit at the end of the hall.

Upon exiting the building, proceed straight ahead through the parking lot to the fence at the end of the lot. Wait there for further instructions.

Training Room 2

Exit the room using one of the doors at the back of the room. Upon exiting the doors, turn **LEFT.** Follow the corridor to the emergency exit at the end of the hall.

Upon exiting the building, proceed straight ahead through the parking lot to the fence at the end of the lot. Wait there for further instructions.

DETERMINATION OF QUORUM:

• The Real Estate Appraiser Board, consist of ten members, adheres to the requirement that a quorum, defined as the minimum number of members necessary to conduct official business, is constituted by six (6) board members in accordance with § 54.1-2012. defined as the minimum number of members necessary

REAL ESTATE APPRAISER BOARD

MINUTES OF MEETING

October 29, 2024

The Real Estate Appraiser Board met at the Department of Professional and Occupational Regulation, 9960 Mayland Drive, Richmond, Virginia. The members indicated below Je. .cificu .which six were present. All members present were qualified to vote, except where a specific reason for disqualification is stated. There are ten (10) members on this Board, in which six (6)constitutes a quorum pursuant to § 54.1-2012.

The following Board members were present:

Kelvin "K.C." Bratton, Chair Joyce Bonilla Joe Dunn Jean Gannon H. Glenn James Pat Turner Jacob Schmeer Heather Placer Mull Taneen Wyche (arrived at 10:02 a.m.)

The following Board members were absent: Mark Chapin, Vice-Chair

Jim Flaherty from the Office of the Attorney General was present.	
DPOR Staff present for all or part of the meeting included:	
Brian Wolford, Director	
Anika Coleman, Executive Director	
Joe Haughwout, Regulation Affairs M	lanager
Breanne Lindsey, Regulatory Operation	
Vanessa Degraw, Licensing Operation	ns Administrator
Chris Kunkel, Licensing Specialist	
Gezelle Glasgow, Administrative Coc	ordinator
Donna Divers, Licensing Specialist	
Greg Emerson, Director of Examinati	ons
Aimee-Leigh Bean, IT Analyst	
Mr. Bratton called the meeting to order at 10:00 AM.	CALL TO ORDER
Mr. Bratton read the DPOR mission statement.	DPOR MISSION
Ms. Coleman read the emergency evacuation procedures.	EMERGENCY

EMERGENCY

Mr. Bratton determined that a quorum was present.

A motion was made by Mr. Turner and seconded by Ms. Gannon to approve the agenda. The motion passed unanimously. Members voting "Yes" were: Bratton, Bonilla, Dunn, Gannon, James, Placer-Mull, Schmeer, Turner, and Wyche.

A motion was made by Mr. Turner and seconded by Ms. Gannon to approve the June 25, 2024, Real Estate Appraiser Board meeting minutes. The motion passed unanimously. Members voting "Yes" were: Bratton, Bonilla, Dunn, Gannon, James, Placer-Mull, Schmeer, Turner, and Wyche.

New Board Members, Joe Dunn and Pat Turner, introduced themselves. Board staff introduced themselves as well.

WELCOME AND INTRODUCTIONS

Department of Professional and Occupational Regulation

RESOLUTION

Real Estate Appraiser Board

Resolution To

Boyd Allison

WHEREAS, Boyd Allison, has faithfully and diligently served as a member of the Real Estate Appraiser Board since 2022; and

WHEREAS, Boyd Allison, has devoted generously of his time, talent and leadership to the Board; and

WHEREAS, Boyd Allison, has endeavored at all times to render decisions with fairness, good judgment, and in the best interest of the Board; and

WHEREAS, the Real Estate Appraiser Board wishes to acknowledge its gratitude and deepest appreciation for devoted

EGRESS

APPROVA

OF AGEN

DETERMINATION

service of a person who is held in high esteem by the members of the Board and the citizens of the Commonwealth.

Ms. Gannon recused herself for the following case, File Number Recusal of Board 2024-01546, Salvatore Paul Mastrangelo, Jr.

In the matter of File Number 2024-01546, Salvatore Paul Mastrangelo, Jr., the Board met and reviewed the record, which 01546, Salvatore consisted of the investigative file, the transcript, and exhibits from the Informal Fact-Finding Conference ("IFF"), and the Summary. Mastrangelo did not appear at the Board meeting in person, by counsel, or by any other qualified representative. The Board adopted the Revised Report of Findings, which contains the facts regarding the regulatory and/or statutory issues in this matter, and adopted the Summary, in part. The Board increased the monetary penalty for Count 1 to more accurately reflect the seriousness of the violation.

Ms. Bonilla moved to find substantial evidence that Mastrangelo violated the following:

Count 1: 18 VAC 130-20-180.E.

CASES

Member

File Number 2024-Paul Mastrangelo, Jr.

Mr. James seconded the motion. The motion passed unanimously. Members voting "Yes" were Bratton, Bonilla, Dunn, James, Placer-Mull, Schmeer, Turner, and Wyche.

Ms. Placer-Mull moved to find substantial evidence that Mastrangelo violated the following:

Count 2: 18 VAC 130-20-180.E

poses the yr Mr. Turner seconded the motion. The motion passed unanimously. Members voting "Yes" were Bratton, Bonilla, Dunn, James, Placer-Mull, Schmeer, Turner, and Wyche.

Mr. Turner moved to amend the recommendation and imposes the following sanctions:

Count 1: \$2,000

Mr. James seconded the motion. The motion passed unanimously. Members voting "Yes" were Bratton, Bonilla, Dunn, James, Placer-Mull, Schmeer, Turner, and Wyche.

Ms. Wyche moved to accept the recommendation and impose the following sanctions:

Count 2: \$1,000

Mr. Dunn seconded the motion. The motion passed unanimously. Members voting "Yes" were Bratton, Bonilla, Dunn, James, Placer-Mull, Schmeer, Turner, and Wyche.

In addition, the Board voted to place Mastrangelo on probation for a period of 90 days. The terms of the probation are: The Board requires Mastrangelo to complete a Continuing Education course in residential report writing, approved by the Appraisal Foundation or the Board, within 90 days of the date of the Board's Final Order. Mastrangelo must complete a minimum of four (4) total hours, and each course shall include an examination. Additionally, the Board requires Mastrangelo to complete a Continuing Education course in ethics, approved by the Appraisal Foundation or the Board, within 90 days of the date of the Board's final order. Mastrangelo must complete a minimum of four (4) total hours, and each course shall include an examination. Upon successful course completion, Mastrangelo shall provide proof satisfactory to the Board that he has passed the examination(s). The above-referenced continuing education courses shall not count towards any continuing education

requirements, if applicable, for renewal, reinstatement, or activation of a license.

Mr. Gannon returned to the meeting.

Ms. Coleman gave the Board an executive director's update.

Ms. Coleman informed that Board that during a recent federal audit **Technical Correction** by the Appraisal Subcommittee (ASC), it was noted that our state's administrative rules for collecting and transmitting Annual AMC Registry fees are inconsistent with federal regulations. After a thorough review, Board staff agree with this assessment and plan to file an exempt action based on a "technical error" in our regulations. The Board was provided with the federal and state regulations for comparison along with the necessary language to ensure alignment. Ms. Coleman also informed the Board that the licensing database is collecting the correct registry fee as required so no changes are necessary for this update. Ms. Coleman requested the Board to approve an update to the AMC regulations concerning the National Registry fees.

Ms. Gannon made a motion to approve for Board staff to update the AMC regulations concerning National Registry fees. Mr. **James seconded** the motion which was unanimously approved by members: Bratton, Bonilla, Dunn, Gannon, James, Placer-Mull, Schmeer, Turner, and Wyche.

Ms. Coleman informed the Board that in order to ensure a fair and efficient review process for real estate appraiser applications, Board staff is seeking feedback on the most effective options. Under consideration are three options, as follows: Option 1. Continue using the current review process where Licensing staff conducts an initial review of all information submitted by an applicant and requests five appraisals based on the logs provided; Option 2. Licensing staff prepares the five appraisals and sends them to two designated Board members for review. If both Board members

Real Estate Appraiser **Application Review** Process

NEW BUSINE Executive Director Update

Return of Boa Member

for AMC Regulations

determine that the appraisals are acceptable and meet USPAP standards, then the application proceeds in the licensing process. cs for discussion Should both Board members find that the logs are deficient, the applicant will have the opportunity to request an IFF Conference. In cases where one Board member finds the appraisals acceptable while the other find them deficient, Licensing staff will prepare the appraisals for review by a third Board member who will serve as a tiebreaker. If the third Board member deems the appraisals acceptable, the application will proceed in the licensing process. Conversely, if the third Board member find the appraisals deficient, the applicant will have the opportunity to request an IFE Conference; Option 3. Licensing staff prepares the five appraisals and send them to one designated Board member for review. If the Board member determines that the appraisals are acceptable and meet the standards set by the USPAP, the application proceeds in the licensing process. If a Board member determines that the appraisals are deficient, the Licensing staff will prepare the appraisals for review by two additional Board members who will assess whether the appraisals are acceptable or deficient. If both Board members find the appraisals acceptable, the application will advance in the licensing process. However, if one Board member finds the appraisals acceptable while the other finds them deficient, the applicant will have the opportunity to request an IFF Conference.

The Board in consensus agreed to Option 3.

OTHER BOARD
BUSINESSAimee-Leigh Bean, IT Analyst, gave a demonstration of the new
EPICx licensing database to the Board.EPICx UpdateGreg Emerson, Director of Examinations, addressed the Board
regarding exam statistics. The Board requested statistics for where
Virginia ranks nationally at the next meeting.Exam StatisticsMs. Coleman presented Board statistics pertaining to approved,
denied, and open applications by license type for years 2018
through 2023. The Board was also provided the Regulant List for
comparison of the corresponding years.Board Statistics

The	Board	reviewed	the	financial	statement,	and	no	action	was	Board
take	n by the	e Board.								Staten

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2025 Board Meeti

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1 Project 8206 - Fast-Track

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Real Estate Appraiser Board

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Real Estate Appraiser Board Renewal Notifications Amendment

4 **18VAC130-20-120.** Procedures for renewal.

A. The board will mail send a renewal application form notice to the licensee and certificate
holder at the last known home address and to the registered firm or at the last known business
address. This form shall outline the procedures for renewal. The board will send a renewal notice
to the registered firm. Failure to receive the renewal application form shall notice will not relieve
the licensee, certificate holder or the registrant of the obligation to renew.

B. Prior to the expiration date shown on the license or registration, each licensee, certificate
 holder or registrant desiring to renew the license or registration shall return to the board the
 completed renewal application form and the appropriate renewal and registry fees as outlined in
 18VAC130-20-130.

C. The date on which the renewal application form and the appropriate registry fees are 14 received by the Department of Professional and Occupational Regulation or its agent will 15 16 determine whether the licensee, certificate holder or registrant is eligible for renewal. If either the 17 renewal application form or renewal fee, including the registry fee, is not received by the 18 Department of Professional and Occupational Regulation or its agent within 30 days of the expiration date, the licensee, certificate holder or registrant must reinstate his license by meeting 19 all requirements listed in 18VAC130-20-110 and pay a reinstatement fee as specified in 20 21 18VAC130-20-130. One year after the expiration date on the license, certificate or registration, 22 reinstatement is no longer possible. To resume practice, the former licensee, certificate holder, 23 or registrant shall must reapply for licensure as a new applicant, meeting current education, 24 examination and experience requirements.

25 18VAC130-30-10. Definitions.

26 A. Section 54.1-2020 of the Code of Virginia provides definitions of the following terms and

27 phrases as used in this chapter:

- "Appraisal management company" 28
- 29 "Appraisal services"
- 30 "Appraiser"
- 31 "Board"
- "Employee" 32
- "Uniform Standards of Professional Appraisal Practice" 33

sed topics for discussion sed topics for discussion char B. The following words and phrases when used in this chapter shall have the following 34 35 meanings unless the context clearly indicates otherwise:

"Address of record" means the mailing address designated by the regulant to receive notices 36 and correspondence from the board. Notice mailed to the address of record by certified mail, 37 38 return receipt requested, shall be deemed valid notice.

"Applicant" means an appraisal management company that has submitted an application for 39 40 licensure

"Application" means a completed, board-prescribed form submitted with the appropriate fee 41 and other required documentation. 42

"Controlling person" means (i) an owner, officer, or director of a corporation or a partnership 43 or a managing member of a limited liability company or other business entity seeking to offer 44 45 appraisal management services; (ii) an individual employed, appointed, or authorized by an 46 appraisal management company who has the authority to enter into a contractual relationship 47 with other persons for the performance of appraisal management services and has the authority

to enter into agreements with appraisers for the performance of appraisals; or (iii) an individual
who possesses, directly or indirectly, the power to direct or cause the direction of the management
or policies of an appraisal management company.

51 "Department" means the Virginia Department of Professional and Occupational Regulation

52 "Direct supervision" means exercising oversight and direction of, and control over, the work 53 of another.

54 "Firm" means a sole proprietorship, association, partnership, corporation, limited liability 55 company, limited liability partnership, or any other form of business organization recognized under 56 the laws of the Commonwealth of Virginia and properly registered, as may be required, with the 57 Virginia State Corporation Commission.

58 "Regulant" means an appraisal management company as defined in § 54.1-2020 of the Code
59 of Virginia that holds a license issued by the board.

60 "Reinstatement" means the process and requirements through which an expired license can61 be made valid without the regulant having to apply as a new applicant.

62 "Renewal" means the process and requirements for periodically approving the continuance of63 a license.

Responsible person" means a person licensed under Chapter 20.1 (§ 54.1-2009 et seq.) of
Title 54.1 of the Code of Virginia who shall be designated by each regulant to ensure compliance
with Chapter 20.2 (§ 54.1-2020 et seq.) of Title 54.1 of the Code of Virginia, and all regulations of
the board, and to receive communications and notices from the board that may affect the regulant.
"Sole proprietor" means any individual, not a corporation or other registered business entity,
who is trading under his own name or under an assumed or a fictitious name pursuant to the
provisions of §§ 59.1-69 through 59.1-76 of the Code of Virginia.

Timely payment" means payment to an appraiser for the completion of an appraisal or a valuation assignment within 30 days after the appraiser delivers the completed appraisal or valuation assignment to the appraisal management company except in cases of breach of contract or noncompliance with the conditions of the engagement or performance of services that violates the Uniform Standards of Professional Appraisal Practice.

76 **18VAC130-30-80. Expiration and renewal.**

A. Prior to the expiration date shown on the license, licenses shall be renewed upon (i) completion of the renewal application, (ii) submittal of proof of current bond or letter of credit as detailed in 18VAC130-30-30 H, and (iii) payment of the fees specified in 18VAC130-30-60.

B. The board will mail <u>send</u> a renewal notice to the regulant at the last known mailing address
of record. Failure to receive this notice shall <u>will</u> not relieve the regulant of the obligation to renew.
If the regulant fails to receive the renewal notice, a copy of the license may be submitted with the
required fees as an application for renewal. By submitting an application for renewal, the regulant
is certifying continued compliance with the standards of conduct and practice in Part V
(18VAC130-30-120 et seq.) of this chapter.

C. Applicants for renewal shall continue to meet all of the qualifications for licensure set forth
in Part II (18VAC130-30-20 et seq.) of this chapter.

Portion Statistics Cumulative VIRGINIA APPRAISER



From: 10/1/2	2024 To:	12/31/	/2024
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		Pass		Fail	Fail	
		N	%	N	%	N
VA Certified General Appraiser	First Time	1	50.00	1	50.00	2
Portion: AQB Certified General Appraiser	Repeat		100.00	0	0.00	1
	Total	2)	66.67	1	33.33	3
VA Certified Residential Appraiser	First Time 🗙 🔍	5	83.33	1	16.67	6
Portion: AQB Certified Residential Appraiser	Repeat	0	0.00	0	0.00	0
•	Total	5	83.33	1	16.67	6
VA Licensed Residential Appraiser	First Time	2	66.67	1	33.33	3
Portion: AQB Licensed Residential Appraiser	Repeat	0	0.00	5	100.00	5
	Total	2	25.00	6	75.00	8

Rep. Total First Time Repeat. Total First Time Repeat. Total First Time Repeat. Total Tota

Department of Professional and Occupational Regulation Statement of Financial Activity

Real Estate Appraiser Board 954610

2022-2024 Biennium

May 2024

				Date Comparison		
	May 2024 Activity		July 2020 - May 2022	July 2022 - May 2024		
Cash/Revenue Balance Brought Forward				276,802		
Revenues	44,318		581,845	701,250		
Cumulative Revenues			ic ^o al	978,052		
Cost Categories:			top por			
Board Expenditures	2,190		120,402	60,771		
Board Administration	9,251	S	120,402	129,293		
Administration of Exams	529		3,589	4,519		
Enforcement	902	2	16,931	15,019		
Legal Services	6 7 50	Þ	1,920	1,750		
Information Systems	64,561		86,265	87,940		
Facilities and Support Services	S 2,256		34,555	33,591		
Agency Administration	50 50 4,561 5,571 0		57,022	87,288		
Other / Transfers	0		(0)	(53		
Fotal Expenses	25,311		362,552	420,118		
Transfer To/(From) Cash Reserves	(519)		0	(105,879		
Ending Cash/Revenue Balance				663,812		
OPhateria are AGE						
Cash Reserve Beginning Balance	221,837		0	327,197		
Change in Cash Reserve	-519		0	(105,879		
Ending Cash Reserve Balance	221,318		0	221,318		
Number of Regulants						
Current Month Previous Biennium-to-Date	4,088 4,291					