FINAL MINUTES
Milk Commission Board
460 Cox Road
Wilsons, VA 23824
Wednesday, June 24, 2026

The meeting of the State Milk Commission (Board) convened at approximately 1:07 p.m. on Wednesday, June 24, 2026.

PRESENT

Kevin Craun	Producer - Chairperson
Jessica Jones	Consumer
Paula Martin	Processor
Dennis Sugumele	Consumer

ABSENT

Rebecca Holloway	Consumer
Molly McWilliams	Producer
Robb Watters	Consumer

APPROVAL OF MINUTES
Mr. Craun called the meeting to order. He asked for a motion to approve the minutes. Dr. Jones motioned to approve the minutes, and Mr. Sugumele seconded the motion.

APPROVE: Jones, Martin, Sugumele
OPPOSE: None

BOARD AND PUBLIC COMMENTS
Board members provided updates since the last meeting. Concerns and discussion included input and freight costs and drought conditions. Dr. Jones and Mr. Sugumele bid the board farewell as their terms expire at the end of June.

ADMINISTRATOR'S REPORT
Mr. Wilkes reviewed producer prices through July. He believed that June represented the peak price for 2026, but also thought external factors were too unpredictable to know for sure. Retail sales were also up 2.6% year-to-date over last year. Several new products and reformulations have entered the market, including Maola More and Muscle Milk. The inclusion of whole milk on school lunch menus was also brought up in discussion, but the added cost per unit and hesitance to make a change that may not be long-term may hinder widespread support among school systems.

DELIVERY COST CALCULATION
Mr. Wilkes reported that, at the request of multiple processors that serve Virginia consumers, the Commission had reviewed updates of input and freight costs that had increased significantly earlier in the year. As a result, the minimum calculated costs to produce that the Commission enforces were no longer realistic and processors were struggling with maintaining contracts without taking losses. Ms. Martin stated that resin costs had increased nearly fifty cents to $1.70 since the beginning of the year. Everyone could agree that fuel costs were up considerably. Mr. Craun voiced concerns regarding price increases as he did not want to adversely affect consumers, especially if input costs were expected to drop for the remainder of the 2026. However, given these changes would only be in effect for five months before they would be revised again, he felt it was appropriate to consider.

Delivery Quantity		Current	Effective August 1, 2026
100 or more cases per delivery	Platform Cost x	1.1663 (16.63%)	1.1856 **(18.56%)**
14 to 99 cases per delivery	Platform Cost x	1.3076 (30.76%)	1.3432 **(34.32%)**
13 or less cases per delivery	Platform Cost x	1.6152 (61.52%)	1.6864 **(68.64%)**

Mr. Craun asked for a motion to accept the updated costs to deliver with inclusion of pricing factors for the remainder of 2026. Dr. Jones motioned, and Ms. Martin seconded the motion.

APPROVE: Jones, Martin, Sugumele
OPPOSE: None

ADJOURNMENT
The Board adjourned at approximately 2:05 p.m.

The next Commission meeting is tentatively scheduled for Wednesday, September 30 at 1:30 p.m. in Charlottesville.

STATE MILK COMMISSION

Crafton O. Wilkes, Administrator

Announcement of Producer Class I Price at 3.5% Butterfat **June 2026**

	APR 2026	MAY 2026	JUN 2026
Eastern Market			
Established Price	8.26	8.26	8.26
Add Adjustment (per §2VAC15-20-81)	18.59	20.16	22.16
Eastern Market Class I Price (per cwt)	$26.85	$28.42	**$30.42**
Eastern Market Skim Price (per cwt)	20.1900	22.3900	24.99
Eastern Market Butterfat Price (per lb)	2.1040	1.9476	1.8009
Western Market			
Established Price	7.96	7.96	7.96
Add Adjustment (per §2VAC15-20-81)	18.69	20.26	22.26
Western Market Class I Price (per cwt)	$26.65	$28.22	**$30.22**
Western Market Skim Price (per cwt)	19.9900	22.1900	24.79
Western Market Butterfat Price (per lb)	2.1020	1.9456	1.7989
Southwestern Market			
Established Price	7.76	7.76	7.76
Add Adjustment (per §2VAC15-20-81)	18.39	19.96	21.96
Southwestern Market Class I Price (per cwt)	$26.15	$27.72	**$29.72**
Southwestern Market Skim Price (per cwt)	19.4900	21.6900	24.29
Southwestern Market Butterfat Price (per lb)	2.0970	1.9406	1.7939

Class II Price Announcement Date	APR 29, 2026	JUN 3, 2026	JUL 1, 2026
Milk Commission Class II Price (per cwt)	**$18.82**		
Milk Commission Class II Skim Price (per cwt)	12.70	14.82	17.45
Milk Commission Class II Butterfat Price (per lb)	1.8762		

Milk Commission Bi-Monthly Composite Index	370.9	380.9	388.4
Milk Commission Assessment Rate (per cwt)	0.03950	0.03950	0.03950
Federal Order Base Class I Price (per cwt)	$18.66	$20.15	$22.18

	Price Change from May 2026		
	Class I (cwt)	Skim (cwt)	Butterfat (lb)
Eastern Market	▲ $2.00	▲ $2.60	▼ -$0.1467
Western Market	▲ $2.00	▲ $2.60	▼ -$0.1467
Southwestern Market	▲ $2.00	▲ $2.60	▼ -$0.1467

Next Class I Announcement: Jun. 17, 2026 **Next Class II Announcement: Jun. 3, 2026**

102 Governor Street, Richmond, VA 23219
www.vdacs.virginia.gov/food-state-milk-commission.shtml
Phone: 804-786-2013 Fax: 804-371-8700 Email: milk@vdacs.virginia.gov

Virginia Department of Agriculture and Consumer Services
State Milk Commission

Announcement of Producer Class I Price at 3.5% Butterfat **June 2026**

Virginia State Milk Commission Skim and Butterfat Prices, 2026

Month	Eastern Market		Western Market		Southwestern Market		Bi-Monthly Index
	Skim per cwt	Butterfat per pound	Skim per cwt	Butterfat per pound	Skim per cwt	Butterfat per pound	
January	19.31	1.6735	19.11	1.6715	18.61	1.6665	370.5
February	18.12	1.5259	17.92	1.5239	17.42	1.5189	367.4
March	18.05	1.7701	17.85	1.7681	17.35	1.7631	366.2
April	20.19	2.1040	19.99	2.1020	19.49	2.0970	370.9
May	22.39	1.9476	22.19	1.9456	21.69	1.9406	380.9
June	24.99	1.8009	24.79	1.7989	24.29	1.7939	388.4
July							
August							
September							
October							
November							
December							
AVERAGE	20.51	1.8037	20.31	1.8017	19.81	1.7967	374.0

Virginia State Milk Commission Skim and Butterfat Prices, 2025

Month	Eastern Market		Western Market		Southwestern Market		Bi-Monthly Index
	Skim per cwt	Butterfat per pound	Skim per cwt	Butterfat per pound	Skim per cwt	Butterfat per pound	
January	16.7080	2.9929	16.5080	2.9909	16.0080	2.9859	358.8
February	17.5975	3.0093	17.3975	3.0073	16.8975	3.0023	362.5
March	17.6890	2.9108	17.4890	2.9088	16.9890	2.9038	369.2
April	16.9725	2.6906	16.7725	2.6886	16.2725	2.6836	368.5
May	15.6765	2.7064	15.4765	2.7044	14.9765	2.6994	365.5
June	17.7700	2.6652	17.5700	2.6632	17.0700	2.6582	366.9
July	18.8600	2.8062	18.6600	2.8042	18.1600	2.7992	371.5
August	17.4265	2.9382	17.2265	2.9362	16.7265	2.9312	373.2
September	17.5075	2.8486	17.3075	2.8466	16.8075	2.8416	373.6
October	18.1940	2.4697	17.9940	2.4677	17.4940	2.4627	374.4
November	18.7635	1.9397	18.5635	1.9377	18.0635	1.9327	372.2
December	20.8855	1.7729	20.6855	1.7709	20.1855	1.7659	371.5
AVERAGE	17.8375	2.6459	17.6375	2.6439	17.1375	2.6389	369.0

Prevailing Market	Bristol	Charleston	Raleigh	Winston-Salem	Washington, DC
Over Order Premium	$4.02	$4.47	$4.47	$4.47	$4.02

Next Class I Announcement: Jun. 17, 2026 **Next Class II Announcement: Jun. 3, 2026**

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STATE MILK COMMISSION

Crafton O. Wilkes, Administrator

Announcement of Producer Class I Price at 3.5% Butterfat **March 2026**

	JAN 2026	FEB 2026	MAR 2026
Eastern Market			
Established Price	8.46	8.46	8.26
Add Adjustment (per §2VAC15-20-81)	16.04	14.37	15.35
Eastern Market Class I Price (per cwt)	$24.50	$22.83	**$23.61**
Eastern Market Skim Price (per cwt)	19.3100	18.1200	18.05
Eastern Market Butterfat Price (per lb)	1.6735	1.5259	1.7701
Western Market			
Established Price	8.16	8.16	7.96
Add Adjustment (per §2VAC15-20-81)	16.14	14.47	15.45
Western Market Class I Price (per cwt)	$24.30	$22.63	**$23.41**
Western Market Skim Price (per cwt)	19.1100	17.9200	17.85
Western Market Butterfat Price (per lb)	1.6715	1.5239	1.7681
Southwestern Market			
Established Price	7.96	7.96	7.76
Add Adjustment (per §2VAC15-20-81)	15.84	14.17	15.15
Southwestern Market Class I Price (per cwt)	$23.80	$22.13	**$22.91**
Southwestern Market Skim Price (per cwt)	18.6100	17.4200	17.35
Southwestern Market Butterfat Price (per lb)	1.6665	1.5189	1.7631

Class II Price Announcement Date	FEB 4, 2026	MAR 4, 2026	APR 1, 2026
Milk Commission Class II Price (per cwt)	**$13.92**		
Milk Commission Class II Skim Price (per cwt)	9.13	9.42	10.61
Milk Commission Class II Butterfat Price (per lb)	1.4595		

Milk Commission Bi-Monthly Composite Index	370.5	367.4	366.2
Milk Commission Assessment Rate (per cwt)	0.03950	0.03950	0.03950
Federal Order Base Class I Price (per cwt)	$16.35	$14.70	$15.47

	Price Change from February 2026		
	Class I (cwt)	Skim (cwt)	Butterfat (lb)
Eastern Market	▲ $0.78	▼ -$0.07	▲ $0.2442
Western Market	▲ $0.78	▼ -$0.07	▲ $0.2442
Southwestern Market	▲ $0.78	▼ -$0.07	▲ $0.2442

Next Class I Announcement: Mar. 18, 2026 **Next Class II Announcement: Mar. 4, 2026**

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STATE MILK COMMISSION

Crafton O. Wilkes, Administrator

Announcement of Producer Class II Price at 3.5% Butterfat **May 2026**

	MAR 2026	APR 2026	MAY 2026
State Milk Commission Class II Price (per cwt)	$17.34	$18.82	**$20.28**
Class II Skim Price (per cwt)	10.6100	12.7000	14.8200
Class II Butterfat Price (per lb)	2.0290	1.8762	1.7071

May 2026 Highlights

-The Class II price for May increased over April by $1.45 per cwt. The Class II Skim price increased by $2.12 per cwt, and the Class II Butterfat price decreased by $0.17 per lb.

Next Announcement: Jul. 1, 2026

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STATE MILK COMMISSION

Crafton O. Wilkes, Administrator

Announcement of Producer Class II Price at 3.5% Butterfat **February 2026**

	DEC 2025	JAN 2026	FEB 2026
State Milk Commission Class II Price (per cwt)	$14.41	$13.92	**$15.34**
Class II Skim Price (per cwt)	9.1900	9.1300	9.4200
Class II Butterfat Price (per lb)	1.5831	1.4595	1.7864

February 2026 Highlights

-The Class II price for February increased over January by $1.42 per cwt. The Class II Skim price increased by $0.29 per cwt, and the Class II Butterfat price increased by $0.33 per lb.

Next Announcement: Apr. 1, 2026

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Virginia State Milk Commission
Producer Base Transfers
For Commission Approval: June 24, 2026

Date Received	Effective Date	Cooperative	Action	Status	Transfer	Producer Name	License	9-Month	3-Month	Adjusted 9-Month	Adjusted 3-Month
January 19, 2026	March 01, 2026	MDVA	Cooperative Change	UN	260302	Sunset Haven Farm	004743	17,390	16,173	0	174
January 19, 2026	March 01, 2026	LOLC	Cooperative Change	UN	260302	Sunset Haven Farm	004743	0	0	17,390	15,999
February 16, 2026	March 01, 2026	MDVA	Cooperative Change	UN	260303	David F and Mary G King	005183	39,583	36,416	0	0
February 16, 2026	March 01, 2026	DFAN	Cooperative Change	UN	260303	David F and Mary G King	005183	0	0	39,583	36,416
February 27, 2026	March 01, 2026	MDVA	Cooperative Change	UN	260304	Jacob K or Sarah A Blank	005258	66,883	61,532	0	0
February 27, 2026	March 01, 2026	DFAN	Cooperative Change	UN	260304	Jacob K or Sarah A Blank	005258	0	0	66,883	61,532
February 06, 2026	March 01, 2026	CMPA	Amend	CO	260305	Harris Raymond E	004857	35,246	32,426	0	0
February 06, 2026	March 01, 2026	CMPA	Amend	CO	260305	Raymond E and/or Ramond L Harris	004857	0	0	35,246	32,426
February 25, 2026	March 01, 2026	MDVA	Cooperative Change	UN	260306	Esh Amos S & Sylvia B	005284	72,473	66,675	0	0
February 25, 2026	March 01, 2026	DFAN	Cooperative Change	UN	260306	Amos S & Sylvia B Esh	005284	0	0	72,473	66,675
February 23, 2026	March 01, 2026	CMPA	Total Transfer	UN	260307	David M/Annie E Stoltzfus	005276	59,544	54,780	0	0
February 23, 2026	March 01, 2026	MDVA	Issue	UN	260307	John B or Rachel M King	005460	0	0	59,544	54,780
February 27, 2026	March 01, 2026	MDVA	Cooperative Change	UN	260308	Jesse L and Malinda S Stoltzfus	005422	51,425	47,311	0	0
February 27, 2026	March 01, 2026	DFAN	Cooperative Change	UN	260308	Jesse L and Malinda S Stoltzfus	005422	0	0	51,425	47,311
February 27, 2026	March 01, 2026	MDVA	Cooperative Change	UN	260309	Spring Meadow Dairy	005417	95,000	87,400	0	0
February 27, 2026	March 01, 2026	DFAN	Cooperative Change	UN	260309	Spring Meadow Dairy	005417	0	0	95,000	87,400
February 27, 2026	March 01, 2026	MDVA	Cooperative Change	UN	260310	Blank Daniel K & Naomi S	004843	63,384	58,313	0	0
February 27, 2026	March 01, 2026	DFAN	Cooperative Change	UN	260310	Daniel K and Naomi S Blank	004843	0	0	63,384	58,313
February 26, 2026	March 01, 2026	DFAS	Partial Transfer	UN	260311	Marshall Dairy Inc	003144	258,682	237,987	203,682	187,387
February 26, 2026	March 01, 2026	MDVA	Issue	UN	260311	Aaron or Katie Beiler	005461	0	0	55,000	50,600
February 21, 2026	March 01, 2026	MDVA	Cooperative Change	UN	260312	Emanuel J King, Jr Or Lydia L King	005330	40,343	37,116	0	0
February 21, 2026	March 01, 2026	LOLC	Cooperative Change	UN	260312	Emanuel J King, Jr Or Lydia L King	005330	0	0	40,343	37,116
March 05, 2026	March 16, 2026	LPQM	Total Transfer	UN	260313	Eli E & Lydia S Fisher	004974	66,131	60,841	0	0
March 05, 2026	March 16, 2026	LOLC	Issue	UN	260313	Jeffrey and Bethany Sensenig	005462	0	0	66,131	60,841
March 19, 2026	April 01, 2026	CMPA	Partial Transfer	CO	260402	Eastwind Farm LLC	005331	224,534	206,571	184,534	169,771
March 19, 2026	April 01, 2026	DFAS	Increase	UN	260402	Willow Spring Dairy	003954	170,415	156,782	182,415	167,822
March 19, 2026	April 01, 2026	LPQM	Increase	UN	260402	Roadside Dairy LLC	004481	152,735	140,516	170,735	157,076
March 19, 2026	April 01, 2026	CMPA	Increase	UN	260402	R & S Dairy LLC	005312	326,242	300,143	336,242	309,343
March 09, 2026	April 01, 2026	MDVA	Cooperative Change	UN	260403	David K or Katie F King	005354	114,000	104,880	0	0
March 09, 2026	April 01, 2026	DFAN	Cooperative Change	UN	260403	David K or Katie F King	005354	0	0	114,000	104,880
March 17, 2026	April 01, 2026	DFAS	Total Transfer	UN	260404	Hawk Valley Dairy Inc	005451	24,388	22,437	0	0
March 17, 2026	April 01, 2026	DFAS	Increase	UN	260404	Fox Run Farms	000618	277,976	255,738	302,364	278,175
March 20, 2026	April 01, 2026	MJFC	Total Transfer	CO	260405	Alvin L and Mark K Stoltzfus	005439	26,086	23,999	0	0
March 20, 2026	April 01, 2026	MJFC	Issue	CO	260405	Sylvan J and Rosalie J Oberholtzer	005463	0	0	26,086	23,999
March 31, 2026	April 01, 2026	DFAS	Partial Transfer	UN	260406	Marshall Dairy Inc	003144	203,682	187,387	3,682	3,387
March 31, 2026	April 01, 2026	MDVA	Issue	UN	260406	Benuel E or Sylvia E Stoltzfus	005464	0	0	80,000	73,600
March 31, 2026	April 01, 2026	MDVA	Issue	UN	260406	Samuel or Barbara Stoltzfus	005465	0	0	120,000	110,400
March 30, 2026	April 01, 2026	COBB	Consign	UN	260407	Barny Bay Dairy Inc	000082	720,306	662,682	0	0
March 30, 2026	April 01, 2026	COBB	Consign	CO	260407	Barny Bay Dairy Inc	000082	0	0	720,306	662,682
March 31, 2026	April 01, 2026	MDVA	Cooperative Change	UN	260408	Henry E or Lydia King	005409	76,000	69,920	0	0
March 31, 2026	April 01, 2026	HMPC	Cooperative Change	UN	260408	Henry E or Lydia King	005409	0	0	76,000	69,920
March 31, 2026	April 01, 2026	MDVA	Cooperative Change	UN	260409	Abner G or Linda B Zook	005407	66,500	61,180	0	0
March 31, 2026	April 01, 2026	HMPC	Cooperative Change	UN	260409	Abner G or Linda B Zook	005407	0	0	66,500	61,180
February 15, 2026	April 16, 2026	LPQM	Partial Transfer	UN	260410	Whispering Pines Dairy, LLC	005428	159,764	146,983	119,764	110,183
February 15, 2026	April 16, 2026	INDF	Increase	NB	260410	Red-Vale Dairy	003585	0	0	40,000	36,800
February 15, 2026	April 16, 2026	LPQM	Partial Transfer	UN	260411	Early Joy Dairy	005411	217,160	199,787	107,160	98,587
February 15, 2026	April 16, 2026	INDF	Increase	UN	260411	Red-Vale Dairy	003585	40,000	36,800	150,000	138,000
March 31, 2026	April 01, 2026	MDVA	Cooperative Change	UN	260412	Isaac B or Rachel E Lapp	005357	58,900	54,188	0	0
March 31, 2026	April 01, 2026	DFAN	Cooperative Change	UN	260412	Isaac B or Rachel E Lapp	005357	0	0	58,900	54,188
April 13, 2026	May 01, 2026	CMPA	Consign	CO	260502	Spring Valley Dairy	004736	341,104	313,816	0	0
April 13, 2026	May 01, 2026	CMPA	Consign	UN	260502	Spring Valley Dairy	004736	0	0	341,104	313,816
April 24, 2026	May 01, 2026	MDVA	Cooperative Change	UN	260503	Reuben or Elizabeth Esh	005347	65,066	59,861	0	0
April 24, 2026	May 01, 2026	DFAN	Cooperative Change	UN	260503	Reuben or Elizabeth Esh	005347	0	0	65,066	59,861
April 27, 2026	May 01, 2026	CMPA	Partial Transfer	UN	260504	Spring Valley Dairy	004736	341,104	313,816	155,104	142,696
April 27, 2026	May 01, 2026	MDVA	Issue	UN	260504	Lonely Willow Farms	005466	0	0	16,000	14,720
April 27, 2026	May 01, 2026	MDVA	Issue	UN	260504	Elam or Rachel Zook	005467	0	0	40,000	36,800

Virginia State Milk Commission
Producer Base Transfers
For Commission Approval: June 24, 2026

Date Received	Effective Date	Cooperative	Action	Status	Transfer	Producer Name	License	9-Month	3-Month	Adjusted 9-Month	Adjusted 3-Month
April 27, 2026	May 01, 2026	MDVA	Increase	UN	260504	Jonas B and Rebecca B Stoltzfus	005443	35,828	32,962	55,828	51,362
April 27, 2026	May 01, 2026	MDVA	Issue	UN	260504	Joseph or Malina Stoltzfus	005468	0	0	110,000	101,200
April 30, 2026	May 01, 2026	DFAS	Total Transfer	UN	260505	Marshall Dairy Inc	003144	3,682	3,387	0	0
April 30, 2026	May 01, 2026	MDVA	Increase	UN	260505	Jonas B and Rebecca B Stoltzfus	005443	55,828	51,362	59,510	54,749
April 30, 2026	May 01, 2026	MDVA	Cooperative Change	UN	260506	Enos K or Mary L King	005351	80,750	74,290	0	0
April 30, 2026	May 01, 2026	LOLC	Cooperative Change	UN	260506	Enos K or Mary L King	005351	0	0	80,750	74,290
April 30, 2026	May 01, 2026	MDVA	Cooperative Change	UN	260507	Samuel M or Anna S Stoltzfus	005406	61,750	56,810	0	0
April 30, 2026	May 01, 2026	DFAN	Cooperative Change	UN	260507	Samuel M or Anna S Stoltzfoos	005406	0	0	61,750	56,810
May 14, 2026	June 01, 2026	CMPA	Total Transfer	UN	260602	Spring Valley Dairy	004736	155,104	142,696	0	0
May 14, 2026	June 01, 2026	MDVA	Issue	UN	260602	Benuel or Arie King	005469	0	0	80,000	73,600
May 14, 2026	June 01, 2026	MDVA	Increase	UN	260602	Lonely Willow Farms	005466	16,000	14,720	91,104	83,816
May 20, 2026	June 01, 2026	MDVA	Cooperative Change	UN	260603	Jacob F or Malinda B Kauffman	005333	86,952	79,996	0	0
May 20, 2026	June 01, 2026	LOLC	Cooperative Change	UN	260603	Jacob F or Malinda B Kauffman	005333	0	0	86,952	79,996
June 12, 2026	July 01, 2026	DFAN	Total Transfer	UN	260702	Samuel M or Anna S Stoltzfoos	005406	61,750	56,810	0	0
June 12, 2026	July 01, 2026	MDVA	Issue	UN	260702	Reuben S Lapp or Ruth S Lapp	005470	0	0	61,750	56,810
June 23, 2026	July 01, 2026	CMPA	Total Transfer	UN	260703	Early Dawn Dairy Inc	003826	186,749	171,809	0	0
June 23, 2026	July 01, 2026	CMPA	Increase	CO	260703	Edgewood Dairy	005065	232,817	214,192	262,817	241,792
June 23, 2026	July 01, 2026	LOLC	Increase	UN	260703	Penn Mar Dairy LLC	005447	1,785,020	1,642,218	1,941,769	1,786,427

Virginia State Milk Commission
Base Assignment System
March 2026

	DFA SE	DFA NE	MDVA	CMPA	Land O'Lakes	Cumberland Valley	Mt. Joy	Lanco-Pennland	Independent	Cobblestone	Established Base Total
Established 9-month Base	25,048,890	692,329	18,119,733	12,940,891	3,411,099	244,250	115,795	3,157,642	331,951	1,701,692	65,764,272

Order	Distributor	DFA SE	DFA NE	MDVA	CMPA	Land O'Lakes	Cumberland Valley	Mt. Joy	Lanco-Pennland	Independent	Cobblestone	Total Base Assignment
5	Borden Dairy KY			296,824								296,824
1	Cloverland Farms Dairy	99,835										99,835
5	Dairy Fresh	4,281,171										4,281,171
1	Dairy Maid	4,079,233										4,079,233
1	Dutch Valley Foods					305,968						305,968
5	Homestead Creamery			103,860						339,247		443,106
1	HP Hood	294,399		1,701,429		1,407,030						3,402,857
5	Land-O-Sun Spartanburg	331,151										331,151
5	Maola High Point				3,058,251							3,058,251
1	Maola Philadelphia			923,419								923,419
1	Marva Maid Landover			6,346,522		1,649,035	249,618					8,245,176
5	Marva Maid Newport News	5,675,900		6,952,446	2,819,880				3,227,041			18,675,266
5	Mayfield	485,544										485,544
5	Milkco	1,961,555										1,961,555
33	Nestle	150,098										150,098
1	Potomac Farms					124,036						124,036
7	Saputo - KY	188,415										188,415
1	Saputo - NY	112,513										112,513
33	Superior Dairy			1,679,179								1,679,179
1	Tuscan Lehigh Dairies	563,751	707,545					118,340				1,389,636
33	United Dairy	1,584,461			6,337,844							7,922,305
1	Wawa Dairy			514,291								514,291
5	Westover Dairy	5,663,055									1,739,092	7,402,146
VA	White Wave Mt. Crawford				1,009,331							1,009,331
5	Winchester Farms	128,335										128,335
	TOTAL	**25,599,415**	**707,545**	**18,517,969**	**13,225,306**	**3,486,068**	**249,618**	**118,340**	**3,227,041**	**339,247**	**1,739,092**	**67,209,641**

9-month Base Minus Total	**0**			**(0)**							**(0)**

Virginia State Milk Commission
Base Assignment System
March 2026
CORRECTION 0302-13

	DFA SE	DFA NE	MDVA	CMPA	Land O'Lakes	Cumberland Valley	Mt. Joy	Lanco-Pennland	Independent	Cobblestone	Established Base Total
Established 9-month Base	25,048,890	692,329	18,119,733	12,940,891	3,411,099	244,250	115,795	3,157,642	331,951	1,701,692	65,764,272
Corrected 9-month Base	24,993,890	1,081,077	17,787,796	12,881,347	3,502,964	244,250	115,795	3,123,510	331,951	1,701,692	65,764,272

Order	Distributor	DFA SE	DFA NE	MDVA	CMPA	Land O'Lakes	Cumberland Valley	Mt. Joy	Lanco-Pennland	Independent	Cobblestone	Total Base Assignment
5	Borden Dairy KY			296,824								296,824
1	Cloverland Farms Dairy	99,835										99,835
5	Dairy Fresh	4,281,171										4,281,171
1	Dairy Maid	4,079,233										4,079,233
1	Dutch Valley Foods					305,968						305,968
5	Homestead Creamery			103,860						339,247		443,106
1	HP Hood	200,515		1,701,429		1,500,914						3,402,857
5	Land-O-Sun Spartanburg	331,151										331,151
5	Maola High Point				3,058,251							3,058,251
1	Maola Philadelphia			923,419								923,419
1	Marva Maid Landover			6,346,522		1,649,035	249,618					8,245,176
5	Marva Maid Newport News	6,110,867		6,613,214	2,759,027				3,192,158			18,675,266
5	Mayfield	485,544										485,544
5	Milkco	1,961,555										1,961,555
33	Nestle	150,098										150,098
1	Potomac Farms					124,036						124,036
7	Saputo - KY	188,415										188,415
1	Saputo - NY	112,513										112,513
33	Superior Dairy			1,679,179								1,679,179
1	Tuscan Lehigh Dairies	166,459	1,104,837					118,340				1,389,636
33	United Dairy	1,584,461			6,337,844							7,922,305
1	Wawa Dairy			514,291								514,291
5	Westover Dairy	5,663,055									1,739,092	7,402,146
VA	White Wave Mt. Crawford				1,009,331							1,009,331
5	Winchester Farms	128,335										128,335
	TOTAL	**25,543,206**	**1,104,837**	**18,178,737**	**13,164,454**	**3,579,952**	**249,618**	**118,340**	**3,192,158**	**339,247**	**1,739,092**	**67,209,641**

9-month Base Minus Total	**0**			**(0)**							**(0)**

Virginia State Milk Commission
Base Assignment System
April 2026

	DFA SE	DFA NE	MDVA	CMPA	Land O'Lakes	Cumberland Valley	Mt. Joy	Lanco-Pennland	Independent	Cobblestone	Established Base Total
Established 9-month Base	24,993,890	1,081,077	17,787,796	12,881,347	3,534,963	244,250	115,795	3,091,511	331,951	1,701,692	65,764,272

Order	Distributor	DFA SE	DFA NE	MDVA	CMPA	Land O'Lakes	Cumberland Valley	Mt. Joy	Lanco-Pennland	Independent	Cobblestone	Total Base Assignment
5	Borden Dairy KY			308,073								308,073
1	Cloverland Farms Dairy	97,219										97,219
5	Dairy Fresh	4,868,269										4,868,269
1	Dairy Maid	4,123,038										4,123,038
1	Dutch Valley Foods					287,034						287,034
5	Homestead Creamery			82,746						328,303		411,049
1	HP Hood	331,794		1,817,344		1,485,551						3,634,689
5	Land-O-Sun Spartanburg	396,835										396,835
5	Maola High Point				2,674,141							2,674,141
1	Maola Philadelphia			785,791								785,791
1	Marva Maid Landover			6,102,506		1,586,018	241,566					7,930,090
5	Marva Maid Newport News	4,953,167		6,636,015	3,391,730				3,057,538			18,038,450
5	Mayfield	458,985										458,985
5	Milkco	2,108,999										2,108,999
33	Nestle	157,615										157,615
1	Potomac Farms					137,514						137,514
7	Saputo - KY	213,212										213,212
1	Saputo - NY	108,536										108,536
33	Superior Dairy			1,392,445								1,392,445
1	Tuscan Lehigh Dairies	158,768	1,069,197					114,523				1,342,488
33	United Dairy	1,450,694			5,802,775							7,253,469
1	Wawa Dairy			467,407								467,407
5	Westover Dairy	5,202,795									1,682,992	6,885,787
VA	White Wave Mt. Crawford				871,148							871,148
5	Winchester Farms	89,307										89,307
	TOTAL	**24,719,232**	**1,069,197**	**17,592,326**	**12,739,794**	**3,496,117**	**241,566**	**114,523**	**3,057,538**	**328,303**	**1,682,992**	**65,041,588**

9-month Base Minus Total				**(0)**	**0**						**(0)**

Virginia State Milk Commission
Base Assignment System
April 2026
CORRECTION 0402-12

	DFA SE	DFA NE	MDVA	CMPA	Land O'Lakes	Cumberland Valley	Mt. Joy	Lanco-Pennland	Independent	Harmony	Cobblestone	Established Base Total
Established 9-month Base	24,993,890	1,081,077	17,787,796	12,881,347	3,534,963	244,250	115,795	3,091,511	331,951		1,701,692	65,764,272
Corrected 9-month Base	24,805,890	1,253,977	17,672,396	12,851,347	3,534,963	244,250	115,795	2,959,511	481,951	142,500	1,701,692	65,764,272

Order	Distributor	DFA SE	DFA NE	MDVA	CMPA	Land O'Lakes	Cumberland Valley	Mt. Joy	Lanco-Pennland	Independent	Harmony	Cobblestone	Total Base Assignment
5	Borden Dairy KY			308,073									308,073
1	Cloverland Farms Dairy	97,219											97,219
5	Dairy Fresh	4,868,269											4,868,269
1	Dairy Maid	4,123,038											4,123,038
1	Dutch Valley Foods					287,034							287,034
5	Homestead Creamery									411,049			411,049
1	HP Hood	331,794		1,817,344		1,485,551							3,634,689
5	Land-O-Sun Spartanburg	396,835											396,835
5	Maola High Point				2,608,535					65,606			2,674,141
1	Maola Philadelphia			785,791									785,791
1	Marva Maid Landover			6,102,506		1,586,018	241,566						7,930,090
5	Marva Maid Newport News	4,938,233		6,604,629	3,568,600				2,926,989				18,038,450
5	Mayfield	458,985											458,985
5	Milkco	2,108,999											2,108,999
33	Nestle	157,615											157,615
1	Potomac Farms					137,514							137,514
7	Saputo - KY	213,212											213,212
1	Saputo - NY	96,305	12,232										108,536
33	Superior Dairy			1,392,445									1,392,445
1	Tuscan Lehigh Dairies		1,227,965					114,523					1,342,488
33	United Dairy	1,450,694			5,661,841						140,934		7,253,469
1	Wawa Dairy			467,407									467,407
5	Westover Dairy	5,202,795										1,682,992	6,885,787
VA	White Wave Mt. Crawford				871,148								871,148
5	Winchester Farms	89,307											89,307
	TOTAL	**24,533,298**	**1,240,197**	**17,478,194**	**12,710,123**	**3,496,117**	**241,566**	**114,523**	**2,926,989**	**476,655**	**140,934**	**1,682,992**	**65,041,588**

9-month Base Minus Total				**(0)**	**0**							**(0)**

Virginia State Milk Commission
Base Assignment System
May 2026

	DFA SE	DFA NE	MDVA	CMPA	Land O'Lakes	Cumberland Valley	Mt. Joy	Lanco-Pennland	Independent	Harmony	Cobblestone	Established Base Total
Established 9-month Base	24,805,890	1,253,977	17,672,396	12,851,347	3,534,963	244,250	115,795	2,959,511	481,951	142,500	1,701,692	65,764,272

Order	Distributor	DFA SE	DFA NE	MDVA	CMPA	Land O'Lakes	Cumberland Valley	Mt. Joy	Lanco-Pennland	Independent	Harmony	Cobblestone	Total Base Assignment
5	Borden Dairy KY			355,192									355,192
1	Cloverland Farms Dairy	109,791											109,791
5	Dairy Fresh	5,147,151											5,147,151
1	Dairy Maid	4,502,935											4,502,935
1	Dutch Valley Foods					254,807							254,807
5	Homestead Creamery									449,434			449,434
1	HP Hood	232,454		1,854,909		1,622,456							3,709,818
5	Land-O-Sun Spartanburg	402,380											402,380
5	Maola High Point				2,822,379					43,110			2,865,488
1	Maola Philadelphia			868,216									868,216
1	Marva Maid Landover			6,160,388		1,602,502	249,618						8,012,508
5	Marva Maid Newport News	5,134,527		6,920,257	3,733,410				3,024,555				18,812,750
5	Mayfield	529,637											529,637
5	Milkco	2,343,281											2,343,281
33	Nestle	298,839											298,839
1	Potomac Farms					132,891							132,891
7	Saputo - KY	253,477											253,477
1	Saputo - NY	103,918	11,019										114,937
33	Superior Dairy			1,372,221									1,372,221
1	Tuscan Lehigh Dairies		1,270,518					118,340					1,388,858
33	United Dairy	1,452,941			5,666,133						145,632		7,264,706
1	Wawa Dairy			529,616									529,616
5	Westover Dairy	4,746,352										1,739,092	6,485,444
VA	White Wave Mt. Crawford				911,872								911,872
5	Winchester Farms	93,391											93,391
	TOTAL	**25,351,074**	**1,281,537**	**18,060,800**	**13,133,794**	**3,612,654**	**249,618**	**118,340**	**3,024,555**	**492,543**	**145,632**	**1,739,092**	**67,209,641**

9-month Base Minus Total	**(0)**	**(0)**

Virginia State Milk Commission
Base Assignment System
May 2026
CORRECTION 0503-04-05-06-07

	DFA SE	DFA NE	MDVA	CMPA	Land O'Lakes	Cumberland Valley	Mt. Joy	Lanco-Pennland	Independent	Harmony	Cobblestone	Established Base Total
Established 9-month Base	24,805,890	1,253,977	17,672,396	12,851,347	3,534,963	244,250	115,795	2,959,511	481,951	142,500	1,701,692	65,764,272
Corrected 9-month Base	24,802,208	1,380,793	17,654,512	12,665,347	3,615,713	244,250	115,795	2,959,511	481,951	142,500	1,701,692	65,764,272

Order	Distributor	DFA SE	DFA NE	MDVA	CMPA	Land O'Lakes	Cumberland Valley	Mt. Joy	Lanco-Pennland	Independent	Harmony	Cobblestone	Total Base Assignment
5	Borden Dairy KY			355,192									355,192
1	Cloverland Farms Dairy	84,107	25,685										109,791
5	Dairy Fresh	5,147,151											5,147,151
1	Dairy Maid	4,502,935											4,502,935
1	Dutch Valley Foods					254,807							254,807
5	Homestead Creamery									449,434			449,434
1	HP Hood	149,929		1,854,909		1,704,980							3,709,818
5	Land-O-Sun Spartanburg	402,380											402,380
5	Maola High Point				2,822,379					43,110			2,865,488
1	Maola Philadelphia			868,216									868,216
1	Marva Maid Landover			6,160,388		1,602,502	249,618						8,012,508
5	Marva Maid Newport News	5,342,892		6,901,980	3,543,322				3,024,555				18,812,750
5	Mayfield	529,637											529,637
5	Milkco	2,343,281											2,343,281
33	Nestle	298,839											298,839
1	Potomac Farms					132,891							132,891
7	Saputo - KY	253,477											253,477
1	Saputo - NY		114,937										114,937
33	Superior Dairy			1,372,221									1,372,221
1	Tuscan Lehigh Dairies		1,270,518					118,340					1,388,858
33	United Dairy	1,452,941			5,666,133						145,632		7,264,706
1	Wawa Dairy			529,616									529,616
5	Westover Dairy	4,746,352										1,739,092	6,485,444
VA	White Wave Mt. Crawford				911,872								911,872
5	Winchester Farms	93,391											93,391
	TOTAL	**25,347,311**	**1,411,140**	**18,042,523**	**12,943,706**	**3,695,179**	**249,618**	**118,340**	**3,024,555**	**492,543**	**145,632**	**1,739,092**	**67,209,641**

9-month Base Minus Total	**0**	**(0)**

Virginia State Milk Commission
Base Assignment System
June 2026

	DFA SE	DFA NE	MDVA	CMPA	Land O'Lakes	Cumberland Valley	Mt. Joy	Lanco-Pennland	Independent	Harmony	Cobblestone	Established Base Total
Established 3-month Base	22,818,031	1,270,330	16,242,151	11,652,119	3,326,456	224,710	106,531	2,722,750	443,395	131,100	1,565,557	60,503,130

Order	Distributor	DFA SE	DFA NE	MDVA	CMPA	Land O'Lakes	Cumberland Valley	Mt. Joy	Lanco-Pennland	Independent	Harmony	Cobblestone	Total Base Assignment
5	Borden Dairy KY			166,906									166,906
1	Cloverland Farms Dairy	98,646											98,646
5	Dairy Fresh	3,834,183											3,834,183
1	Dairy Maid	3,921,214	63,598										3,984,812
1	Dutch Valley Foods					243,408							243,408
5	Homestead Creamery									376,638			376,638
1	HP Hood	377,150		1,854,828		1,477,678							3,709,656
5	Land-O-Sun Spartanburg	271,680											271,680
5	Maola High Point				2,650,068					57,118			2,707,186
1	Maola Philadelphia			790,617									790,617
1	Marva Maid Landover			5,633,290		1,463,279	219,825						7,316,393
5	Marva Maid Newport News	4,539,214		5,596,968	2,675,993				2,663,560				15,475,735
5	Mayfield	405,732											405,732
5	Milkco	2,241,712											2,241,712
33	Nestle	179,139											179,139
1	Potomac Farms					69,778							69,778
7	Saputo - KY	229,410											229,410
1	Saputo - NY	107,030											107,030
33	Superior Dairy			1,317,648									1,317,648
1	Tuscan Lehigh Dairies		1,179,116					104,215					1,283,332
33	United Dairy	1,329,394			5,189,325						128,250		6,646,969
1	Wawa Dairy			528,804									528,804
5	Westover Dairy	4,692,162										1,531,523	6,223,685
VA	White Wave Mt. Crawford				883,426								883,426
5	Winchester Farms	95,321											95,321
	TOTAL	**22,321,987**	**1,242,714**	**15,889,061**	**11,398,812**	**3,254,142**	**219,825**	**104,215**	**2,663,560**	**433,756**	**128,250**	**1,531,523**	**59,187,845**

3-month Base Minus Total	**(0)**		**(0)**	**0**								**0**

Virginia State Milk Commission
Base Assignment System
June 2026
CORRECTION 0602-03

	DFA SE	DFA NE	MDVA	CMPA	Land O'Lakes	Cumberland Valley	Mt. Joy	Lanco-Pennland	Independent	Harmony	Cobblestone	Established Base Total
Established 3-month Base	22,818,031	1,270,330	16,242,151	11,652,119	3,326,456	224,710	106,531	2,722,750	443,395	131,100	1,565,557	60,503,130
Corrected 3-month Base	22,818,031	1,270,330	16,304,851	11,509,424	3,406,452	224,710	106,531	2,722,750	443,395	131,100	1,565,557	60,503,130

Order	Distributor	DFA SE	DFA NE	MDVA	CMPA	Land O'Lakes	Cumberland Valley	Mt. Joy	Lanco-Pennland	Independent	Harmony	Cobblestone	Total Base Assignment
5	Borden Dairy KY			166,906									166,906
1	Cloverland Farms Dairy	98,646											98,646
5	Dairy Fresh	3,834,183											3,834,183
1	Dairy Maid	3,921,214	63,598										3,984,812
1	Dutch Valley Foods					243,408							243,408
5	Homestead Creamery									376,638			376,638
1	HP Hood	298,893		1,854,828		1,555,935							3,709,656
5	Land-O-Sun Spartanburg	271,680											271,680
5	Maola High Point				2,650,068					57,118			2,707,186
1	Maola Philadelphia			790,617									790,617
1	Marva Maid Landover			5,633,290		1,463,279	219,825						7,316,393
5	Marva Maid Newport News	4,617,471		5,658,305	2,536,399				2,663,560				15,475,735
5	Mayfield	405,732											405,732
5	Milkco	2,241,712											2,241,712
33	Nestle	179,139											179,139
1	Potomac Farms					69,778							69,778
7	Saputo - KY	229,410											229,410
1	Saputo - NY	107,030											107,030
33	Superior Dairy			1,317,648									1,317,648
1	Tuscan Lehigh Dairies		1,179,116					104,215					1,283,332
33	United Dairy	1,329,394			5,189,325						128,250		6,646,969
1	Wawa Dairy			528,804									528,804
5	Westover Dairy	4,692,162										1,531,523	6,223,685
VA	White Wave Mt. Crawford				883,426								883,426
5	Winchester Farms	95,321											95,321
	TOTAL	**22,321,987**	**1,242,714**	**15,950,398**	**11,259,219**	**3,332,398**	**219,825**	**104,215**	**2,663,560**	**433,756**	**128,250**	**1,531,523**	**59,187,845**

3-month Base Minus Total	**0**	**0**

DISTRIBUTION COSTS

2025 COST ANALYSIS RESULTS

Cases produced and expenses to deliver to customers:

YEAR	CASES PRODUCED	CASES DELIVERED	EXPENSE	PER CASE	CHANGE
2025	6,286,701	3,457,269	$4,254,375	$1.23	▲ 15.79%
2024	6,007,189	3,233,718	$3,436,725	$1.06	

Impact of 15.79% change on delivered cost mark-up:

CASE DELIVERY	2025	2026
0-13 CASES	59.28%	68.64%
14-99 CASES	29.64%	34.32%
100+ CASES	16.02%	18.56%

Overall impact of findings on delivered product cost to consumers in 2026:

MARKET	CASE DELIVERY	PRODUCT	2025 UNIT COST	2026 UNIT COST	CHANGE
Eastern	Dock Pickup	Whole Gallon	$3.27	$3.33 ▲	$0.06
Eastern	100+	Whole Gallon	$3.79	$3.95 ▲	$0.16
Eastern	14-99	Whole Gallon	$4.24	$4.47 ▲	$0.23
Eastern	0-13	Whole Gallon	$5.21	$5.61 ▲	$0.40
Eastern	Dock Pickup	Whole Half Gallon	$1.78	$1.80 ▲	$0.02
Eastern	100+	Whole Half Gallon	$2.07	$2.14 ▲	$0.07
Eastern	14-99	Whole Half Gallon	$2.31	$2.42 ▲	$0.11
Eastern	0-13	Whole Half Gallon	$2.84	$3.04 ▲	$0.20
Eastern	Dock Pickup	Whole Half Pint	$0.25	$0.26 ▲	$0.01
Eastern	100+	Whole Half Pint	$0.30	$0.31 ▲	$0.01
Eastern	14-99	Whole Half Pint	$0.33	$0.35 ▲	$0.02
Eastern	0-13	Whole Half Pint	$0.41	$0.44 ▲	$0.03

Notes on results:

-Gallons are typically adjusted -$0.02 in the Western Market and -$0.07 in in the Southwestern Market when compared to the Eastern Market in the '100+ Case' category.
-The price change per size and product type is relatively consistent across all Markets.
-The formula used to arrive at the UNIT COST is:
([raw product cost] + [weighted average processing cost]) x (1+[delivered cost mark-up]) x 1.06.
Skim and butterfat prices from October 2025 were used in the example above.