

**VIRGINIA REAL ESTATE BOARD  
EDUCATION COMMITTEE MEETING DRAFT AGENDA**

Wednesday, January 22, 2025 – 12P.M.  
2<sup>nd</sup> Floor—Board Room 2  
Department of Professional and Occupational Regulation  
9960 Mayland Drive  
Richmond, VA 23233

- I. Call to Order
  - a. Emergency Egress
  - b. Determination of Quorum
- II. Approval of Agenda
- III. Public Comment
- IV. Discussion Items
  - 1. Course Application Revisions
- V. Proprietary School Applications
  - 1. 0211001386 – Real Estate Training and Education Center, Kingsport, TN  
Contact Person: Dwayne Powell
- VI. Post-License and Continuing Education Course Applications
  - A. Original Post-License and Continuing Education Course Applications, Approved Schools:
    - 1. 0214030060 - Explaining Credit to Clients, 1-hour Real Estate Related, LFIRE
    - 2. 0214030061 - 6 Hour Law and Board Regulations, 6 hours Real Estate Law and Board Regulations, HRRA
    - 3. 0214060062 - Virginia 2 Hour Broker Supervision Laws (On-line), 2 hours Broker Supervision, "1 Attempt"
    - 4. 0214030064 – 8 Hr. Management and Agent Supervision CE (Correspondence), 6 hours Broker Management and 2 hours Broker Supervision, Eagles Academy of Real Estate
    - 5. 0214030065 - Listings How to Help Sellers be Successful, 3 hours Real Estate Related, Montague Miller Real Estate Academy
    - 6. 0214030068 – Mold 101 for Real Estate Professionals, 1-hour Real Estate Related, NPI
    - 7. 0214030069 - Radon 101 for Real Estate Professionals, 2 hours Real Estate Related, NPI
    - 8. 0214030070 - DIY Gone Wild, 2 hours Real Estate Related, NPI
    - 9. 0214030071 – What to Expect at the Inspection, 2 hours Real Estate Related, NPI
    - 10. 0214030075 - Advanced Buyer Agency Strategies and Negotiations (On-line), 3 hours Real Estate Related, Colibri Real Estate, LLC.

11. 0214030076 - Foundations of Buyer Agency Excellence (On-line), 3 hours Real Estate Related, Colibri Real Estate, LLC.
12. 0214030078 / 0214030079 – New Construction Inspection, 2 hours Real Estate Related or 2 hours Current Industry Issues and Trends, CVSRE
13. 0214030081 – Real Estate Contracts, 2 hours Real Estate Contracts, CBRSRE
14. 0214030082 - Working with Hoarders: How to Sell Messy Homes, 2 hours Real Estate Related, Preferred Systems, Inc.
15. 0214030083 – Current Industry Issues and Trends, 2 hours Current Industry Issues and Trends, Montague Miller Academy
16. 0214030084 – Legal Updates and Emerging Trends, 2 hours Legal Updates, Montague Miller Academy
17. 0214030088 – Legal Updates with Flood Content, 2 hours Legal Updates, CBRSRE
18. 0214030090 / 0214030091 – The Basics of Real Estate Finance, 3 hours Real Estate Related or 2 hours Real Estate-Related Finance, Montague Miller Academy
19. 0214030092 – Management of Real Estate Brokerage Firm, 6 hours Broker Management, SVAR
20. 0214030093 – The Supervising Broker, 2 hours Broker Supervision, SVAR
21. 0214030094 – Writing Effective Real Estate Contracts, 6 hours Contract Writing, Montague Miller Academy
22. 0214030095 – Real Estate Agency, 2 hours Real Estate Agency, Montague Miller Academy
23. 0214030096 – Virginia Agency Law, 3 hours VA Agency Law, Montague Miller Academy
24. 0214030097 – Future Proofing Your Real Estate Business, 4 hours Broker Management, Montague Miller Academy
25. 0214030098 – Contract Writing, 2 hours Real Estate Contracts, Montague Miller Academy
26. 0214030099 – Managing Agents & Mitigating Risks, 2 hours Broker Management and 2 hours Broker Supervision, Montague Miller Academy
27. 0214030100 – Real Estate Contracts, 2 hours Real Estate Contracts, Highland ACE, LLC.
28. 0214030101 – Neighbor Law, 2 hours Real Estate Related, Highland ACE, LLC.
29. 0214030102 - Understanding Solar Panels, 1-hour Real Estate Related, Highland ACE, LLC.
30. 0214030103 – Virginia Agency Law, 2 hours Real Estate Agency, CBRSRE
31. 0214030104 / 0214030105 – VA Real Estate Law & Regulations, 2 hours Legal Updates, 4 hours Real Estate Related or 6 hours Real Estate law and Board Regulations, LFIRE
32. 0214030106 – Real Estate Agency, 2 hours Real Estate Agency, Highland ACE, LLC.

33. 0214030107 – Fair Housing, 2 hours Fair Housing, Maryland Land Title Association
34. 0214029803 – The Architectural Review Process, 1-hour Real Estate Related, CVSRE (**deficient at the November meeting for lack of course material**).
35. 0214029800 – Building Codes & Design, 1-hour Real Estate Related, CVSRE (**deficient at the November meeting for lack of course materials**).
36. 0214030108 -Testing the Divide, 1-hour Real Estate Related, LFIRE
37. 0214030109 / 0214030110 – Risk Management, 3 hours Real Estate Related or 3 hours Risk Management, LFIRE
38. 0214030111 / 0214030112 – VA Escrow Requirements, 3 hours Broker Management or 3 hours Escrow Requirements, LFIRE
39. 0214030113 / 0214030114 – Implicit Bias Training, 2 hours Real Estate Related or 2 hours Current Industry Issues and Trends, LFIRE
40. 0214030116 – Real Estate Property Management (On-line), 3 hours Real Estate Related, Tristar Academy, Inc.
41. 0214030118 / 0214030119 - Manufactured vs. Modular Homes, 2 hours Real Estate Related or 2 hours Current Industry Issues and Trends, Piedmont School of Realty
42. 0214030120 / 0214030121 – Code of Ethics & Standards of Conduct, 3 hours Ethics and Standards of Conduct (CE/PLE). WAAR
43. 0214030122 – Code of Ethics & Standards of Conduct, 3 hours Broker Management, WAAR
44. 0214030123 - Title Insurance Claims, 1-hour Real Estate Related, Old Republic National Title Insurance Company
45. 0214030124 – Agency Law (On-line), 3 hours Real Estate Agency, Ambiview
46. 0214030125 – Real Estate Legal Issues (On-line), 3 hours Legal Updates, Ambiview

B. Original Post-License and Continuing Education Course Applications, Pending Schools:

VII. Pre-License Education Instructors

1. 0230001753 – Karl Waizecker – Education and Experience (Principles)
2. 0230001754 – Shaneaka Dodson – Education and Waiver (Principles)
3. 0230001755 – Dwayne Powell – Experience and Waiver (Principles, Brokerage, Law)

VIII. Pre-License Education Courses

1. 0214030115 – 60 hours Salesperson Principles and Practices of Real Estate (Classroom), Horizon Real Estate School, Inc.
2. 0214030117 – 45 hours Broker Real Estate Appraisal (Correspondence), Granite Street Training, LLC.

IX. Post-License and Continuing Education Instructor Approval Applications

1. Thomas Brockett – **reapplying with additional categories (Agency, Escrow, Current Industry Issues and Trends, Risk Management, Broker Management and Broker Supervision, Federal RE Law)**
2. Stephanie Walker
3. Arthur Grace - **reapplying with additional categories (Fair Housing Ethics, Escrow, Finance, Investment, and B Additional Categories)**
4. Richard Terrence Hayden - **reapplying with additional categories (Fair Housing Ethics, Escrow, Finance, Investment, and B Additional Categories)**
5. Ryan Howard Stuart
6. Richard H. Nguyen
7. Phillip Wade Blake - **reapplying with additional categories (Agency, and Contracts)**
8. Christina Jensen Uribe - **reapplying with additional categories (Current Industry Issues and Trends)**
9. Kathleen McTeague Dartez

X. New Business

XI. Adjourn

**NEXT MEETING SCHEDULED FOR WEDNESDAY, MARCH 12, 2025**

Persons desiring to participate in the meeting and requiring special accommodations or interpretative services should contact the Department at (804) 367-0362 at least ten days prior to the meeting so that suitable arrangements can be made for an appropriate accommodation. The Department fully complies with the Americans with Disabilities Act.

\* Agenda materials made available to the public do not include disciplinary case files or application files pursuant to §54.1-108 of the *Code of Virginia*.

\*\*5-minute public comment, per person, on those items not included on the agenda with the exception of any open disciplinary files. No other public comment will be accepted by the Board during the meeting.