

VIRGINIA AUCTIONEERS BOARD MEETING MINUTES

The Virginia Auctioneers Board met on October 7, 2026, at the Department of Professional and Occupational Regulation, 9960 Mayland Drive, Richmond, Virginia 23233.

The following members were present for all or part of the meeting:

Betty Bennett (Auctioneer)
Angela Smith-Mackey (Citizen Member)
Josh Puffenbarger (Auctioneer)
Douglas Sinclair (Auctioneer)

Staff present for all or part of the meeting were:

Laura McClintock, Director
Steve Kirschner, LRPD Director
Kate Nosbisch, Executive Director
Summer Saunders, Licensing Operations Administrator
Kyle Mathews, Regulatory Operations Administrator
Davon Jones, Administrative Coordinator
Michelle Daniels, Licensing Specialist
Ashley Reed, Executive Director
Greg Emerson, Director of Examinations
Brandon Bouknight, Examination Data Administrator
Caitlyn Duggan, Investigator
Megan Hasting, Investigator
Shafaali Yelishaia, Investigator

Elizabeth Peay, Assistant Attorney General with the Office of the Attorney General, was present.

Ronald Bledsoe, BPOR Liaison, was not present with regrets.

Members of the Audience:

Greg Culbertson
Charlie Watts
Mike Torrence

Finding a quorum of the Board present, Ms. Bennett, Chair, called the meeting to order at 10:00 a.m. **Call to Order**

Ms. Bennett advised the Board of the emergency evacuation procedures.

**Emergency
Evacuation
Procedures**

Ms. Smith-Mackey moved to approve the agenda. Mr. Sinclair seconded the motion, which was unanimously approved by members: Bennett, Puffenbarger, Sinclair, and Smith-Mackey.

**Approval of
Agenda**

Mr. Puffenbarger moved to approve the Auctioneer Board Meeting, July 21, 2026 minutes as amended.

Approval of Minutes

Amendment:

- Change Gilberton to Culbertson under Members of the Audience.

Ms. Smith-Mackey seconded the motion, which was unanimously approved by members: Bennett, Puffenbarger, Sinclair, and Smith-Mackey.

Ms. Nosbisch welcomed and introduced staff and guests attending the meeting.

Welcome and Introductions

Mr. Mike Torrence, a licensed auctioneer and realtor, addressed the Board regarding advertising requirements for real estate auctions. He requested clarification on the use of the term "absolute" when advertising auctions with a published minimum bid.

Public Comment Period

Ms. Nosbisch presented the 2026 examination statistics, noting that no examinations were administered during August or September. She also reviewed historical examination pass rates for comparison. The Examination Statistics Report was provided for the Board's review.

Examination Statistics

Ms. Nosbisch provided the Executive Director's Report and stated it was for informational purposes only.

Executive Director's Update

HB 1305 Amendment

Mr. Mathews reported that the HB 1305 amendment, which amends the Board's disciplinary authority, will become effective November 1, 2026.

Regulatory Update

Fee Adjustment

Mr. Kirschner discussed the Board's financial deficit and the anticipated need for fee adjustments. The revised Callahan Act process and proposed agencywide cost allocation methodology were reviewed. Mr. Kirschner indicated that a formal fee proposal would be presented following administrative approval of the new methodology.

Ms. Nosbisch presented the National Auctioneer License Law Officials Association (NALLOA) Executive Summary, which included research and information collected from various regulatory boards. The report was provided for informational purposes.

NALLOA Executive Summary

Mr. Kirschner reviewed the Board's financial statement for Fiscal Year 2027, noting a negative cash balance and expenditures exceeding available revenues. The Board discussed the financial impact of anticipated fee adjustments and the potential repayment of accumulated deficits.

**Financial
Monthly
Statement**

Ms. Nosbisch informed the Board of the meeting dates for 2027.

**2027 Meeting
Dates**

- i. Tuesday, January 19, 2027
- ii. Wednesday, April 7, 2027
- iii. Tuesday, July 27, 2027
- iv. Tuesday, October 12, 2027

Mr. Puffenbarger moved to approve the 2027 Meeting Dates. Ms. Smith-Mackey seconded the motion, which was unanimously approved by: Bennett, Puffenbarger, Sinclair, and Smith-Mackey.

Ms. Nosbisch conducted the election of officers. Ms. Smith-Mackey moved to nominate Mr. Puffenbarger as Chair. Mr. Sinclair seconded. As there were no other nominations from the floor, nominations were closed and the nomination of Mr. Puffenbarger was unanimously approved by: Bennett, Puffenbarger, Sinclair, and Smith-Mackey.

**Election of
Officers**

Mr. Puffenbarger moved to nominate Ms. Smith-Mackey as Vice Chair. Mr. Sinclair seconded. As there were no other nominations from the floor, nominations were closed and the nomination of Ms. Smith-Mackey was unanimously approved by: Bennett, Puffenbarger, Sinclair, and Smith-Mackey.

Ms. Nosbisch provided an update on the New Board Member Training Conference scheduled for October 22–23, 2026. She discussed attendance, planned presentations, and the availability of select recorded sessions for members unable to attend.

**Board Member
Training
Conference**

The licensee counts as of September 1, 2026, were:
Auctioneers: 886
Auctioneer Firms: 206

**Licensed
Population**

Conflict of Interest forms and travel vouchers were completed by all board members present.

**Conflict of
Interest Forms /
Travel Vouchers**

There being no further business, the meeting adjourned at 10:32 a.m.

Adjourn

Betty Bennett, Chair

Laura V. McClintock, Secretary

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