

FINAL MINUTES
Milk Commission Meeting Held December 14, 2022

The meeting of the State Milk Commission (Board) convened at 2:00 p.m. on Wednesday, December 14, 2022. The meeting was held at the Virginia Department of Forestry located at 900 Natural Resources Drive #800, Charlottesville, VA 22903. Mr. Kerr called the meeting to order.

PRESENT:

Jimmy Kerr, Chairperson, Producer Representative
Kevin Craun, Producer Representative
Paula Martin, Processor Distributor Representative
Dennis Sugumele, Consumer Representative
Rodrigo Velasquez-Soto, Consumer Representative

ABSENT:

Jessica Jones, Consumer Representative
Sandra Welsford, Consumer Representative

STAFF PRESENT:

Crafton Wilkes, Administrator

Mr. Kerr asked for a motion to accept the minutes from the previous meeting. Mr. Sugumele motioned, and Ms. Martin seconded the motion. The Board approved the minutes unanimously.

APPROVE: Craun, Kerr, Martin, Sugumele, Velasquez-Soto
OPPOSE: None

Mr. Wilkes reported on fluid milk sales through November and stated that YTD sales are only trailing 2021 by 1.4%. This was much better than anticipated, and he was still waiting on a more significant market adjustment as the social distancing eased. Ms. Martin stated that she believed free school meal programs had positively affected sales and that such program may have corrected any possible declines. Mr. Wilkes updated the board on the outcome of those school districts that requested assistance finding new milk vendors when distribution options unavailable. While all districts found coverage, there had been no progress on establishing a rapid response option when distribution challenges arise in the future. There was a brief review of public meeting protocols and expectations for filing members' annual statement of economic interest.

The Delivered Cost Percentage was reviewed before the board voted to approve the annual change. Mr. Wilkes discussed the percentages and how they are determined. Freight and driver shortages were likely the largest factors in the 13% increase in delivery rates. The Board discussed the impact of the changes on unit price; the cost of convenience; and possible alternatives to the current method for factoring delivery costs into wholesale and retail prices.

With no further discussion, Mr. Craun motioned to accept the updated Delivered Cost Percentages as presented, and Mr. Velasquez-Soto seconded the motion. The motion to update the Delivered Cost Percentages, effective January 1, 2023, was approved unanimously by the Board.

APPROVE: Craun, Kerr, Martin, Sugumele, Velasquez-Soto
OPPOSE: None

<u>Cases per Delivery</u>		<u>2022</u>	<u>Effective 2023</u>
0-13	Platform Cost x	1.5910 (59.10%)	1.6684 (66.84%)
14-99	Platform Cost x	1.2955 (29.55%)	1.3342 (33.42%)
100+	Platform Cost x	1.1598 (15.98%)	1.1807 (18.07%)

Discussion turned to the weighted averages to produce finished products. Mr. Wilkes reviewed the internal procedures that the Milk Commission uses for calculating costs, and he believed that the sample size used in its calculations would adequately represent actual production costs. However, many production costs increased significantly after the cost analysis was performed in March 2022. Ms. Martin agreed and reviewed many of the price increases that affected her plant (a summary of verified price increases submitted by participating plants can be found in EXHIBIT A). Mr. Wilkes continued that while he was confident in the accuracy of the Milk Commission's calculations, they were likely not realistic figures considering production cost increases. He asked the board to consider continuing with the higher weighted averages that were already being used, as they would compensate for many of the increased costs.

Mr. Sugumele motioned to continue using the current weighted averages in 2023 price calculations. Mr. Craun seconded the motion. The motion to continue using the current weighted average processing costs, effective January 1, 2023, was approved unanimously by the Board.

APPROVE: Craun, Kerr, Martin, Sugumele, Velasquez-Soto
OPPOSE: None

Mr. Kerr opened the floor to comments from board members and the public.

The next Commission meeting is tentatively scheduled for 1:30 p.m. on Wednesday, February 15, 2023, to be held at the Department of Forestry in Charlottesville.

VIRGINIA STATE MILK COMMISSION

Virginia Department of Forestry

Board Room, 900 Natural Resources Drive #800, Charlottesville, VA 22903

Wednesday, December 14, 2022, at 2:00 p.m.

AGENDA

This meeting is subject to the provisions of the Virginia State and Local Government Conflict of Interest Act (Va. Code § 2.2-3100 et seq.) and the Virginia Freedom of Information Act (Va. Code § 2.2-3700 et seq.). All Commission members have been trained on these laws and a copy of these laws has been provided and is available in each member's notebook. Should any member have a question regarding the application of these laws to Commission member's decorum, please ask for guidance.

2:00 PM	Call to Order	Chairperson
2:10 PM	<u>Routine Business</u>	
	A. Approve October 19, 2022, minutes	Members
	B. Administrator's Report	
		Administrator
2:30 PM	<u>New Business</u>	
	A. Annual Statement of Economic Interest	Administrator
	B. FOIA Review	
	C. Review and approve Presumed Delivery § 2 VAC 15-20-100 Cost Calculation (motion required)	
3:00 PM	<u>Other Business and Public Comment</u>	
	A. Commissioners' Remarks	Members
	B. Public Comment	
	C. Schedule Next Meeting	Members
3:30 PM	Adjournment	Chairperson



STATE MILK COMMISSION

Crafton O. Wilkes, Administrator

Announcement of Producer Class I Price at 3.5% Butterfat		December 2022		
		OCT 2022	NOV 2022	DEC 2022
Eastern Market				
Established Price		\$8.46	\$8.46	\$8.46
Add Adjustment (per §2VAC15-20-81)		\$19.89	\$21.28	\$19.88
Eastern Market Class I Price (per cwt)		\$28.35	\$29.74	\$28.34
Eastern Market Skim Price (per cwt)		16.2325	17.2790	17.2130
Eastern Market Butterfat Price (per lb)		3.6234	3.7339	3.3522
Western Market				
Established Price		\$8.16	\$8.16	\$8.16
Add Adjustment (per §2VAC15-20-81)		\$19.99	\$21.38	\$19.98
Western Market Class I Price (per cwt)		\$28.15	\$29.54	\$28.14
Western Market Skim Price (per cwt)		16.0325	17.0790	17.0130
Western Market Butterfat Price (per lb)		3.6214	3.7319	3.3502
Southwestern Market				
Established Price		\$7.96	\$7.96	\$7.96
Add Adjustment (per §2VAC15-20-81)		\$19.70	\$21.08	\$19.68
Southwestern Market Class I Price (per cwt)		\$27.66	\$29.04	\$27.64
Southwestern Market Skim Price (per cwt)		15.5435	16.5800	16.5065
Southwestern Market Butterfat Price (per lb)		3.6165	3.7269	3.3452
Class II Price Announcement Date		NOV 2, 2022	NOV 30, 2022	JAN 5, 2023
Milk Commission Class II Price (per cwt)		\$25.73		
Milk Commission Class II Skim Price (per cwt)		\$13.3700	\$13.3100	\$12.4800
Milk Commission Class II Butterfat Price (per lb)		3.6637		
Milk Commission Bi-Monthly Composite Index		429.8	431.6	433.0
Milk Commission Assessment Rate (per cwt)		0.03950	0.03950	0.03950
Federal Order Base Class I Price (per cwt)		\$22.71	\$24.09	\$22.58

	Price Change from November 2022		
	Class I (cwt)	Skim (cwt)	Butterfat (lb)
Eastern Market	▼ -\$1.40	▼ -\$0.07	▼ -\$0.3817
Western Market	▼ -\$1.40	▼ -\$0.07	▼ -\$0.3817
Southwestern Market	▼ -\$1.41	▼ -\$0.07	▼ -\$0.3817

Next Class I Announcement: Dec. 21, 2022

Next Class II Announcement: Nov. 30, 2022

Virginia Department of Agriculture and Consumer Services
State Milk Commission

Announcement of Producer Class I Price at 3.5% Butterfat

December 2022

Virginia State Milk Commission Skim and Butterfat Prices, 2022

Month	Eastern Market		Western Market		Southwestern Market		Bi-Monthly Index
	Skim per cwt	Butterfat per pound	Skim per cwt	Butterfat per pound	Skim per cwt	Butterfat per pound	
January	17.6630	2.3205	17.4630	2.3185	17.4630	2.3185	374.4
February	17.9320	2.8086	17.7320	2.8066	17.7320	2.8066	381.6
March	18.3830	3.0387	18.1830	3.0367	18.1830	3.0367	390.1
April	19.5890	3.1659	19.3890	3.1639	19.3890	3.1639	400.0
May	20.5990	3.1934	20.3990	3.1914	20.3990	3.1914	410.8
June	21.2650	3.1289	21.0650	3.1269	21.0650	3.1269	423.3
July	20.2640	3.4105	20.0640	3.4085	20.0640	3.4085	433.6
August	19.3770	3.4449	19.1770	3.4429	19.1770	3.4429	436.5
September	17.6995	3.4764	17.4995	3.4744	17.4995	3.4744	432.8
October	16.2325	3.6234	16.0325	3.6214	16.0325	3.6214	429.8
November	17.2790	3.7339	17.0790	3.7319	17.0790	3.7319	431.6
December	17.2130	3.3522	17.0130	3.3502	16.5065	3.3452	433.0
AVERAGE	18.6247	3.2248	18.4247	3.2228	18.3825	3.2224	414.8

Virginia State Milk Commission Skim and Butterfat Prices, 2021

Month	Eastern Market		Western Market		Southwestern Market		Bi-Monthly Index
	Skim per cwt	Butterfat per pound	Skim per cwt	Butterfat per pound	Skim per cwt	Butterfat per pound	
January	15.7050	1.6177	15.5050	1.6157	15.5050	1.6157	354.0
February	16.0515	1.6372	15.8515	1.6352	15.8515	1.6352	351.3
March	16.0355	1.4677	15.8355	1.4657	15.8355	1.4657	351.7
April	15.4155	1.7277	15.2155	1.7257	15.2155	1.7257	349.8
May	15.9755	2.0297	15.7755	2.0277	15.7755	2.0277	352.5
June	17.2365	2.0216	17.0365	2.0196	17.0365	2.0196	355.8
July	16.3930	2.0134	16.1930	2.0114	16.1930	2.0114	357.9
August	16.0430	1.9594	15.8430	1.9574	15.8430	1.9574	359.7
September	15.9040	1.9097	15.7040	1.9077	15.7040	1.9077	359.7
October	16.1130	1.9966	15.9130	1.9946	15.9130	1.9946	363.5
November	17.1830	1.9583	16.9830	1.9563	16.9830	1.9563	368.7
December	17.6530	2.1684	17.4530	2.1664	17.4530	2.1664	370.7
AVERAGE	16.3090	1.8756	16.1090	1.8736	16.1090	1.8736	357.9

Prevailing Market	Bristol	Charleston	Raleigh	Winston-Salem	Washington, DC
Over Order Premium	\$1.77	\$1.75	\$2.08	\$2.08	\$1.44

Next Class I Announcement: Dec. 21, 2022

Next Class II Announcement: Nov. 30, 2022



STATE MILK COMMISSION
Crafton O. Wilkes, Administrator

Announcement of Producer Class II Price at 3.5% Butterfat

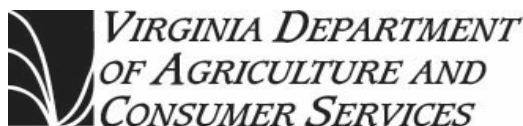
November 2022

	SEP 2022	OCT 2022	NOV 2022
State Milk Commission Class II Price (per cwt)	\$26.51	\$25.73	\$24.67
Class II Skim Price (per cwt)	14.5200	13.3700	13.3100
Class II Butterfat Price (per lb)	3.5723	3.6637	3.3790

November 2022 Highlights

-The Class II price for November decreased from October by \$1.05 per cwt. The Class II Skim price decreased by \$0.06 per cwt, and the Class II Butterfat price decreased by \$0.28 per lb.

Next Announcement: Jan. 5, 2023



STATE MILK COMMISSION
Crafton Wilkes, Administrator

Milk Market Bulletin

October 2022

Class I Sales and Allocation

Market	Monthly Sales Comparison			Annual Sales Comparison		
	Oct '22	Oct '21	Change (%)	Oct '22	Oct '21	Change (%)
East	30,885,946	29,726,133	3.90%	287,819,106	293,836,155	-2.05%
West	27,309,068	26,732,193	2.16%	256,617,672	258,451,809	-0.71%
Southwest	3,737,382	3,719,155	0.49%	35,573,205	35,872,237	-0.83%
TOTAL	61,932,395	60,177,481	2.92%	580,009,983	588,160,202	-1.39%

Order	Base Assigned (000s pounds)	Class I Allocation (000s pounds)
Federal Order 1	17,266	13,234
Federal Order 5	42,018	32,511
Federal Order - Other	9,883	7,541
Virginia	1,467	1,125
TOTAL	70,633	54,410

Producer Information

Market	Producer Price (at 3.5% butterfat)				Baseholding Producers by State	
	Aug '22	Sep '22	Oct '22	Oct '21		
Class I - East	\$30.76	\$29.25	\$28.35	\$22.54	Maryland	22
Class I - West	\$30.56	\$29.05	\$28.15	\$22.34	Pennsylvania	95
Class I - Southwest	\$30.07	\$28.56	\$27.66	\$21.84	Virginia	274
Class II - All Markets	\$26.91	\$26.51	\$25.73	\$17.08		
Class II - Butterfat	\$3.4071	\$3.5723	\$3.6637	\$1.9484	Other States	7
					TOTAL	398

	Milk Production			
	Oct '22	Oct '21	Change	Change (%)
VA Baseholders	78,644,912	80,781,233	-2,136,321	-2.64%
VA Non-Baseholders	35,458,292	37,125,683	-1,667,391	-4.49%
Out-of-State Baseholders	55,691,429	56,721,795	-1,030,366	-1.82%
VA PRODUCTION TOTAL	114,103,204	117,906,916	-3,803,712	-3.23%
BASE PRODUCTION TOTAL	134,336,341	137,503,028	-3,166,687	-2.30%

Sales Information (all figures represent pounds sold)

Market	Whole	Red. Fat	Lowfat	Skim	Flavored		Buttermilk	Eggnog	Other ¹
					Whole	Lowfat			
East	11,450,078	10,495,887	3,181,127	1,692,009	267,311	1,696,684	374,049	326,970	1,401,833
West	10,436,191	9,065,473	2,177,557	1,374,484	384,410	2,276,130	338,123	353,086	903,614
Southwest	1,470,055	1,295,341	226,198	196,122	69,111	317,040	108,764	47,590	7,160
TOTAL	23,356,324	20,856,701	5,584,882	3,262,615	720,832	4,289,853	820,936	727,646	2,312,606

¹ Other category may include lactose-free, custards, or other specialty milk products designated as Class I.

**Virginia State Milk Commission
 Delivery Cost per Case Analysis
 2022 - Effective: Jan 1, 2023**

Summary	Year	Total Cases	Private Label	Net Cases	Distribution Expense	Dist. Exp. per Case	Variance (\$)	Variance (%)
	2021	4,841,163	3,305,625	1,535,537	\$3,312,893	\$2.157481	\$0.282726	13.1044%
	2022	5,178,725	3,592,152	1,586,573	\$3,871,567	\$2.440207		
	Cases per Delivery		2022 Delivery Percentage		2023 Delivery Percentage		Variance (\$)	Variance (%)
	0-13		59.10%		66.84%		0.0774	13.10%
	14-99		29.55%		33.42%		0.0387	13.10%
100+		15.98%		18.07%		0.0209	13.10%	

Eastern Market	Cases per Delivery	Product	Dec 22 Platform Cost	2022 Delivered Cost/Unit	2023 Delivered Cost/Unit	Variance (\$)
	0-13	HVD Gallon	\$3.171	\$5.045	\$5.291	\$0.246
		2% Gallon	\$2.823	\$4.491	\$4.710	\$0.219
		1% Gallon	\$2.552	\$4.060	\$4.257	\$0.198
		Skim Gallon	\$2.425	\$3.859	\$4.047	\$0.188
	14-99	HVD Gallon	\$3.171	\$4.108	\$4.231	\$0.123
		2% Gallon	\$2.823	\$3.657	\$3.766	\$0.109
		1% Gallon	\$2.552	\$3.306	\$3.405	\$0.099
		Skim Gallon	\$2.425	\$3.142	\$3.236	\$0.094
	100+	HVD Gallon	\$3.171	\$3.678	\$3.744	\$0.066
		2% Gallon	\$2.823	\$3.274	\$3.333	\$0.059
		1% Gallon	\$2.552	\$2.959	\$3.013	\$0.053
		Skim Gallon	\$2.425	\$2.813	\$2.864	\$0.051

Western Market	Cases per Delivery	Product	Dec 22 Platform Cost	2022 Delivered Cost/Unit	2023 Delivered Cost/Unit	Variance (\$)
	0-13	HVD Gallon	\$3.154	\$5.018	\$5.262	\$0.244
		2% Gallon	\$2.805	\$4.464	\$4.681	\$0.217
		1% Gallon	\$2.534	\$4.032	\$4.229	\$0.196
		Skim Gallon	\$2.408	\$3.831	\$4.018	\$0.187
	14-99	HVD Gallon	\$3.154	\$4.086	\$4.208	\$0.122
		2% Gallon	\$2.805	\$3.635	\$3.743	\$0.109
		1% Gallon	\$2.534	\$3.283	\$3.382	\$0.098
		Skim Gallon	\$2.408	\$3.120	\$3.213	\$0.093
	100+	HVD Gallon	\$3.154	\$3.658	\$3.724	\$0.066
		2% Gallon	\$2.805	\$3.254	\$3.312	\$0.059
		1% Gallon	\$2.534	\$2.939	\$2.992	\$0.053
		Skim Gallon	\$2.408	\$2.793	\$2.843	\$0.050

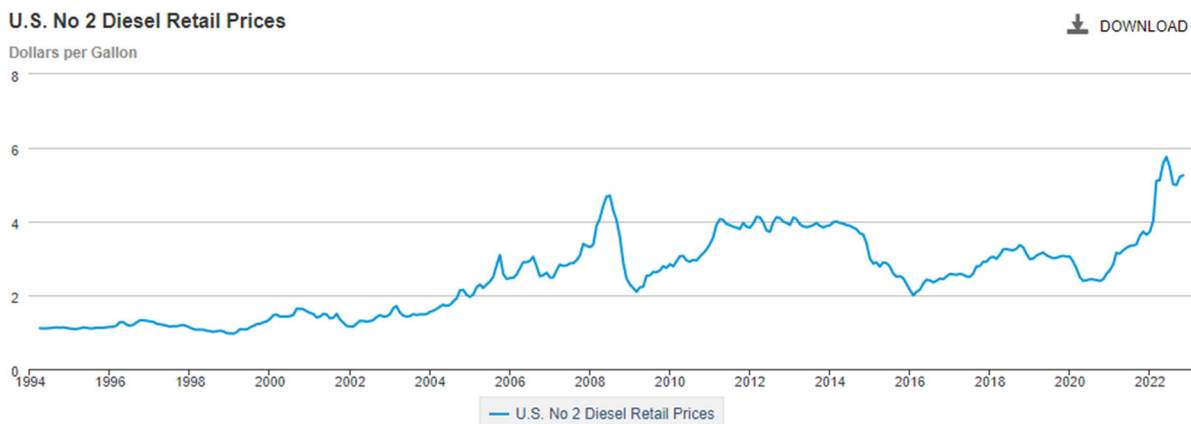
Southwestern Market	Cases per Delivery	Product	Dec 22 Platform Cost	2022 Delivered Cost/Unit	2023 Delivered Cost/Unit	Variance (\$)
	0-13	HVD Gallon	\$3.110	\$4.948	\$5.189	\$0.241
		2% Gallon	\$2.762	\$4.394	\$4.608	\$0.214
		1% Gallon	\$2.491	\$3.963	\$4.156	\$0.193
		Skim Gallon	\$2.364	\$3.762	\$3.945	\$0.183
	14-99	HVD Gallon	\$3.110	\$4.029	\$4.150	\$0.120
		2% Gallon	\$2.762	\$3.578	\$3.685	\$0.107
		1% Gallon	\$2.491	\$3.227	\$3.323	\$0.096
		Skim Gallon	\$2.364	\$3.063	\$3.155	\$0.092
	100+	HVD Gallon	\$3.110	\$3.607	\$3.672	\$0.065
		2% Gallon	\$2.762	\$3.203	\$3.261	\$0.058
		1% Gallon	\$2.491	\$2.889	\$2.941	\$0.052
		Skim Gallon	\$2.364	\$2.742	\$2.792	\$0.050

The State Milk Commission performs an analysis of processor costs to produce finished goods and distribute those goods to customers annually. The month of March is the preferred period for this analysis as it is generally free of holidays that would impact milk sales and weather-related school closures. However, from the time of March 2022 until the Commission Board met on December 14, several input costs increased that were not factored into the Commission's calculations. A consolidated list of increased inputs is listed below in **Exhibit A**.

EXHIBIT A:

Participating processor input expenses that increased after March 2022 include the following.

- Pallets and milk crates*, as well as an increase in disappearance from the supply chain due to presumed theft
- Ingredient costs, most significantly seasonal bases, but including sugar and flavoring*
- All packaging materials including, but not limited to, jugs, cartons, and labels*
- Cleaning chemicals*
- Labor, as a result of contractual agreements and a more competitive market
- Utilities
- Freight, hauling, and fuel costs. Freight and hauling have been impacted by driver shortages. Bulleted items above denoted with an asterisk directly mentioned freight and hauling as a justification for increased rates. A chart of the average US diesel cost per gallon is below.



Virginia State Milk Commission
 Base Assignment System
 October 2022

Established 9-month Base	DFA SE	DFA NE	MDVA	CMPA	Land O'Lakes	Cumberland Valley	Mt. Joy	Lanco-Pennland	Cobblestone	Established Base Total
	26,966,139	423,445	21,809,447	14,004,995	1,183,611	257,104	121,889	3,654,463	693,217	69,114,310

Order	Distributor	DFA SE	DFA NE	MDVA	CMPA	Land O'Lakes	Cumberland Valley	Mt. Joy	Lanco-Pennland	Cobblestone	Total Base Assignment
5	Borden Dairy KY			452,678							452,678
1	Cloverland Farms Dairy	46,349									46,349
1	Crowley Foods	218,762									218,762
5	Dairy Fresh	7,450,873									7,450,873
1	Dutch Valley Foods					306,635					306,635
5	Maola High Point				4,262,068						4,262,068
5	Homestead Creamery			497,462							497,462
1	HP Hood	1,331,226		1,331,226		902,990					3,565,442
5	Land-O-Sun Spartanburg	296,539									296,539
1	Marva Maid Landover			8,750,157			262,755				9,012,912
5	Marva Maid Newport News	10,668,210		1,730,326	3,295,966				3,233,459	708,453	19,636,413
5	Mayfield	646,781									646,781
5	Milkco	1,969,699									1,969,699
33	Nestle	322,221									322,221
VA	Potomac Farms			396,039							396,039
7	Saputo - KY	196,087									196,087
1	Saputo - NY	141,096									141,096
33	Superior Dairy			1,786,416							1,786,416
1	Tuscan Lehigh Dairies	539,548	432,751					124,568			1,096,868
33	United Dairy	1,894,555			5,683,665						7,578,220
1	Upstate Niagara			565,911							565,911
1	Wawa Dairy								501,322		501,322
5	Westover Dairy			6,778,560							6,778,560
VA	White Wave Mt. Crawford				1,071,099						1,071,099
5	Winchester Farms	26,459									26,459
1	Dairy Maid	1,810,394									1,810,394
TOTAL		27,558,801	432,751	22,288,776	14,312,797	1,209,624	262,755	124,568	3,734,781	708,453	70,633,306

9-month Base Minus Total										(0)	
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October 2022 Producer Base Transfers

Date Received	Effective Date	Cooperative	Action	Status	Transfer	Producer Name	License	9-Month	3-Month	Adj 9-Month	Adj 3-Month
September 30, 2022	October 01, 2022	CMPA	Total Transfer	CO	221002	Phillip & Phil Goodwin	000520	17,635	16,224	0	0
September 30, 2022	October 01, 2022	CMPA	Increase	CO	221002	Robert L And/Or Freda Rutrough	005281	175,898	161,826	193,533	178,050
September 30, 2022	October 01, 2022	DFAS	Total Transfer	UN	221003	Charles L Burner	004509	12,371	11,381	0	0
September 30, 2022	October 01, 2022	DFAS	Increase	UN	221003	Sheldon E Beery	004533	143,342	131,875	155,713	143,256
September 30, 2022	October 01, 2022	DFAS	Total Transfer	UN	221004	Dallera Holsteins LLC	005283	36,612	33,683	0	0
September 30, 2022	October 01, 2022	DFAS	Increase	UN	221004	Ross O Good	004357	164,448	151,292	201,060	184,975

Virginia State Milk Commission
Base Assignment System
November 2022

Established 9-month Base	DFA SE	DFA NE	MDVA	CMPA	Land O'Lakes	Cumberland Valley	Mt. Joy	Lanco-Pennland	Cobblestone	Established Base Total
	26,966,139	423,445	21,809,447	14,004,995	1,183,611	257,104	121,889	3,654,463	693,217	69,114,310

Order	Distributor	DFA SE	DFA NE	MDVA	CMPA	Land O'Lakes	Cumberland Valley	Mt. Joy	Lanco-Pennland	Cobblestone	Total Base Assignment
5	Borden Dairy KY			457,211							457,211
1	Cloverland Farms Dairy	37,537									37,537
1	Crowley Foods	284,803									284,803
5	Dairy Fresh	7,284,499									7,284,499
1	Dutch Valley Foods					303,335					303,335
5	Maola High Point				4,078,162						4,078,162
5	Homestead Creamery			460,526							460,526
1	HP Hood	1,405,286		1,405,286		867,269					3,677,842
5	Land-O-Sun Spartanburg	488,289									488,289
1	Marva Maid Landover			8,165,994			254,279				8,420,273
5	Marva Maid Newport News	9,660,923		1,921,714	3,312,491				3,162,844	685,599	18,743,571
5	Mayfield	669,024									669,024
5	Milkco	2,010,279									2,010,279
33	Nestle	325,807									325,807
VA	Potomac Farms			370,372							370,372
7	Saputo - KY	205,243									205,243
1	Saputo - NY	165,245									165,245
33	Superior Dairy			1,668,961							1,668,961
1	Tuscan Lehigh Dairies	533,574	418,792					120,550			1,072,915
33	United Dairy	1,803,769			5,411,308						7,215,077
1	Upstate Niagara			534,020							534,020
1	Wawa Dairy								451,460		451,460
5	Westover Dairy			6,585,698							6,585,698
VA	White Wave Mt. Crawford				1,049,133						1,049,133
5	Winchester Farms	25,072									25,072
1	Dairy Maid	1,770,457									1,770,457
TOTAL		26,669,808	418,792	21,569,783	13,851,094	1,170,604	254,279	120,550	3,614,304	685,599	68,354,812

9-month Base Minus Total	0	(0)
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November 2022 Producer Base Transfers

Date Received	Effective Date	Cooperative	Action	Status	Transfer	Producer Name	License	9-Month	3-Month	Adj 9-Month	Adj 3-Month
October 20, 2022	November 01, 2022	DFAS	Total Transfer	UN	221102	Golden View Farm	004381	17,455	16,059	0	0
October 20, 2022	November 01, 2022	DFAS	Issue	UN	221102	Paulson Family Farm LLC	005430	0	0	17,455	16,059

Virginia State Milk Commission
 Base Assignment System
 December 2022

Established 9-month Base	DFA SE	DFA NE	MDVA	CMPA	Land O'Lakes	Cumberland Valley	Mt. Joy	Lanco-Pennland	Cobblestone	Established Base Total
	26,966,139	423,445	21,809,447	14,004,995	1,183,611	257,104	121,889	3,654,463	693,217	69,114,310

Order	Distributor	DFA SE	DFA NE	MDVA	CMPA	Land O'Lakes	Cumberland Valley	Mt. Joy	Lanco-Pennland	Cobblestone	Total Base Assignment
5	Borden Dairy KY			381,890							381,890
1	Cloverland Farms Dairy	36,734									36,734
1	Crowley Foods	427,650									427,650
5	Dairy Fresh	6,820,222									6,820,222
1	Dutch Valley Foods					319,697					319,697
5	Maola High Point				4,768,720						4,768,720
5	Homestead Creamery			595,889							595,889
1	HP Hood	1,288,512		1,288,512		889,927					3,466,952
5	Land-O-Sun Spartanburg	454,399									454,399
1	Marva Maid Landover			9,096,038			262,755				9,358,792
5	Marva Maid Newport News	10,773,511		1,009,549	2,878,653				3,239,899	708,453	18,610,066
5	Mayfield	648,124									648,124
5	Milkco	2,058,671									2,058,671
33	Nestle	319,876									319,876
VA	Potomac Farms			351,272							351,272
7	Saputo - KY	247,226									247,226
1	Saputo - NY	173,143									173,143
33	Superior Dairy			1,819,564							1,819,564
1	Tuscan Lehigh Dairies	618,559	432,751					124,568			1,175,879
33	United Dairy	1,871,740			5,615,221						7,486,961
1	Upstate Niagara			617,893							617,893
1	Wawa Dairy								494,881		494,881
5	Westover Dairy			7,128,168							7,128,168
VA	White Wave Mt. Crawford				1,050,203						1,050,203
5	Winchester Farms	42,376									42,376
1	Dairy Maid	1,778,058									1,778,058
TOTAL		27,558,801	432,751	22,288,776	14,312,797	1,209,624	262,755	124,568	3,734,781	708,453	70,633,306

9-month Base Minus Total											(0)
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Respectfully submitted,

Mr. James Kerr
Chairman

Crafton Wilkes
Administrator